

RFP-RH-24-064					
Spring and Fall Planting of Selected Street Trees					
	County Line Nurseries, Inc.	Crimboli Nursery Inc.	KLM Scape & Snow LLC dba KLM Landscape	Technology Partners Group LLC, dba Michigan Tech Partners LLC	Premier Group Associates, LC
	65625 Co. Rd 376 Bangor, MI 49013	50145 Ford Road Canton, MI 48187	70570 Powell Rd. Armada, MI 48309	2785 E. Grand Blvd. Unit 524 Detroit, MI 48211	2221 Bellevue Detroit, MI 48207
Firm Established:	1988	1972	1986	2019	2007
Type of Organization:	Corporation	Corporation	LLC	LLC	Corporation
How many years has your company been providing tree planting services?	36	52	38	5	9
How many full-time employees?	10	10-15 employees	55	5	45
How many part-time employees	12	0	2	0	30
Provide information relative to the experience and financial capability of your company to carry out the terms of this contract?	Firm is a 100 acre wholesale nursery who specializes in large scale landscape, irrigation, throughout the state of Michigan.		Provided financial information.	Committed to staying ahead of industry trends, regulations, and best practices through continuous learning and monitoring.	Extensive experience and proven financial stability to successfully execute the terms of this contract. Track record of large-scale projects including ground maintenance and tree planting.
Identify those in your firm who would be responsible, including on-site supervision for this project:	Mike Collins - 8 years at MSU Drake Collins - 2 years of college, who will be onsite at all times.	Adam Sulek, General Mgr. 23 years of horticulture related field experience. Phil Walsh, Site Supervisor 31+ years Tom Brustad, Crew Leader 16+ years	Kirk Knobloch, Owner Randy Matz, Lead Foreman Kirk Knobloch or Nicole Colon-Submittal Mgr. Nicole Colon or Mary Rogers-Project Accountant Tom Owens, Foreman	Brandon Pinto- Director Brandynn Pinto - Recruiting Manager Sham Olavides - Project Manager	Javier Casillas - VP of Special Projects Mike Counsman - Account & Safety Manager Brad Byarski - Chief Operating Officer
How many clients does your company currently serve with the type of services described. Provide a list, minimum of 5.	Provided 5 references. Please see RFP Document for names and numbers.	17 communities.	Provided three references.	Provided list of five references. References are not for tree planting.	Provided Five references.
Provide information relative to the experience your company has had working with municipalities.	Chicago water reclamation district, years of landscaping during 1990 to 2002.	Deliver and install plant materials using the best/latest horticultural practices, while adhering to project specific specifications. Educate clients/homeowners on proper care of newly planted materials.	Focusing on providing implacable service and maintenance by meeting all clients expectations.	Two municipalities in Florida.	Service many municipalities including Detroit Public Schools, Detroit Public Library and GLWA, others listed.
Provide an equipment list that will be on site and available for use by the crew planting trees.	Equipment list provided.	Equipment list provided.	Kubota SVL95	N/A	Equipment list provided
Provide a list of subcontractors	None	Not applicable	Maddox Irrigation or Trost Irrigation	Green Acres Tree Farm	None
Provide a description of your company's philosophy relative to the maintenance and customer service.	The City may have to help educate the public how to care for the tree. Their firm is very helpful and enjoys talking to the public.	Deliver and install plant materials using the best/latest horticultural practices, while adhering to project specific specifications. Educate clients/homeowners on proper care of newly planted materials.	Focusing on providing impeccable service and maintenance by meeting all clients expectations.	Customer Centric Approach, Proactive Maintenance, Rapid Response and Problem-solving, commitment to quality, Ongoing Support and Communication.	Company is committed to excellence in both maintenance and customer service. Clear communication, responsiveness, and flexibility to meet their clients needs.
