City of Rochester Hills RFP-RH-24-066 Gateway and Park Signage Project Bid Closing Date: Thursday, December 5 @ 3:00 PM	Future Fence Company 23450 Regency Park Drive Warren, MI 48089	Warren Contractors & Development Inc. 14979 Technology Dr. Shelby Twp, MI 48315
Are there any exceptions taken? Provide details.	No	Yes - See Section 3 in response package for full explanation of exceptions.  1) Company claims that Parts A & B are difficult to separate.  2) 5 year warranty on sign materials.  3) Shop drawings will not be stamped by licensed Engineer.  4) Proposal includes precast concrete for decorative walls.  5) Assumes that only Upper Primary Gateway Sign's decorative concrete wall has integral color, and all other decorative walls are made up of regular concrete.  6) Signs with mechanically fastened letters/logos will be made out of a 2" deep fabricated aluminum cabinet.  7) For the internally lit sign lights, this bid includes Principle LED RGB internal lighting with a controller and remote, allowing City to select lighting color from color wheel or play pre-programmed light sequences.  8) DTE Energy Permit/Utility Fees are to be a pass-through item utilizing item #53.  9) No decorative lighting is included with the Primary Park Signs and Double Sided Primary Park Signs. The same is true for the alternate #2 for the Nowicki Park sign, no electrical is included. There was no detail for these in the plans/specifications and since there was not any site electrical work shown on the plans at these locations, company assumed this was drawn in error.  10) For the site lighting, no lighting controller is included. A disconnect with a photocell is included.  11) The cabinets priced out in the Cost Proposal (items #38 and #39) are a Nema 3R as stated on the plans and specifications. This is NOT stainless steel.
Bid Bond Included?	Yes	Yes
Include a cover letter introducing your company, structure size and capability to perform work. Summarize your qualifications and services to be provided, detailing the principal contact person for this RFP, including address, telephone number, email, and website address.	Future Fence company and it's DBA Future Fabricating and Dure Crete, is a Michigan based site work and fabrication contracting firm. They specialize in design, fabrication and installation of wire mesh partitions, chain link fencing, ornamental fence and rails, custom signage and fabrication of precast concrete sound/screen walls. They employ 100-115 employees and have been in business for over 43 years. The company's metal fabrication division, Future Fabricating, is an AISC certified custom metal fabrication company, allowing them to provide unique and specialized fabricated items. Future Fence Company has two facilities and both are AISC certified with one plant focusing on ornamental steel fabrication and the other on processing precious metals like stainless steel, copper, bronze, aluminum and nickel silver.  Principal Contact Person:	Warren Contractors & Development Inc is based out of Shelby Twp and has been in business constructing municipality projects in SE Michigan since 1994. They specialize in beautification projects, streetscapes, parks, pathways, road and parking lot construction. In-house services include: demo, removals, earthwork, grading, underground, specialty concrete walls and foundations, landscaping and restoration. WCDI works closely with contractors in the electrical field to fulfill trade work. WCDI has a strong focus on working with municipalities and MDOT in SE Michigan. Team is fully equipped with experience and equipment.  Principal Contact Person: Nick Cerullo - VP/Project Manager
	Larry April - lead Fabrication Estimator 23450 Regency Park Drive Warren, MI 48089	

Provide the method of approach and/or work plan to meet the City's needs for the scope of work	Site visit at project location with the City.	Project will be executed by Contract Administration, Project Management and
specified.	PART B – Sign fabrication and installation - consists of three major construction	Construction/Oversight.
