



DEPARTMENT OF CENTRAL SERVICES

April 27, 2026

To: All Interested Vendors

Re: itb-fh-25-26-2570, ROCK SALT FOR SNOW & ICE CONTROL

To whom it may concern:

This correspondence will serve as notice that the aforementioned agreement has been awarded by the Farmington Hills City Council to Detroit Salt Company. City Council authorize the City Manager to issue a purchase order to Detroit Salt Company for a not to exceed total of amount of 5,850 tons or \$420,089 for fiscal year 2026/27 and for an estimated amount of 5,850 tons or \$441,090 for fiscal year 2027/28. In addition, it is recommended that the City Council authorize the City Manager to issue purchase orders for rock salt to Detroit Salt Company for four (4) additional one-year extensions at the approved 5% per year increase upon mutual consent between the City and Detroit Salt Company.

cc: Carly Lindahl