

RFP-RH-25-013

Plant Health & Lawn Care Services

Bid Opening: Thursday, February 20th @ 3:00 PM

		Big Lakes Lawn Care 51540 Romeo Plank Macomb, MI 48042	Owen Tree Service 225 N. Lake George Road Attica, MI 48412	Pure Green Lawn and Tree Professionals 6270 W Grand River Ave. Lansing, MI 48906	TruGreen 2711 Commerce Drive Rochester Hills, MI 48309
#	Location				
Customized Lawn Care					
1	City Hall	\$ 820.00	\$ 420.00	\$ 624.00	\$ 449.00
2	Fire Station #1	\$ 580.00	\$ 432.00	\$ 544.00	\$ 392.00
3	Fire Station #2	\$ 240.00	\$ 246.00	\$ 221.00	\$ 159.00
4	Fire Station #3	\$ 45.00	\$ 234.00	\$ 44.00	\$ 31.00
5	Fire Station #4	\$ 360.00	\$ 103.00	\$ 351.00	\$ 347.00
6	Fire Station #5	\$ 120.00	\$ 243.00	\$ 126.00	\$ 91.00
8a	Van Hoosen Jones Lawn Care	\$ 6,800.00	\$ 2,847.00	\$ 6,386.00	\$ 4,594.00
8b	Van Hoosen Jones Cemetery Grub on-call	\$ 6,800.00	\$ 935.00	\$ 2,175.00	\$ 1,427.00
9	Hamlin Blvd	\$ 6,800.00	\$ 3,225.00	\$ 6,523.00	\$ 4,693.00
10	Livernois Blvd	\$ 1,600.00	\$ 1,752.00	\$ 1,505.00	\$ 1,083.00
11	Veteran's Memorial Pointe	\$ 760.00	\$ 468.00	\$ 708.00	\$ 509.00
12	OCSO	\$ 280.00	\$ 396.00	\$ 285.00	\$ 205.00
13	52/3 District Court	\$ 800.00	\$ 507.00	\$ 746.00	\$ 537.00
14	Crooks Road Blvd	\$ 2,400.00	\$ 1,494.00	\$ 2,227.00	\$ 1,603.00
15	Adams Rd Blvd	\$ 4,000.00	\$ 1,857.00	\$ 3,699.00	\$ 2,661.00
16	DPS Garage	\$ 1,800.00	\$ 747.00	\$ 1,670.00	\$ 1,201.00
17	Walton Blvd	\$ 5,200.00	\$ 798.00	\$ 4,970.00	\$ 3,575.00
18	Hamlin / Livernois Roundabout	\$ 50.00	\$ 321.00	\$ 609.00	\$ 438.00
20	Tienken / Sheldon Round-A-Bout	\$ 460.00	\$ 195.00	\$ 44.00	\$ 32.00
21	Tienken / Washington / Runyon Round-A-Bout	\$ 20.00	\$ 210.00	\$ 66.00	\$ 49.00
22	Eddington Park	\$ 1,400.00	\$ 681.00	\$ 761.00	\$ 962.00
23	Emmons Plaza	\$ 280.00	\$ 309.00	\$ 221.00	\$ 195.00
24	Emmons Plaza Parking Lot	\$ 100.00	\$ 144.00	\$ 41.00	\$ 4.00
25	Auburn Road Corridor Parking Lot	\$ 120.00	\$ 258.00	\$ 102.00	\$ 22.00
27	Eastern Parking Lot off Auburn Rd	\$ 360.00	\$ 315.00	\$ 346.00	\$ 175.00
28	Avon/Dequindre Roundabout		\$ 171.00	\$ 197.00	\$ 41.00
29	23 Mile/Dequindre Roundabout		\$ 174.00	\$ 197.00	\$ 41.00
TOTAL		\$ 42,195.00	\$ 19,482.00	\$ 35,388.00	\$ 25,516.00
Tree and Shrub Care					
		**			
1	City Hall	\$ 150.00	\$ 210.00	\$ 315.00	\$ 275.00
2	Fire Station #1	\$ 75.00	\$ 344.00	\$ 158.00	\$ 300.00
