

| City of Rochester Hills RFP-RH-25-006 Lawn Mowing Services for City Owned Properties Bid Opening: Tuesday, February 11, 2025 @ 3:00 PM | | | Big Lakes Lawncare 51540 Romeo Plank Rd Macomb, MI 48042 | | | | Brantley Development LLC 2648 Bayhan Inkster, MI 48141 | | | | Brightview Landscapes, LLC 45790 Woodward Ave Pontiac, MI 48340 | | | | | | |
|---|-----------|--|--|-------------------|----------------|----------------|---|-------------------|-------------------|----------------|--|----------------|-------------------|-------------------|----------------|----------------|----------------|
| Loc. # | Cut | Location Name | Base Two Years | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 | Base Two Years | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 | Base Two Years | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 |
| | | | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost |
| 1 | Bi-Weekly | West Tienken Road Property | \$ 58.00 | \$ 58.00 | \$ 58.00 | \$ 58.00 | \$ 58.00 | \$ 79.00 | \$ 79.00 | \$ 81.00 | \$ 81.00 | \$ 85.00 | \$ 60.00 | \$ 60.00 | \$ 61.80 | \$ 61.80 | \$ 63.65 |
| 2 | Bi-Weekly | Nowicki Park | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 139.00 | \$ 139.00 | \$ 141.00 | \$ 141.00 | \$ 145.00 | \$ 105.00 | \$ 105.00 | \$ 108.15 | \$ 108.15 | \$ 111.39 |
| 4 | Bi-Weekly | Dutton entrance to Paint Creek Trail | \$ 5.00 | \$ 5.00 | \$ 5.00 | \$ 5.00 | \$ 5.00 | \$ 30.00 | \$ 30.00 | \$ 31.00 | \$ 31.00 | \$ 33.00 | \$ 5.00 | \$ 5.00 | \$ 5.15 | \$ 5.15 | \$ 5.30 |
| 5 | Bi-Weekly | Tienken N. & S. entrances to Paint Creek Trail/parking lot perimeter | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 46.00 | \$ 46.00 | \$ 48.00 | \$ 48.00 | \$ 57.00 | \$ 35.00 | \$ 35.00 | \$ 36.05 | \$ 36.05 | \$ 37.13 |
| 7 | Weekly | Avon Nature Area - including CRWS | \$ 80.00 | \$ 80.00 | \$ 80.00 | \$ 80.00 | \$ 80.00 | \$ 200.00 | \$ 200.00 | \$ 210.00 | \$ 210.00 | \$ 215.00 | \$ 142.00 | \$ 142.00 | \$ 146.26 | \$ 146.26 | \$ 150.65 |
| 8 | Weekly | City Hall | \$ 215.00 | \$ 215.00 | \$ 215.00 | \$ 215.00 | \$ 215.00 | \$ 269.00 | \$ 269.00 | \$ 275.00 | \$ 275.00 | \$ 280.00 | \$ 425.00 | \$ 425.00 | \$ 437.75 | \$ 437.75 | \$ 450.89 |
| 11 | Weekly | VMP and Clinton River Trail Entrances incl. Eagles Landing | \$ 95.00 | \$ 95.00 | \$ 95.00 | \$ 95.00 | \$ 95.00 | \$ 159.00 | \$ 159.00 | \$ 165.00 | \$ 165.00 | \$ 170.00 | \$ 178.00 | \$ 178.00 | \$ 183.34 | \$ 183.34 | \$ 188.84 |
| 12 | Bi-Weekly | Clinton River Trail Entrance - Hamlin Road & Crooks Road | \$ 27.00 | \$ 27.00 | \$ 27.00 | \$ 27.00 | \$ 27.00 | \$ 30.00 | \$ 30.00 | \$ 32.00 | \$ 32.00 | \$ 35.00 | \$ 22.00 | \$ 22.00 | \$ 22.66 | \$ 22.66 | \$ 23.34 |
| 14 | Weekly | Vacant Lot - 276 W. Auburn Rd. | \$ 60.00 | \$ 60.00 | \$ 60.00 | \$ 60.00 | \$ 60.00 | \$ 96.00 | \$ 96.00 | \$ 103.00 | \$ 103.00 | \$ 105.00 | \$ 111.00 | \$ 111.00 | \$ 114.33 | \$ 114.33 | \$ 117.76 |
| 15 | Weekly | 52/3 District Court | \$ 70.00 | \$ 70.00 | \$ 70.00 | \$ 70.00 | \$ 70.00 | \$ 225.00 | \$ 225.00 | \$ 230.00 | \$ 230.00 | \$ 235.00 | \$ 82.00 | \$ 82.00 | \$ 84.46 | \$ 84.46 | \$ 87.00 |
| 16 | Weekly | OCSO Sub-Station | \$ 15.00 | \$ 15.00 | \$ 15.00 | \$ 15.00 | \$ 15.00 | \$ 55.00 | \$ 55.00 | \$ 57.00 | \$ 57.00 | \$ 60.00 | \$ 82.00 | \$ 82.00 | \$ 84.46 | \$ 84.46 | \$ 87.00 |
| 17 | Bi-Weekly | Adams Crossing of Clinton River Trail | \$ 5.00 | \$ 5.00 | \$ 5.00 | \$ 5.00 | \$ 5.00 | \$ 30.00 | \$ 30.00 | \$ 32.00 | \$ 32.00 | \$ 35.00 | \$ 9.00 | \$ 9.00 | \$ 9.27 | \$ 9.27 | \$ 9.55 |
| 22 | Weekly | Parcel behind Fire Station #2 | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 36.00 | \$ 36.00 | \$ 38.00 | \$ 38.00 | \$ 40.00 | \$ 15.00 | \$ 15.00 | \$ 15.45 | \$ 15.45 | \$ 15.91 |
| 23 | Weekly | Fire Station #1 | \$ 75.00 | \$ 75.00 | \$ 75.00 | \$ 75.00 | \$ 75.00 | \$ 119.00 | \$ 119.00 | \$ 125.00 | \$ 125.00 | \$ 130.00 | \$ 157.00 | \$ 157.00 | \$ 161.71 | \$ 161.71 | \$ 166.56 |
| 24 | Weekly | Fire Station #2 | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 35.00 | \$ 35.00 | \$ 37.00 | \$ 37.00 | \$ 40.00 | \$ 18.00 | \$ 18.00 | \$ 18.54 | \$ 18.54 | \$ 19.10 |
| 25 | Weekly | Fire Station #3 | \$ 5.00 | \$ 5.00 | \$ 5.00 | \$ 5.00 | \$ 5.00 | \$ 36.00 | \$ 36.00 | \$ 38.00 | \$ 38.00 | \$ 40.00 | \$ 5.00 | \$ 5.00 | \$ 5.15 | \$ 5.15 | \$ 5.30 |
| 26 | Weekly | Fire Station #4 | \$ 30.00 | \$ 30.00 | \$ 30.00 | \$ 30.00 | \$ 30.00 | \$ 56.00 | \$ 56.00 | \$ 58.00 | \$ 58.00 | \$ 60.00 | \$ 54.00 | \$ 54.00 | \$ 55.62 | \$ 55.62 | \$ 57.29 |
| 27 | Weekly | Fire Station #5 | \$ 20.00 | \$ 20.00 | \$ 20.00 | \$ 20.00 | \$ 20.00 | \$ 36.00 | \$ 36.00 | \$ 38.00 | \$ 38.00 | \$ 40.00 | \$ 14.00 | \$ 14.00 | \$ 14.42 | \$ 14.42 | \$ 14.85 |
| 30 | Weekly | DPS Garage | \$ 150.00 | \$ 150.00 | \$ 150.00 | \$ 150.00 | \$ 150.00 | \$ 319.00 | \$ 319.00 | \$ 325.00 | \$ 325.00 | \$ 330.00 | \$ 285.00 | \$ 285.00 | \$ 293.55 | \$ 293.55 | \$ 302.36 |
| 32 | Bi-Weekly | Harding Rd Green Space | \$ 37.00 | \$ 37.00 | \$ 37.00 | \$ 37.00 | \$ 37.00 | \$ 46.00 | \$ 46.00 | \$ 48.00 | \$ 48.00 | \$ 50.00 | \$ 28.00 | \$ 28.00 | \$ 28.84 | \$ 28.84 | \$ 29.71 |
| 33 | Weekly | Van Hoosen Farm House Complex | \$ 140.00 | \$ 140.00 | \$ 140.00 | \$ 140.00 | \$ 140.00 | \$ 276.00 | \$ 276.00 | \$ 280.00 | \$ 280.00 | \$ 285.00 | \$ 263.00 | \$ 263.00 | \$ 270.89 | \$ 270.89 | \$ 279.02 |
| 34 | Weekly | Van Hoosen Dairy Barn | \$ 175.00 | \$ 175.00 | \$ 175.00 | \$ 175.00 | \$ 175.00 | \$ 348.00 | \$ 348.00 | \$ 350.00 | \$ 350.00 | \$ 355.00 | \$ 336.00 | \$ 336.00 | \$ 346.08 | \$ 346.08 | \$ 356.46 |
| 35 | Weekly | Old Stoney Creek School House | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 49.00 | \$ 49.00 | \$ 52.00 | \$ 52.00 | \$ 55.00 | \$ 51.00 | \$ 51.00 | \$ 52.53 | \$ 52.53 | \$ 54.11 |
| 36 | Bi-Weekly | Wabash Park | \$ 160.00 | \$ 160.00 | \$ 160.00 | \$ 160.00 | \$ 160.00 | \$ 229.00 | \$ 229.00 | \$ 230.00 | \$ 230.00 | \$ 233.00 | \$ 144.00 | \$ 144.00 | \$ 148.32 | \$ 148.32 | \$ 152.77 |
| 39 | Bi-Weekly | School Road / Parke Property | \$ 105.00 | \$ 105.00 | \$ 105.00 | \$ 105.00 | \$ 105.00 | \$ 109.00 | \$ 109.00 | \$ 111.00 | \$ 111.00 | \$ 115.00 | \$ 88.00 | \$ 88.00 | \$ 90.64 | \$ 90.64 | \$ 93.36 |
| 45 | Bi-Weekly | Auburn Road Green Space | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 36.00 | \$ 36.00 | \$ 38.00 | \$ 38.00 | \$ 40.00 | \$ 28.00 | \$ 28.00 | \$ 28.84 | \$ 28.84 | \$ 29.71 |
| | | Total Weekly Sites: (30 weeks) | \$ 36,450.00 | \$ 36,450.00 | | | | \$ 69,420.00 | \$ 69,420.00 | | | | \$ 66,540.00 | \$ 66,540.00 | | | |
| | | Total Bi-Weekly Sites: (15 weeks) | \$ 8,355.00 | \$ 8,355.00 | | | | \$ 11,610.00 | \$ 11,610.00 | | | | \$ 7,860.00 | \$ 7,860.00 | | | |
| | | Annual Total | \$ 44,805.00 | \$ 44,805.00 | | | | \$ 81,030.00 | \$ 81,030.00 | | | | \$ 74,400.00 | \$ 74,400.00 | | | |
| | | Total Year 1 & 2 | \$ 89,610.00 | | | | | \$ 162,060.00 | | | | | \$ 148,800.00 | | | | |
| | | Type of Organization: | Not provided | | | | Individual | | | | Corporation | | | | | | |
| | | # of years company has been providing lawn and weed mowing services? | 10 years in business. Service areas include residential, commercial properties and school districts. | | | | Municipal grounds maintenance for 15 years, and prior to that provided ROW mowing and vacant/occupied property mowing in Rochester Hills. | | | | Brightview Landscapes, LLC. began as The Brickman Group in 1934 – meanwhile its eventual merge partner Valleycrest began in 1949. The two officially merged in 2014 creating Brightview Landscapes, LLC. | | | | | | |
| | | Full-time employees | 45 | | | | 6 | | | | 65-85 | | | | | | |
| | | Part-time employees | 0 | | | | 12 to 15 | | | | 15-20 | | | | | | |
| | | Qualifications/Experience: | Has been delivering lawn maintenance services for over a decade, and was one of the companies named on the INC 5000 fastest growing companies list. Have been named reliable and professional and participates in weekly trainings. Some of the staff have 35 years of experience. All employees are trained in roles. | | | | Brantley Development LLC has provided grounds maintenance services since 1995 to various clients, including municipalities like Dearborn, Troy, and Livonia, as well as MDOT and numerous residential and commercial properties. Previously served Rochester Hills and currently provide fall cleanup for the OLHSA lawn program. | | | | As the only publicly traded lawncare company in the U.S., Brightview Landscapes, LLC offers a full range of landscape services, from design and development to maintenance and enhancement, with the resources and expertise to handle any client need, emphasizing proactive, high-quality, and dependable service. | | | | | | |

