

City of Rochester Hills RFP-RH-25-011 Generator Preventative Maintenance Due: Wednesday, February 19,2025 @ 3:00 PM		American Generator Sales and Service 6158 Delfield Industrial Dr. Waterford, MI 48329	Ancona Controls Inc. 28021 Grand Oaks Court Wixom, MI 48393	Preventative Maintenance Technologies 28294 Beck Road Wixom, MI 48393	Wolverine Power Systems 3229 80th Avenue Zeeland, MI 49464
Location	Year	Annual Cost	Annual Cost	Annual Cost	Annual Cost
City Hall	2025	\$1,400.00	\$1,200.00	\$2,400.00	\$1,500.00
Kohler 230 GS	2026	\$1,440.00	\$1,150.00	\$2,500.00	\$1,500.00
	2027	\$1,480.00	\$1,150.00	\$2,600.00	\$1,500.00
DPS Garage Generac 8176330100	2025	\$1,480.00	\$1,200.00	\$5,000.00	\$2,180.00
	Load Test	\$1,500.00	\$500.00	\$950.00	\$300.00
	Fuel Test	\$200.00	\$75.00	\$350.00	\$305.00
	2026	\$1,520.00	\$1,150.00	\$5,200.00	\$2,180.00
	Load Test	\$1,550.00	\$500.00	\$950.00	\$300.00
	Fuel Test	\$200.00	\$75.00	\$350.00	\$305.00
	2027	\$1,560.00	\$1,150.00	\$5,400.00	\$2,180.00
	Load Test	\$1,600.00	\$500.00	\$950.00	\$300.00
	Fuel Test	\$200.00	\$75.00	\$350.00	\$305.00
Fire Station #1 - Unit 1 Cummins GGHH5701579	2025	\$700.00	\$800.00	\$2,200.00	\$1,020.00
	2026	\$740.00	\$750.00	\$2,300.00	\$1,020.00
	2027	\$780.00	\$750.00	\$2,450.00	\$1,020.00
Fire Station #1 - Unit 2 Onan 45EML31762R	2025	\$700.00	\$750.00	\$2,200.00	\$680.00
	2026	\$740.00	\$700.00	\$2,300.00	\$680.00
	2027	\$780.00	\$700.00	\$2,450.00	\$680.00
Fire Station #2 Generac SG0200GG20129N18HPSYE	2025	\$1,400.00	\$1,050.00	\$2,600.00	\$680.00
	2026	\$1,440.00	\$1,000.00	\$2,700.00	\$680.00
	2027	\$1,480.00	\$1,000.00	\$2,850.00	\$680.00
Fire Station #3 Generac SG0200GG20129N18HPSYE	2025	\$1,400.00	\$1,050.00	\$2,600.00	\$1,420.00
	2026	\$1,440.00	\$1,000.00	\$2,700.00	\$1,420.00
	2027	\$1,480.00	\$1,000.00	\$2,850.00	\$1,420.00
Fire Station #4 Kohler 150REZGC	2025	\$700.00	\$700.00	\$2,600.00	\$1,050.00
	2026	\$740.00	\$650.00	\$2,700.00	\$1,050.00
	2027	\$780.00	\$650.00	\$2,850.00	\$1,050.00
Fire Station #5 Generac SG0200GG20129N18HPSYE	2025	\$1,480.00	\$1,050.00	\$2,600.00	\$1,420.00
	2026	\$1,520.00	\$600.00	\$2,700.00	\$1,420.00
	2027	\$1,560.00	\$600.00	\$2,850.00	\$1,420.00
Michelson Lift Station Cummins GGFD-5701578	2025	\$700.00	\$650.00	\$2,200.00	\$710.00
	2026	\$740.00	\$600.00	\$2,300.00	\$710.00
	2027	\$780.00	\$600.00	\$2,450.00	\$710.00
Grant Lift Station Cummins GGHH-1338979	2025	\$700.00	\$750.00	\$1,700.00	\$1,020.00
	2026	\$740.00	\$700.00	\$1,800.00	\$1,020.00
	2027	\$780.00	\$700.00	\$1,900.00	\$1,020.00
Adams Lift Station Cummins GGJH-1852719	2025	\$700.00	\$750.00	\$1,950.00	\$1,020.00
	2026	\$740.00	\$700.00	\$2,000.00	\$1,020.00

