

<p style="text-align: center;">City of Rochester Hills RFP-RH-24-066 Gateway and Park Signage Project Bid Closing Date: Thursday, December 5 @ 3:00 PM</p>	<p style="text-align: center;">Future Fence Company 23450 Regency Park Drive Warren, MI 48089</p>	<p style="text-align: center;">Warren Contractors & Development Inc. 14979 Technology Dr. Shelby Twp, MI 48315</p>
<p>Are there any exceptions taken? Provide details.</p>	<p>No</p>	<p>Yes - See Section 3 in response package for full explanation of exceptions. 1) Company claims that Parts A & B are difficult to separate. 2) 5 year warranty on sign materials. 3) Shop drawings will not be stamped by licensed Engineer. 4) Proposal includes precast concrete for decorative walls. 5) Assumes that only Upper Primary Gateway Sign's decorative concrete wall has integral color, and all other decorative walls are made up of regular concrete. 6) Signs with mechanically fastened letters/logos will be made out of a 2" deep fabricated aluminum cabinet. 7) For the internally lit sign lights, this bid includes Principle LED RGB internal lighting with a controller and remote, allowing City to select lighting color from color wheel or play pre-programmed light sequences. 8) DTE Energy Permit/Utility Fees are to be a pass-through item utilizing item #53. 9) No decorative lighting is included with the Primary Park Signs and Double Sided Primary Park Signs. The same is true for the alternate #2 for the Nowicki Park sign, no electrical is included. There was no detail for these in the plans/specifications and since there was not any site electrical work shown on the plans at these locations, company assumed this was drawn in error. 10) For the site lighting, no lighting controller is included. A disconnect with a photocell is included. 11) The cabinets priced out in the Cost Proposal (items #38 and #39) are a Nema 3R as stated on the plans and specifications. This is NOT stainless steel. 12) The Secondary Gateway Signs will not be embedded into the concrete.</p>
<p>Bid Bond Included?</p>	<p>Yes</p>	<p>Yes</p>
<p>Include a cover letter introducing your company, structure size and capability to perform work. Summarize your qualifications and services to be provided, detailing the principal contact person for this RFP, including address, telephone number, email, and website address.</p>	<p>Future Fence company and it's DBA Future Fabricating and Dure Crete, is a Michigan based site work and fabrication contracting firm. They specialize in design, fabrication and installation of wire mesh partitions, chain link fencing, ornamental fence and rails, custom signage and fabrication of precast concrete sound/screen walls. They employ 100-115 employees and have been in business for over 43 years. The company's metal fabrication division, Future Fabricating, is an AISC certified custom metal fabrication company, allowing them to provide unique and specialized fabricated items. Future Fence Company has two facilities and both are AISC certified with one plant focusing on ornamental steel fabrication and the other on processing precious metals like stainless steel, copper, bronze, aluminum and nickel silver.</p> <p>Principal Contact Person: Larry April - lead Fabrication Estimator 23450 Regency Park Drive Warren, MI 48089</p>	<p>Warren Contractors & Development Inc is based out of Shelby Twp and has been in business constructing municipality projects in SE Michigan since 1994. They specialize in beautification projects, streetscapes, parks, pathways, road and parking lot construction. In-house services include: demo, removals, earthwork, grading , underground, specialty concrete walls and foundations, landscaping and restoration. WCDI works closely with contractors in the electrical field to fulfill trade work. WCDI has a strong focus on working with municipalities and MDOT in SE Michigan. Team is fully equipped with experience and equipment.</p> <p>Principal Contact Person: Nick Cerullo - VP/Project Manager</p>