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|---|---|---|---|---|
| | Experience working with governmental agencies for lawn mowing municipal owned property? If yes, explain. | Works with the City of Sterling Heights maintaining landscape beds and installing playground mulch. | City of Dearborn, City of Livonia Oakland County WRC, City of Rochester Hills City of Warren, MDOT City of Troy Brantley Development is currently providing services to the City of Dearborn, City of Livonia, Michigan Department of Health and Human services and Michigan Department of Transportation for 2025. | Snow maintenance perspective for Chesterfield. |
| | Endorsed by Michigan Green Industry Association for Healthy Lawn Care Program for Watershed Protection? | Yes | No | No |
| | Do you cut grass when wet or raining? | No | No | Yes (no explanation). |
| | Identify those in firm who would be responsible, including on-site supervision for this project. Include credentials of principals an those who will be working on the project. | Jason Tester : Account Mgr., 35 years experience in landscape industry. Terry Miller: Operations Mgr., 15 years experience in lawn maintenance David Leroux: Scheduling Mgr., 10 years experience Paul Vermiglio: General Mgr., Accounts Receivable, 35 years experience Mike Grewe: Team Leader, 12 years experience in lawn maintenance | Stanley Brantley (Owner) will initially perform those duties and will be responsible for coordinating Brantley Development staff work detail until otherwise notified. | Account Manager Ryan Micklus will be tasked with overseeing the portfolio. Markus Brown is the Operations Manager who performs checks and balances with the crews. Ryan holds a Bachelors Degree from MSU in Wildlands Science and Management. Ryan was also a research assistant at MSU for 1.5 years wherein he analyzed tree and plant health. Ryan and Markus have a combined over 2 decades worth of industry experience. |
| | Provide list of subcontractors who may be utilized: | None will be used. | None will be used. | Tru-Green is primary subcontractor for fertilizing lawns. Will not be subcontracting out any other work. |
| | Able to begin work on April 20th and continue through November 15th each year? | Yes | Yes | Yes |
| | List of client references, at least five (5): | City of Sterling Heights Madison School District Chippewa Valley Schools Lincoln Schools Huron Academy Contact information provided | Oakland County WRC City of Livonia City of Dearborn MDOT, Oakland TSC City of Troy Contact information provided | Michigan Metroplex Notre Dame Prep Academy APTIV – Global Technology Co. Clover Hill Park Cemetery Colombia Center Contact information provided |
| | Equipment List Provided? | Yes, see submittal for full equipment list. | Yes, see submittal for full equipment list. | Yes, see submittal for full equipment list. |
| | Work Plan to accomplish services: | Weekly Lawn Plan: Monday - Equipment Prep Tuesday- Friday: Mow lawns, trim as needed. Rain day: Monday makeup day Bi-Weekly: Alternate Mondays: Equipment Prep Tues-Thursday: Mow larger less frequent areas Alternate Fridays: Additional lawns as needed. | Will work with the City to make a transition plan and schedule, checking maps to make sure everything is covered and to understand how mowing was done before. Using the list of locations, the best route will be created for crews to mow consistently each week and every other week. Two crews will handle all the work, and will keep the city updated on the schedule and any problems. | A dedicated crew, overseen by a primary Account Manager, will service the properties in this RFP, grouped with other nearby clients for efficiency. While crew members may rotate, the crew lead and operations manager will remain consistent to ensure continuity. |
| | Exceptions, substitutions, deviations? | None provided | None provided | None provided |
| | Any additional comments? | Thank you for considering Big Lakes Lawncare for upcoming season. | None | Attached a Q & A of what we've had come up with other municipal bids. |
| | Can you meet insurance requirements? | Yes | Yes | Yes |
| | Preferred Payment Method: | ACH | Credit Card | ACH |

| City of Rochester Hills RFP-RH-25-006 Lawn Mowing Services for City Owned Properties Bid Opening: Tuesday, February 11, 2025 @ 3:00 PM | | | C Care Lawn Services LLC 1950 S Rochester Rd Rochester Hills, MI 48307 | | | | | DJ's Landscape Management 36700 Northline Road Romulus, MI 48189 | | | | | Dunaway Landscaping, LLC 17099 Russel Allen Park, MI 48101 | | | | | | | |
|---|-----------|--|--|-------------------|-------------|----------------|----------------|--|-------------------|-----------|-----------|----------------|---|-------------------|----------------|-----------|-----------|----------------|----------------|----------------|
| Loc. # | Cut | Location Name | Base Two Years | | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 | Base Two Years | | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 | Base Two Years | | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 |
| | | | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost | | | |
| 1 | Bi-Weekly | West Tienken Road Property | \$ 255.00 | \$ 265.00 | \$ 275.00 | \$ 285.00 | \$ 295.00 | \$ 189.00 | \$ 195.00 | \$ 201.00 | \$ 207.00 | \$ 213.00 | \$ 128.00 | \$ 128.00 | \$ 130.00 | \$ 132.00 | \$ 134.00 | | | |
| 2 | Bi-Weekly | Nowicki Park | \$ 425.00 | \$ 445.00 | \$ 465.00 | \$ 485.00 | \$ 505.00 | \$ 347.00 | \$ 357.00 | \$ 368.00 | \$ 379.00 | \$ 390.00 | \$ 223.00 | \$ 223.00 | \$ 227.00 | \$ 231.00 | \$ 235.00 | | | |
| 4 | Bi-Weekly | Dutton entrance to Paint Creek Trail | \$ 55.00 | \$ 60.00 | \$ 65.00 | \$ 70.00 | \$ 75.00 | \$ 63.00 | \$ 65.00 | \$ 67.00 | \$ 69.00 | \$ 71.00 | \$ 32.00 | \$ 32.00 | \$ 32.50 | \$ 33.00 | \$ 34.00 | | | |
| 5 | Bi-Weekly | Tienken N. & S. entrances to Paint Creek Trail/parking lot perimeter | \$ 170.00 | \$ 175.00 | \$ 180.00 | \$ 185.00 | \$ 190.00 | \$ 142.00 | \$ 146.00 | \$ 150.00 | \$ 155.00 | \$ 160.00 | \$ 74.00 | \$ 74.00 | \$ 75.50 | \$ 77.00 | \$ 78.50 | | | |
| 7 | Weekly | Avon Nature Area - including CRWS | \$ 1,650.00 | \$ 1,700.00 | \$ 1,750.00 | \$ 1,800.00 | \$ 1,850.00 | \$ 347.00 | \$ 357.00 | \$ 368.00 | \$ 379.00 | \$ 390.00 | \$ 341.00 | \$ 341.00 | \$ 347.00 | \$ 354.25 | \$ 361.25 | | | |
| 8 | Weekly | City Hall | Included with site 7 above | | | | | \$ 882.00 | \$ 908.00 | \$ 935.00 | \$ 963.00 | \$ 992.00 | \$ 341.00 | \$ 341.00 | \$ 347.00 | \$ 354.25 | \$ 361.25 | | | |
| 11 | Weekly | VMP and Clinton River Trail Entrances incl. Eagles Landing | \$ 510.00 | \$ 515.00 | \$ 520.00 | \$ 525.00 | \$ 530.00 | \$ 362.00 | \$ 373.00 | \$ 384.00 | \$ 396.00 | \$ 408.00 | \$ 216.00 | \$ 216.00 | \$ 220.00 | \$ 224.00 | \$ 228.00 | | | |
| 12 | Bi-Weekly | Clinton River Trail Entrance - Hamlin Road & Crooks Road | \$ 85.00 | \$ 90.00 | \$ 95.00 | \$ 100.00 | \$ 105.00 | \$ 84.00 | \$ 87.00 | \$ 90.00 | \$ 93.00 | \$ 96.00 | \$ 39.00 | \$ 39.00 | \$ 39.75 | \$ 40.50 | \$ 41.25 | | | |
| 14 | Weekly | Vacant Lot - 276 W. Auburn Rd. | \$ 320.00 | \$ 330.00 | \$ 340.00 | \$ 350.00 | \$ 360.00 | \$ 217.00 | \$ 224.00 | \$ 231.00 | \$ 238.00 | \$ 245.00 | \$ 134.00 | \$ 134.00 | \$ 136.50 | \$ 139.00 | \$ 141.50 | | | |
| 15 | Weekly | 52/3 District Court | \$ 510.00 | \$ 535.00 | \$ 560.00 | \$ 585.00 | \$ 610.00 | \$ 252.00 | \$ 260.00 | \$ 268.00 | \$ 276.00 | \$ 284.00 | \$ 99.00 | \$ 99.00 | \$ 100.75 | \$ 102.75 | \$ 104.75 | | | |
| 16 | Weekly | OCSO Sub-Station | Included with site 15 above | | | | | \$ 95.00 | \$ 98.00 | \$ 101.00 | \$ 104.00 | \$ 107.00 | \$ 99.00 | \$ 99.00 | \$ 100.75 | \$ 102.75 | \$ 104.75 | | | |
| 17 | Bi-Weekly | Adams Crossing of Clinton River Trail | \$ 75.00 | \$ 80.00 | \$ 85.00 | \$ 90.00 | \$ 95.00 | \$ 63.00 | \$ 65.00 | \$ 67.00 | \$ 69.00 | \$ 71.00 | \$ 38.00 | \$ 38.00 | \$ 38.75 | \$ 39.50 | \$ 40.25 | | | |
| 22 | Weekly | Parcel behind Fire Station #2 | \$ 40.00 | \$ 45.00 | \$ 50.00 | \$ 55.00 | \$ 60.00 | \$ 63.00 | \$ 65.00 | \$ 67.00 | \$ 69.00 | \$ 71.00 | \$ 38.00 | \$ 38.00 | \$ 38.75 | \$ 39.50 | \$ 40.25 | | | |
