

RFP-RH-24-036 On-Call Electrical Service	Decima LLC							Skyline Electrical Contracting							Allied Building Service of Detroit, Inc.						
	16870 Schaefer Hwy.							22755 Kelly Road							1801 Howard St.						
	Detroit, MI 48235							Eastpointe, MI 48021							Detroit, MI 48216						
Listed 5-service accounts for 3-yrs:	List provided.							List provided with no contact information							List provided						
1 1/2 times normal hourly rate after ? Hrs. of wk. or days:	8 hours/day M-F, all hours on Saturday and Sunday							same day/after hours 4 hour minimum							After 5:00 PM Monday through Friday and weekends						
2 times normal hrly rate after ? Hrs. of work or days:	Holidays and Emergency Calls							Sundays and Holidays							Only on holidays						
Holiday pay is what % over normal hourly rate?	70%							1.80%							100%						
Trip charge? Any other charges?	yes							Yes							No						
Additional increase:	\$100 complete trip charge							\$75 complete trip charge							N/A						
Boom Truck Rental (per job):	\$1,500 per job							\$1,500 per job							\$600 per job						
Scissor Lift Rental (per job):	\$550 per job							\$850 per job							\$650.00 per job						
Any other charges?	No							Left Blank							Longer term projects, lift costs will be at a weekly rate						
Journeyman	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs.
		8am-	after	Saturday	Sunday	Holiday	Exp.		8am-	after	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.
	Ian	\$65.00	\$84.50	\$110.50	\$110.50	\$110.50	12	Journeyman	\$100.00	\$130.00	\$130.00	\$170.00	\$170.00		Brad	\$79.00	\$110.00	\$110.00	\$110.00	\$158.00	24
	Abbas	\$62.00	\$80.60	\$105.40	\$105.40	\$105.40	8								Nick	\$79.00	\$110.00	\$110.00	\$110.00	\$158.00	8
Exceptions to above chart	Names may change based on availability at the time of service call							*license numbers to be provided upon award													
Apprentice(s)	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			
		8am-	after	Saturday	Sunday	Holiday	Exp.		8am-	after	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	
	Hussein	\$60.00	\$78.00	\$102.00	\$102.00	\$102.00		N/A							Salvatore	\$69.00	\$97.00	\$97.00	\$97.00	\$138.00	
	Kassem	\$57.00	\$74.10	\$96.90	\$96.90	\$96.90									Alejandro	\$69.00	\$97.00	\$97.00	\$97.00	\$138.00	
															Justin	\$69.00	\$97.00	\$97.00	\$97.00	\$138.00	
Exceptions to above chart	Names may change based on availability at the time of service call																				
Other Personnel	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			
		8am-	after	Saturday	Sunday	Holiday	Exp.		8am-	after	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	
	Superintende	\$68.00	\$88.40	\$115.60	\$115.60	\$115.60		N/A							N/A						
Estimated Annual Cost based on 500 hours (Mon-Fri / 450 regular hours & 50 overtime hours)	\$33,475.00							\$51,500.00							\$41,050.00						
Annual Trip Charges (estimated 18 trips per year)	\$1,800.00							\$1,350.00							\$0.00						
Total Estimated Annual Cost	\$35,275.00							\$52,850.00							\$41,050.00						
Provide the % cost over Trade Service to be charged to the Owner for any materials replaced or repaired.	15%							33%							20%						
Percentage of business construction oriented that is construction oriented versus maintenance oriented.																					
Construction	60%							60%							30%						
Service	40%							40%							70%						
Acknowledge min 1-yr warranty parts/labor:	Yes							Yes							Yes						

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	16870 Schaefer Hwy.	22755 Kelly Road	1801 Howard St.
	Detroit, MI 48235	Eastpointe, MI 48021	Detroit, MI 48216
Comments:			
Number of Years in Electrical Contractor Services	6	30	53
City of RH Building Dept. registration # as a licensed electrical contractor	Left Blank	6108515	EC-01720
Provided emergency procedure	Well prepared to manage emergency calls due to structured rotating shift system. Their breadth of service coverage allows them to manage emergency demands across different locations, ensuring minimal downtime for clients. Emergencies are handled with the utmost urgency and precision.	Provided emergency phone number for 24/7 service	24/7 on call availability, one call to emergency phone number and the Customer Specialist on-duty will set up any needed work orders and dispatch our Technicians asap, keeping the city updated throughout the process.
How many yrs. providing said contract services?	6	30	53
How many full-time employees?	22	15	242
How many part-time employees?	17	0	0
Experience and financial capability provided?	Scope of expertise is extensive, covering pivotal areas such as electrical, mechanical, construction management, project management, carpentry, flooring, painting and drywall, industrial automation, renewable energy integration and IT services.	Commercial/Industrial Service, repair, new construction	Allied has provided electrical service work both installation and service for multiple municipalities, commercial and non-profit organizations for over 50 years. Technicians range from journeyman to master electricians that are licensed.
Identify who responsible, including on-site supervision	Alex Baloch	M. French, J. Yacheson	John Taylor - Service Manager for the Electrical Team and Jeff Pouget - Director of Operations
How many clients w/the type of services described?	3	20	Over 100
List of Subcontractors:	N/A	Excavating/Directional Boring, Mechanical, General Contracting. Quoted per plans as needed	Allied operates almost exclusively as a self-performing in house service company. If a subcontractor is needed, they will be transparent with client. 20% upcharge on subcontractor services
Provided completed W-9?	Yes	No	Yes
Can you meet City's Insurance Requirements?	Yes	Yes	Yes
Willing to Extend to MITN?	Yes	Yes	Yes