3	Fire Station #2	\$ 75.00	\$ 148.00	\$ 158.00	\$ 100.00
4	Fire Station #3	\$ 75.00	\$ 148.00	\$ 79.00	\$ 100.00
5	Fire Station #4	\$ 75.00	\$ 148.00	\$ 236.00	\$ 100.00
6	Fire Station #5	\$ 75.00	\$ 226.00	\$ 79.00	\$ 100.00
7	CRWSC	\$ 150.00	\$ 135.00	\$ 236.00	\$ 100.00
8	Van Hoosen Jones Cemetery	\$ 150.00	\$ 375.00	\$ 473.00	\$ 504.00
9	Hamlin Blvd	\$ 150.00	\$ 746.00	\$ 788.00	\$ 750.00
10	Livernois Blvd	\$ 150.00	\$ 450.00	\$ 630.00	\$ 500.00
11	Veteran's Memorial Pointe	\$ 75.00	\$ 297.00	\$ 472.00	\$ 295.00
12	OCSO	\$ 75.00	\$ 236.00	\$ 158.00	\$ 275.00
13	52/3 District Court	\$ 150.00	\$ 244.00	\$ 158.00	\$ 325.00

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#	Location				
14	Crooks Road Blvd	\$ 75.00	\$ 393.00	\$ 472.00	\$ 456.00
15	Adams Rd Blvd	\$ 75.00	\$ 200.00	\$ 315.00	\$ 295.00
16	DPS Garage	\$ 75.00	\$ 180.00	\$ 472.00	\$ 195.00
17	Walton Blvd	\$ 75.00	\$ 1,668.00	\$ 788.00	\$ 1,500.00
19	Tienken/Livernois Round-A-Bout	\$ 75.00	\$ 176.00	\$ 79.00	\$ 100.00
20	Tienken / Sheldon Round-A-Bout	\$ 75.00	\$ 144.00	\$ 79.00	\$ 100.00
21	Tienken / Washington / Runyon Round-A-Bout	\$ 75.00	\$ 154.00	\$ 79.00	\$ 100.00
22	Eddington Park	\$ 150.00	\$ 288.00	\$ 473.00	\$ 300.00
23	Emmons Plaza	\$ 75.00	\$ 150.00	\$ 236.00	\$ 295.00
24	Emmons Plaza Parking Lot	\$ 75.00	\$ 170.00	\$ 79.00	\$ 200.00
25	Auburn Corridor Parking Lot	\$ 150.00	\$ 150.00	\$ 79.00	\$ 150.00
26	Auburn Corridor	\$ 150.00	\$ 420.00	\$ 630.00	\$ 295.00
27	Eastern Parking Lot off Auburn Rd	\$ 75.00	\$ 150.00	\$ 236.00	\$ 175.00
28	Avon/Dequindre Roundabout		\$ 150.00	\$ 157.00	\$ 100.00
29	23 Mile/Dequindre Roundabout		\$ 150.00	\$ 157.00	\$ 100.00
TOTAL		\$ 2,625.00	\$ 8,250.00	\$ 8,271.00	\$ 8,085.00
1-time	Liquid Non-Sel Resid/Soil St				
2	Fire Station #1	\$ 125.00	\$ 109.00	\$ 75.00	\$ 75.00
3	Fire Station #2	\$ 75.00	\$ 92.00	\$ 50.00	\$ 75.00
5	Fire Staiton #4	\$ 75.00	\$ 99.00	\$ 45.00	\$ 75.00
13	52/3 District Court	\$ 150.00	\$ 145.00	\$ 95.00	\$ 75.00
TOTAL		\$ 425.00	\$ 445.00	\$ 265.00	\$ 300.00
SUB-TOTAL (Custom Lawn / Tree & Shrub /Spring Applications)		\$ 45,245.00	\$ 28,177.00	\$ 43,924.00	\$ 33,901.00
On-Call	Grub Control Services Per Application				
	Cost per Lineal Foot (per application on-call)	\$ 5.50	\$ 0.15	\$ 0.07	\$ 0.12