If planting is delayed due to weather conditions, describe how trees will be stored in order to maintain a healthy condition.	Firm works together with Lead Farms of Ann Arbor for a staging area. They will keep	They have a fully functioning +/- Acre nursery to stockpile live goods.	Plants will be stored and covered on their property to maintain the proper care they need.	Can hold the trees at the subcontractor's nursery in Waterford, MI. There would be a holding fee for the trees depending on how long they would be holding the trees for.	The trees will be stored at a secure lot, with woodchips on top that will be watered by their employees. If it is too cold, the trees will be kept at the nursery until they are ready to be planted.
Explain your company's capabilities/knowledge as it relates to tree planting services.	Firm grows a lot of trees. Any trees they need to purchase will be order as soon as they are awarded.	Labor to install the trees will be performed by their own labor force, no subcontractors needed.	Has the capacity and crews available to complete this project within the allotted schedule timeframe as it is called for the proposed schedule documents. Has their own tree farms where they grow and maintain much of their material used in projects.	While tree planting is not a direct service they provide, they have experience overseeing subcontractor-led initiatives to ensure successful outcomes	Experience with large-scale tree planting projects in Detroit, including planting 225 trees in three weeks for the City's beautification initiative . Staff is skilled in all aspects of tree planting.
Clearly define any exceptions to this Request for Proposal	None	None	Left blank	Would like to supply only the trees.	No exceptions

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Tree Cost Proposal - Tree Descriptions	Tree Cost Proposal - Tree Descriptions	Tree Cost Proposal - Tree Descriptions	Tree Cost Proposal - Tree Descriptions	Tree Cost Proposal - Tree Descriptions	Tree Cost Proposal - Tree Descriptions
Abies concolor 6-7'	\$450.00	\$425.00	\$395.00	No Bid	\$622.65
Acer griseum	\$500.00	\$425.00	N/A	No Bid	\$642.15
Acer griseum x nikoense	\$525.00	N/A	N/A	No Bid	\$622.65
Acer nigrum	\$500.00	\$425.00	N/A	No Bid	\$787.75
Acer saccharum Green Mountain	\$475.00	\$425.00	\$495.00	\$359.00	\$600.55
Acer saccharum Fall Fiesta	\$475.00	\$425.00	\$495.00	\$359.00	\$592.75
Accer Saccharum Apollo	\$475.00	\$425.00	\$495.00	No Bid	\$648.65
Accer Saccharum Endowment	\$475.00	\$425.00	\$495.00	No Bid	\$603.15
Acer x freemanii Autumn Blaze	\$400.00	\$425.00	\$495.00	\$279.00	\$551.15
Acer triflorum	\$475.00	N/A	N/A	No Bid	\$811.15
Aesculus Autumn Splendor or Homestead, or early glow	\$475.00	\$425.00	N/A	No Bid	\$574.55
Aesculus flava	\$475.00	\$425.00	N/A	\$379.00	\$583.65
Aesculus Fort McNair	\$475.00	\$425.00	\$495.00	No Bid	\$626.55
Amelanchier, Cumulus, Lustre, or Spring Flurry	\$475.00	\$425.00	\$495.00	\$379.00	\$586.25
Carpinus betulus (species)	\$400.00	\$425.00	\$395.00	No Bid	\$544.65
Carpinus betulus fastigiata or Frans Fontaine	\$425.00	\$425.00	N/A	\$359.00	\$613.55
Carpinus betulus Emerald Avenue	\$425.00	\$425.00	N/A	No Bid	\$596.65
Carya ovata	\$500.00	N/A	\$495.00	\$399.00	\$707.15
Celtis occidentalis	\$425.00	\$425.00	N/A	\$299.00	\$555.05
