

RFP-RH-25-039 Fire Extinguisher Testing, Servicing, Recharging & Replacement														
Proposal Summary														
Vanguard Fire & Security Systems							Cintas Fire Protection							
2101 Martindale Ave SW							232 E. Maple Rd.							
Wyoming, MI 49509							Troy, MI 48083							
Brandon Thomas, 616-245-8719							Molly Carmichael, 844-448-7457							
	Hydro Test	Recharge	Sys Yrly	6-yr Srv	Repl Cost	Repl w/brackets		Hydro Test	Recharge	Sys Yrly	6-yr Srv	Repl Cost	Repl w/brackets	
Class K Wet Chemical Fire Ext	\$311.00	\$275.00	\$6.00	\$104.00	\$367.00	\$0.00		\$181.00	\$165.00	\$7.50	\$181.00	\$350.00	\$350.00	
2.5 Gal Pressure Water Ext	\$81.00	\$45.00	\$6.00	\$50.00	\$440.00	\$0.00		\$215.00	\$170.00	\$7.50	\$215.00	\$220.00	\$220.00	
10 lb Carbon Dioxide Ext	\$91.00	\$55.00	\$6.00	\$0.00	\$479.00	\$0.00		\$200.00	\$100.00	\$7.50	\$200.00	\$395.00	\$395.00	
15 lb Carbon Dioxide Ext	\$98.00	\$62.00	\$6.00	\$0.00	\$549.00	\$0.00		\$225.00	\$125.00	\$7.50	\$225.00	\$450.00	\$450.00	
2.5 lb Dry Chem ABC	\$75.00	\$39.00	\$6.00	\$40.00	\$78.00	\$0.00		\$60.00	\$60.00	\$7.50	\$60.00	\$60.00	\$60.00	
5 lb Dry Chem ABC w/hanger	\$106.00	\$70.00	\$6.00	\$50.00	\$150.00	\$0.00		\$51.00	\$41.00	\$7.50	\$51.00	\$90.00	\$90.00	
5 lb Dry Chem ABC w/vehicle bracket	\$106.00	\$70.00	\$6.00	\$50.00	\$150.00	\$0.00		\$51.00	\$41.00	\$7.50	\$51.00	\$90.00	\$90.00	
10 lb Dry Chem ABC	\$127.00	\$91.00	\$6.00	\$71.00	\$215.00	\$0.00		\$56.00	\$46.00	\$7.50	\$56.00	\$130.00	\$130.00	
20 lb Dry Chem ABC	\$161.00	\$125.00	\$6.00	\$98.00	\$350.00	\$0.00		\$61.00	\$51.00	\$7.50	\$61.00	\$160.00	\$160.00	
4.75 lb Clean Agent BC	\$513.00	\$477.00	\$6.00	\$249.00	\$530.00	\$0.00		\$210.00	\$170.00	\$7.50	\$210.00	\$450.00	\$450.00	
10 lb FE 36	\$268.00	\$232.00	\$6.00	\$232.00	\$2,484.00	\$0.00		\$332.00	\$292.00	\$7.50	\$332.00	\$920.00	\$950.00	
20 lb High Flow	\$180.00	\$125.00	\$6.00	\$98.00	\$523.00	\$0.00		\$400.00	\$360.00	\$7.50	\$400.00	\$500.00	\$500.00	
30 lb Class Dry Powder	\$253.00	\$217.00	\$6.00	\$159.00	\$1,200.00	\$0.00		\$705.00	\$655.00	\$7.50	\$705.00	\$1,500.00	\$1,500.00	
	Quantity	Semi-Annual Inspection		30 degree Fusible Link Replacement				Quantity	Semi-Annual Inspection		30 degree Fusible Link Replacement			
		Unit Cost	Compliance Fee	Ext. Cost	Ext. Cost				Unit Cost	Service Fee	Ext. Cost	Ext. Cost		
Ansul 3 Gallon Fire System	4	\$285.00	\$55.00	\$1,360.00	\$0.00	\$0.00		4	\$150.00	\$85.00	\$940.00	\$10.00	\$40.00	
Amerex Model KP-275	1	\$285.00	\$55.00	\$340.00	\$0.00	\$0.00		1	\$150.00	\$85.00	\$235.00	\$10.00	\$10.00	
	Quantity	Delivery		Pick up	Recharge			Quantity	Delivery		Pick up	Recharge		
		Ext. Cost	Unit Cost	Ext. Cost					Unit Cost	Ext. Cost	Unit Cost	Ext. Cost		
HR Fire Extinguisher Training	10	\$0.00			\$0.00			10	\$85.00	\$850.00	\$85.00	\$850.00	\$48.50	
Do you require minimum billing amt?	Yes						Yes							
If yes, provide cost and explain:	4 hour minimum for service calls						Minimum service charge is \$85							
Do you have additional charges for service calls, truck charges or other	Yes						Yes							
If yes, provide cost and explain:	Service call normal - \$150, same day - \$175, Service labor normal - \$195, Same Day Afterhours - \$240						Service charge is \$85							
Are your techs certified to meet NFPA 10 requirements?	Yes						Yes							
Acknowledge that all work shall be compliant with NFPA requirements:	Initialed						Initialed							
Department of Transportation Number	D192						N/A							
Certified Retester for Industrial (high pressure cylinders)?	Yes						Yes							
Certified Retester for Industrial (low pressure cylinders)?	Yes						Yes							
Provide three references.	Provided						Provided							
Will contractor be used? If so list.	No						No							
Tagging: Acknowledge	Initialed						Initialed							

