

Proposal Summary											
Service & Overhead Door Maintenance											
RFP-RH-24-035											
Awarded to		Allied Building Service Co. of Detroit		Altech Doors, LLC		Doors of Pontiac		Garrett Door Co.		KVM Door Systems, Inc.	
		1801 Howard St.		27519 Schoolcraft Road		7611 Highland Road		300 West Montcalm Ave.		24387 Sorrentino Court	
		Detroit, MI 48216		Livonia, MI 48150		Waterford, MI 48327		Pontiac, MI 48342		Clinton Twp, MI 48035	
Note: Location 11 -has no annual maint.											
Pricing:											
City Hall - Location 1	\$175.00	1-powered door	\$250.00	1-powered door	\$250.00	1-powered door	\$110.00	1-powered door	\$140.00	1-powered door	
Fire Station #1 - Location 2	\$400.00	7-powered doors	\$1,750.00	7-powered doors	\$1,000.00	7-powered doors	\$530.00	7-powered doors	\$590.00	7-powered doors	
Fire Station #2 - Location 3	\$310.00	5-powered doors	\$1,250.00	5-powered doors	\$1,000.00	5-powered doors	\$390.00	5-powered doors	\$440.00	5-powered doors	
Fire Station #3 - Location 4	\$265.00	3-powered doors	\$750.00	3-powered doors	\$600.00	3-powered doors	\$250.00	3-powered doors	\$290.00	3-powered doors	
Fire Station #4 - Location 5	\$355.00	6-powered doors	\$1,500.00	6-powered doors	\$1,200.00	6-powered doors	\$460.00	6-powered doors	\$515.00	6-powered doors	
Fire Station #5 - Location 6	\$220.00	3-powered doors	\$750.00	3-powered doors	\$600.00	3-powered doors	\$250.00	3-powered doors	\$290.00	3-powered doors	
DPS Garage - Location 7	\$1,210.00	25-powered doors	\$6,250.00	25-powered doors	\$4,600.00	25-powered doors	\$1,570.00	25-powered doors	\$2,450.00	25-powered doors	
VHJ Cemetery - Location 8	\$175.00	1-powered door	\$250.00	1-powered door	\$250.00	1-powered door	\$110.00	1-powered door	\$140.00	1-powered door	
Innovation Hills - Location 9	\$175.00	1-powered door	\$500.00	1-powered door	\$250.00	1-powered door	\$110.00	1-powered door	\$140.00	1-powered door	
Borden Park - Location 10	\$580.00	11-powered doors	\$2,750.00	11-powered doors	\$2,200.00	11-powered doors	\$810.00	11-powered doors	\$890.00	11-powered doors	
Bloomer Park - Location 11	\$0.00	3-doors (none powered)	\$0.00	3-doors (none powered)	\$0.00	3-doors (none powered)	\$0.00	3-doors (none powered)	\$0.00	3-doors (none powered)	
Spencer Park - Location 12	\$310.00	5-doors (3 powered)	\$1,250.00	5-doors (3 powered)	\$600.00	5-doors (3 powered)	\$390.00	5-doors (3 powered)	\$290.00	5-doors (3 powered)	
OCSO - Location 13	\$210.00	2-powered door	\$500.00	2-powered door	\$250.00	2-powered door	\$110.00	2-powered door	\$215.00	2-powered door	
			*Any door lift over 12 ft, highlift, or full vertical lift requires a scissor lift. Add \$2450 per site visit.								
Annual Inspection Total	\$4,385.00		\$17,750.00		\$12,800.00		\$5,090.00		\$6,390.00		
Parts/Materials % over Dealer Cost:	20%		40%		50%		35%		20%		
Scheduled Service Calls:											
Labor Rate/per ___ hour	\$87.00	1 hour	\$187.50	1 hour	\$225.00	1 hour	\$85.00	1 hour	\$225.00	1 hour	
Labor Rate/per ___ additional hour	\$87.00	1 hour	\$187.50	1 hour	\$225.00	1 hour	\$42.50	1/2 hour	\$225.00	1 hour	
Trip Charge each	\$87.00	each	\$95.00	each	\$125.00	each	\$75.00	each	\$0.00		
Emergency Service Calls:											
Labor Rate/per ___ hour	\$125.00	1 hour	\$350.00	1 hour	\$350.00	1 hour	\$127.50	1 hour	\$337.00	1 hour	
Labor Rate/per ___ additional hour	\$125.00	1 hour	\$350.00	1 hour	\$350.00	1 hour	\$63.75	1/2 hour	\$337.00	1 hour	
Trip Charge each	\$150.00	each	\$150.00	each	\$125.00	each	\$75.00	each	\$0.00		
After Hrs/Weekend Service Calls:											
Labor Rate/per ___ hour	\$115.00	1 hour	\$250.00	1 hour	\$450.00	1 hour	\$170.00	1 hour	\$337.00	1 hour	
Labor Rate/per ___ additional hour	\$115.00	1 hour	\$250.00	1 hour	\$450.00	1 hour	\$85.00	1/2 hour	\$337.00	1 hour	
Trip Charge each	\$95.00	each	\$125.00	each	\$125.00	each	\$95.00	each	\$0.00		
Any other charges? If yes, identify	Rental equipment will be billed at cost times 15%		Freight costs apply to all material ordered or quoted. Proposal only includes labor and trip charges, all material will be additional and doors inspected onsite, material is replaced as needed.			Freight charges to be added			Actual freight costs to get ordered materials to Garrett Door Building. If there are more doors at any city location that is not on the door schedule for maintenance, if maintenance is needed a charge of \$70 per door will be added.		none
Repair/Service Labor Rates (estimated based on historical usage)											
Labor Charge (15 visits / 2hrs each)	\$2,610.00		\$5,625.00		\$6,750.00		\$2,550.00		\$6,750.00		
Trip Charge (15 visits)	\$1,305.00		\$1,425.00		\$1,875.00		\$1,125.00		\$0.00		