		Waterford, MI 48329	Wixom, MI 48393	Wixom, MI 48393	Zeeland, MI 49464
Location	Year	Annual Cost	Annual Cost	Annual Cost	Annual Cost
	2027	\$780.00	\$700.00	\$2,200.00	\$1,020.00
OCS Sub Station	2025	\$700.00	\$750.00	\$1,800.00	\$1,050.00
Kohler 125 RZG	2026	\$740.00	\$700.00	\$2,000.00	\$1,050.00
	2027	\$780.00	\$700.00	\$2,100.00	\$1,050.00
Van Hoosen Dairy Barn	2025	\$800.00	\$750.00	\$2,000.00	\$1,120.00
Cummins C150N6	2026	\$840.00	\$700.00	\$2,200.00	\$1,120.00
	2027	\$880.00	\$700.00	\$2,300.00	\$1,120.00
Van Hoosen Calf Barn	2025	\$700.00	\$600.00	\$1,800.00	\$680.00
Generac QT0624GNAX	2026	\$740.00	\$550.00	\$1,900.00	\$680.00
	2027	\$780.00	\$550.00	\$1,950.00	\$680.00
School Road Lift Station	2025	\$700.00	\$600.00	\$1,600.00	\$740.00
Cummins C36 N6	2026	\$740.00	\$550.00	\$1,700.00	\$740.00
	2027	\$780.00	\$550.00	\$1,750.00	\$740.00
Total Annual Inspection Costs: (only DPS Load Bank Test included in total)		\$49,230.00	\$37,150.00	\$114,050.00	\$49,770.00
Hourly					
Service Calls during normal working hours 8:00 am - 4:30 pm	2025	\$159.00	\$129.00	\$159.00	\$190.00
	2026	\$169.00	\$129.00	\$159.00	\$190.00
	2027	\$169.00	\$129.00	\$159.00	\$190.00
Service Calls - Other than Routine PM Rate for service after normal working hours.	2025	\$238.50	\$159	\$225.00	\$285.00
	2026	\$253.50	\$159	\$225.00	\$285.00
	2027	\$253.50	\$159	\$225.00	\$285.00
Service Calls - Other than Routine PM Rate for service on Saturdays.	2025	\$238.50	\$159	\$225.00	\$285.00
	2026	\$253.50	\$159	\$225.00	\$285.00
	2027	\$253.50	\$159	\$225.00	\$285.00
Service Calls - Other than Routine PM Rate for service on Sundays.	2025	\$238.50	\$159	\$225.00	\$285.00
	2026	\$253.50	\$159	\$225.00	\$285.00
	2027	\$253.50	\$159	\$225.00	\$285.00
Service Calls - Other than Routine PM Rate for service on Holidays.	2025	\$238.50	\$189	\$225.00	\$380.00
	2026	\$253.50	\$189	\$225.00	\$380.00
	2027	\$253.50	\$189	\$225.00	\$380.00
Estimated Annual Cost		\$3,479.00	\$2,385.00	\$3,177.00	\$4,275.00

		Waterford, MI 48329	Wixom, MI 48393	Wixom, MI 48393	Zeeland, MI 49464
Location	Year	Annual Cost	Annual Cost	Annual Cost	Annual Cost
Maintenance – Can your company provide for the removal of fuel for the generator at the DPS Maintenance Facility if required?		Yes	No	No	No
If yes, what is the cost for the removal of the fuel?		\$10.00 per gallon			
Maintenance - Can your company treat diesel fuel in order to rebalance the chemicals in the fuel if required? DSP Location - as needed basis.		Yes	Yes	Yes	Yes
If yes, what is the cost?		\$10.00 per gallon	\$500.00	depends on length of job	\$3.00 per gallon
List any exceptions to the pricing:		None	Left Blank	Left Blank	N/A
Will you be utilizing any subcontractors? If yes, provide list with subcontractors and service provided with rates and costs defined.		No	No	No	No
How will City be charged for materials:		cost plus 20%	cost plus 15%	15%	cost plus 20%
Any addtl costs or charges not addressed?		N/A	Left Blank	Left Blank	N/A
Preferred Payment Method		ACH	ACH	Check	Credit Card
Can you meet City's Insurance Requirements?		Yes	Yes	Yes	Yes
Acknowledged requirement to provide SDS?		Initialed	Initialed	Initialed	Initialed
State any exceptions, substitutions or deviations, additional comments from the City specifications along with reason for same below:		N/A	Left Blank	Left Blank	N/A
Firm established:		2008	1998	1991	2002
Years in Business:		17 years	27 years	26 years	23 years
Type of organization:		Corporation	Corporation	Corporation	Corporation
How many years has company provided generator preventative maintenance services?		17 years	20 years	26 years	23 years
Full-time employees:		14	10	40	82
Part-time employees:		0	0	0	5
Financial Capability of company:		Expertise is in generator sales and service. Technicians are certified and trained; led by the master electrician	27 total years experience in the field of backup and standby power including UPS, DC powerplant, Generator, inverter and recifier. Certified through multiple manufacturers for repair and maintenance.	Have been in business for 26 years and growing at a steady and stable rate and is financially sound.	They have 30 technicians and experienced steady growth over the last 23 years.
# of clients does company currently serve with type of services described?		4500 combined residential and commercial	Over 130 active customers	100 plus clients, they serve municipalities in Michigan, Ohio, Illinois and Indiana.	over 3,000 active service agreements