| 23 | Weekly | Fire Station #1 | \$ 450.00 | \$ 475.00 | \$ 500.00 | \$ 525.00 | \$ 550.00 | \$ 315.00 | \$ 324.00 | \$ 334.00 | \$ 344.00 | \$ 354.00 | \$ 190.00 | \$ 190.00 | \$ 193.50 | \$ 197.25 | \$ 201.00 | | | |
| 24 | Weekly | Fire Station #2 | \$ 60.00 | \$ 65.00 | \$ 70.00 | \$ 75.00 | \$ 80.00 | \$ 63.00 | \$ 65.00 | \$ 67.00 | \$ 69.00 | \$ 71.00 | \$ 38.00 | \$ 38.00 | \$ 38.75 | \$ 39.50 | \$ 40.25 | | | |
| 25 | Weekly | Fire Station #3 | \$ 50.00 | \$ 55.00 | \$ 60.00 | \$ 65.00 | \$ 70.00 | \$ 63.00 | \$ 65.00 | \$ 67.00 | \$ 69.00 | \$ 71.00 | \$ 38.00 | \$ 38.00 | \$ 38.75 | \$ 39.50 | \$ 40.25 | | | |
| 26 | Weekly | Fire Station #4 | \$ 170.00 | \$ 175.00 | \$ 180.00 | \$ 185.00 | \$ 190.00 | \$ 105.00 | \$ 108.00 | \$ 111.00 | \$ 114.00 | \$ 117.00 | \$ 64.75 | \$ 64.75 | \$ 68.00 | \$ 69.25 | \$ 70.60 | | | |
| 27 | Weekly | Fire Station #5 | \$ 85.00 | \$ 90.00 | \$ 95.00 | \$ 100.00 | \$ 105.00 | \$ 63.00 | \$ 65.00 | \$ 67.00 | \$ 69.00 | \$ 71.00 | \$ 38.00 | \$ 38.00 | \$ 38.75 | \$ 39.50 | \$ 40.25 | | | |
| 30 | Weekly | DPS Garage | \$ 765.00 | \$ 790.00 | \$ 815.00 | \$ 840.00 | \$ 865.00 | \$ 573.00 | \$ 590.00 | \$ 608.00 | \$ 626.00 | \$ 645.00 | \$ 339.50 | \$ 339.50 | \$ 346.25 | \$ 353.00 | \$ 360.00 | | | |
| 32 | Bi-Weekly | Harding Rd Green Space | \$ 85.00 | \$ 90.00 | \$ 95.00 | \$ 100.00 | \$ 105.00 | \$ 84.00 | \$ 87.00 | \$ 90.00 | \$ 93.00 | \$ 96.00 | \$ 51.75 | \$ 51.75 | \$ 52.75 | \$ 53.75 | \$ 54.75 | | | |
| 33 | Weekly | Van Hoosen Farm House Complex | \$ 680.00 | \$ 705.00 | \$ 730.00 | \$ 755.00 | \$ 780.00 | \$ 551.00 | \$ 568.00 | \$ 585.00 | \$ 603.00 | \$ 621.00 | \$ 316.00 | \$ 316.00 | \$ 322.25 | \$ 328.50 | \$ 335.00 | | | |
| 34 | Weekly | Van Hoosen Dairy Barn | \$ 900.00 | \$ 925.00 | \$ 950.00 | \$ 975.00 | \$ 1,000.00 | \$ 693.00 | \$ 714.00 | \$ 735.00 | \$ 757.00 | \$ 780.00 | \$ 403.00 | \$ 403.00 | \$ 411.00 | \$ 419.00 | \$ 427.25 | | | |
| 35 | Weekly | Old Stoney Creek School House | \$ 85.00 | \$ 90.00 | \$ 95.00 | \$ 100.00 | \$ 105.00 | \$ 110.00 | \$ 113.00 | \$ 116.00 | \$ 119.00 | \$ 123.00 | \$ 62.00 | \$ 62.00 | \$ 63.00 | \$ 64.25 | \$ 65.50 | | | |
| 36 | Bi-Weekly | Wabash Park | \$ 600.00 | \$ 625.00 | \$ 650.00 | \$ 675.00 | \$ 700.00 | \$ 450.00 | \$ 464.00 | \$ 478.00 | \$ 492.00 | \$ 507.00 | \$ 269.00 | \$ 269.00 | \$ 274.25 | \$ 279.50 | \$ 285.00 | | | |
| 39 | Bi-Weekly | School Road / Parke Property | \$ 350.00 | \$ 360.00 | \$ 370.00 | \$ 380.00 | \$ 390.00 | \$ 268.00 | \$ 276.00 | \$ 284.00 | \$ 293.00 | \$ 302.00 | \$ 166.00 | \$ 166.00 | \$ 169.25 | \$ 172.50 | \$ 175.75 | | | |
| 45 | Bi-Weekly | Auburn Road Green Space | \$ 85.00 | \$ 90.00 | \$ 95.00 | \$ 100.00 | \$ 105.00 | \$ 95.00 | \$ 98.00 | \$ 101.00 | \$ 104.00 | \$ 107.00 | \$ 51.50 | \$ 51.50 | \$ 52.50 | \$ 53.50 | \$ 54.50 | | | |
| | | Total Weekly Sites: (30 weeks) | \$ 188,250.00 | \$ 194,850.00 | | | | \$ 142,620.00 | \$ 146,910.00 | | | | \$ 82,717.50 | \$ 82,717.50 | | | | | | |
| | | Total Bi-Weekly Sites: (15 weeks) | \$ 32,775.00 | \$ 34,200.00 | | | | \$ 26,775.00 | \$ 27,600.00 | | | | \$ 16,083.75 | \$ 16,083.75 | | | | | | |
| | | Annual Total | \$ 221,025.00 | \$ 229,050.00 | | | | \$ 169,395.00 | \$ 174,510.00 | | | | \$ 98,801.25 | \$ 98,801.25 | | | | | | |
| | | Total Year 1 & 2 | \$ 450,075.00 | | | | | \$ 343,905.00 | | | | | \$ 197,602.50 | | | | | | | |
| | | Type of Organization: | Corporation | | | | | Individual | | | | | LLC | | | | | | | |
| | | # of years company has been providing lawn and weed mowing services? | C-Care Lawn Services was established in 2022, however they have been providing yard maintenance services for over 10 years, which included lawn mowing and weed services and more. | | | | | DJ'S Landscape Management was founded in 1992 and has over 30 years of industry experience serving commercial and municipal clients across Michigan. | | | | | Dunaway Landscaping has provided lawn maintenance services for 7 years including, but not limited to: mowing, trimming, weeding, clean-ups, mulching, and restoration. | | | | | | | |
| | | Full-time employees | 2 | | | | | 446 | | | | | 16 | | | | | | | |
| | | Part-time employees | 4 | | | | | 10 | | | | | 6 | | | | | | | |
| | | Qualifications/Experience: | C-Care Lawn Services, a leader in eco-friendly landscaping, uses 100% battery-powered equipment and sustainable practices to provide high-quality, efficient, and reliable services to residential and commercial clients. With over 10 years of experience, they handle projects of all sizes, from basic lawn care to large-scale transformations, and have quickly built a strong reputation since their establishment in 2022. | | | | | Company with over 30 years of experience, specializes in non-residential landscape maintenance for commercial and municipal clients. They have nine branches throughout Michigan and offer a dedicated account manager as a single point of contact. Crews are locally sourced, vetted, and trained, using new equipment and high-quality materials. Established in 1992, DJ's has extensive experience with municipalities, including the City of Troy, the GM Renaissance Center, and the Detroit Riverwalk. The team assigned to this project has over 45 years of combined experience, with members having been with DJ's for over 15 years. | | | | | Dunaway Landscaping, established in 2018, boasts highly experienced lawn maintenance personnel with over 70 years of combined experience. Equipped with a variety of specialized equipment, including trucks, trailers, mowers, and more, they have the financial stability to support this contract. Dunaway Landscaping commits to timely completion of all work in strict compliance with contract specifications. Their experience includes serving diverse clients such as MDOT, contractors, senior citizens, churches, shopping centers, and residential properties. | | | | | | | |

| City of Rochester Hills RFP-RH-25-006 Lawn Mowing Services for City Owned Properties Bid Opening: Tuesday, February 11, 2025 @ 3:00 PM | | C Care Lawn Services LLC 1950 S Rochester Rd Rochester Hills, MI 48307 | DJ's Landscape Management 36700 Northline Road Romulus, MI 48189 | Dunaway Landscaping, LLC 17099 Russel Allen Park, MI 48101 |
|---|---|---|---|---|
| | Experience working with governmental agencies for lawn mowing municipal owned property? If yes, explain. | Currently C-Care has not worked for any governmental agencies for lawn. For the last 2 years, they have been awarded the Auburn Hills Community Development Block Grant for snow removal, which includes 26 residential homes, 2 residential large lots, and 4 mobile homes. | City of Grandville, City of Troy City of Ann Arbor, City of Ypsilanti City of Southfield, City of Detroit City of Romulus, City Of Pottersville City of Zeeland, Federal Reserve Bank of Chicago - Detroit Branch Coleman A. Young Municipal Building Wayne County | MDOT City of Wayne City of Ecorse City of Ecorse City of Novi City of Flint |
| | Endorsed by Michigan Green Industry Association for Healthy Lawn Care Program for Watershed Protection? | No | Yes | No |
| | Do you cut grass when wet or raining? | No | No | No |
| | Identify those in firm who would be responsible, including on-site supervision for this project. Include credentials of principals an those who will be working on the project. | The main person who would be responsible for on-site supervision of the project would be Cornell Fairly, owner of C-Care Lawns, as well as a lead supervisor who would be assigned based on the project scope and would be responsible for leading and supporting the lawn technicians. Would also have a support crew available for safety training, operations of battery powered equipment, and mechanical issues that may arise. | Brian McDonald - estimator/ client care: Bachelor Degree@ EMU, ISA Certified Arborist, 30 yr. exp. Jake Sawicki - Account Manager Peter Lawrence - Operations Director Jayson Ball - Operations Manager Alberto Orozco - Team Leader (on site supervisor) | Troy Dunaway - President and Managing Member with over 15 years of lawn maintenance experience. Mathiew Bennett-10 years experience and completed Landscape Professional Bootcamp. Jason Lane- 12 years experience and completed Landscape Professional Bootcamp. Tony Lee- 9 years experience and completed Landscape Professional Bootcamp. |
| | Provide list of subcontractors who may be utilized: | If needed, C-Care may utilize the following subcontractors; Luxe-Landscaping who specializes in high-end landscape design and | None will be used. | None will be used. |