Celtis Chicagoland, Magnifica, or Ultra	\$475.00	\$425.00	N/A	No Bid	\$638.25
Cercidiphyllum japonicum	\$450.00	\$425.00	N/A	No Bid	\$651.25
Cercis Canadensis Pink Trim or Norther Lites	\$450.00	\$425.00	N/A	No Bid	\$564.15
Chionanthus retusus	\$500.00	N/A	\$495.00	\$309.00	\$564.15
Cladrastis kentukea (= lutea)	\$500.00	\$425.00	\$495.00	\$329.00	\$609.65
Cornus mas Golden Glory or Fastigiata or Saffron Sentinel	\$500.00	N/A	\$595.00	No Bid	\$509.55
Fagus sylvatica (green-leaved)	\$500.00	\$425.00	\$655.00	No Bid	\$560.25
Ginkgo biloba Autumn Gold or Presidential Gold	\$550.00	\$425.00	\$655.00	\$399.00	\$635.65
Ginkgo biloba Magyar or Golden Colonnade	\$550.00	\$425.00	\$495.00	No Bid	\$635.65
Gleditsia triacanthos Skyline	\$450.00	\$425.00	\$495.00	\$299.00	\$557.65
Gymnocladus dioica Espresso or True North or Skinny Latte	\$475.00	\$425.00	N/A	\$459.00	\$578.45
Koelreuteria paniculata	\$475.00	N/A	N/A	\$309.00	\$564.15
Liquidambar styraciflua Moraine	\$475.00	\$425.00	N/A	\$299.00	\$557.65
Liriodendron tulipifera Emerald City	\$450.00	\$425.00	N/A	No Bid	\$581.05
Maackia amurensis	\$450.00	N/A	N/A	\$449.00	can not be obtained
Magnolia acuminata	\$450.00	N/A	N/A	\$379.00	\$626.55
Magnolia Yellow Lantern or Lois	\$450.00	N/A	\$495.00	No Bid	\$1,454.65
Magnolia Galaxy	\$450.00	N/A	\$495.00	No Bid	\$551.15
Magnolia Moonglow	\$450.00	\$425.00	N/A	No Bid	\$603.15
Malus Adirondack, Donald Wyman, or Red Jewel	\$450.00	\$425.00	\$495.00	No Bid	\$535.55
Metasequoia glyptostroboides 2.5"	\$425.00	\$475.00	\$300.00	No Bid	\$575.85
Nyssa sylvatica	\$450.00	\$425.00	\$395.00	\$379.00	\$631.75
Nyssa sylvatica Tupelo Tower or Northern Splendor	\$450.00	\$425.00	\$495.00	No Bid	\$610.95
Parrotia persica Vanessa, Persian Spire, Ruby Vase, or Golden Belltower	\$450.00	\$425.00	N/A	\$309.00	\$564.15
Picea abies 6-7'	\$500.00	\$425.00	\$395.00	\$319.00	\$601.85
Picea glauca 6-7'	\$425.00	\$425.00	\$395.00	No Bid	\$608.35
Pinus strobus 6-7'	\$425.00	\$425.00	\$395.00	No Bid	\$555.05
Pinus koraiensis 6-7'	\$525.00	\$425.00	N/A	No Bid	
Platanus Exclamation	\$450.00	N/A	\$495.00	\$269.00	\$551.15
Prunus sargentii species or Pink Flair or Spring Wonder	\$450.00	\$425.00	\$495.00	No Bid	\$473.15
Prunus First Blush or Pink Myst	\$450.00	\$425.00	N/A	No Bid	\$581.05

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Quercus alba x robur Crimson Spire	\$475.00	\$425.00	\$495.00	No Bid	\$603.15
Quercus alba x robur Streetspire	\$475.00	\$425.00	N/A	No Bid	\$594.05
Quercus bicolor American Dream	\$475.00	\$425.00	\$495.00	No Bid	\$574.55
Quercus bicolor x robur Regal Prince	\$475.00	\$425.00	\$495.00	\$359.00	\$591.45
Quercus ellipsoidalis	\$475.00	N/A	N/A	No Bid	\$561.55
Quercus macrocarpa	\$475.00	\$425.00	\$495.00	\$299.00	\$564.15
Quercus macrocarpa Urban Pinnacle	\$475.00	\$425.00	N/A	No Bid	\$734.45
Quercus macrocarpa x robur Heritage	\$475.00	N/A	\$495.00	\$329.00	\$561.55
Quercus muehlenbergii	\$500.00	\$425.00	N/A	\$359.00	\$573.25
Quercus rubra	\$475.00	\$425.00	\$495.00	\$329.00	\$581.05
Syringa reticulata Ivory Silk or Ivory Pillar	\$425.00	\$425.00	\$495.00	\$329.00	\$583.65
Syringa reticulata Snowdance	\$425.00	\$425.00	N/A	No Bid	\$586.25
Taxodium distichum Shawnee Brave 2.5"	\$500.00	\$425.00	N/A	\$379.00	\$622.65
Thuja plicata Hybrid green giant 6-7'	\$225.00	\$396.00	\$300.00	No Bid	\$488.75