<p>Provide the method of approach and/or work plan to meet the City's needs for the scope of work specified.</p>	<p>1) Site visit at project location with the City. 2) PART B - Sign fabrication and installation - consists of three major construction components - concrete foundations and walls / signage/ electrical work. 3) Excavation of signage concrete foundations will be performed first. When safe to do so, company will excavate, form and pour the new concrete foundations. If lighting is required, that will be coordinated. Once foundations have been poured and curing, site visit will take place. Upon completion of curing, install of signs will begin. Order of signs being installed will be communicated to the City. Decorative walls will be formed, poured and finished at this time. 4) During and after signage install, the remainder of electrical work can begin. 5) Site visits will take place during progress to ensure completion and accuracy. A final site visit will take place to make sure work is satisfactory to the City.</p>	<p>Project will be executed by Contract Administration, Project Management and Construction/Oversight. Contract Administrators main duties are executing the Owner's Contract, Subcontracts, Purchase Orders, Pay Applications and Closeout Documents. Upon the Notice of Award, company will contact bonding company and insurance agency to execute contract documents and provide them to the City. Subcontracts and Purchase Orders will then be sent out to subcontractors and suppliers for execution. Pay Application will be submitted monthly. Prior to submitting pay applications, Project Manager will agree on quantities with the Engineer for payment. Finally, Closeout Documents will be submitted upon completion of the project in accordance with the Contract Documents. Project Management main duties are obtain permits, submittals, scheduling, coordination and pay applications. Upon Award, team will begin working on submittals. Permits will be obtained and a final schedule will be created and distributed to the City. Construction/Oversight - A project Superintendent will be on site daily. Weekly safety meetings will take place. Project specs and plans will be reviewed with every sub and supplier. At this point questions will be clarified and Superintendent, Project manager and subs will meet weekly to go over schedule.</p>
<p>Submit a detailed project schedule.</p>	<p>Per the proposed schedule, the project will take place over 18 weeks.</p>	<p>Schedule is based on if contract documents are ready for execution in January 2025. If that is the case, September 2025 will be when final punch list and cleanup will occur and project will be complete.</p>
<p>Provide information on technical training, specific work experience, and education of ONLY the team personnel who will be assigned to this project. Include information regarding who the City will utilize on a local basis to support the City after installation.</p>	<p>Joe Hollowell - President -19 years experience in industry with a bachelor's degree in Economics. Has full control of operations and procedures in company. Larry April - Estimator - 24 years of experience with two associate degrees in construction and civil engineering, and a bachelor's and master's degree in construction management. . Responsible for obtaining and gathering all required bid documents for projects and compiling costs required to complete it. Marissa Ballestero - Project Engineer - 3 years of experience with a bachelor's degree in construction management. Responsible for assisting with managing projects from beginning to end. Randy Watycha - Program Manager - 20 years experience in management for CAD/engineering/construction firms. Responsible for coordination of drawings and set-up schedules from detailing through approval process. Works with the detailers, project managers, plant manager, QC, detailing supervisor, and president to determine quality control plans per project requirements. Dan Delaney - Detailing Supervisor - More than 20 years experience in the construction and metal fabrication industry. Shares similar roles to Program Manager, but works with detailers and plans the submittals. Joe Moore - Plant Manager - 21 years experience in construction and metal fabrication. Responsible for implementing the operational procedures of the company and assigning work. Joe Zorwick - Purchasing Manager - Has over 10 years Purchasing experience. Responsible for generating formal purchase orders. Ray Labastida - Quality Control Inspector - Has been in metal fabrication industry for 15 years. Has authority to stop work on any project that violates code, standard or procedure.</p>	<p>Nick Cerullo - Project Manager - 12 years experience as Project Manager/Estimator for WCDCI, with a masters degree in civil engineering. Responsible for overseeing the entire project, ensuring it stays on schedule and meets quality standards. Gino Vitella - Construction Superintendent - Over 20 years experience in managing government construction sites and over 40 years total in construction field. Responsible for managing day-to-day site operations, supervise on-site staff and subs, and ensure work is completed correctly, safely and efficiently.</p>

<p>Provide a list of comparable projects (minimum of three (3)) that have been successfully completed by your firm within the past five (5) years and a contact person (name, address, title, responsibility, and phone number) for each project. Please include municipal/government contracts.</p>	<p>Auburn Road and Emmons Avenue - Rochester Hills, MI Custom aluminum sign structures and rebar trees mounted on concrete foundations. Jim Thomson - Project Manager - Angelo Iafrate Construction Company</p> <p>Fenton Freedom Veterans Park - Fenton, MI Custom fabricated pillar monument with lighting. Ben Weaver - Project Manager - OHM Advisors</p> <p>Coolidge Road Bridge over I-696 - Oak Park, MI Custom steel fence with custom signage work requiring two-tone powder coated finishes and incorporated lighting into signage. Mike Phelps - Vice President - Z Contractors Inc.</p> <p>Contact info for projects are in proposal.</p>	<p>City of Taylor – Eureka Way Gateway Signs New gateway signs on Eureka Road with electrical and landscape lighting, plants, brick paver walkways and curved decorative accent walls. Kelly McRobb-Ackland - Project Manager</p> <p>City of Sterling Heights – M-59 Corridor Markers New gateway signage including 30’ tall gold ring as the center piece and 2 gateway signs with decorative CIP concrete walls. Sal Conigliaro - HRC - Project Engineer</p> <p>City of Oak Park – 9 Mile Road Diet and Pocket Parks 1.63 mi of shared use path, sidewalk ramps, drainage, signing and pavement markings on West 9 Mile Road. Two new pocket parks at Sherman St. and Seneca St. including new electrical, colored concrete brick pavers site furnishings, landscaping and signage. In addition, several phases of Sterling Heights’ “Neighborhood Parks” projects. These contracts entailed mobilizing and completing work at over 10 park locations. Work included new park signs, landscaping, shared use pathways and other site amenities.</p> <p>Clay Stakes - PE OHM Advisors - Project Engineer</p>
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Cost Proposal