	Cost oer 1,000 square food (other areas less than 1 acre)	\$ 55.00	\$ 9.56	\$ 65.00	\$ 3.49
	Cost per Acre (areas 1 acre or more)	\$ 110.00	\$ 203.00	\$ 523.00	\$ 150.00
On-Call	Liquid BroadLeaf Weed Control - per app				
1	Borden Pk Soccer Fields 1-5	\$ 1,000.00	\$ 1,084.00	\$ 1,315.00	\$ 1,217.00
2	Borden Pk Soccer: East Comp	\$ 200.00	\$ 385.00	\$ 538.00	\$ 535.00
3	Borden Pk Ballfields 1-4	\$ 770.00	\$ 825.00	\$ 949.00	\$ 637.00
4	Spencer Park Soccer Field	\$ 200.00	\$ 236.00	\$ 263.00	\$ 239.00
5	Spencer Park Ballfields	\$ 170.00	\$ 209.00	\$ 237.00	\$ 216.00
6	Spencer Park Beach House/ Boathouse	\$ 25.00	\$ 119.00	\$ 304.00	\$ 160.00
7	Spencer Park Entrance	\$ 15.00	\$ 42.00	\$ 46.00	\$ 36.00
8	Helen Allen Park	\$ 730.00	\$ 688.00	\$ 1,134.00	\$ 614.00
9	Avondale Park	\$ 770.00	\$ 732.00	\$ 1,168.00	\$ 667.00

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#	Location				
TOTAL		\$ 3,880.00	\$ 4,320.00	\$ 5,954.00	\$ 4,321.00
10	Cost per 1,000 sq ft	\$ 55.00	\$ 7.02	\$ 40.00	\$ 1.96
11	Cost per Acre	\$ 115.00	\$ 170.00	\$ 160.00	\$ 113.00
On-Call	%N:K Nutr Analy Ratio of 3:1 or 2:1 - per app				
1	Borden Pk Soccer Fields 1-5	\$ 1,000.00	\$ 984.00	\$ 1,151.00	\$ 1,120.00
2	Borden Pk Soccer: East Comp	\$ 200.00	\$ 346.00	\$ 470.00	\$ 492.00
3	Borden Pk Ballfields 1-4	\$ 770.00	\$ 748.00	\$ 830.00	\$ 239.00
4	Spencer Park Soccer Field	\$ 200.00	\$ 211.00	\$ 230.00	\$ 239.00
5	Spencer Park Ballfield	\$ 170.00	\$ 187.00	\$ 208.00	\$ 160.00
6	Spencer Park Beach House/Boathouse Lawns	\$ 25.00	\$ 108.00	\$ 266.00	\$ 159.00
7	Spencer Park Entrance	\$ 15.00	\$ 42.00	\$ 40.00	\$ 36.00
8	Helen Allen Park	\$ 730.00	\$ 622.00	\$ 992.00	\$ 614.00
9	Avondale Park	\$ 770.00	\$ 688.00	\$ 1,022.00	\$ 773.00
TOTAL		\$ 3,880.00	\$ 3,936.00	\$ 5,209.00	\$ 3,832.00
10	Cost per 1,000 sq ft	\$ 55.00	\$ 7.02	\$ 40.00	\$ 2.61
11	Cost per Acre	\$ 115.00	\$ 170.00	\$ 140.00	\$ 114.00
On-Call	Liq. Non-Selective Weed Control				
1	Borden Park #1-4	\$ 1,500.00	\$ 286.00	\$ 1,153.00	\$ 364.00
2	Avondale Park	\$ 150.00	\$ 104.00	\$ 288.00	\$ 91.00
3	Helen Allen Park	\$ 150.00	\$ 116.00	\$ 579.00	\$ 114.00
TOTAL		\$ 1,800.00	\$ 506.00	\$ 2,020.00	\$ 569.00
	Cost per 1,000 sq ft	\$ 55.00	\$ 10.04	\$ 40.00	\$ 0.30
	Cost per lineal foot	\$ 0.75	\$ 0.46	\$ 0.02	\$ 0.30
On-Call	Liq. Non-Selective Residual/Soil Sterilant				