| | Able to begin work on April 20th and continue through November 15th each year? | Yes | Yes | Yes |
| | List of client references, at least five (5): | SDC Director of Recreation & Senior Services Oakland Thrive Sondra Lapadot Chicken Shack Lydia Jerome Contact information provided | Coleman A. Young Municipal Building Ann Arbor Public Schools City of Romulus First Martin Corporation City of Troy Contact information provided | AUI - Multiple Properties including MDOT Lawn Maintenance and various Lawn Maintenance City Projects Safeway - Multiple Lawn Care and Mowing for City Projects and Lawn Maintenance for Commercial Properties City Lawn Care Programs and Snow Removal for City of Wayne, City of Dearborn, and City of Novi Pippins Worldwide Solutions - Mowing and Trimming at several Apartment Complexes and Residential Rental Properties Untouchables - Mowing, Edging, and Trimming at Several Commercial Properties and Residential Properties Contact information provided |
| | Equipment List Provided? | Yes, see submittal for full equipment list. | Yes, see submittal for full equipment list. | Yes, see submittal for full equipment list. |
| | Work Plan to accomplish services: | If awarded the contract, C-Care Lawn Services would begin services as requested by the city, ideally between April 20th and November 15th annually. Their first step would be to assess each site to determine optimal service times, then create an efficient route. Two crews will divide the workload during busy weeks. C-Care emphasizes their service approach, eco-friendly equipment, staffing, quality control, and contingency planning to deliver reliable, professional, and high-quality lawn care with a focus on customer satisfaction and sustainability. | Two four-person DJ's mowing crews, each with a truck and trailer, will complete weekly mowing in two days. Using appropriate equipment, including mowers and trimmers, they will service each property before moving to the next. Crews will wear uniforms and be trained on the equipment. Paved areas will be edged monthly. A dedicated account manager will ensure quality and adherence to the schedule and specified cutting order. | Dunaway Landscaping uses mapping software to optimize crew routes and provides each crew with a daily schedule including addresses, maps, and site sizes. Daily safety meetings are held before crews are dispatched. Upon arrival, crews will ensure the area is safe, adjust mower heights, and then begin mowing and trimming, followed by cleanup. Dunaway Landscaping will ensure sites are left clean and proceed to the next location. |
| | Exceptions, substitutions, deviations? | None provided | None provided | None provided |
| | Any additional comments? | No | DJ'S Landscape Management will be bidding on RFP-RH-25-013 (plant health & lawn care services) | |
| | Can you meet insurance requirements? | Yes | Yes | Yes |
| | Preferred Payment Method: | ACH | ACH | ACH |

| City of Rochester Hills RFP-RH-25-006 Lawn Mowing Services for City Owned Properties Bid Opening: Tuesday, February 11, 2025 @ 3:00 PM | | | Fougnie Professional Lawn Maintenance 106 N. Marias Clawson, MI 48017 | | | | Green Meadows Lawnscape, Inc. 2359 Avon Industrial Drive Rochester Hills, MI 48309 | | | | Greenline Lawn Service 1000 John R Road Ste #111 Troy, MI 48083 | | | | | | |
|---|-----------|--|--|-------------------|----------------|----------------|---|-------------------|-------------------|----------------|---|----------------|-------------------|-------------------|----------------|----------------|----------------|
| Loc. # | Cut | Location Name | Base Two Years | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 | Base Two Years | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 | Base Two Years | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 |
| | | | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost |
| 1 | Bi-Weekly | West Tienken Road Property | \$ 75.00 | \$ 75.00 | \$ 77.00 | \$ 77.00 | \$ 79.00 | \$ 50.00 | \$ 50.00 | \$ 55.00 | \$ 55.00 | \$ 60.00 | \$ 155.00 | \$ 155.00 | \$ 165.00 | \$ 165.00 | \$ 170.00 |
| 2 | Bi-Weekly | Nowicki Park | \$ 120.00 | \$ 120.00 | \$ 122.50 | \$ 122.50 | \$ 125.00 | \$ 90.00 | \$ 90.00 | \$ 95.00 | \$ 95.00 | \$ 100.00 | \$ 235.00 | \$ 235.00 | \$ 245.00 | \$ 245.00 | \$ 253.00 |
| 4 | Bi-Weekly | Dutton entrance to Paint Creek Trail | \$ 40.00 | \$ 40.00 | \$ 41.00 | \$ 41.00 | \$ 42.00 | \$ 30.00 | \$ 30.00 | \$ 35.00 | \$ 35.00 | \$ 40.00 | \$ 40.00 | \$ 40.00 | \$ 42.00 | \$ 42.00 | \$ 43.00 |
| 5 | Bi-Weekly | Tienken N. & S. entrances to Paint Creek Trail/parking lot perimeter | \$ 53.00 | \$ 53.00 | \$ 54.00 | \$ 54.00 | \$ 55.50 | \$ 35.00 | \$ 35.00 | \$ 40.00 | \$ 40.00 | \$ 45.00 | \$ 115.00 | \$ 115.00 | \$ 125.00 | \$ 125.00 | \$ 129.00 |
| 7 | Weekly | Avon Nature Area - including CRWS | \$ 140.00 | \$ 140.00 | \$ 143.00 | \$ 143.00 | \$ 145.00 | \$ 85.00 | \$ 85.00 | \$ 95.00 | \$ 95.00 | \$ 105.00 | \$ 655.00 | \$ 655.00 | \$ 690.00 | \$ 690.00 | \$ 711.00 |
| 8 | Weekly | City Hall | \$ 200.00 | \$ 200.00 | \$ 204.00 | \$ 204.00 | \$ 208.00 | \$ 250.00 | \$ 250.00 | \$ 265.00 | \$ 265.00 | \$ 280.00 | \$ 100.00 | \$ 100.00 | \$ 105.00 | \$ 105.00 | \$ 108.00 |
| 11 | Weekly | VMP and Clinton River Trail Entrances incl. Eagles Landing | \$ 135.00 | \$ 135.00 | \$ 138.00 | \$ 138.00 | \$ 140.00 | \$ 150.00 | \$ 150.00 | \$ 165.00 | \$ 165.00 | \$ 180.00 | \$ 255.00 | \$ 255.00 | \$ 270.00 | \$ 270.00 | \$ 278.00 |
| 12 | Bi-Weekly | Clinton River Trail Entrance - Hamlin Road & Crooks Road | \$ 40.00 | \$ 40.00 | \$ 41.00 | \$ 41.00 | \$ 43.00 | \$ 40.00 | \$ 40.00 | \$ 45.00 | \$ 45.00 | \$ 50.00 | \$ 65.00 | \$ 65.00 | \$ 70.00 | \$ 70.00 | \$ 73.00 |
| 14 | Weekly | Vacant Lot - 276 W. Auburn Rd. | \$ 73.00 | \$ 73.00 | \$ 74.50 | \$ 74.50 | \$ 76.00 | \$ 60.00 | \$ 60.00 | \$ 65.00 | \$ 65.00 | \$ 65.00 | \$ 185.00 | \$ 185.00 | \$ 195.00 | \$ 195.00 | \$ 202.00 |
| 15 | Weekly | 52/3 District Court | \$ 85.00 | \$ 85.00 | \$ 86.75 | \$ 86.75 | \$ 88.50 | \$ 110.00 | \$ 110.00 | \$ 120.00 | \$ 120.00 | \$ 130.00 | \$ 190.00 | \$ 190.00 | \$ 200.00 | \$ 200.00 | \$ 206.00 |
| 16 | Weekly | OCSO Sub-Station | \$ 45.00 | \$ 45.00 | \$ 46.00 | \$ 46.00 | \$ 47.00 | \$ 80.00 | \$ 80.00 | \$ 90.00 | \$ 90.00 | \$ 100.00 | \$ 90.00 | \$ 90.00 | \$ 95.00 | \$ 95.00 | \$ 98.00 |
| 17 | Bi-Weekly | Adams Crossing of Clinton River Trail | \$ 35.00 | \$ 35.00 | \$ 36.00 | \$ 36.00 | \$ 37.00 | \$ 30.00 | \$ 30.00 | \$ 35.00 | \$ 35.00 | \$ 40.00 | \$ 45.00 | \$ 45.00 | \$ 50.00 | \$ 50.00 | \$ 52.00 |
| 22 | Weekly | Parcel behind Fire Station #2 | \$ 15.00 | \$ 15.00 | \$ 16.00 | \$ 16.00 | \$ 17.00 | \$ 30.00 | \$ 30.00 | \$ 35.00 | \$ 35.00 | \$ 40.00 | \$ 40.00 | \$ 40.00 | \$ 42.00 | \$ 42.00 | \$ 43.00 |
| 23 | Weekly | Fire Station #1 | \$ 93.00 | \$ 93.00 | \$ 95.00 | \$ 95.00 | \$ 97.00 | \$ 95.00 | \$ 95.00 | \$ 105.00 | \$ 105.00 | \$ 115.00 | \$ 265.00 | \$ 265.00 | \$ 280.00 | \$ 280.00 | \$ 288.00 |
| 24 | Weekly | Fire Station #2 | \$ 30.00 | \$ 30.00 | \$ 31.00 | \$ 31.00 | \$ 32.00 | \$ 35.00 | \$ 35.00 | \$ 40.00 | \$ 40.00 | \$ 45.00 | \$ 60.00 | \$ 60.00 | \$ 63.00 | \$ 63.00 | \$ 65.00 |
| 25 | Weekly | Fire Station #3 | \$ 35.00 | \$ 35.00 | \$ 37.00 | \$ 37.00 | \$ 38.00 | \$ 35.00 | \$ 35.00 | \$ 40.00 | \$ 40.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 | \$ 50.00 | \$ 50.00 | \$ 52.00 |
| 26 | Weekly | Fire Station #4 | \$ 51.00 | \$ 51.00 | \$ 52.00 | \$ 52.00 | \$ 53.50 | \$ 35.00 | \$ 35.00 | \$ 40.00 | \$ 40.00 | \$ 45.00 | \$ 125.00 | \$ 125.00 | \$ 135.00 | \$ 135.00 | \$ 139.00 |
| 27 | Weekly | Fire Station #5 | \$ 40.00 | \$ 40.00 | \$ 41.00 | \$ 41.00 | \$ 42.00 | \$ 35.00 | \$ 35.00 | \$ 40.00 | \$ 40.00 | \$ 45.00 | \$ 55.00 | \$ 55.00 | \$ 60.00 | \$ 60.00 | \$ 62.00 |
| 30 | Weekly | DPS Garage | \$ 150.00 | \$ 150.00 | \$ 153.00 | \$ 153.00 | \$ 156.00 | \$ 190.00 | \$ 190.00 | \$ 200.00 | \$ 200.00 | \$ 210.00 | \$ 555.00 | \$ 555.00 | \$ 585.00 | \$ 585.00 | \$ 603.00 |
| 32 | Bi-Weekly | Harding Rd Green Space | \$ 40.00 | \$ 40.00 | \$ 41.00 | \$ 41.00 | \$ 42.00 | \$ 40.00 | \$ 40.00 | \$ 45.00 | \$ 45.00 | \$ 50.00 | \$ 79.00 | \$ 79.00 | \$ 85.00 | \$ 85.00 | \$ 88.00 |
| 33 | Weekly | Van Hoosen Farm House Complex | \$ 140.00 | \$ 140.00 | \$ 143.00 | \$ 143.00 | \$ 146.00 | \$ 175.00 | \$ 175.00 | \$ 185.00 | \$ 185.00 | \$ 195.00 | \$ 395.00 | \$ 395.00 | \$ 415.00 | \$ 415.00 | \$ 428.00 |