	components - concrete foundations and walls / signage/ electrical work.	Contract Administrators main duties are executing the Owner's Contract,
	3) Excavation of signage concrete foundations will be performed first. When safe to	Subcontracts, Purchase Orders, Pay Applications and Closeout Documents. Upon the
	do so, company will excavate, form and pour the new concrete foundations. If	Notice of Award, company will contact bonding company and insurance agency to
	lighting is required, that will be coordinated. Once foundations have been poured	execute contract documents and provide them to the City. Subcontracts and
	and curing, site visit will take place. Upon completion of curing, install of signs will	Purchase Orders will then be sent out to
	begin. Order of signs being installed will be communicated to the City. Decorative	subcontractors and suppliers for execution. Pay Application will be submitted
	walls will be formed, poured and finished at this time.	monthly. Prior to submitting pay applications, Project Manager will agree on
	During and after signage install, the remainder of electrical work can begin.	quantities with the Engineer for payment. Finally, Closeout Documents will be
	5) Site visits will take place during progress to ensure completion and accuracy. A	submitted upon completion of the project in accordance with the Contract
	final site visit will take place to make sure work is satisfactory to the City.	Documents.
		Project Management main duties are obtain permits, submittals, scheduling,
		coordination and pay applications. Upon Award, team will begin working on
		submittals. Permits will be obtained and a final schedule will be created and
		distributed to the City.
		Construction/Oversight - A project Superintendent will be on site daily. Weekly safety
		meetings will take place. Project specs and plans will be reviewed with every sub
		and supplier. At this point questions will be clarified and Superintendent, Project
		manager and subs will meet weekly to go over schedule.
	Per the proposed schedule, the project will take place over 18 weeks.	Schedule is based on if contract documents are ready for execution in January
		2025. If that is the case, September 2025 will be when final punch list and cleanup
Submit a detailed project schedule.		will occur and project will be complete.
Provide information on technical training, specific work experience, and education of ONLY the team	Joe Hollowell - President -19 years experience in industry with a bachelor's degree	Nick Cerullo - Project Manager - 12 years experience as Project Manager/Estimator
personnel who will be assigned to this project. Include information regarding who the City will utilize	in Economics. Has full control of operations and procedures in company.	for WCDI, with a masters degree in civil engineering. Responsible for overseeing the
on a local basis to support the City after installation.	Larry April - Estimator - 24 years of experience with two associate degrees in	entire project, ensuring it stays on schedule and meets quality standards.
	construction and civil engineering, and a bachelor's and master's degree in	Gino Vitella - Construction Superintendent - Over 20 years experience in managing
	construction management Responsible for obtaining and gathering all required bid	government construction sites and over 40 years total in construction field.
	documents for projects and compiling costs required to complete it.	Responsible for managing day-to-day site operations, supervise on-site staff and
	Marissa Ballestero - Project Engineer - 3 years of experience with a bachelor's	subs, and ensure work is completed correctly, safely and efficiently.
	degree in construction management. Responsible for assisting with managing	
	projects from beginning to end.	
	Randy Watycha - Program Manager - 20 years experience in management for	
	CAD/engineering/construction firms. Responsible for coordination of drawings and	
	set-up schedules from detailing through approval process. Works with the detailers,	
	project managers, plant manager, QC, detailing supervisor, and president to	
	determine quality control plans per project requirements.	
	Dan Delaney - Detailing Supervisor - More than 20 years experience in the	
	construction and metal fabrication industry. Shares similar roles to Program	
	Manager, but works with detailers and plans the submittals.	
	Joe Moore - Plant Manager - 21 years experience in construction and metal	
	fabrication. Responsible for implementing the operational procedures of the	
	company and assigning work.	
	Joe Zorwick - Purchasing Manager - Has over 10 years Purchasing experience.	
	Responsible for generating formal purchase orders.  Ray Labastida - Quality Control Inspector - Has been in metal fabrication industry	
	nay Lavasuda - Quality Control inspector - nas been in metal labrication industry	
	for 15 years. Has authority to stop work on any project that violates code, standard	
	for 15 years. Has authority to stop work on any project that violates code, standard or procedure.	

