

CITY OF ROCHESTER HILLS	Progressive Irrigation Inc.	Target Facility Management	Techseven Company
RFP-RH-24-038 IRRIGATION SYSTEM	4584 Clawson Tank Drive	13301 Cloverdale Street	PO Box 182247
MAINTENANCE & REPAIR SERVICES	Clarkston, MI 48346	Oak Park, MI 48237	Shelby Township, MI 48318
Year Established	1997	2018	2003
Years in Business	27	6	21
Type of Organization	Corporation	Corporation	Corporation
Full Time Employees	23	25	18
Part Time Employees	3	5	2
% of work construction vs service	65% construction - 35% service	30% construction - 70% service	25% construction - 75% service
Similar service accounts with continuous service (at least 3 years) - list provided?	List provided	List provided	List provided
Hourly rates for Personnel involved:			
	Steve Stephan - Supervisor - \$78	Branden Donley - Irrigation Supervisor - \$65	Michael M. - Supervisor - \$100
	Jeff Schram - Supervisor - \$78	Mike Smigelski - Irrigation Supervisor - \$65	Bill S. - Manager - \$100
	James Ross - Supervisor - \$78	Jake Trakhtenberg - Irrigation Division Manager - \$65	Josh B. - Tech - \$100
	Robert Swansey - Supervisor - \$78	Joseph Billingslea - Master Plumber - \$65	Jacob C. - Laborer - \$100
Company properly licensed to perform work described in specifications?	yes	yes	yes
Licensed plumber certified to test backflow prevention equipment?	no	yes	no
Overtime 1 1/2 times rate	over 40 hours	over 40 hours and Holidays	over 40 hours
Overtime 2 times	Sundays and Holidays	none	Saturday and Sunday
Holiday pay % over normal hrly rate	100%	50%	*50% - updated after Techseven responded to a Request for Clarification
Additional increase, if any	N/A	left blank	None
Minimum Crew size	Supervisor and helper	2 or 3 consisting of irrigation supervisor, irrigation tech and if needed, plumber	Tech and Laborer
% of cost over Trade Service charged for materials replaced or repaired.	15%	15%	150%
Night, weekend & emergency procedure:	call emergency phone number provided	24/7 dispatch hotline	text or call provided phone number, response time of 1 hour.
How many years providing irrig. services	27	6	21
Experience & financial capability to carry out terms:	They have financial capabilities through assets, budet planning, and a long term relationship with their financial institution	In the past, they have covered all necessary repairs and products without any financial instability.	Site One Landscape Supply
Supervision, licenses, etc.	Kenneth Treacher - 48 years in irrigation, Jim Simpkins - 27 years in irrigation, Steve Stephan - 43 years in irrigation	Branden Donley - DITS and DIGEM	Michael Molnar
Clients currently served	5000 plus	10	6,592

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Subcontractors List	J.A. Carney Plumbing, Inc. - \$125 regular backflow preventer tested and \$175 per RPZ type of back flow preventer tested.	None	Water Works Plumbing and Backflow Testing, Triple D Horizontal Directional Boring, Sub contracted work is quoted per job as needed.