1	Cost per 1,000 sq ft	\$ 55.00	\$ 10.04	\$ 40.00	\$ 0.30
2	Cost per lineal foot	\$ 0.75	\$ 0.46	\$ 0.06	\$ 0.30
On-Call	Granular Pesticide				
	Curative: Dylox, Sevin				
	Proposed product & formulation	Dylox	Dylox	Dylox	Arena (Granular)
	Proposed application rate:	3.5 lb per 1000 square foot	3.0 lbs per 100 square foot	3.0 lb per 1000 square foot	3.0 lb per 100 square foot
	Cost per 1,000 sq ft	\$ 55.00	\$ 9.85	\$ 65.00	\$ 9.00
	Cost per Acre	\$ 115.00	\$ 209.00	\$ 523.00	\$ 232.00
	Preventative: Merit, Mach II				
	Proposed product & formulation	Merit	Merit	Malice	Merit
	Proposed application rate:	4 lbs per 1000 square feet	4.0 lbs per 1000 square foot	1.5 pints per acre	3.0 lb per 100 square foot
	Cost per 1,000 sq ft	\$ 55.00	\$ 9.56	\$ 40.00	\$ 3.49
	Cost per Acre	\$ 115.00	\$ 203.00	\$ 150.00	\$ 136.50

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#	Location				
On-Call	Seasonal Lawn Care Program Fertilizer				
1	Spencer Pk Beach House/Boathouse Lawns	\$ 25.00	\$ 119.00	\$ 285.00	\$ 159.00
2	Spencer Park Entrance	\$ 15.00	\$ 42.00	\$ 45.00	\$ 37.00
3	Spencer Park Soccer Field	\$ 200.00	\$ 236.00	\$ 247.00	\$ 250.00
4	Spencer Park Ballfield	\$ 170.00	\$ 209.00	\$ 222.00	\$ 213.00
5	Helen Allen Park	\$ 730.00	\$ 688.00	\$ 1,063.00	\$ 616.00
6	Avondale Park	\$ 770.00	\$ 732.00	\$ 1,095.00	\$ 776.00
	TOTAL	\$ 1,910.00	\$ 2,026.00	\$ 2,957.00	\$ 2,051.00
7	Cost per 1,000 sq ft	\$ 55.00	\$ 7.02	\$ 40.00	\$ 2.27
8	Cost per Acre	\$ 115.00	\$ 170.00	\$ 150.00	\$ 113.00
	Firm Established:	2014	1985	2022	1974
	Years in Business:	10	39	22	51
	Type of Organization:	Individual	Corporation	Corporation	Partnership
	How many years providing these services:	10	39	22	51
	Full-time employees:	45	45	48	15000
	Part-time employees:	0	40	0	2000
	Experience & financial capability:	Commendable score from Dun and Bradstreet	Michigan-based employee-owned company that offers a variety of tree, shrub and lawn care services. Client base includes homeowners, commercial properties, MDOT, municipalities.	They have extensive manpower and financial resources to complete any project large or small. They work with several municipalities including school systems.	They were formed in 1974 in Troy, MI. They merged with Scotts Mirale Gro; they service approximately 4 million residential and commercial customers.
