



CORPORATE OFFICE: 10100 DIXIE HIGHWAY, CLARKSTON, MI 48348

PH: (248) 620-0070 · FAX: (248) 620-0072

**To:** City of Rochester Hills  
511 E. Auburn Rd.  
Rochester Hills, MI

**Attention:** Nick Waterson

**Date:** 2/12/2026  
**Phone:** 248-808-0774  
**Fax:**

**Email:** [wattersonn@rochesterhill.org](mailto:wattersonn@rochesterhill.org)

**Special Notice:** Due to recent volatility in the availability and market prices of fuels, raw materials, equipment, tooling, labor and other operating costs, OWL reserves the right to update and amend this quotation (including pricing and completion date) prior to entering into a definitive agreement and performing the services described herein.

**Conditions:**

1. This proposal is open for 30 days from the date stated above. However, prices of components, equipment and raw materials may increase before the date such items are ordered. If so, such increases will be added to the quoted cost. THE OSCAR W. LARSON COMPANY will itemize such costs upon receipt of signed proposal. If such cost increases are unacceptable to the customer, the customer may elect to cancel order under terms of the Master Service Agreement.
2. This proposal and the Master Service Agreement constitute the full and complete agreement of the parties, and any inconsistent terms stated in any acceptance, invoice, purchase order, or any document whatsoever are ineffective. This provision conforms to the requirements of RC 1302.10(B)(1).
3. Contract documents incorporated by references as though fully stated herein.

#### SCOPE OF WORK:

1. Mobilize to site and set up barricades around work areas if applicable.
2. Disconnect product piping and electrical wiring/conduit from three (3) existing dispensers, one existing Fuel Master pedestal and remove from fueling islands, setting aside for later reinstallation.
3. Remove vacuum existing fuel from product piping and place back into tanks.
4. Saw cut a demo concrete around existing two (2) failed spill buckets (diesel east and regular unleaded), existing fueling island, approximately 35' x 10', remove existing fueling island and all applicable concrete and dispose of properly offsite.
5. Remove and replace two (2) failed spill buckets mentioned above, with two (2) new OPW 5-gallon spill buckets, to include new caps/adaptors.
6. After concrete is removed, remove existing dispenser sumps, keeping existing electrical wiring/conduit for later use.
7. Remove existing Total Containment product piping from existing fueling islands to each respective tank.
8. Supply and install three (3) new Bravo Containment Solutions fiberglass containment sumps for Wayne G-Series dispensers, to include all necessary entry boots, pipe fittings, and new impact valves, and bracing.
9. Supply and install new OPW Flexworks double-walled flexible product piping from each respective tank to newly installed dispenser sumps.
10. Supply and install one (1) new Riverside Steel fueling island, 25' x 5' x 13" carbon steel painted safety yellow.  
-(OPTION: Stainless steel fueling island instead of carbon steel painted island... ADD: \$2,918.13)
11. Backfill using existing excavations.
12. Drill, pin, pour and finish concrete in affected areas, not to exceed 350 Sq. Ft. at 8" thick.
13. Re-set existing fueling dispensers onto new fueling islands and bring back into service, purge and calibrate lines.
14. Reinstall existing Fuel Master and bring back into service.
15. Clean up site, pick up barricades, and demobilize.

**MATERIAL COST ... \$30,743.91**

**LABOR: Straight time – 160 hours @\$100.00 per hour / Overtime – 44 hours @ \$150.00 per hour ... \$22,600.00**

**TOTAL BUDGETARY PRICE ... \$ 53,343.91**

**NOTES:**

1. The above price does not include the following: **Permit fees, dewatering of the site, contaminated soil or liquid disposal, soil sampling**, or any repairs made to the customers' existing equipment beyond what is outlined in the scope of work above.
2. The above price is based on being able to use existing duct piping to pull new product piping through, if existing duct piping is collapsed and we need to trench from tanks to fueling islands, additional fees will apply.
3. The above price is based on being able to reuse existing electrical wiring/conduit, if new wiring/conduit are needed additional fees will apply.
4. All parts and material are list pricing.
5. All normal Oscar W. Larson Co. terms and conditions apply.

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**ACCEPTANCE:** This Proposal, when accepted by the purchaser, and approved by a Corporate Officer of the Oscar W. Larson Company, will constitute a contract between us, subject to all terms and conditions contained in the Master Environmental Services Agreement. It is expressly agreed that there are no promises, agreements, or understanding, oral or written, not specified in this proposal and the Master Environmental Services Agreement.  
*A surcharge of 3% of the invoice total will be added for payments made with a credit card.*

\_\_\_\_\_  
Company Name

By: \_\_\_\_\_

Its: \_\_\_\_\_

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**Shawn Adamski, Sales / P.M.**

**The Oscar W. Larson Company**

By: \_\_\_\_\_

Its: **Charles A. Burns, President**

Date: \_\_\_\_\_