Methodology/work plan	Provided	They follow ANSI/ASABE S623: This standard is based on SLIDE (Simplified Landscape Irrigation Demand Estimation), a method for estimating the water needs of established landscapes. SLIDE is a research-based method that uses plant factors to calculate water demand.	Service team is available 24/7, Spring System Startups - April thru June, Installations - March thru November, Holiday Lighting - November thru January, Snow Removal - November thru April
Other services provided?	Exterior property management, directional boring, irrigation design service, powder coating, custom built backflow device enclosures, snow plowing	Landscaping, snow removal, hardscape, commercial cleaning and fertilization	Irrigation, landscape and Holiday lighting design, installation and service, landscape construction, pond fountain, snow removal and site management
Additional comments not addressed	None	left blank	None
Can you meet City's insurance requirements?	Yes	yes	yes
Preferred Payment Method	ACH	ACH	Credit Card

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2025			
2025 Cost Proposal 1: Bldg. & Grounds			
1 Fire Station #1 Spring Start Up - 4 mister heads replaced	\$187.50	\$150.00	\$200.00
Fire Station #1 Fall Shut Down	\$80.00	\$60.00	\$100.00
2 Fire Station #2 Spring Start Up - 3 mister heads replaced	\$187.50	\$125.00	\$200.00
Fire Station #2 Fall Shut Down	\$80.00	\$60.00	\$100.00
3 Fire Station #3 Spring Start Up - 3 mister heads and 1 rotary replaced	\$187.50	\$160.00	\$200.00
Fire Station #3 Fall Shut Down	\$80.00	\$60.00	\$100.00
4 Fire Station #4 Spring Start Up - 8 mister heads and 3 rotary heads	\$350.00	\$355.00	\$500.00
Fire Station #4 Fall Shut Down	\$92.50	\$60.00	\$100.00
5 City Hall Spring Start Up - 10 mister heads and 3 rotary heads	\$500.00	\$405.00	\$500.00
City Hall Fall Shut Down	\$125.00	\$75.00	\$100.00
Total 2025 Cost Proposal 1	\$1,870.00	\$1,510.00	\$2,100.00
2025 Cost Proposal 2 (Schedule B): Park Locations			
1 Spencer Park Soccer Field Spring Start - 3 rotary heads -Labor only. City will supply heads.	\$292.50	\$500.00	\$500.00
Spencer Park Soccer Field Fall Shut Down	\$150.00	\$450.00	\$300.00
2 Sp Pk Beach/Boat Hs Spring Start - 4 mister heads and 4 rotary heads	\$400.00	\$290.00	\$500.00
Sp Pk Beach/Boat Hs Fall Shut Down	\$175.00	\$75.00	\$300.00
3 Borden Pk W Soccer 1-5 Spring Start - 6 rotary heads -Labor only. City will supply heads.	\$575.00	\$1,000.00	\$500.00
Borden Pk W Soccer 1-5 Fall Shut	\$350.00	\$450.00	\$300.00
4 Borden Pk W Ball 1-4 Spring Start Up- 6 rotary heads -Labor only. City will supply heads.	\$575.00	\$300.00	\$500.00
Borden Pk W Ball 1-4 Fall Shut Down	\$350.00	\$150.00	\$300.00
5 Borden Pk E Soccer ABC Spring- 6 rotary heads - Labor only. City will supply heads.	\$625.00	\$1,000.00	\$500.00
Borden Pk E Soccer ABC Fall	\$375.00	\$450.00	\$300.00
Total 2025 Cost Proposal 2	\$3,867.50	\$4,665.00	\$4,000.00
2025 Cost Proposal 3 (Schedule C): Museum			
1 Farmhouse Spring Start Up - 5 mister heads and 2 rotary heads	\$372.50	\$245.00	\$400.00
Farmhouse Fall Shut Down	\$200.00	\$60.00	\$200.00
