



City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS

1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
248.656.4630  
[www.rochesterhills.org](http://www.rochesterhills.org)

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Legislative File No: 2025-0496

**TO:** Mayor and City Council Members

**FROM:** Todd Gary, Fire Chief/Emergency Services Director

**DATE:** December 1, 2025

**SUBJECT:** Public Safety, Emergency Preparedness, Safety Equipment, Solutions and Related Services

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**REQUEST:**

City Council is requested to authorize blanket purchase order for Public Safety, Emergency Preparedness, Safety Equipment, Solutions and Related Services to Safeware, Inc., Lanham, MD in the amount not-to-exceed \$66,500.00 through December 31, 2026.

**REASON FOR PURCHASE:**

A national cooperative contract has been awarded through OMNIA Partners to establish a contract for Public Safety, Emergency Preparedness, Safety Equipment, Solutions and Related Services. In response to the solicitation posted by lead agency Port of Portland, four (4) proposal responses were received and evaluated by a committee. Using the evaluation criteria that was established within the RFP, the committee elected to award the contract to Safeware, Inc.

The contract offers significant cost savings, including a 41% discount off the catalog price for products and a 10% discount for services. The agreement provides access to an extensive selection of public safety and emergency preparedness products and services. The City has previously purchased safety and personal protection equipment from Safeware, Inc. and has been highly satisfied with the products and service.

It is recommended that City Council authorize the award of a blanket purchase order to Safeware, Inc.

**PROCESS:**

**Vendor Name and Address:**

Safeware, Inc.  
4403 Forbes Blvd.  
Lanham, MD 20706

**Reason for Selection:**

Cooperative Contract

**Method of Purchase:**

Blanket Purchase Order

**BUDGET:**

Funding is included in the FY 2026 Adopted Budget

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fire Capital	402.748000	Operating Equipment	\$66,500	\$66,500	\$0

**RECOMMENDATION:**

It is recommended that City Council authorize a blanket purchase order for Public Safety, Emergency Preparedness, Safety Equipment, Solutions and Related Services to Safeware, Inc., Lanham, MD in the amount not-to-exceed \$66,500.00 through December 31, 2026

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APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Procurement Manager		
Mayor		
City Clerk		

Contract Reviewed by City Attorney      ☐ Yes      ☒ N/A