Provide a list of comparable projects (minimum of three (3)) that have been successfully completed Auburn Road and Emmons Avenue - Rochester Hills, MI City of Taylor - Eureka Way Gateway Signs New gateway signs on Eureka Road with electrical and landscape lighting, plants, by your firm within the past five (5) years and a contact person (name, address, title, responsibility, Custom aluminum sign structures and rebar trees mounted on concrete and phone number) for each project. Please include municipal/government contracts. foundations. brick paver walkways and curved decorative accent walls. Jim Thomson - Project Manager - Angelo Iafrate Construction Company Kelly McRobb-Ackland - Project Manager Fenton Freedom Veterans Park - Fenton, MI City of Sterling Heights - M-59 Corridor Markers New gateway signage including 30' tall gold ring as the center piece and 2 gateway Custom fabricated pillar monument with lighting. Ben Weaver - Project Manager - OHM Advisors signs with decorative CIP concrete walls. Coolidge Road Bridge over I-696 - Oak Park, MI Sal Conigliaro - HRC - Project Engineer Custom steel fence with custom signage work requiring two-tone powder coated City of Oak Park - 9 Mile Road Diet and Pocket Parks finishes and incorporated lighting into signage. 1.63 mi of shared use path, sidewalk ramps, drainage, signing and pavement Mike Phelps - Vice President - Z Contractors Inc. markings on West 9 Mile Road. Two new pocket parks at Sherman St. and Seneca St. including new electrical, colored concrete brick pavers site furnishings, Contact info for projects are in proposal. landscaping and signage. In addition, several phases of Sterling Heights' "Neighborhood Parks" projects. These contracts entailed mobilizing and completing work at over 10 park locations. Work included new park signs, landscaping, shared use pathways and other site amenities. Clay Stakes - PE OHM Advisors - Project Engineer

Cost Proposal

Future Fence Company 23450 Regency Park Drive Warren, MI 48089 Warren Contractors & Development Inc. 14979 Technology Dr. Shelby Twp, MI 48315

	-			I=	Shelby Twp,	
Pay Item	Qty	Unit of Measure	Unit Price	Extended Cost		Extended Cost
Mobilization, Max 5%	1	Lump Sum	\$ -	\$ -	\$ 12,000.00	\$ 12,00
Soil Erosion & Sediment Control Measures	1	Lump Sum	\$ -	\$ -	\$ 10,000.00	\$ 10,00
rosion Control, Gravel Access Approach	1	Each	\$ -	\$ -	\$ 2,000.00	\$ 2,00
Clearing and Grading	1	Lump Sum	\$ -	\$ -		\$ 73,15
Fence Removal	60	Feet	\$ -	\$ -	\$ 20.00	\$ 1.20
			\$ -	\$ -	\$ 60.00	\$ 6,72
ence, Woven Wire with Steel Post	112	Feet		+		
Shadblow Serivcebetrry, 8' Ht.	4	Each	\$ -	\$ -		\$ 3,60
Hetz Columnar Juniper, 6' Ht.	8	Each	\$ -	\$ -		\$ 5,00
Sea Green Juniper, 30" Spread	10	Each	\$ -	\$ -	\$ 390.00	\$ 3,90
Gold Mound Spiraea, 24" Ht.	48	Each	\$ -	\$ -	\$ 85.00	\$ 4,08
Little Gem Norway Spruce, #3 Cont.	69	Each	\$ -	\$ -	\$ 140.00	\$ 9,66