2 Dairy Barn Spring Start Up - 5 mister heads and 2 rotary heads	\$300.00	\$245.00	\$400.00
Dairy Barn Fall Shut Down	\$125.00	\$60.00	\$200.00
Total 2025 Cost Proposal 3	\$997.50	\$610.00	\$1,200.00

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2025 Cost Proposal 4 Dept. of Public Services (Schedule D)			
1 Public Services Garage Spring Start Up - 15 mister heads and 7 rotary heads	\$762.50	\$670.00	\$1,000.00
Public Services Garage Fall Shut Down	\$187.50	\$60.00	\$400.00
Total 2025 Cost Proposal 4	\$950.00	\$730.00	\$1,400.00
2025 Cost Proposal 5 Brooklands Plaza Locations (Schedule E, F, G)			
1 Splashpad Spring Start Up - 4 mister heads and 1 rotary heads	\$287.50	\$185.00	\$400.00
Splashpad Fall Shut Down	\$150.00	\$60.00	\$200.00
2 Eastern Avenue Parking Lot Spring Start Up -10 mister heads and 2 rotary heads	\$740.00	\$370.00	\$800.00
Eastern Avenue Parking Lot Fall Shut Down	\$325.00	\$60.00	\$200.00
3 Auburn Road (Culbertson & Dequindre) Spring Start Up -15 mister heads and 8 rotary heads	\$1,875.00	\$705.00	\$800.00
Auburn Road (Culbertson & Dequindre) Fall Shut Down	\$950.00	\$60.00	\$400.00
Total 2025 Cost Proposal 5	\$4,327.50	\$1,440.00	\$2,800.00
2025 Cost Proposal 6 Boulevard Locations (Schedule H,I,J,K,L&M)			
1 Livernois Boulevard (btwn Avon & North of Walton to New Life Lane) - 20 Mister and 8 Rotary Heads	\$2,000.00	\$830.00	\$1,000.00
Livernois Boulevard (btwn Avon & North of Walton to New Life Lane) Fall Shut Down	\$950.00	\$120.00	\$500.00
2 Crooks Road Boulevard (btwn South Blvd & just N. Auburn) - 20 Mister Heads and 8 Rotary Heads	\$2,000.00	\$830.00	\$1,000.00
Crooks Road Boulevard (btwn South Blvd & just N. Auburn) Fall Shut Down	\$950.00	\$120.00	\$500.00
3 Hamlin Road Median W of Livernois Spring Start Up - 15 Mister Heads and 8 Rotary Heads	\$1,875.00	\$705.00	\$1,000.00
Down	\$950.00	\$110.00	\$500.00
4 Hamlin Road Boulevard (btwn Adams & Crooks) Spring Start Up - 15 Mister and 8 Rotary Heads	\$1,875.00	\$705.00	\$1,000.00
Hamlin Road Boulevard (btwn Adams & Crooks) Fall Shut Down	\$950.00	\$110.00	\$500.00
5 Adams Road Median (South of Hamlin & North of Hamlin) Spring Start Up - 15 Mister and 8 Rotary Heads	\$1,875.00	\$705.00	\$1,000.00
Adams Road Median (South of Hamlin & North of Hamlin) Fall Shut Down	\$950.00	\$110.00	\$500.00

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6 Hamlin Road Median (west of A dams to Fanuc Robotics) - Spring Start Up - 10 Mister and 12 Rotary Heads	\$2,000.00	\$720.00	\$1,000.00
Hamlin Road Median (west of Adams to Fanuc Robotics) Fall Shut Down	\$950.00	\$110.00	\$500.00
7 Eddington Boulevard (Eddington & Rochester Road) Spring Start Up - 10 Mister and 2 Rotary Heads	\$740.00	\$370.00	\$1,000.00
Eddington Boulevard (Eddington & Rochester Road) Fall Shut Down	\$325.00	\$75.00	\$500.00
Total 2025 Cost Proposal 6	\$18,390.00	\$5,620.00	\$10,500.00
2025 Cost Proposal (Schedules N,O,P,Q,R&S) 7 Roundabouts			
1 Roundabout at Livernois & Hamlin Rd - 7 mister heads and 1 rotary Spring Start Up	\$250.00	\$260.00	\$400.00
Roundabout at Livernois & Hamlin Rd Fall shutdown	\$87.50	\$60.00	\$100.00
2 Roundabout at Livernois & Tienken Rd - 7 mister heads and 1 rotary Spring Start Up	\$250.00	\$260.00	\$400.00