Thuja occidentalis Emerald Green 6-7'	\$225.00	\$395.00	\$300.00	\$179.00	\$560.15
Thuja occidentalis Nigra 6-7'	\$250.00	\$395.00	\$300.00	No Bid	\$443.25
Thuja occidentalis Techny 6-7'	\$250.00	\$395.00	\$300.00	\$269.00	\$487.45
Tilia americana American Sentry	\$475.00	\$425.00	\$595.00	\$299.00	\$565.45
Tilia americana Boulevard	\$475.00	\$425.00	\$539.00	No Bid	\$565.45
Tilia americana Redmond	\$475.00	\$425.00	\$595.00	No Bid	\$565.45
Tilia cordata Greenspire	\$475.00	\$425.00	\$495.00	\$299.00	\$565.45
Tilia cordata x mongolica Harvest Gold	\$475.00	N/A	\$595.00	No Bid	\$716.90
Tilia tomentosa Green Mountain	\$475.00	\$425.00	N/A	No Bid	\$700.65
Tilia tomentosa Silvr Lining or Szeleste	\$475.00	\$425.00	\$555.00	\$299.00	\$565.45
Ulmus Accolade	\$450.00	\$425.00	\$495.00	No Bid	\$549.85
Ulmus Frontier	\$450.00	\$425.00	\$495.00	\$299.00	\$549.85
Ulmus Triumph	\$450.00	\$425.00	N/A	\$279.00	\$549.85
Ulmus parvifolia Allee	\$450.00	\$425.00	N/A	\$299.00	\$575.85
Ulmus parvifolia Everclear	\$475.00	\$425.00	N/A	No Bid	\$560.25
Zelkova serrata Green Vase	\$475.00	\$425.00	\$495.00	\$279.00	\$570.65
Zelkova serrata Musashino	\$475.00	\$425.00	\$455.00	\$319.00	\$570.65
Additional pricing	\$21.00 each 3' corrugated tree guard	\$17.50 each	\$50.00 each	Did not provide pricing	26.00 each 9"x12" polyethylene
Potential Nurseries	Blue Grass Nursery - Indiana Acorn Nursery - Ohio County Line Nurseries - Michigan River Farm Nurseries - Kentucky	Carambola Nursery Inc., Canton, Michigan Willoway Nurseries, Avon, Ohio	Midwest Tree Farm-KLM Landscape owned farm	Nursery that has all the trees is out of state/ They have an above ground nursery in Waterford, MI.	All trees will be harvested from A. Brown & Sons Nursery, Inc. 11506 Dayton Greenville Pike Brookville, OH 45309

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Spring and Fall Planting of Selected Street Trees		
	Michigan Lawn Maintenance, Inc. dba, Sherman Nursery Farms 2181 Mayer Rd. St. Clair, MI 48079	Target Facility Management 13301 Cloverdale Street Oak Park, MI 48237
Firm Established:	1969	2018
Type of Organization:	Corporation	Corporation
How many years has your company been providing tree planting services?	55	6
How many full-time employees?	8 seasonal full-time	25
How many part-time employees	2 seasonal part-time	5
Provide information relative to the experience and financial capability of your company to carry out the terms of this contract?	Has been providing large scale municipal and commercial tree planting services for approximately 37 years.	Provider of facility management services, has the financial stability to facilitate this scope of work under the payment terms of this contract.
Identify those in your firm who would be responsible, including on-site supervision for this project:	President of company has a BS from MSU in landscape horticulture. Experience comes from past projects as well as education. Experience comes from past projects as well as education. Employees have training and years experience with related professions in the landscaping industry.	Branden Donley-On site supervisor Charles Jaffe - Operations Manager Jake Trakhtenberg - Managing Partner
How many clients does your company currently serve with the type of services described. Provide a list, minimum of 5.	Provided separate sheet with list.	Provided five references.