| 34 | Weekly | Van Hoosen Dairy Barn | \$ 160.00 | \$ 160.00 | \$ 163.50 | \$ 163.50 | \$ 167.00 | \$ 240.00 | \$ 240.00 | \$ 250.00 | \$ 250.00 | \$ 260.00 | \$ 535.00 | \$ 535.00 | \$ 565.00 | \$ 565.00 | \$ 582.00 |
| 35 | Weekly | Old Stoney Creek School House | \$ 60.00 | \$ 60.00 | \$ 61.50 | \$ 61.50 | \$ 63.00 | \$ 65.00 | \$ 65.00 | \$ 70.00 | \$ 70.00 | \$ 75.00 | \$ 100.00 | \$ 100.00 | \$ 105.00 | \$ 105.00 | \$ 108.00 |
| 36 | Bi-Weekly | Wabash Park | \$ 125.00 | \$ 125.00 | \$ 127.50 | \$ 127.50 | \$ 130.00 | \$ 125.00 | \$ 125.00 | \$ 135.00 | \$ 135.00 | \$ 145.00 | \$ 325.00 | \$ 325.00 | \$ 345.00 | \$ 345.00 | \$ 355.00 |
| 39 | Bi-Weekly | School Road / Parke Property | \$ 80.00 | \$ 80.00 | \$ 82.00 | \$ 82.00 | \$ 84.00 | \$ 80.00 | \$ 80.00 | \$ 90.00 | \$ 90.00 | \$ 100.00 | \$ 215.00 | \$ 215.00 | \$ 226.00 | \$ 226.00 | \$ 233.00 |
| 45 | Bi-Weekly | Auburn Road Green Space | \$ 54.00 | \$ 54.00 | \$ 55.00 | \$ 55.00 | \$ 56.50 | \$ 90.00 | \$ 90.00 | \$ 95.00 | \$ 95.00 | \$ 100.00 | \$ 85.00 | \$ 85.00 | \$ 90.00 | \$ 90.00 | \$ 93.00 |
| | | Total Weekly Sites: (30 weeks) | \$ 43,560.00 | \$ 43,560.00 | | | | \$ 50,100.00 | \$ 50,100.00 | | | | \$ 109,500.00 | \$ 109,500.00 | | | |
| | | Total Bi-Weekly Sites: (15 weeks) | \$ 9,930.00 | \$ 9,930.00 | | | | \$ 9,150.00 | \$ 9,150.00 | | | | \$ 20,385.00 | \$ 20,385.00 | | | |
| | | Annual Total | \$ 53,490.00 | \$ 53,490.00 | | | | \$ 59,250.00 | \$ 59,250.00 | | | | \$ 129,885.00 | \$ 129,885.00 | | | |
| | | Total Year 1 & 2 | \$ 106,980.00 | | | | | \$ 118,500.00 | | | | | \$ 259,770.00 | | | | |
| | | Type of Organization: | Corporation | | | | Corporation | | | | Corporation | | | | | | |
| | | # of years company has been providing lawn and weed mowing services? | For more than 35 years, Fougnie Professional Lawn Maintenance has offered over 30 services to municipal, commercial, and residential clients. | | | | 35 years | | | | Providing lawn and weed mowing services since 2008 (17 years) | | | | | | |
| | | Full-time employees | Year Round: 7 | | | | 20 | | | | 30 | | | | | | |
| | | Part-time employees | | | | | 120 | | | | 10 | | | | | | |
| | | Qualifications/Experience: | Fougnie Professional Lawn Maintenance is insured, licensed where applicable, and OSHA compliant, with readily available phone and email support. With over 35 years in business and 150 years of combined leadership experience, they utilize cutting-edge technology and advanced equipment. Their extensive work with government agencies, municipalities, and school districts has prepared them to handle the dynamic needs of public properties of any size. This experience allows them to provide cost-effective, safe, reliable, and high-quality workmanship, offering tailored solutions for diverse clients and projects. | | | | Green Meadows Lawnscape, Inc. has been servicing municipalities for over 20 years. They have the manpower and financial capability to complete the contract successfully. Green Meadows Lawnscape, Inc. has been servicing the City of Rochester Hills for over 10 years and is very familiar with all the sites. | | | | Greenline Lawn Service has a proven track record of working with municipalities, government agencies, and large scale commercial properties, ensuring compliance with city regulations, safety standards, and contract requirements. Comprehensive lawn and landscape maintenance, snow and ice management, licensed and insured and a skilled workforce. Details provided. | | | | | | |

| City of Rochester Hills RFP-RH-25-006 Lawn Mowing Services for City Owned Properties Bid Opening: Tuesday, February 11, 2025 @ 3:00 PM | | Fougnie Professional Lawn Maintenance 106 N. Marias Clawson, MI 48017 | Green Meadows Lawnscape, Inc. 2359 Avon Industrial Drive Rochester Hills, MI 48309 | Greenline Lawn Service 1000 John R Road Ste #111 Troy, MI 48083 |
|---|---|--|---|---|
| | Experience working with governmental agencies for lawn mowing municipal owned property? If yes, explain. | With nearly 40 years of experience, we've successfully partnered with numerous government agencies and municipalities, including the City of Oak Park, Birmingham Public Schools, West Bloomfield Township, and Troy School District. | Yes. They service the City of Sterling Heights, Waterford, Auburn Hills, West Bloomfield, Macomb Township, and Rochester Community Schools. | No, not for lawn mowing. However, has worked with the City of Troy for commercial snow removal for the last 6 years. |
| | Endorsed by Michigan Green Industry Association for Healthy Lawn Care Program for Watershed Protection? | No | Yes | No |
| | Do you cut grass when wet or raining? | Yes - Our experienced teams understand how to work in wet conditions to avoid damage like compaction and ruts. However, we also recognize when lawns are too saturated to mow safely and efficiently, and we have the resources to reschedule affected properties promptly. | Yes - Only cut in rain if there are many days of rain in the week. | No |
| | Identify those in firm who would be responsible, including on-site supervision for this project. Include credentials of principals an those who will be working on the project. | Steve Fougnie, Co-owner -35 years experience Matthew Hagan, Operational Supervisor -12 years in industry Danielle Ventimiglia, Administrative Support Crew Foremen - 4+ years in industry Crew Members - generally 2+ years experience | Thomas DeClerck - President - over 25 years of experience Dan DeClerck - Vice President - over 50 years experience Patrick O'Regan - Account Manager - over 20 years experience | Matt - Owner Brandon - Owner Keith - Operations Manager Jeff - Operations Manager Maurice - Lawn Maintenance Supervisor Bryan - Lawn Maintenance Supervisor Multiple laborers |
| | Provide list of subcontractors who may be utilized: | None will be used. | None will be used. | N/A - All employees are in house |
| | Able to begin work on April 20th and continue through November 15th each year? | Yes | Yes | Yes |
| | List of client references, at least five (5): | Troy School District City of Oak Park Fisher Dynamics Billings Lawn Equipment Hersch's Inc. Contact information provided | Avesta Management MJC Companies Waterford Township Princeton Management - Shelby Oaks Apartments Troy School District Contact information provided | City of Troy Troy Babes in Toyland Red Run Beach Club ATM 1000 LLC Contact information provided |
| | Equipment List Provided? | Yes, see submittal for full equipment list. | Yes, see submittal for full equipment list. | Yes, see submittal for full equipment list. |
| | Work Plan to accomplish services: | Diverse selection of smaller (48-72") zero-turn mowers with chute covers ensures safe and precise maintenance for properties requiring smaller equipment. For larger areas, will utilize four flex-wing Exmark mowers, demonstrated by the efficient maintenance of the 225-acre Troy School District with a three-person crew and three mowers over four days. Equipment and staffing allows them to maintain Rochester Hills properties, with an estimated 40 man-hours required during weeks with bi-weekly mowing. | Will be using the same crews that have serviced the city for over 10 years and complete cutting within 2 days. Some sites require certain days and times that they will continue to do. | Work plan will be based on the proposal's guidelines provided in the original proposal. |
| | Exceptions, substitutions, deviations? | None provided | None provided | N/A |
| | Any additional comments? | | | |
| | Can you meet insurance requirements? | Yes | Yes | Yes |
| | Preferred Payment Method: | ACH | Check | Check, ACH |

| City of Rochester Hills RFP-RH-25-006 Lawn Mowing Services for City Owned Properties Bid Opening: Tuesday, February 11, 2025 @ 3:00 PM | | | HL Lawn Services 7160 S. State Rd Goodrich, MI 48438 | | | | | In & Out Complete Services, LLC 13253 Irish Road Millington, MI 48746 | | | | | Luxury Lawn and Snow LLC 28240 Farmington Rd Farmington Hills, MI 48334 | | | | |
|---|-----------|--|--|-------------------|----------------|----------------|----------------|---|-------------------|----------------|----------------|----------------|---|-------------------|----------------|----------------|----------------|
| Loc. # | Cut | Location Name | Base Two Years | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 | Base Two Years | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 | Base Two Years | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 |
| | | | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost |