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Repair/Service Call Total	\$3,915.00	\$7,050.00	\$8,625.00	\$3,675.00	\$6,750.00		
Total Annual Inspection & Service Calls	\$8,300.00	\$24,800.00	\$21,425.00	\$8,765.00	\$13,140.00		
Firm Established:	1971	2004	1977	1985	1996		
Years in Business:	53	20	47	39	28		
Type of Organization:	Corporation	LLC	Left Blank	Corporation	Corporation		
How many yrs providing these svcs:	53	20	47	39	28		
Full-time employees:	242	16	15	5	39		
Part-time employees:	0	0	2	1	0		
Experience & financial capability:	Services a wide variety of doors, they have trained and experienced technicians and equipment.	Been in business for 20 years, providing specified services for all customers.	Servicing Metro Detroit since 1977, family owned and operated.	Family owned and operated business out of Pontiac.	They have financial stability and are able to fund multiple projects at one time.		
4-references:	References provided.	References provided.	References provided.	References provided.	Referenced provided.		
List of subcontractors:	Left blank	N/A	None	City Glass	None		
Work Plan:	The Customer Specialist (CS) will develop a plan to meet the Client's requests and requirements. A week before service the CS will contact the client to confirm the scheduled time for a technician to arrive onsite and perform work.	Preventative Maintenance (PM) will be scheduled for each location 1 week prior to visit. PM's include: replacement of rollers, hinges, brackets, and cables as needed. Customer will receive an inspection form per door and any replacement will be quoted to the customer for approval.	Schedule and provide maintenance to all doors.	Provide prompt, professional service. Same day service if necessary.	They have a full time scheduler and a full time service manager to provide updates on service, provide tech support to tech's as needed. They have 14 service vehicles that are GPS tracked and prepared for quick dispatch.		
Emergency-after hours procedure:	All additional and emergency work is directed via phone call to the CS who are available 24 hours a day/7 days a week to initiate work orders and dispatch based on need and circumstances.	Customer will call main office line and leave a voicemail stating its an emergency. Voicemails are returned within 30 minutes.	An emergency phone number is provided to customers to use for all emergencies.	Emergency number is provided to client, client can text or call when there is an emergency and technical will return call or text.	They are on-call 24 hours a day/7 days a week, call the emergency number and the client will receive a response back within minutes.		
How many miles is your facility from RH?	31.4	36	16	10	17		
Response time for routine services:	24 to 48 hours	within one week	24 to 48 hours	24 hours	24-48 hours		
Response time for emergency services:	1 to 4 hours	4-6 hours	same day	same day	1-2 hours		

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Warranty parts, labor and installation:	All materials and parts are subject to manufacturer warranty and Allied will advocate on behalf of the client if needed. Labor is warranted to be free from error and mistake for 30 days from date of work	For new installations, warranty is based on manufacturer. Labor warranty for new installs is one year. Service call warranties are 6-months including parts.	Manufacturer warranty, service warranty is 30 days, installation warranty is 1 year	Manufacturer warranty on all parts. Labor and installation is 1 year.	Parts and Labor - 1 year warranty. Doors and Labor - 1 year warranty. Door finish/paint - 10 year warranty.	
Preferred payment method	ACH	ACH	Credit Card	ACH	ACH	
Exceptions/substitutions/deviations:	Left Blank	Left Blank	None	None	None	
Able to meet Insurance requirements:	Yes	Yes	Yes	Yes	Yes	
Provided W-9:	Yes	Yes	Yes	Yes	Yes	
Additional comments:	Left Blank	Left Blank	None	Garrett is grateful for the opportunity to work with the City over the last 3 years and hopes to continue working with the City.	Addendum #1 received.	