Provide information relative to the experience your company has had working with municipalities.	Provided seven municipalities.	Mowing and trimming for Highland Twp., City of Commerce and Horticulture for City of Pontiac.
Provide an equipment list that will be on site and available for use by the crew planting trees.	Equipment list provided.	Equipment list provided.
Provide a list of subcontractors	None	None, all is done in house.
Provide a description of your company's philosophy relative to the maintenance and customer service.	Believes that every project requires maintenance and customer communication, on a timely basis as the situation demands. Provide quality maintenance is necessary for plant material to have a quicker establishment.	Is built on the principles of proactive prevention, predictive maintenance, and continuous improvement. Customer service philosophy is centered around delivering exceptional experiences, building trust, and exceeding expectations.
If planting is delayed due to weather conditions, describe how trees will be stored in order to maintain a healthy condition.	They have a 20 acre facility with irrigation, mulched area, stone lot and limited indoor storage to ensure the health of plant materials for projects delayed due to weather conditions.	Will be stored in their greenhouse and properly irrigated.
Explain your company's capabilities/knowledge as it relates to tree planting services.	Education/knowledge and several years of experience of completing a wide range of projects has made it possible for them to remain successful. They participate in continuing education. Has commercial pesticide license. Has capability to plant up to 30- 2.0" trees in one day under ideal conditions.	Provides comprehensive tree planting services that were trained by in house horticulturist and arborist.
Clearly define any exceptions to this Request for Proposal	Did not include pricing for a few species of trees the are not available in the size requested at the time of this RFP. Please note that they provided a price for several trees that had only one source or were limited in availability.	None

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Tree Cost Proposal - Tree Descriptions	Tree Cost Proposal - Tree Descriptions	Tree Cost Proposal - Tree Descriptions
	\$506.44	\$390.00
Abies concolor 6-7'	\$506.44	\$390.00
Acer griseum	\$518.85	\$412.50
Acer griseum x nikoense	\$518.85	\$390.00
Acer nigrum	\$436.17	No Bid
Acer saccharum Green Mountain	\$448.23	\$364.50
Acer saccharum Fall Fiesta	\$441.34	\$355.50
Accer Saccharum Apollo	\$436.17	\$420.00
Accer Saccharum Endowment	\$465.11	\$367.50
Acer x freemanii Autumn Blaze	\$422.39	\$307.50
Acer triflorum	\$546.40	No Bid
Aesculus Autumn Splendor or Homestead, or early glow	\$449.95	\$334.50
Aesculus flava	\$449.95	\$345.00
Aesculus Fort McNair	\$458.22	\$394.50
Amelanchier, Cumulus, Lustre, or Spring Flurry	\$443.06	\$348.00
Carpinus betulus (species)	\$478.89	\$300.00
Carpinus betulus fastigiata or Frans Fontaine	\$465.11	\$379.50
Carpinus betulus Emerald Avenue	\$444.44	\$360.00
Carya ovata	\$529.87	\$487.50
Celtis occidentalis	\$449.95	\$312.00
Celtis Chicagoland, Magnifica, or Ultra	\$505.18	No Bid
Cercidiphyllum japonicum	\$430.66	No Bid