	15		\$ -	\$ -		\$ 52
Karl Foerster's Feather Reed Grass, #1 Cont.		Each				
Fountain Grass, #1 Cont.	23	Each	\$ -	\$ -	\$ 35.00	\$ 80
Black Eyed Susan, #1 Cont.	244	Each	\$ -	\$ -	\$ 35.00	\$ 8,54
Vood's Light Blue Aster, #1 Cont.	141	Each	\$ -	\$	\$ 35.00	\$ 4,93
Black Eyed Stella Daylily, #1 Cont.	223	Each	\$ -	\$ -	\$ 35.00	\$ 7,80
Shost Spotted Deadnettle, #1 Cont.	42	Each	\$ -	\$ -		\$ 1,4
Boulder Wall	30	Feet	\$ -	\$ -	\$ 300.00	\$ 9.00
				· ·		
Steel Edging	320	Feet	-	-	\$ 20.00	\$ 6,4
opsoil	142	Cyd	\$ -	\$ -	\$ 80.00	\$ 11,3
Shredded Hardwood Mulch	50	Cubic Yard	\$ -	\$ -	\$ 80.00	\$ 4,0
awn Restoration	1	Lump Sum	\$ -	\$ -	\$ 25,000.00	\$ 25,0
Channelizing Device, 42 inch, Fluorescent, Furn	50	Each	\$ -	\$ -	\$ 40.00	\$ 2,0
Channelizing Device, 42 inch, Fluorescent, Oper	50	Each	\$ -	\$ -	\$ 0.01	\$
			\$ -	\$ -	\$ 15.00	\$ 7
Sign, Type B, Temp, Prismatic, Furn	50	Square Foot				\$ 1:
Sign, Type B, Temp, Prismatic, Oper	50	Square Foot	\$ -	\$ -	\$ 0.01	\$
Minor Traffic Control Devices	1	Lump Sum	\$ -	\$ -	\$ 16,500.00	\$ 16,50
Contractor Staking	1	Lump Sum	\$ -	\$ -	\$ 16,250.00	\$ 16,2
-		Total Items 1-28		\$ -		\$ 246,65
Mobilization, Max 5%	1	Lump Sum	\$ 68,139.00 \$ 186,213.00	\$ 68,139.00 \$ 186,213.00		\$ 50,0 \$ 190,0
Super Primary Gateway Signage	1	Each	\$ 186,213.00			
Primary Gateway Signage	1	Each	\$ 57,491.00	\$ 57,491.00	\$ 28,600.00	\$ 28,60
Secondary Gateway Signage	5	Each Each	\$ 57,491.00 \$ 47,850.00	\$ 57,491.00 \$ 239,250.00	\$ 28,600.00 \$ 24,000.00	\$ 28,60 \$ 120,00
Secondary Gateway Signage Fertiary Gateway Signage		Each Each Each	\$ 57,491.00 \$ 47,850.00 \$ 26,072.00	\$ 57,491.00 \$ 239,250.00 \$ 52,144.00	\$ 28,600.00 \$ 24,000.00 \$ 10,000.00	\$ 28,60 \$ 120,00 \$ 20,00
Secondary Gateway Signage Fertiary Gateway Signage	5	Each Each	\$ 57,491.00 \$ 47,850.00	\$ 57,491.00 \$ 239,250.00	\$ 28,600.00 \$ 24,000.00	\$ 28,6 \$ 120,0 \$ 20,0
econdary Gateway Signage ertiary Gateway Signage rimary Park Signage	5 2	Each Each Each	\$ 57,491.00 \$ 47,850.00 \$ 26,072.00	\$ 57,491.00 \$ 239,250.00 \$ 52,144.00	\$ 28,600.00 \$ 24,000.00 \$ 10,000.00 \$ 23,000.00	\$ 28.6 \$ 120,0 \$ 20,0 \$ 46,0
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econdary Gateway Signage ertiary Gateway Signage rimary Park Signage louble Sided Primary Park Signage econdary Park Signage econdary Park Signage ervice Disconnect Rack uper Primary Service Cabinet	5 2 2 3 7 3 1	Each Each Each Each Each Each Each Each	\$ 57,491.00 \$ 47,850.00 \$ 26,072.00 \$ 45,766.00 \$ 58,082.00 \$ 23,111.00 \$ 8,055.00 \$ 23,331.00	\$ 57,491.00 \$ 239,250.00 \$ 52,144.00 \$ 91,532.00 \$ 174,246.00 \$ 161,777.00 \$ 24,165.00 \$ 23,331.00	\$ 28,600.00 \$ 24,000.00 \$ 10,000.00 \$ 23,000.00 \$ 33,000.00 \$ 7,400.00 \$ 9,100.00 \$ 26,250.00	\$ 28,6 \$ 120,0 \$ 20,0 \$ 46,0 \$ 99,0 \$ 51,8 \$ 27,3 \$ 26,2
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