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	Vanguard Fire & Security Systems 2101 Martindale Ave SW Wyoming, MI 49509 Brandon Thomas, 616-245-8719	Cintas Fire Protection 232 E. Maple Rd. Troy, MI 48083 Molly Carmichael, 844-448-7457
Routine Inspection: Acknowledge	Yes	Yes
Urgent/Emergency Serv.: Acknowledge	Yes	Yes
Can you arrive soon than 24 hours if necessary?	Yes	Yes, within 8 hours.
Extinguishers that can be filled onsite:	ABC dry chemical extinguishers can be refilled onsite if no other services are required.	N/A
Extinguishers that cannot be filled onsite:	CO2, BC, Clean Agent systems can not be refilled onsite.	Class K wet chemical, water pressure, CO2, dry chemical, clean agent BC, FE36, high flow, Class D dry
Describe procedure when extinguishers must be serviced or exchanged.	We can provide loaners in most cases, if the customer needs the original unit back then we plan a return trip otherwise the customer can keep the loaner.	Any extinguishers due for maintenance/service are done so through our "even exchange" program. All fire extinguishers are maintained/serviced at our quality control center in Cincinnati by our licensed and trained technicians. These maintained/serviced units are then shipped out to Cintas Fire service locations, so that when our technician identifies a unit needing maintenance/service, they "swap out" with a maintenance/serviced unit.
How many miles from Rochester Hills?	32	8
Acknowledge no contract will automatically be renewed at end of term?	Acknowledged.	Acknowledged.
Acknowledge prices remain in effect for 90 days:	Acknowledged.	Acknowledged.
Firm Established:	1957	2002
Type of Organization	Corporation	Corporation
Financial Capability.	Vanguard has 68 years experience in the fire protection industry and is financially sound.	As a division of Cintas Corporation, we have the full backing and resources of our parent and sister locations.
How many employees do you employ?	207 full time employees	75 full time employees
How many clients do you serve with these types of services?	Approximately 1,000 customers	7,000
Contractor/Vendor Certification	Vanguard is an Ansul 5 star dealer. MI Mechanical License #7119189	Technicians hold their own individual ICC licenses for fire extinguisher and kitchen suppression testing.
Provide emergency business phone:	800-826-8577	248-817-3800
Explain details regarding warranty:	They do not have a warranty, warranty may be through a manufacturer. They work through situations on a case by case basis and with the customers directly.	They will refer to manufacturer when warranties are applicable and proceed accordingly.
Payment method preferred	ACH	Credit Card
Exceptions:	Left Blank	N/A
Subcontractors?	No	No

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W-9 included?	Yes				Yes				
MSDS sheets provided?	No				No				
Additional Comments:	None				Extended cost for fusible links on kitchen suppression system is based on each location having only (1) fusible link as stated in Addendum No. 1.				