

City of Farmington Hills, MI
 Bid Tabulation
 Rock Salt for Snow & Ice Control
 ITB-FH-25-26-2570

Year 1-2026/27		Oakland Cty			Macomb Cty			Wayne Cty			Grand Total -All Counties
		26,700			19,250			12,150			
		Early fill	Late fill	Total(late fill)	Early fill	Late fill	Total(late fill)	Early fill	Late fill	Total(late fill)	
Vendor	City/State	\$/Ton	\$/Ton	Total(late fill)	\$/Ton	\$/Ton	Total(late fill)	\$/Ton	\$/Ton	Total(late fill)	
Detroit Salt	Detroit, MI	\$68.81	\$71.81	\$1,917,327.00	\$68.84	\$71.84	\$1,382,920.00	\$67.99	\$70.99	\$862,528.50	\$4,162,775.50
Hyer Investments LLC	Wauwatosa, WI	\$60.00	\$61.00	\$1,628,700.00	\$60.00	\$61.00	\$1,174,250.00	\$60.00	\$61.00	\$741,150.00	\$3,544,100.00

Year 2-2027/28 Season		Oakland Cty			Macomb Cty			Wayne Cty			Grand Total -All Counties
		26,700			19,250			12,150			
		Early fill	Late fill	Total(late fill)	Early fill	Late fill	Total(late fill)	Early fill	Late fill	Total(late fill)	
Vendor	City/State	\$/Ton	\$/Ton	Total(late fill)	\$/Ton	\$/Ton	Total(late fill)	\$/Ton	\$/Ton	Total(late fill)	
Detroit Salt	Detroit, MI	\$72.25	\$75.40	\$2,013,180.00	\$72.28	\$75.43	\$1,452,027.50	\$71.39	\$74.54	\$905,661.00	\$4,370,868.50
Hyer Investments LLC	Wauwastosa, WI	\$61.50	\$62.50	\$1,668,750.00	\$61.50	\$62.50	\$1,203,125.00	\$61.50	\$62.50	\$759,375.00	\$3,631,250.00

GRAND TOTAL BID		GRAND TOTAL YEAR'S 1 & 2	Discount if increase 80% guarantee	Discount if decrease 120% guarantee	Blue Dye per ton	Optional Extension Beyond Year 2	Accept P-card	Production Origin & Delivery	Extendable to other MITN agencies	Exceptions
Vendor	City/State									
Detroit Salt	Detroit, MI	\$8,533,644.00	\$0.00	\$0.00	\$0.00	5%	No	Detroit/MI	Yes	N/A
Hyer Investments LLC	Wauwastosa, WI	\$7,175,350.00	-\$1.50	-\$0.75	\$2.50	3%	Yes	Midwest regional mine (Michigan/Wisconsin Supply Network ASTM D632 Compliant sodium chloride)	Yes	N/A

Notification was sent to over 312 vendors. Two (2) "No-Bids were received