Cercis Canadensis Pink Trim or Norther Lites	\$463.73	\$322.50
Chionanthus retusus	\$472.00	\$322.50
Cladrastis kentukea (= lutea)	\$458.22	\$375.00
Cornus mas Golden Glory or Fastigiata or Saffron Sentinel	\$465.11	\$259.50
Fagus sylvatica (green-leaved)	\$506.44	\$318.00
Ginkgo biloba Autumn Gold or Presidential Gold	\$478.89	\$405.00
Ginkgo biloba Magyar or Golden Colonnade	\$478.89	\$405.00
Gleditsia triacanthos Skyline	\$437.55	\$315.00
Gymnocladus dioica Espresso or True North or Skinny Latte	\$451.33	\$339.00
Koelreuteria paniculata	\$478.89	\$322.50
Liquidambar styraciflua Moraine	\$423.77	\$315.00
Liriodendron tulipifera Emerald City	\$445.82	\$342.00
Maackia amurensis	\$451.33	No Bid
Magnolia acuminata	\$560.18	\$394.50
Magnolia Yellow Lantern or Lois	\$532.62	No Bid
Magnolia Galaxy	\$465.11	\$307.50
Magnolia Moonglow	\$465.11	No Bid
Malus Adirondack, Donald Wyman, or Red Jewel	\$396.21	\$289.50
Metasequoia glyptostroboides 2.5"	\$458.22	\$336.00
Nyssa sylvatica	\$478.89	\$400.50
Nyssa sylvatica Tupelo Tower or Northern Splendor	\$485.78	\$376.50
Parrotia persica Vanessa, Persian Spire, Ruby Vase, or Golden Belltower	\$532.62	\$322.50
Picea abies 6-7'	\$489.91	\$366.00
Picea glauca 6-7'	\$458.22	\$373.50
Pinus strobus 6-7'	\$409.99	\$312.00
Pinus koraiensis 6-7'	N/A	No Bid
Platanus Exclamation	\$416.88	\$307.50
Prunus sargentii species or Pink Flair or Spring Wonder	\$394.84	\$217.50
Prunus First Blush or Pink Myst	\$480.26	\$342.00

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Quercus alba x robur Streetspire	\$451.33	\$357.00
Quercus bicolor American Dream	\$437.55	\$334.50
Quercus bicolor x robur Regal Prince	\$463.73	\$354.00
Quercus ellipsoidalis	\$437.55	\$319.50
Quercus macrocarpa	\$430.66	\$322.50
Quercus macrocarpa Urban Pinnacle	\$472.00	No Bid
Quercus macrocarpa x robur Heritage	\$436.17	\$319.50
Quercus muehlenbergii	\$458.22	\$333.00
Quercus rubra	\$430.66	\$342.00
Syringa reticulata Ivory Silk or Ivory Pillar	\$467.18	\$345.00
Syringa reticulata Snowdance	\$409.99	No Bid
Taxodium distichum Shawnee Brave 2.5"	\$478.89	\$390.00
Thuja plicata Hybrid green giant 6-7'	\$339.72	\$235.00
Thuja occidentalis Emerald Green 6-7'	\$341.10	\$202.50
Thuja occidentalis Nigra 6-7'	\$320.43	\$183.00
Thuja occidentalis Techny 6-7'	\$334.21	\$334.00
Tilia americana American Sentry	\$423.77	\$324.00
Tilia americana Boulevard	\$423.77	\$324.00
Tilia americana Redmond	\$423.77	\$324.00
Tilia cordata Greenspire	\$423.77	\$324.00
Tilia cordata x mongolica Harvest Gold	\$505.07	No Bid
Tilia tomentosa Green Mountain	\$451.33	No Bid
Tilia tomentosa Silvr Lining or Szeleste	\$451.33	\$324.00
Ulmus Accolade	\$423.77	\$306.00
Ulmus Frontier	\$436.17	\$306.00
Ulmus Triumph	\$418.26	\$306.00
Ulmus parvifolia Allee	\$465.11	\$336.00
Ulmus parvifolia Everclear	\$491.29	\$318.00
Zelkova serrata Green Vase	\$458.22	\$330.00
Zelkova serrata Musashino	\$444.44	\$330.00
Additional pricing	\$8.15 Leonard comm. Mesh tree guard 4'x4'	\$5.00 Nelson tree stem guards
Potential Nurseries	Acorn, A Brown & Sons, Blue Grass Farms, Brotzman Nursery, Petitti Nursery, Lake County Nursery, Ray Wiegands, Willow, Marine City, Kluck, North Branch, David Tree, Davey, Rusy Oak, Sherman .	Siteone Landscape supply, rushton farms, farmer John's and landscape supply inc.