| 1 | Bi-Weekly | West Tienken Road Property | \$ 152.44 | \$ 157.01 | \$ 161.72 | \$ 166.58 | \$ 171.57 | \$ 300.00 | \$ 300.00 | \$ 330.00 | \$ 360.00 | \$ 360.00 | \$ 120.00 | \$ 120.00 | \$ 130.00 | \$ 130.00 | \$ 140.00 |
| 2 | Bi-Weekly | Nowicki Park | \$ 265.74 | \$ 273.71 | \$ 281.92 | \$ 290.38 | \$ 299.09 | \$ 300.00 | \$ 300.00 | \$ 330.00 | \$ 360.00 | \$ 360.00 | \$ 350.00 | \$ 360.00 | \$ 370.00 | \$ 380.00 | \$ 380.00 |
| 4 | Bi-Weekly | Dutton entrance to Paint Creek Trail | \$ 66.95 | \$ 68.96 | \$ 71.03 | \$ 73.16 | \$ 75.35 | \$ 125.00 | \$ 125.00 | \$ 150.00 | \$ 175.00 | \$ 175.00 | \$ 30.00 | \$ 30.00 | \$ 35.00 | \$ 40.00 | \$ 40.00 |
| 5 | Bi-Weekly | Tienken N. & S. entrances to Paint Creek Trail/parking lot perimeter | \$ 87.55 | \$ 90.18 | \$ 92.88 | \$ 95.67 | \$ 98.54 | \$ 200.00 | \$ 200.00 | \$ 230.00 | \$ 260.00 | \$ 260.00 | \$ 80.00 | \$ 85.00 | \$ 90.00 | \$ 95.00 | \$ 95.00 |
| 7 | Weekly | Avon Nature Area - including CRWS | \$ 190.81 | \$ 196.53 | \$ 202.43 | \$ 208.50 | \$ 214.76 | \$ 450.00 | \$ 450.00 | \$ 480.00 | \$ 480.00 | \$ 480.00 | \$ 500.00 | \$ 520.00 | \$ 540.00 | \$ 550.00 | \$ 550.00 |
| 8 | Weekly | City Hall | \$ 499.35 | \$ 514.33 | \$ 529.76 | \$ 545.65 | \$ 562.02 | \$ 450.00 | \$ 450.00 | \$ 480.00 | \$ 480.00 | \$ 480.00 | cluded with site 7 above | | | | |
| 11 | Weekly | VMP and Clinton River Trail Entrances incl. Eagles Landing | \$ 216.30 | \$ 222.79 | \$ 229.47 | \$ 236.36 | \$ 243.45 | \$ 350.00 | \$ 350.00 | \$ 380.00 | \$ 410.00 | \$ 410.00 | \$ 300.00 | \$ 320.00 | \$ 330.00 | \$ 350.00 | \$ 350.00 |
| 12 | Bi-Weekly | Clinton River Trail Entrance - Hamlin Road & Crooks Road | \$ 66.95 | \$ 68.96 | \$ 71.03 | \$ 73.16 | \$ 75.35 | \$ 150.00 | \$ 150.00 | \$ 180.00 | \$ 210.00 | \$ 210.00 | \$ 100.00 | \$ 100.00 | \$ 110.00 | \$ 110.00 | \$ 115.00 |
| 14 | Weekly | Vacant Lot - 276 W. Auburn Rd. | \$ 134.42 | \$ 138.45 | \$ 142.61 | \$ 146.88 | \$ 151.29 | \$ 250.00 | \$ 250.00 | \$ 250.00 | \$ 250.00 | \$ 250.00 | \$ 120.00 | \$ 120.00 | \$ 130.00 | \$ 130.00 | \$ 135.00 |
| 15 | Weekly | 52/3 District Court | \$ 198.53 | \$ 204.49 | \$ 210.62 | \$ 216.94 | \$ 223.45 | \$ 150.00 | \$ 150.00 | \$ 180.00 | \$ 180.00 | \$ 180.00 | \$ 250.00 | \$ 260.00 | \$ 265.00 | \$ 270.00 | \$ 280.00 |
| 16 | Weekly | OCSO Sub-Station | \$ 66.95 | \$ 68.96 | \$ 71.03 | \$ 73.16 | \$ 75.35 | \$ 150.00 | \$ 150.00 | \$ 180.00 | \$ 180.00 | \$ 180.00 | cluded with site 15 above | | | | |
| 17 | Bi-Weekly | Adams Crossing of Clinton River Trail | \$ 66.95 | \$ 68.96 | \$ 71.03 | \$ 73.16 | \$ 75.35 | \$ 100.00 | \$ 100.00 | \$ 120.00 | \$ 120.00 | \$ 140.00 | \$ 45.00 | \$ 45.00 | \$ 50.00 | \$ 55.00 | \$ 55.00 |
| 22 | Weekly | Parcel behind Fire Station #2 | \$ 66.95 | \$ 68.96 | \$ 71.03 | \$ 73.16 | \$ 75.35 | \$ 100.00 | \$ 100.00 | \$ 120.00 | \$ 120.00 | \$ 140.00 | \$ 20.00 | \$ 20.00 | \$ 30.00 | \$ 30.00 | \$ 30.00 |
| 23 | Weekly | Fire Station #1 | \$ 190.81 | \$ 196.53 | \$ 202.43 | \$ 208.50 | \$ 214.76 | \$ 250.00 | \$ 250.00 | \$ 280.00 | \$ 280.00 | \$ 280.00 | \$ 125.00 | \$ 125.00 | \$ 135.00 | \$ 135.00 | \$ 140.00 |
| 24 | Weekly | Fire Station #2 | \$ 66.95 | \$ 68.96 | \$ 71.03 | \$ 73.16 | \$ 75.35 | \$ 200.00 | \$ 200.00 | \$ 230.00 | \$ 230.00 | \$ 250.00 | \$ 40.00 | \$ 40.00 | \$ 50.00 | \$ 50.00 | \$ 55.00 |
| 25 | Weekly | Fire Station #3 | \$ 66.95 | \$ 68.96 | \$ 71.03 | \$ 73.16 | \$ 75.35 | \$ 100.00 | \$ 100.00 | \$ 130.00 | \$ 130.00 | \$ 130.00 | \$ 20.00 | \$ 20.00 | \$ 25.00 | \$ 25.00 | \$ 30.00 |
| 26 | Weekly | Fire Station #4 | \$ 66.95 | \$ 68.96 | \$ 71.03 | \$ 73.16 | \$ 75.35 | \$ 200.00 | \$ 200.00 | \$ 225.00 | \$ 225.00 | \$ 250.00 | \$ 70.00 | \$ 70.00 | \$ 75.00 | \$ 75.00 | \$ 80.00 |
| 27 | Weekly | Fire Station #5 | \$ 66.95 | \$ 68.96 | \$ 71.03 | \$ 73.16 | \$ 75.35 | \$ 150.00 | \$ 150.00 | \$ 180.00 | \$ 180.00 | \$ 210.00 | \$ 45.00 | \$ 45.00 | \$ 50.00 | \$ 50.00 | \$ 55.00 |
| 30 | Weekly | DPS Garage | \$ 343.76 | \$ 354.07 | \$ 364.69 | \$ 375.64 | \$ 386.91 | \$ 300.00 | \$ 300.00 | \$ 325.00 | \$ 325.00 | \$ 325.00 | \$ 250.00 | \$ 250.00 | \$ 260.00 | \$ 270.00 | \$ 280.00 |
| 32 | Bi-Weekly | Harding Rd Green Space | \$ 66.95 | \$ 68.96 | \$ 71.03 | \$ 73.16 | \$ 75.35 | \$ 100.00 | \$ 100.00 | \$ 125.00 | \$ 125.00 | \$ 125.00 | \$ 45.00 | \$ 45.00 | \$ 50.00 | \$ 50.00 | \$ 50.00 |
| 33 | Weekly | Van Hoosen Farm House Complex | \$ 320.05 | \$ 329.65 | \$ 339.54 | \$ 349.73 | \$ 360.22 | \$ 250.00 | \$ 250.00 | \$ 250.00 | \$ 250.00 | \$ 280.00 | \$ 220.00 | \$ 220.00 | \$ 230.00 | \$ 235.00 | \$ 240.00 |
| 34 | Weekly | Van Hoosen Dairy Barn | \$ 408.65 | \$ 420.91 | \$ 433.54 | \$ 446.54 | \$ 459.94 | \$ 350.00 | \$ 350.00 | \$ 350.00 | \$ 350.00 | \$ 400.00 | \$ 275.00 | \$ 275.00 | \$ 285.00 | \$ 290.00 | \$ 290.00 |
| 35 | Weekly | Old Stoney Creek School House | \$ 66.95 | \$ 68.96 | \$ 71.03 | \$ 73.16 | \$ 75.35 | \$ 100.00 | \$ 100.00 | \$ 125.00 | \$ 125.00 | \$ 150.00 | \$ 55.00 | \$ 55.00 | \$ 60.00 | \$ 65.00 | \$ 65.00 |
| 36 | Bi-Weekly | Wabash Park | \$ 362.56 | \$ 373.44 | \$ 384.64 | \$ 396.18 | \$ 408.06 | \$ 400.00 | \$ 400.00 | \$ 425.00 | \$ 425.00 | \$ 450.00 | \$ 220.00 | \$ 220.00 | \$ 230.00 | \$ 230.00 | \$ 240.00 |
| 39 | Bi-Weekly | School Road / Parke Property | \$ 221.45 | \$ 228.09 | \$ 234.94 | \$ 241.98 | \$ 249.24 | \$ 150.00 | \$ 150.00 | \$ 180.00 | \$ 180.00 | \$ 210.00 | \$ 120.00 | \$ 125.00 | \$ 130.00 | \$ 130.00 | \$ 135.00 |
| 45 | Bi-Weekly | Auburn Road Green Space | \$ 69.01 | \$ 71.08 | \$ 73.21 | \$ 75.41 | \$ 77.67 | \$ 100.00 | \$ 100.00 | \$ 125.00 | \$ 125.00 | \$ 150.00 | \$ 65.00 | \$ 65.00 | \$ 70.00 | \$ 70.00 | \$ 70.00 |
| | | Total Weekly Sites: (30 weeks) | \$ 89,139.90 | \$ 91,814.10 | | | | \$ 114,000.00 | \$ 114,000.00 | | | | \$ 68,700.00 | \$ 70,200.00 | | | |
| | | Total Bi-Weekly Sites: (15 weeks) | \$ 21,398.25 | \$ 22,040.25 | | | | \$ 28,875.00 | \$ 28,875.00 | | | | \$ 17,625.00 | \$ 17,925.00 | | | |
| | | Annual Total | \$ 110,538.15 | \$ 113,854.35 | | | | \$ 142,875.00 | \$ 142,875.00 | | | | \$ 86,325.00 | \$ 88,125.00 | | | |
| | | Total Year 1 & 2 | \$ 224,392.50 | | | | | \$ 285,750.00 | | | | | \$ 174,450.00 | | | | |
| | | Type of Organization: | Individual | | | | | Individual | | | | | Individual LLC | | | | |
| | | # of years company has been providing lawn and weed mowing services? | 8 Years | | | | | Providing lawncare services since 2018. | | | | | 3 Years under Luxury Lawn and Snow 5 Years under another business and 20 years overseas | | | | |
| | | Full-time employees | 22 | | | | | 4 | | | | | 10 | | | | |
| | | Part-time employees | 6 | | | | | 10 | | | | | 15 | | | | |
| | | Qualifications/Experience: | Currently service properties from .5 acre to 100 acres. Crews are highly trained and come with years of experience maintaining commercial sites in SE Michigan. Crews wear professional uniforms to stand out for other companies. Company employs a staff with minimum 5 years experience in commercial lawn care experience. A combined experience of over 100 years. | | | | | Maintains a professional attitude and appearance at all times. Very familiar with working in and under all conditions such as weather and environment. Ability to keep all process on a very dependable schedule. When weather deems it unfeasible to continue lawncare we will return promptly to continue and clean area as best as they can to leave a neat site. Currently 6 years experience in lawncare and additional services. For example, tree trimming and removal, providing new or updated flower/mulch beds, and pesticides/fertilization. | | | | | Certified company under the State of Michigan. Firm established with the sufficient number of equipment and manpower. All required documents and qualifications are available such as COI, employees and equipment. The firm has the years of experience in landscaping and snow removal. These years in many services such as mulch pruning, spring and fall cleanup, weeds control, fertilization, seeding grass (sod), planting beds and bushes, gardening design. Snow removal with salting. | | | | |

| City of Rochester Hills RFP-RH-25-006 Lawn Mowing Services for City Owned Properties Bid Opening: Tuesday, February 11, 2025 @ 3:00 PM | | HL Lawn Services 7160 S. State Rd Goodrich, MI 48438 | In & Out Complete Services, LLC 13253 Irish Road Millington, MI 48746 | Luxury Lawn and Snow LLC 28240 Farmington Rd Farmington Hills, MI 48334 |
|---|---|---|--|--|
