

Name	HydroCorp
Address	5700 Crooks Road, Suite 100
	Troy, MI 48098
Years in Business	30
Years Providing this type of service	Has been providing this Cross-Connection control services to water purveyors/Municipal Clients for over 28 years. HydroCorp is not a plumbing company. Water users that require plumbing modifications to their system in order to achieve compliance with the program are provided a list of qualified plumbers and/or backflow prevention assembly testers.
Clients Served in this type of service	Over 400 municipal clients in Michigan, Wisconsin, Florida, Delaware, Maryland and Minnesota .
Explain capacity of services provided	Comparable clients would include: City of Livonia, Charter Township of Canton, City of Southfield, City of Royal Oak, Genesee County, Charter Townships of Waterford and West Bloomfield.
Client References	List provided.
Full-time Employees	90
Part-time Employees	0
Licensed Plumbers	2
Licensed Plumbers Certified in Cross Connection Control Services	2
Resources available for City of Rochester Hills	Have a detailed system and process that each of their field inspectors follow in order to meet productivity and quality assurance goals. Municipal inspection team has attended training classes and received certification from several recognized Cross-connection control programs. Trained administrative staff/call center can answer most technical calls related to cross-connection connection control program. All administrative staff/call center can answer most technical calls related to the cross-connection control program.
Qualifications and Experience of Staff	Paul Patterson - Senior Vice President Dave Cardinal - VP of Municipal Operations Glenn Adamus - VP Technical & Regulatory Support Ryan Hensley - Administrative Account Manager
Resumes Included	Yes
Work Plan	Under each Phase detailed plans are listed. Phase 1: Cross Connection Inspection process Phase 2: Secure Data and Water Customer Care Process
Deliverables and Value Added Services	Can meet all of the required deliverables outlined in the RFQ in a professional, cost effecting and timely manner in order to assist in protecting the drinking water from the hazards of backflow and meeting MDEQ Regulatory requirements for Cross-Connection Control.
Availability of project personnel to participate in this project	HydroCorp has the resources/staff in place to meet the scope of this work. They have the flexibility and capacity to move staff members into different areas and projects as the need arises. Their field services team conducts over 70,000 actual on-site surveys/inspections of facilities on an annual basis for their municipal clients.
Uniforms and Identification	Staff wears short sleeve polo with HydroCorp logo and long sleeve dress shirts provided by Lands End Business Outfitters. Photo ID to be provided by City or HydroCorp can produce a photo I.D. badge with parameters established by City for proper identification.
Sample Report provided	No
Litigation in past 5 years	N/A
Meet City's insurance requirements	Yes
Monthly Cost	\$9,990.50
Annual not-to-exceed Cost	\$119,886.00
Percentage increase	
	2024-2025 (Year 2) 0%
	2025-2026 (Year 3) 0%
	2026-2027 (Year 4) CPI or 6%
	2027-2028 (Year 5) CPI or 6%