Future Fence Company
23450 Regency Park Drive
Warren, MI 48089

Warren Contractors & Development Inc.
14979 Technology Dr.
Shelby Twp, MI 48315

Part A - Site and Landscape Work

Pay Item	Qty	Unit of Measure	Unit Price	Extended Cost	Unit Price	Extended Cost
1 Mobilization, Max 5%	1	Lump Sum	\$ -	\$ -	\$ 12,000.00	\$ 12,000.00
2 Soil Erosion & Sediment Control Measures	1	Lump Sum	\$ -	\$ -	\$ 10,000.00	\$ 10,000.00
3 Erosion Control, Gravel Access Approach	1	Each	\$ -	\$ -	\$ 2,000.00	\$ 2,000.00
4 Clearing and Grading	1	Lump Sum	\$ -	\$ -	\$ 73,150.00	\$ 73,150.00
5 Fence Removal	60	Feet	\$ -	\$ -	\$ 20.00	\$ 1,200.00
6 Fence, Woven Wire with Steel Post	112	Feet	\$ -	\$ -	\$ 60.00	\$ 6,720.00
7 Shadblow Sericebetry, 8' Ht.	4	Each	\$ -	\$ -	\$ 900.00	\$ 3,600.00
8 Hetz Columnar Juniper, 6' Ht.	8	Each	\$ -	\$ -	\$ 625.00	\$ 5,000.00
9 Sea Green Juniper, 30" Spread	10	Each	\$ -	\$ -	\$ 390.00	\$ 3,900.00
10 Gold Mound Spiraea, 24" Ht.	48	Each	\$ -	\$ -	\$ 85.00	\$ 4,080.00
11 Little Gem Norway Spruce, #3 Cont.	69	Each	\$ -	\$ -	\$ 140.00	\$ 9,660.00
12 Karl Foerster's Feather Reed Grass, #1 Cont.	15	Each	\$ -	\$ -	\$ 35.00	\$ 525.00
13 Fountain Grass, #1 Cont.	23	Each	\$ -	\$ -	\$ 35.00	\$ 805.00
14 Black Eyed Susan, #1 Cont.	244	Each	\$ -	\$ -	\$ 35.00	\$ 8,540.00
15 Wood's Light Blue Aster, #1 Cont.	141	Each	\$ -	\$ -	\$ 35.00	\$ 4,935.00
16 Black Eyed Stella Davilly, #1 Cont.	223	Each	\$ -	\$ -	\$ 35.00	\$ 7,805.00
17 Ghost Spotted Deadnettle, #1 Cont.	42	Each	\$ -	\$ -	\$ 35.00	\$ 1,470.00
18 Boulder Wall	30	Feet	\$ -	\$ -	\$ 300.00	\$ 9,000.00
19 Steel Edging	320	Feet	\$ -	\$ -	\$ 20.00	\$ 6,400.00
20 Topsoil	142	Cyd	\$ -	\$ -	\$ 80.00	\$ 11,360.00
21 Shredded Hardwood Mulch	50	Cubic Yard	\$ -	\$ -	\$ 80.00	\$ 4,000.00
22 Lawn Restoration	1	Lump Sum	\$ -	\$ -	\$ 25,000.00	\$ 25,000.00
23 Channelizing Device, 42 inch, Fluorescent, Furn	50	Each	\$ -	\$ -	\$ 40.00	\$ 2,000.00
24 Channelizing Device, 42 inch, Fluorescent, Oper	50	Each	\$ -	\$ -	\$ 0.01	\$ 0.50
25 Sign, Type B, Temp, Prismatic, Furn	50	Square Foot	\$ -	\$ -	\$ 15.00	\$ 750.00
26 Sign, Type B, Temp, Prismatic, Oper	50	Square Foot	\$ -	\$ -	\$ 0.01	\$ 0.50
27 Minor Traffic Control Devices	1	Lump Sum	\$ -	\$ -	\$ 16,500.00	\$ 16,500.00
28 Contractor Staking	1	Lump Sum	\$ -	\$ -	\$ 16,250.00	\$ 16,250.00
Total Items 1-28				\$ -	\$ -	\$ 246,651.00