Roundabout at Livernois & Tienken Rd Fall shutdown	\$87.50	\$60.00	\$100.00
3 Roundabout at Tienken & Sheldon Rd. - 7 mister heads and 1 rotary Spring Start Up	\$250.00	\$260.00	\$400.00
Roundabout at Tienken & Sheldon Rd. Fall shutdown	\$87.50	\$60.00	\$100.00
4 Roundabout at Washington & Runyon- 7 mister heads and 1 rotary Spring Start Up	\$250.00	\$260.00	\$400.00
Roundabout at Washington& Runyon Fall shutdown	\$87.50	\$60.00	\$100.00
5 Roundabout at Avon & Dequindre - 7 Mister and 1 Rotary Head - Spring Start Up	\$250.00	\$260.00	\$400.00
Roundabout at Avon & Dequindre - Fall Shut Down	\$87.50	\$60.00	\$100.00
6 Roundabout at Dequindre & 23 Mile Road - 7 Mister and 1 Rotary Head Spring Start Up	\$250.00	\$260.00	\$400.00
Roundabout at Dequindre & 23 Mile Road - Fall Shut Down	\$87.50	\$60.00	\$100.00
Total 2025 Cost Proposal 7	\$2,025.00	\$1,920.00	\$3,000.00
Total 2025 Cost Proposal 2026	\$32,427.50	\$16,495.00	\$25,000.00
2026 Cost Proposal 1: Bldg. & Grounds			
Fire Station #1 Spring Start Up - 4 mister heads replaced	\$187.50	\$150.00	\$200.00
Fire Station #1 Fall Shut Down	\$80.00	\$60.00	\$100.00
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Fire Station #3 Spring Start Up - 3 mister heads and 1 rotary replaced	\$187.50	\$160.00	\$200.00
Fire Station #3 Fall Shut Down	\$80.00	\$60.00	\$100.00
Fire Station #4 Spring Start Up - 8 mister heads and 3 rotary heads	\$350.00	\$355.00	\$500.00
Fire Station #4 Fall Shut Down	\$92.50	\$60.00	\$100.00
City Hall Spring Start Up - 10 mister heads and 3 rotary heads	\$500.00	\$405.00	\$500.00
City Hall Fall Shut Down	\$125.00	\$75.00	\$100.00
Total 2026 Cost Proposal 1	\$1,870.00	\$1,510.00	\$2,100.00
2026 Cost Proposal 2 (Schedule B): Park Locations			
Spencer Park Soccer Field Spring Start - 3 rotary heads -Labor only. City will supply heads.	\$292.50	\$500.00	\$500.00
Spencer Park Soccer Field Fall Shut Down	\$150.00	\$450.00	\$300.00
Sp Pk Beach/Boat Hs Spring Start - 4 mister heads and 4 rotary heads	\$425.00	\$290.00	\$500.00
Sp Pk Beach/Boat Hs Fall Shut Down	\$200.00	\$75.00	\$300.00
Borden Pk W Soccer 1-5 Spring Start - 6 rotary heads -Labor only. City will supply heads.	\$575.00	\$1,000.00	\$500.00
Borden Pk W Soccer 1-5 Fall Shut	\$350.00	\$450.00	\$300.00
Borden Pk W Ball 1-4 Spring Start Up- 6 rotary heads -Labor only. City will supply heads.	\$575.00	\$300.00	\$500.00
Borden Pk W Ball 1-4 Fall Shut Down	\$350.00	\$150.00	\$300.00
Borden Pk E Soccer ABC Spring- 6 rotary heads - Labor only. City will supply heads.	\$650.00	\$1,000.00	\$500.00
Borden Pk E Soccer ABC Fall	\$375.00	\$450.00	\$300.00
Total 2026 Cost Proposal 2	\$3,942.50	\$4,665.00	\$4,000.00
2026 Cost Proposal 3 (Schedule C): Museum			
Farmhouse Spring Start Up - 5 mister heads and 2 rotary heads	\$372.50	\$245.00	\$400.00
Farmhouse Fall Shut Down	\$200.00	\$60.00	\$200.00
Dairy Barn Spring Start Up - 5 mister heads and 2 rotary heads	\$300.00	\$245.00	\$400.00
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Total 2026 Cost Proposal 4	\$950.00	\$730.00	\$1,400.00
2026 Cost Proposal 5 Brooklands Plaza Locations (Schedule E, F, G)			