RFP-RH-24-036 On-Call Electrical Service	Rolls Mechanical							K&S Ventures Inc.						
	1490 Torrey Rd.							2925 Waterview Dr.						
	Fenton, MI 48430							Rochester Hills, MI 48309						
Listed 5-service accounts for 3-yrs:	List provided.							List provided						
1 1/2 times normal hourly rate after ? Hrs. of wk. or days:	Outside of M-F 7:00 am - 5:00 pm, plus Holidays							Any time in excess of 8 hours at one site in a day; M-F 5:00 pm - 7:00 am, all Saturday						
2 times normal hrly rate after ? Hrs. of work or days:	N/A							All Sunday hours						
Holiday pay is what % over normal hourly rate?	150%							300%						
Trip charge? Any other charges?	\$80.00							\$55.00						
Additional increase:	N/A							N/A						
Boom Truck Rental (per job):	\$650							\$650						
Scissor Lift Rental (per job):	\$600 per job							\$500						
Any other charges?	No							Long term projects could have weekly and monthly rates						
Journeyman	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs.	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs.
		8am-5pm	after	Saturday	Sunday	Holiday	Exp.		8am-5pm	after	Saturday	Sunday	Holiday	Exp.
	Jeremy	\$100.00	\$150.00	\$150.00	\$150.00	\$150.00	12	Alex	\$95.00	\$142.50	\$142.50	\$190.00	\$285.00	10
	Matt	\$100.00	\$150.00	\$150.00	\$150.00	\$150.00	15	Joshua	\$95.00	\$142.50	\$142.50	\$190.00	\$285.00	9
	Austin	\$100.00	\$150.00	\$150.00	\$150.00	\$150.00	13	Cody	\$95.00	\$142.50	\$142.50	\$190.00	\$285.00	8
Exceptions to above chart														
Apprentice(s)	Name	Mon-Fri	Mon-Fri	Hourly Rate				Name	Mon-Fri	Mon-Fri	Hourly Rate			
		8am-5pm	after	Saturday	Sunday	Holiday			8am-5pm	after	Saturday	Sunday	Holiday	
	Jake	\$70.00	\$105.00	\$105.00	\$105.00	\$105.00		Zachary	\$75.00	\$112.50	\$112.50	\$150.00	\$225.00	
	Andrew	\$70.00	\$105.00	\$105.00	\$105.00	\$105.00		Lucas	\$75.00	\$112.50	\$112.50	\$150.00	\$225.00	
	Chase	\$70.00	\$105.00	\$105.00	\$105.00	\$105.00		Owen	\$75.00	\$112.50	\$112.50	\$150.00	\$225.00	
Exceptions to above chart														
Other Personnel	Name	Mon-Fri	Mon-Fri	Hourly Rate				Name	Mon-Fri	Mon-Fri	Hourly Rate			
		8am-5pm	after	Saturday	Sunday	Holiday			8am-5pm	after	Saturday	Sunday	Holiday	
	N/A							Master	\$115.00	\$172.50	\$172.50	\$230.00	\$345.00	
								BMS Support	\$125.00	\$187.50	\$187.50	\$250.00	\$375.00	
Estimated Annual Cost based on 500 hours (Mon-Fri / 450 regular hours & 50 overtime hours)	\$52,500.00							\$49,875.00						
Annual Trip Charges (estimated 18 trips per year)	\$1,440.00							\$990.00						
Total Estimated Annual Cost	\$53,940.00							\$50,865.00						
Provide the % cost over Trade Service to be charged to the Owner for any materials replaced or repaired.	20%							25%						
Percentage of business construction oriented that is construction oriented versus maintenance oriented.														
Construction	50%							40%						
Service	50%							60%						
Acknowledge min 1-yr warranty parts/labor:	Yes							Yes						

RFP-RH-24-036 On-Call Electrical Service	Rolls Mechanical	K&S Ventures Inc.
	1490 Torrey Rd.	2925 Waterview Dr.
	Fenton, MI 48430	Rochester Hills, MI 48309
Comments:		Parts do not carry a one year warranty from the manufacturer, will only carry manufacturers provided warranty period
Number of Years in Electrical Contractor Services	5	15
City of RH Building Dept. registration # as a licensed electrical contractor	027F236E3C18	6112574
Provided emergency procedure	Provided emergency phone number, they will be onsite within 2 hours for emergencies.	Technicians available 24/7 with another technician on standby. After hour calls are routed through an answering service to be designated to the on-call technician with a one hour response time.
How many yrs. providing said contract services?	5	15
How many full-time employees?	165	42
How many part-time employees?	1	1
Experience and financial capability provided?	Rolls Mechanical provides expert service and construction services for 3 decades, in the last 5 years they have provided electrical services due to unreliable subcontractors. They have 15 journeyman electricians and a full team of 165 plus experts.	K&S has been in business for 35 years and continue to provide customers with electrical, HVAC and temperature control services. They hold multiple contracts to the scope above and meet all insurance requirements with a bonding capacity of \$5 million.
Identify who responsible, including on-site supervision	Austin Southerland, Master Electrician and Electrical Service Manager. Jeremy Hafer, Journeyman Electrician	Sidney Blomberg Jr. - President/Owner, Randy Blomberg - Vice President, Edward Campbell (Master Electrician)
How many clients w/the type of services described?	1,200	multiple
List of Subcontractors:	N/A	None at this time.
Provided completed W-9?	No	Yes
Can you meet City's Insurance Requirements?	Yes	Yes
Willing to Extend to MITN?	Yes	No