No prices provided

Part B - Sign Fabrication and Installation

Pay Item	Qty	Unit of Measure	Unit Price	Extended Cost	Unit Price	Extended Cost
29 Mobilization, Max 5%	1	Lump Sum	\$ 68,139.00	\$ 68,139.00	\$ 50,000.00	\$ 50,000.00
30 Super Primary Gateway Signage	1	Each	\$ 186,213.00	\$ 186,213.00	\$ 190,000.00	\$ 190,000.00
31 Primary Gateway Signage	1	Each	\$ 57,491.00	\$ 57,491.00	\$ 28,600.00	\$ 28,600.00
32 Secondary Gateway Signage	5	Each	\$ 47,850.00	\$ 239,250.00	\$ 24,000.00	\$ 120,000.00
33 Tertiary Gateway Signage	2	Each	\$ 26,072.00	\$ 52,144.00	\$ 10,000.00	\$ 20,000.00
34 Primary Park Signage	2	Each	\$ 45,766.00	\$ 91,532.00	\$ 23,000.00	\$ 46,000.00
35 Double Sided Primary Park Signage	3	Each	\$ 58,082.00	\$ 174,246.00	\$ 33,000.00	\$ 99,000.00
36 Secondary Park Signage	7	Each	\$ 23,111.00	\$ 161,777.00	\$ 7,400.00	\$ 51,800.00
37 Service Disconnect Rack	3	Each	\$ 8,055.00	\$ 24,165.00	\$ 9,100.00	\$ 27,300.00
38 Super Primary Service Cabinet	1	Each	\$ 23,331.00	\$ 23,331.00	\$ 26,250.00	\$ 26,250.00
39 Primary and Secondary Service Cabinet	6	Each	\$ 22,859.00	\$ 137,154.00	\$ 25,700.00	\$ 154,200.00
40 Super Primary and LED Lighting and Accessories	1	Lump Sum	\$ 39,996.00	\$ 39,996.00	\$ 45,000.00	\$ 45,000.00
41 Primary LED Lighting and Accessories	1	Lump Sum	\$ 24,998.00	\$ 24,998.00	\$ 28,000.00	\$ 28,000.00
42 Secondary LED Lighting and Accessories	5	Lump Sum	\$ 9,222.00	\$ 46,110.00	\$ 10,400.00	\$ 52,000.00
43 Hand Hole	7	Each	\$ 1,889.00	\$ 13,223.00	\$ 2,100.00	\$ 14,700.00
44 Directional Bore, 2 inch Conduit	940	Feet	\$ 44.45	\$ 41,783.00	\$ 45.00	\$ 42,300.00
45 Conduit, Schedule 40 PVC, 2 inch	155	Feet	\$ 16.70	rounded to \$2,589.00	\$ 40.00	\$ 6,200.00
46 Conduit, Schedule 40 PVC, 3/4 inch	500	Feet	\$ 22.22	\$ 11,110.00	\$ 25.00	\$ 12,500.00
47 Conduit, Schedule 40 PVC, 1/2 inch	105	Feet	\$ 61.20	\$ 6,426.00	\$ 65.00	\$ 6,825.00
48 Cable, #1 AWG, Aluminum	2460	Feet	\$ 3.65	\$ 8,979.00	\$ 4.00	\$ 9,840.00
49 Cable, #8 GND	820	Feet	\$ 2.25	\$ 1,845.00	\$ 3.00	\$ 2,460.00
50 Cable, #12 AWG	1000	Feet	\$ 1.70	\$ 1,700.00	\$ 2.00	\$ 2,000.00
51 Cable, #12 GND	500	Feet	\$ 1.70	\$ 850.00	\$ 2.00	\$ 1,000.00
52 Cable, #14 AWG	680	Feet	\$ 1.40	\$ 952.00	\$ 2.00	\$ 1,360.00
53 DTE Service Connections	1	Allowance	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00
Total Items 29-53				\$ 1,431,003.00	\$ 1,052,335.00	\$ 1,052,335.00
Total Items 1-53				\$ 1,431,003.00	\$ 1,298,986.00	\$ 1,298,986.00

Alternates

Pay Item	Qty	Unit of Measure	Unit Price	Extended Cost	Unit Price	Extended Cost
54 Nowicki Park Signage - Alternate 1	1	Each	\$ 24,117.00	\$ 24,117.00	\$ 7,400.00	\$ 7,400.00
55 Nowicki Park Signage - Alternate 2	1	Each	\$ 99,673.00	\$ 99,673.00	\$ 33,700.00	\$ 33,700.00
Total Items 54-55				\$ 123,790.00	\$ 41,100.00	\$ 41,100.00
Total Items 1-55				\$ 1,554,793.00	\$ 1,340,086.00	\$ 1,340,086.00