Splashpad Spring Start Up - 4 mister heads and 1 rotary heads	\$287.50	\$185.00	\$400.00
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Auburn Road (Culbertson & Dequindre) Spring Start Up -15 mister heads and 8 rotary heads	\$1,875.00	\$705.00	\$800.00
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CITY OF ROCHESTER HILLS	Progressive Irrigation Inc.	Target Facility Management	Techseven Company
RFP-RH-24-038 IRRIGATION SYSTEM	4584 Clawson Tank Drive	13301 Cloverdale Street	PO Box 182247
MAINTENANCE & REPAIR SERVICES	Clarkston, MI 48346	Oak Park, MI 48237	Shelby Township, MI 48318
Hamlin Road Boulevard (btwn Adams & Crooks) Spring Start Up - 15 Mister and 8 Rotary Heads	\$1,875.00	\$705.00	\$1,000.00
Hamlin Road Boulevard (btwn Adams & Crooks) Fall Shut Down	\$950.00	\$110.00	\$500.00
Adams Road Median (South of Hamlin & North of Hamlin) Spring Start Up - 15 Mister and 8 Rotary Heads	\$1,875.00	\$705.00	\$1,000.00
Adams Road Median (South of Hamlin & North of Hamlin) Fall Shut Down	\$950.00	\$110.00	\$500.00
Hamlin Road Median (west of Adams to Fanuc Robotics) - Spring Start Up - 10 Mister and 12 Rotary Heads	\$2,000.00	\$720.00	\$1,000.00
Hamlin Road Median (west of Adams to Fanuc Robotics) Fall Shut Down	\$950.00	\$110.00	\$500.00
Eddington Boulevard (Eddington & Rochester Road) Spring Start Up - 10 Mister and 2 Rotary Heads	\$740.00	\$370.00	\$1,000.00
Eddington Boulevard (Eddington & Rochester Road) Fall Shut Down	\$325.00	\$75.00	\$500.00
Total 2027 Cost Proposal 6	\$18,390.00	\$5,620.00	\$10,500.00
2027 Cost Proposal (Schedules N,O,P,Q,R&S) 7			
Roundabouts			
Roundabout at Livernois & Hamlin Rd - 7 mister heads and 1 rotary Spring Start Up	\$250.00	\$260.00	\$400.00
Roundabout at Livernois & Hamlin Rd Fall shutdown	\$87.50	\$60.00	\$100.00
Roundabout at Livernois & Tienken Rd - 7 mister heads and 1 rotary Spring Start Up	\$250.00	\$260.00	\$400.00
Roundabout at Livernois & Tienken Rd Fall shutdown	\$87.50	\$60.00	\$100.00
Roundabout at Tienken & Sheldon Rd. - 7 mister heads and 1 rotary Spring Start Up	\$250.00	\$260.00	\$400.00
Roundabout at Tienken & Sheldon Rd. Fall shutdown	\$87.50	\$60.00	\$100.00
Roundabout at Washington & Runyon- 7 mister heads and 1 rotary Spring Start Up	\$250.00	\$260.00	\$400.00
Roundabout at Washington & Runyon Fall shutdown	\$87.50	\$60.00	\$100.00
Roundabout at Avon & Dequindre - 7 Mister and 1 Rotary Head - Spring Start Up	\$250.00	\$260.00	\$400.00

CITY OF ROCHESTER HILLS	Progressive Irrigation Inc.	Target Facility Management	Techseven Company
RFP-RH-24-038 IRRIGATION SYSTEM	4584 Clawson Tank Drive	13301 Cloverdale Street	PO Box 182247
MAINTENANCE & REPAIR SERVICES	Clakrston, MI 48346	Oak Park, MI 48237	Shelby Township, MI 48318
Roundabout at Avon & Dequindre - Fall Shut Down	\$87.50	\$60.00	\$100.00
Roundabout at Dequindre & 23 Mile Road - 7 Mister and 1 Rotary Head Spring Start Up	\$250.00	\$260.00	\$400.00
Roundabout at Dequindre & 23 Mile Road - Fall Shut Down	\$87.50	\$60.00	\$100.00
Total 2027 Cost Proposal 7	\$2,025.00	\$1,920.00	\$3,000.00
Total 2027 Cost Proposal	\$32,502.50	\$16,495.00	\$25,000.00
Total Cost for 3 year contract	\$97,432.50	\$49,485.00	\$75,000.00