



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

1000 Rochester Hills Dr.
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Legislative File No: 2025-0026

TO: Mayor and City Council Members
FROM: Captain Russell Yeiser, Oakland County Sheriff Office (OCSO)
DATE: January 27, 2025
SUBJECT: Automated License Plate Reader Cameras

REQUEST:

City Council is requested to authorize a contract/blanket purchase order for the lease of an additional ten (10) Automated License Plate Reader (ALPR) cameras for use by the Oakland County Sheriff’s Office (OCSO) to Flock Group, Inc., Atlanta, Georgia in the not-to-exceed amount of \$67,200.00 for a two-year term effective from the date of contract execution and further authorizes the Procurement Manager to execute an agreement on behalf of the City.

REASON FOR PURCHASE:

At their February 27, 2023 meeting, City Council authorized the City to lease ten (10) Flock Falcon ALPR cameras from Flock, that are currently installed throughout the City. The selection of the Flock ALPR cameras was based on a pilot program the County was performing, in which the Oakland County Sheriff’s Office (OCSO) in Rochester Hills participated in. Although the County decided not to continue with the program, the OCSO found the cameras beneficial and wanted to continue to use them. To comply with the City of Rochester Hills purchasing ordinance, the City explored other ALPR systems, including those available through a national cooperative contract, but found competitor cameras to be either more expensive, lacking key features (like solar power), or not as functionally robust as the Flock System. It was determined that a competitive, sealed solicitation process would not be in the best interest of the City based on the use of the flock system and equipment that was already in place through the pilot program, and confirmation that the Flock system is the best value, lowest cost system, that best meets the OCSO’s needs.

The request before City Council, is for the lease of an additional ten (10) ALPR cameras from Flock, which includes eight (8) stationary units and two (2) portable units. The costs for these camera’s include the one-time fees for site and safety assessment, installation, testing, shipping and handling and then the annual lease amount for the ten cameras for a two-year period. A breakdown of the costs is provided below:

One Time Installation Cost				
Camera Type	Qty	Unit Cost	Unit Cost Subtotal	Extended Cost
Falcon	8	\$650.00	\$5,200.00	\$5,200.00
Falcon Flex	2	No Cost	\$0.00	
Annual Fee				
Year	Qty	Unit Cost	Unit Cost Subtotal	Extended Cost
Year 1	8	\$3,000.00	\$24,000.00	\$31,000.00
	2	\$3,500.00	\$7,000.00	
Year 2	8	\$3,000.00	\$24,000.00	\$31,000.00
	2	\$3,500.00	\$7,000.00	
2Yr - Total Costs				\$67,200.00

PROCESS:

Vendor Name and Address:

Flock Group, Inc.
1170 Howell Mill Road NW, Suite 210
Atlanta, Georgia 30318

Reason for Selection:

Standardized/Single Source

Method of Purchase:

Contract/Purchase Order

BUDGET:

Funding is included in the FY 2025 Adopted Budget

Fund Name	Department Account No	Account No. Description	2-Year Budget Amount	2-Year Cost	2-Year Remaining Budget
Police Fund	207.801000	Professional Services	\$80,000	\$67,200	+\$12,800

RECOMMENDATION:

It is recommended that City Council authorize a contract/blanket purchase order for the lease of an additional ten (10) Automated License Plate Reader (ALPR) cameras for use by the Oakland County Sheriff's Office (OCSO) to Flock Group, Inc., Atlanta, Georgia in the not-to-exceed amount of \$67,200.00 for a two-year term effective from the date of contract execution and further authorizes the Procurement Manager to execute an agreement on behalf of the City.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Procurement Manager		
Mayor		
City Clerk		

Contract Reviewed by City Attorney Yes N/A