| | Experience working with governmental agencies for lawn mowing municipal owned property? If yes, explain. | No | Yes. Flint Housing Commission has been longest our time providing lawncare as well as many other services for this governmental agency. Also, worked for Farmington Hills Zoning Commission in 2019 for the season as we grew as a company. | Yes. Currently contracting with some municipal as we had last season as well. See reference page. |
| | Endorsed by Michigan Green Industry Association for Healthy Lawn Care Program for Watershed Protection? | No | No. Now members of the Michigan Green Industry Association and will move forward with this movement. | No |
| | Do you cut grass when wet or raining? | Yes. Light rain if caught out in it to complete a site, otherwise no. | Yes. If an instance occurs when rain begins or if the grass has dew drops on it we have mowed. However, if possible we stop mowing during rain and begin again after it clears. | No. If the rain is not heavy, maybe cutting the grass if possible. But if the grass is wet and we could see the cutting is going to damage the grass we should say no at this point. |
| | Identify those in firm who would be responsible, including on-site supervision for this project. Include credentials of principals an those who will be working on the project. | Eric Marrow, Account Manager - 15 years experience Dean Irby, Crew Lead - 10 years experience Rob Hast, Crew Lead - 8 years experience Do not give out personal employee information under leadership. | Em Burns owner as well as Heather Hamburg lead. Both leads will be with two separate crews. Current crew members are Jayden Burns and Brendin Fisher. Additional crew members as season approaches. | There will be a sufficient crew to work on site with the supervision of the owner. |
| | Provide list of subcontractors who may be utilized: | No subcontracting | Pennell's All-In-One Lawn Maintenance Davey's Pest Control and Lawn Services | No subcontractors |
| | Able to begin work on April 20th and continue through November 15th each year? | Yes | Yes | Yes |
| | List of client references, at least five (5): | Will provide if awarded contract | Flint Housing Commission Mach 1 Group All Purpose Property Solutions Burton Place Apartments Premier Reality Outcomes LLC Contact information provided | Oak Park City (OLAHA) City of Clawson (OLSHA) City of Pontiac Barkley City (CDGB) Mintors Casa Montessori & Child Care Contact information provided |
| | Equipment List Provided? | Yes, see submittal for full equipment list. | Yes, see submittal for full equipment list. | Yes, see submittal for full equipment list. |
| | Work Plan to accomplish services: | Monday - Thursday cut / Friday if rain day occurs. | Weekly operations are to split crews up and divide propertied based on locations. All properties are to be left in a neat and clean manner. Debris will be removed and take off site. Leads are to check with owner for clearance as they leave each property. | Preparing the professional crew with owner's supervision. They are all ready to work whenever the service is requested and according to the time specified in the contract. All work can be done with the reasonable time. Plans will be follow the City's instructions and work will start from April until November. |
| | Exceptions, substitutions, deviations? | None | N/A | None |
| | Any additional comments? | | | None |
| | Can you meet insurance requirements? | Yes | Yes | Yes |
| | Preferred Payment Method: | Credit Card | ACH | Check |

| City of Rochester Hills RFP-RH-25-006 Lawn Mowing Services for City Owned Properties Bid Opening: Tuesday, February 11, 2025 @ 3:00 PM | | | Parrott Landscaping 34464 Kelly Rd Bldg. D Clinton Township, MI 48035 | | | | | River Run Solutions 505 Industrial Dr. Glasgow, KY 42141 | | | | | Target Facility Management 13301 Cloverdale Street Oak Park, MI 48237 | | | | |
|---|-----------|--|---|-------------------|----------------|----------------|----------------|---|-------------------|----------------|----------------|----------------|--|-------------------|----------------|----------------|----------------|
| Loc. # | Cut | Location Name | Base Two Years | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 | Base Two Years | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 | Base Two Years | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 |
| | | | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost |
| 1 | Bi-Weekly | West Tienken Road Property | \$ 85.00 | \$ 85.00 | \$ 89.00 | \$ 89.00 | \$ 89.00 | \$ 110.00 | \$ 110.00 | \$ 130.00 | \$ 135.00 | \$ 140.00 | \$ 75.00 | \$ 75.00 | \$ 75.00 | \$ 75.00 | \$ 75.00 |
| 2 | Bi-Weekly | Nowicki Park | \$ 125.00 | \$ 125.00 | \$ 132.00 | \$ 132.00 | \$ 132.00 | \$ 190.00 | \$ 190.00 | \$ 210.00 | \$ 215.00 | \$ 220.00 | \$ 127.50 | \$ 127.50 | \$ 127.50 | \$ 127.50 | \$ 127.50 |
| 4 | Bi-Weekly | Dutton entrance to Paint Creek Trail | \$ 45.00 | \$ 45.00 | \$ 49.00 | \$ 49.00 | \$ 49.00 | \$ 70.00 | \$ 70.00 | \$ 90.00 | \$ 95.00 | \$ 100.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 |
| 5 | Bi-Weekly | Tienken N. & S. entrances to Paint Creek Trail/parking lot perimeter | \$ 68.00 | \$ 68.00 | \$ 72.00 | \$ 72.00 | \$ 72.00 | \$ 120.00 | \$ 120.00 | \$ 140.00 | \$ 145.00 | \$ 150.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 |
| 7 | Weekly | Avon Nature Area - including CRWS | \$ 105.00 | \$ 105.00 | \$ 110.00 | \$ 110.00 | \$ 110.00 | \$ 180.00 | \$ 180.00 | \$ 200.00 | \$ 205.00 | \$ 210.00 | \$ 123.00 | \$ 123.00 | \$ 123.00 | \$ 123.00 | \$ 123.00 |
| 8 | Weekly | City Hall | \$ 270.00 | \$ 270.00 | \$ 279.00 | \$ 279.00 | \$ 279.00 | \$ 465.00 | \$ 465.00 | \$ 485.00 | \$ 490.00 | \$ 495.00 | \$ 320.00 | \$ 320.00 | \$ 320.00 | \$ 320.00 | \$ 320.00 |
| 11 | Weekly | VMP and Clinton River Trail Entrances incl. Eagles Landing | \$ 126.00 | \$ 126.00 | \$ 130.00 | \$ 130.00 | \$ 130.00 | \$ 200.00 | \$ 200.00 | \$ 220.00 | \$ 225.00 | \$ 230.00 | \$ 138.00 | \$ 138.00 | \$ 138.00 | \$ 138.00 | \$ 138.00 |
| 12 | Bi-Weekly | Clinton River Trail Entrance - Hamlin Road & Crooks Road | \$ 65.00 | \$ 65.00 | \$ 69.00 | \$ 69.00 | \$ 69.00 | \$ 100.00 | \$ 100.00 | \$ 120.00 | \$ 125.00 | \$ 130.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 |
| 14 | Weekly | Vacant Lot - 276 W. Auburn Rd. | \$ 74.00 | \$ 74.00 | \$ 79.00 | \$ 79.00 | \$ 79.00 | \$ 120.00 | \$ 120.00 | \$ 140.00 | \$ 145.00 | \$ 150.00 | \$ 86.00 | \$ 86.00 | \$ 86.00 | \$ 86.00 | \$ 86.00 |
| 15 | Weekly | 52/3 District Court | \$ 76.00 | \$ 76.00 | \$ 81.00 | \$ 81.00 | \$ 81.00 | \$ 150.00 | \$ 150.00 | \$ 170.00 | \$ 175.00 | \$ 180.00 | \$ 63.00 | \$ 63.00 | \$ 63.00 | \$ 63.00 | \$ 63.00 |
| 16 | Weekly | OCSO Sub-Station | \$ 39.00 | \$ 39.00 | \$ 43.00 | \$ 43.00 | \$ 43.00 | \$ 100.00 | \$ 100.00 | \$ 120.00 | \$ 125.00 | \$ 130.00 | \$ 63.00 | \$ 63.00 | \$ 63.00 | \$ 63.00 | \$ 63.00 |
| 17 | Bi-Weekly | Adams Crossing of Clinton River Trail | \$ 48.00 | \$ 48.00 | \$ 52.00 | \$ 52.00 | \$ 52.00 | \$ 70.00 | \$ 70.00 | \$ 90.00 | \$ 95.00 | \$ 100.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 |
| 22 | Weekly | Parcel behind Fire Station #2 | \$ 29.00 | \$ 29.00 | \$ 34.00 | \$ 34.00 | \$ 34.00 | \$ 180.00 | \$ 180.00 | \$ 200.00 | \$ 205.00 | \$ 210.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 |
| 23 | Weekly | Fire Station #1 | \$ 100.00 | \$ 100.00 | \$ 105.00 | \$ 105.00 | \$ 105.00 | \$ 70.00 | \$ 70.00 | \$ 90.00 | \$ 95.00 | \$ 100.00 | \$ 122.00 | \$ 122.00 | \$ 122.00 | \$ 122.00 | \$ 122.00 |
| 24 | Weekly | Fire Station #2 | \$ 35.00 | \$ 35.00 | \$ 39.00 | \$ 39.00 | \$ 39.00 | \$ 50.00 | \$ 50.00 | \$ 70.00 | \$ 75.00 | \$ 80.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 |
| 25 | Weekly | Fire Station #3 | \$ 39.00 | \$ 39.00 | \$ 43.00 | \$ 43.00 | \$ 43.00 | \$ 70.00 | \$ 70.00 | \$ 90.00 | \$ 95.00 | \$ 100.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 |
| 26 | Weekly | Fire Station #4 | \$ 45.00 | \$ 45.00 | \$ 50.00 | \$ 50.00 | \$ 50.00 | \$ 70.00 | \$ 70.00 | \$ 90.00 | \$ 95.00 | \$ 100.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 |
| 27 | Weekly | Fire Station #5 | \$ 39.00 | \$ 39.00 | \$ 43.00 | \$ 43.00 | \$ 43.00 | \$ 70.00 | \$ 70.00 | \$ 90.00 | \$ 95.00 | \$ 100.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 |
| 30 | Weekly | DPS Garage | \$ 180.00 | \$ 180.00 | \$ 185.00 | \$ 185.00 | \$ 185.00 | \$ 320.00 | \$ 320.00 | \$ 340.00 | \$ 345.00 | \$ 350.00 | \$ 222.00 | \$ 222.00 | \$ 222.00 | \$ 222.00 | \$ 222.00 |