	Is company endorsed by MI Green Ind as a provider meeting endorsements of Healthy Lawn Care Program for Watershed Protection?	Yes	Yes	No	No
	Who would be responsible, on-site supervision for this project? Include educational background of those working on the project:	Jason Tester Account Manager, Nicholas Anger PH Division Manager, Chriss Mabee Commercial Pesticide Applicator	Tom Morgan	Dave Steiniger Commercial Account Manager, Dan Venzke, Assistant Operations Manager, Lee Willband, Senior Lawn Tech	Dana Nichols Senior Service Manager, Brad Lindhurst Service Manager, Alex Barry Service Manager, Jay Thomas Service Tech, Dave Miller
	How many clients does company serve with these services?	100 commercial accounts, Chippewa Valley, Madison School Districts	2600 residential, commercial, municipal and utility clients	6,000 residential clients, 300 commercial clients	3.5 million residential and commercial customers nationwide.
	List of client references:	List provided	List provided	List provided	List provided
	Equipment List	List provided	List provided	List provided	List provided
	Available to work April 2025 - December 2025?	Yes	Yes	Yes	Yes

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	Proposed schedule for the performance of the plant health and lawn care services:	Early Spring - apply first round fertilizer, Late Spring - second application, mid summer - application mid August, Fall application - late October	March review sites, April to November - Monitor for active or potential insects/diseases and apply treatments as authorized.	Mid to late April - custom blended fertilizer with pre-emergent control and broadleaf weed control, mid-May to Early June - custom blended granular fertilizer with weed control, June-July - Grub preventative, Mid to late Sept - custom blended dry fertilizer	Early Spring Application April/May, Late Spring application May/June, Late Summer application August/September
	Employees licensed to apply plant herbicides:	Nicholas Anger and Chris Mabee	List provided	Kim Wallace, Leo Western, Lee Wilband, Dave Frey	All technicians and superisors carry a valid Michigan Pesticide license provided by the Michigan Department of Agriculture
	Subcontractors listed:	None	None	None	None
	Methodology or Work Plan:	1. Assess and plan 2. Prevent issues 3. Monitor regularly 4. Intervene when needed 5. Evaluate and Adjust	Pest activity susceptible life stages of insect pests and the effectiveness of control treatments will be predicted through degree-day modeling and phenological indicators. During site visits, they monitor lawns and woody plants for active pests.	The initial plant survey will be conducted, the monitoring of pests and disease will be derived from susceptible plant species within the site. Disease treatments are best controlled with sequential treatments of systemic disease control. Stress in trees will be addressed after diagnosed by providing a two year slow release formula with micronutrients supplemented with Citrus Ammomium Sulfate to help acidify the plant and improve nutrient absorption.	They have several PHD certified agronomists and horticulturists on staff so their technicians receive continual training for industry best practices. Their technicians are trained to evaluate the property on every visit so concerns are addressed as soon as possible.
	Method of reporting findings, actions taken and providing recommendations:	They will provide photos, soil samples on site assessment. Then create a quote and meet on site to review quote.	Reports on standardized company forms can be sent via mail or email to the relevant city representatives Type of plants treated, and for what pest, is documented.	An inspection report that will include plant type, disease or pest requiring treatment and remedial measures. Upon approval, the program will be implemented and treatment will be provided within 48 hours.	Commercial property evaluation form is completed by the serving technician. The Business Development Representative will report any findings and overall condition of the turf and horticulture. A proposal will be provided for recommendations.
	Provide evaluation of treatments (record keeping):	Using service auto pilot, they maintain all chemicals used on each property. Weather conditions, irrigation system accuracy. All notes are saved on each location.	After each service is completed, written documentation will be provided detailing the date and time of the service, the targeted pest or issue, the quantity and type of materials used and any further recommendations.	They have a software system that is designed to comply with MI Dept of Agriculture and MDARD record-keeping for the pesticide products.	All applications will have a complete summary of services completed that will document the amount of product applied, time, date, applicator and the weather conditions at the time of application.

