



City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS

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Legislative File No: 2026-0129

**TO:** Mayor and City Council Members

**FROM:** Tracey Balint, P.E., Interim Director, Department of Public Services

**DATE:** March 23, 2026

**SUBJECT:** Four (4) Tandem Axle Dump Trucks

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**REQUEST:**

City Council is requested to authorize the purchase of four (4) Tandem Axle Dump Truck Chassis in the amount of \$527,652.00 (\$131,913.00 each) with a 5% contingency in the amount of \$26,382.60 for a total not-to-exceed amount of \$554,034.60 to Wolverine Freightliner-Eastside, Inc., Mount Clemens, Michigan and the purchase of four (4) Tandem Axle dump body truck equipped with various snow and ice control systems in a not-to-exceed amount of \$683,260.00 (\$170,815.00 each). The combined purchase of the four (4) truck chassis and four (4) tandem axle dump body trucks will provide four (4) complete tandem axle dump body trucks equipped with various snow and ice control systems for a total not-to-exceed purchase price of \$1,237,294.60.

**REASON FOR PURCHASE:**

The City, acting as Lead Agency on behalf of themselves, and the MITN Cooperative issued a Request for Proposal for the purchase of Single/Tandem Axle Dump Truck(s), parts, and related services utilizing the MITN system and four (4) proposal responses were received (2 responses: truck equipment, 2 responses: truck chassis). The RFP was developed with the intent of procuring Single/Tandem Axle Dump Trucks for snow and ice removal services and to create a contract that would offer a comprehensive list of chassis, truck equipment, parts and related services for Single/Tandem Axle Dump Trucks. The intent of this RFP is to create a comprehensive cooperative contract for entities of the MITN purchasing cooperative group to utilize and aggregate volumes of the agencies to generate best value offers from Single/Tandem Axle Chassis Vendors and Truck Equipment Vendors.

Proposals were evaluated by the City of Rochester Hills Fleet personnel. From the proposal review process, it was unanimously recommended that award be made to Wolverine Freightliner for the chassis portion of the contract and Truck and Trailer Specialties for the truck equipment portion of the contract. Both firms were identified as providing the best value, a quality product, ability to deliver timely, support the aggregated quantities that will be procured from the contract, ongoing training program, and offering the most comprehensive options to meet the needs of the City, as well as other entities that will utilize this contract for the purchase of their equipment.

The City has been the lead agency for this agreement for the past 10 years, and through this agreement over 300 purchases from agencies across the state have been made. Utilizing this process and establishing this contract has proven to be extremely successful and valuable, not only to the City, but the other entities that utilize this agreement. This agreement has become a "go-to" cooperative agreement for many entities, and many are looking forward to the award of this agreement in order for them to begin their truck orders for the next season.

As part of this contract, the City was able to secure pricing that includes discounted chassis, equipment, and parts pricing for multiple years. A complete selection of chassis and engine offerings for the vehicle ensures this cooperative contract continues to be beneficial and provides a solution to meet agencies needs across the MITN cooperative group, as well as the state.

Truck and Trailer Specialties represents the Monroe line of snow and ice removal equipment and 75% of their business is related to the building of large snow and ice removal truck equipment for municipal agencies within the State of Michigan. Truck and Trailer Specialties has the infrastructure and staff to support this contract and the number of trucks that will be ordered from this agreement.

Wolverine Freightliner represents the Freightliner chassis line. The City has a full fleet of Freightliner chassis, including their ambulance fleet. By staying standardized to the Freightliner chassis, it allows for savings related to parts inventory stock, diagnostic equipment purchases, fleet mechanic training, etc.

We are requesting a 5% project contingency to account for potential tariff surcharges during the manufacturing phase. While we do not anticipate additional fees, this buffer ensures the City can promptly authorize any assessed surcharges to prevent delivery delays. Historically, these assessments have ranged from \$1,500 to \$2,000, depending on the import tariffs in effect at the time of production.

These dump trucks are used on a daily basis by the DPS Roads Division for snow plowing and de-icing major/local roads, road fill/grading, road repairs, ditch cleaning, towing heavy equipment, and by the water and sewer divisions for water and sewer main breaks and repairs. The 4 new trucks will replace trucks 556, 557, 558, and 559 we received in 2014 that are fully depreciated and due for replacement. The build time on new trucks is approximately 18 months. Proactive replacement of these critical pieces of equipment is recommended before they start to incur significant maintenance costs and downtime affecting City services. All the trucks will be disposed of through public surplus auctions.

**PROCESS:**

**Vendor Name and Address:**

Wolverine Freightliner-Eastside  
 107 South Groesbeck Hwy  
 Mt. Clemens, MI 48043

Truck and Trailer Specialties  
 6726 Hanna Lake  
 Dutton, MI 49316

**Reason for Selection:**

Best Value

**Method of Purchase:**

Purchase Order

**BUDGET:**

Funding is included in the FY 2026 Adopted Budget

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fleet	661.981000	4 Tandem-Axle Dump Trucks	\$1,300,000	\$1,237,294.60	\$62,705.40

**RECOMMENDATION:**

It is recommended that City Council authorize the purchase of four (4) Tandem Axle Dump Truck Chassis in the amount of \$527,652.00 (\$131,913.00 each) with a 5% contingency in the amount of \$26,382.60 for a total not-to-exceed amount of \$554,034.60 to Wolverine Freightliner-Eastside, Inc., Mount Clemens, Michigan and the purchase of four (4) Tandem Axle dump body truck equipped with various snow and ice control systems in a not-to-exceed amount of \$683,260.00 (\$170,815.00 each). The combined purchase of the four (4) truck chassis and four (4) tandem axle dump body trucks will provide four (4) complete tandem axle dump body trucks equipped with various snow and ice control systems for a total not-to-exceed purchase price of \$1,237,294.60.

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APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Procurement Manager		
Mayor		
City Clerk		

Contract Reviewed by City Attorney       Yes       N/A