



City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS

1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
248.656.4630  
[www.rochesterhills.org](http://www.rochesterhills.org)

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Legislative File No: 2023-0286

**TO:** Mayor and City Council Members  
**FROM:** Sean Canto, Fire Chief  
**DATE:** June 19, 2023  
**SUBJECT:** Three (3) Ambulance Modules

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**REQUEST:**

City Council is requested to authorize the purchase of three (3) ambulance modules in the amount of \$1,062,555.00 with a 5% contingency in the amount of \$53,127.75 for a total not-to-exceed amount of \$1,115,682.75 to Emergency Vehicle Plus, Holland, Michigan.

**REASON FOR PURCHASE:**

At their July 11, 2022 meeting, City Council authorized the purchase of three (3) chassis for ambulances. It was explained that the City was purchasing the chassis separately in order to utilize their cooperative contract to secure build spots for the chassis in anticipation of being able to improve the delivery time for needed ambulances. The City had indicated they would issue a separate proposal for the ambulance module at a later date, to coincide with the delivery of the chassis. The City's chassis vendor, Wolverine Freightliner has received the City's chassis.

In preparation of the chassis delivery, the City issued Request for Proposals utilizing the MITN system with proposals received two proposal responses for three (3) ambulance modules, each for a different manufacturer. A committee consisting of staff from the Fleet and Fire department evaluated the proposal responses and are recommending award of the Road Rescue ambulance module proposed by Emergency Vehicle Plus. In reviewing the proposals it was determined by the committee, that the ambulance module manufactured by Road Rescue provides the best value to the City based on better warranty coverage (7-year electrical compared to 1-year, 25-year structural, 10-year cabinet warranty versus 1-year, 2-year warranty for entire module, etc.), composite floor instead of wood, aluminum cabinets, door handles paddle versus that of loop style, and lead time. Based on all of these factors award is recommended to Emergency Vehicle Plus as the overall best value to the City.

In 2020, the City purchased two (2) ambulances. The City currently has two (2) ambulances that they use as reserves and put in service when a front-line ambulance may need to be taken out of service repairs, as well as for staffing at special events, etc. The two (2) new ambulances purchased will be put into service at the stations with the highest call volume, moving the ones at those stations into service as the new reserve vehicles. In doing this replacement, it will give the City's fire Department a reliable fleet of ambulance to provide services to its residents. Being able to provide reliable ambulances to respond to our residents, especially as call volumes continue to increase, allows the ability to ensure reliable emergency vehicles responding to calls from our residents.

**PROCESS:**

**Vendor Name and Address:**

Emergency Vehicles Plus  
670 E 16<sup>th</sup> Street  
Holland, MI 49423

**Reason for Selection:**

Best Value

**Method of Purchase:**

Purchase Order

**BUDGET:**

Funding is included in the FY 2023 Adopted Budget

If approved by City Council, a 2<sup>nd</sup> quarter budget amendment will be presented to increase the expense, along with an increase in revenue as the 3 ambulances will be purchased with ARPA money.

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fire Capital	402.981000	Vehicles - 3 Ambulances	\$931,833	\$1,115,682.75	(\$183,849.75)

**RECOMMENDATION:**

It is recommended that City Council authorize the purchase of three (3) ambulance modules in the amount of \$1,062,555.00 with a 5% contingency in the amount of \$53,127.75 for a total not-to-exceed amount of \$1,115,682.75 to Emergency Vehicle Plus, Holland, Michigan.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Procurement Manager		
Mayor		
City Clerk		

Contract Reviewed by City Attorney       Yes       N/A