



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

1000 Rochester Hills Dr.
Rochester Hills, MI 48309
248.656.4630
www.rochesterhills.org

Legislative File No: 2026-0232

TO: Mayor and City Council Members
FROM: Rochelle Lyon, Director Management Information Systems
DATE: May 11, 2026
SUBJECT: Support and Software Maintenance for HPE Storage Products (HPE SimpliVity)

REQUEST:

City Council is requested to authorize the purchase for the City's HPE (Hewlett Packard Enterprise) server and storage system support and software maintenance contract to Saitech, Inc, Fremont, California in the amount of \$35,950.00 for a one-year period.

REASON FOR PURCHASE:

The City posted an Invitation to Bid for the renewal of the City's HPE server and storage support and software maintenance contract utilizing the MITN system. Eleven (11) bid responses we received. During the bid review process five (5) bidders were deemed non-responsive for failure to provide required legal signatures, required confirmation of HPE Enterprise Partners status, and bid of incorrect maintenance services. The City, is recommending award of this agreement to Saitech, Inc, to be the lowest, responsive, responsible bidder meeting specifications.

The MIS Department is currently in the process of transitioning the City's core server and storage infrastructure to new hardware, following the project approval in late 2025. While the new equipment has been received and provisioning is underway, the existing HPE SimpliVity environment remains the 'production' system and continues to host all active City data and applications.

To ensure there is no gap in manufacturer support during this critical transition period, the City is seeking a final one-year renewal of our existing support and software maintenance contracts. This renewal provides the necessary technical support and security updates required to keep our current systems protected until the migration to the new environment is fully completed and verified. Maintaining this coverage is a standard best practice to mitigate risk and prevent service interruptions to City departments during infrastructure migrations.

PROCESS:

Vendor Name and Address:

Saitech, Inc.
42640 Christy Street
Fremont, CA 94538

Reason for Selection:

Lowest, responsive, responsible bidder

Method of Purchase:

Purchase Order

BUDGET:

Funding is included in the FY 2026 Adopted Budget

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
MIS	636.934000	Maintenance-Software	\$50,000	\$35,950	\$14,050

RECOMMENDATION:

It is recommended that City Council authorize the purchase for the City's HPE (Hewlett Packard Enterprise) server and storage system support and software maintenance contract to Saitech, Inc, Fremont, California in the amount of \$35,950.00 for a one-year period.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Procurement Manager		
Mayor		
City Clerk		

Contract Reviewed by City Attorney Yes N/A