



City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS

1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
248.656.4630  
[www.rochesterhills.org](http://www.rochesterhills.org)

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Legislative File No: 2024-0530

**TO:** Mayor and City Council Members  
**FROM:** Rochelle Lyon, Director Management Information Systems  
**DATE:** December 2, 2024  
**SUBJECT:** Backup and Recovery Equipment

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**REQUEST:**

City Council is requested to authorize the renewal of Backup and Recovery Equipment utilizing the State of Michigan MiDeal Extended Purchasing Program in the amount of \$78,480.00 for coverage through April 15, 2028 to CDW-G, 120 S. Riverside Plaza, Chicago, IL 60606

**REASON FOR PURCHASE:**

Protecting critical data and ensuring recovery is one of the most important services provided by the MIS Department. Maintaining a robust backup infrastructure is essential for safeguarding various types of user data and application databases against system failures and unforeseen events.

Our current Barracuda system has reached the end of its service life and it has met and exceeded our performance and support expectations over the past three years. To ensure continued service and optimal performance, a new Barracuda model was selected to replace our current system. This strategic decision allows us to maintain consistency in our backup infrastructure while taking advantage of the latest technology and cost-effective solutions offered by Barracuda.

The City utilizes the Michigan MiDeal Purchasing Program as one of its resources to purchase its IT related products and services. Purchasing IT equipment through this program provides the City with costs at a significantly lower cost than retail. In evaluating the purchase of this item, the City evaluated multiple cooperative contracts pricing and determined the MiDeal Purchasing Program was the lowest cost available and recommends award of the backup and recovering equipment to CDW-G.

A one-time cost of \$78,480 will provide the city with three years of enhanced data protection, leveraging the latest technology and cost-effective solutions.

**PROCESS:**

**Vendor Name and Address:**

CDW-G  
120 S. Riverside Plaza  
Chicago, IL 60606

**Reason for Selection:**

MiDeal Extended Purchasing Program

**Method of Purchase:**

Purchase Order

**BUDGET:**

Funding is included in the FY 2025 Adopted Budget.

<b>Fund Name</b>	<b>Department Account No</b>	<b>Account No. Description</b>	<b>Budget Amount</b>	<b>Cost</b>	<b>Remaining Budget</b>
MIS	636.807000	Contractual Services	\$90,000	\$78,480	\$11,520

**RECOMMENDATION:**

It is recommended that City Council authorize the renewal of Backup and Recovery Equipment utilizing the State of Michigan MiDeal Extended Purchasing Program in the amount of \$78,480.00 for coverage through April 15, 2028 to CDW-G, 120 S. Riverside Plaza, Chicago, Illinois.

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<b>APPROVALS:</b>	<b>SIGNATURE</b>	<b>DATE</b>
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Procurement Manager		
Mayor		
City Clerk		

Contract Reviewed by City Attorney       Yes       N/A