| 32 | Bi-Weekly | Harding Rd Green Space | \$ 40.00 | \$ 40.00 | \$ 43.00 | \$ 43.00 | \$ 43.00 | \$ 70.00 | \$ 70.00 | \$ 90.00 | \$ 95.00 | \$ 100.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 |
| 33 | Weekly | Van Hoosen Farm House Complex | \$ 166.00 | \$ 166.00 | \$ 171.00 | \$ 171.00 | \$ 171.00 | \$ 295.00 | \$ 295.00 | \$ 415.00 | \$ 420.00 | \$ 425.00 | \$ 205.00 | \$ 205.00 | \$ 205.00 | \$ 205.00 | \$ 205.00 |
| 34 | Weekly | Van Hoosen Dairy Barn | \$ 212.00 | \$ 212.00 | \$ 218.00 | \$ 218.00 | \$ 218.00 | \$ 375.00 | \$ 375.00 | \$ 395.00 | \$ 415.00 | \$ 420.00 | \$ 262.00 | \$ 262.00 | \$ 262.00 | \$ 262.00 | \$ 262.00 |
| 35 | Weekly | Old Stoney Creek School House | \$ 40.00 | \$ 40.00 | \$ 43.00 | \$ 43.00 | \$ 43.00 | \$ 70.00 | \$ 70.00 | \$ 90.00 | \$ 95.00 | \$ 100.00 | \$ 50.00 | \$ 50.00 | \$ 50.00 | \$ 50.00 | \$ 50.00 |
| 36 | Bi-Weekly | Wabash Park | \$ 141.00 | \$ 141.00 | \$ 145.00 | \$ 145.00 | \$ 145.00 | \$ 255.00 | \$ 255.00 | \$ 275.00 | \$ 280.00 | \$ 285.00 | \$ 175.00 | \$ 175.00 | \$ 175.00 | \$ 175.00 | \$ 175.00 |
| 39 | Bi-Weekly | School Road / Parke Property | \$ 90.00 | \$ 90.00 | \$ 94.00 | \$ 94.00 | \$ 94.00 | \$ 160.00 | \$ 160.00 | \$ 180.00 | \$ 185.00 | \$ 190.00 | \$ 107.00 | \$ 107.00 | \$ 107.00 | \$ 107.00 | \$ 107.00 |
| 45 | Bi-Weekly | Auburn Road Green Space | \$ 58.00 | \$ 58.00 | \$ 63.00 | \$ 63.00 | \$ 63.00 | \$ 70.00 | \$ 70.00 | \$ 90.00 | \$ 95.00 | \$ 100.00 | \$ 50.00 | \$ 50.00 | \$ 50.00 | \$ 50.00 | \$ 50.00 |
| | | Total Weekly Sites: (30 weeks) | \$ 47,250.00 | \$ 47,250.00 | | | | \$ 83,550.00 | \$ 83,550.00 | | | | \$ 55,170.00 | \$ 55,170.00 | | | |
| | | Total Bi-Weekly Sites: (15 weeks) | \$ 11,475.00 | \$ 11,475.00 | | | | \$ 18,225.00 | \$ 18,225.00 | | | | \$ 11,092.50 | \$ 11,092.50 | | | |
| | | Annual Total | \$ 58,725.00 | \$ 58,725.00 | | | | \$ 101,775.00 | \$ 101,775.00 | | | | \$ 66,262.50 | \$ 66,262.50 | | | |
| | | Total Year 1 & 2 | \$ 117,450.00 | | | | | \$ 203,550.00 | | | | | \$ 132,525.00 | | | | |
| | | Type of Organization: | Corporation | | | | | Partnership | | | | | Corporation | | | | |
| | | # of years company has been providing lawn and weed mowing services? | Parrott Landscaping has 27 years experience in large-scale groundskeeping operations. | | | | | 3 Years. Team is skilled in operating commercial-grade landscaping equipment to maintain public and private properties efficiently. | | | | | 7 Years | | | | |
| | | Full-time employees | 24 plus 8 H2B employees | | | | | 30 | | | | | 35 | | | | |
| | | Part-time employees | 20 (includes winter snow removal help) | | | | | 10 | | | | | 0 | | | | |
| | | Qualifications/Experience: | Service retail, banking, manufacturing, medical, municipal, and federal (CDBG - Redford Twp) accounts. Employees are neat, efficient, and professional including high visibility uniforms. Each crew leader has a minimum 5 years invested in our company and decades of collective experience. Company EMR of 0.92-0.98 our safety record speaks for itself. Each year we undergo intense scrutiny to obtain certification through GRMS. | | | | | River Run brings extensive experience in professional landscaping services, delivering high-quality solutions for residential and commercial properties. Team is composed of skilled professionals trained in landscape design, installation, and maintenance, ensuring exceptional results tailored to each client's needs. Strong emphasis on workplace safety and environmental best practices. Fully licensed, bonded, and insured for all landscaping operations. Proven track record of successful projects, with testimonials from satisfied clients highlighting attention to detail and reliability. | | | | | Company has been working with large multi family sites/Management Companies since they opened in 2018. Over 40 years experiences throughout the company. | | | | |

| City of Rochester Hills RFP-RH-25-006 Lawn Mowing Services for City Owned Properties Bid Opening: Tuesday, February 11, 2025 @ 3:00 PM | | Parrott Landscaping 34464 Kelly Rd Bldg. D Clinton Township, MI 48035 | River Run Solutions 505 Industrial Dr. Glasgow, KY 42141 | Target Facility Management 13301 Cloverdale Street Oak Park, MI 48237 |
|---|---|--|---|---|
| | Experience working with governmental agencies for lawn mowing municipal owned property? If yes, explain. | In 2023 we were awarded a two-year contract with the City of Dearborn including 15 large parks. Throughout the course of the contract an additional 30 properties including administrative, judicial, police utilities, and libraries were added to the contract. In 2025, Dearborn opted to renew the contract. Provide lawn care and groundskeeping services for Community Development Block Grand properties and vacant lots in Redford Township. | No | No |
| | Endorsed by Michigan Green Industry Association for Healthy Lawn Care Program for Watershed Protection? | No. Focus Membership dollars on the NALP because their funding is utilized to improve training and lobby for hiring programs. | No | Yes |
| | Do you cut grass when wet or raining? | No | No | No |
| | Identify those in firm who would be responsible, including on-site supervision for this project. Include credentials of principals an those who will be working on the project. | Robert Parrott, 26 yrs. experience managing snow and landscape operations Alex Auito, 11 years experience managing snow and landscaped crews German Gastelum, 8 years experience managing snow and landscape crews | Jarrold Oellerich, Exterior Field Operations Manager John Moody, Exterior Field Manager Bryce Carroll, Lawn Tech Dylan France, Lawn Tech Jake Arnett, Lawn Tech Luke Barber, Lawn Tech Matthew Ketler, Lawn Tech Trevor Harding, Lawn Tech | Jake Trakhtenberg, Managing Partner Branden Donely, Director of Business Development Charles Jaffe, Director of Operations |
| | Provide list of subcontractors who may be utilized: | All services self-performed | | Do not utilize any subcontractors within company. |
| | Able to begin work on April 20th and continue through November 15th each year? | Yes | Yes | Yes |
| | List of client references, at least five (5): | Comerica Bank/CBRE City of Dearborn Michigan United Credit Unions Lowes Home Improvement Waterside Marketplace Axalta Coating Systems Contact information provided | Craig Jacobson Tyler Ohl Krystle Elswick Phone numbers provided | Sterling Group Liberty Property and Asset Management Skld Nursing Facilities Courtyard Marriott Livonia Kaftan Communities Contact information provided |
| | Equipment List Provided? | Yes, see submittal for full equipment list. | Yes, see submittal for full equipment list. | Yes, see submittal for equipment list. |
| | Work Plan to accomplish services: | Dedicated workforce: properties total approx. 48 acres. We comfortably service 2 acres per hour. With approx. 24-30 man hours needed (including flexibility for delays) this would be assigned to a crew of 3. They would complete the work over 2-3 8-hour days with room for rainout or other possible delay conditions. Property would be arranged and ordered based on location. | River Run Solutions, LLC will execute the lawn mowing services efficiently and professionally while adhering to the specifications outlined in the RFP. Details outlined for scheduling and execution, quality control, handling wet conditions, and debris removal. The structural approach provided will ensure compliance with contract requirements while maintaining a high standard of service. | By looking at the project overview, checking the scope of work also creating a workflow schedule. We assure that our staff has proper equipment and they follow all safety guidelines. Conduct weekly quality audits. |
| | Exceptions, substitutions, deviations? | None | | N/A |
| | Any additional comments? | We're very capable and encourage you to speak to our existing clients. We care very much about the work we do! | | N/A |
| | Can you meet insurance requirements? | Yes - we voluntarily exceed the requirements with a \$5m umbrella | Yes | Yes |
| | Preferred Payment Method: | ACH | ACH | ACH |

| City of Rochester Hills RFP-RH-25-006 Lawn Mowing Services for City Owned Properties Bid Opening: Tuesday, February 11, 2025 @ 3:00 PM | | | Timberland Landscape 2005 Pontiac Rd. Ste. D Auburn Hills, MI 48326 | | | | United Landscape LLC 4296 Van Dyke Almont, MI 48003 | | | | Gratiot Landscaping dba Winner's Circle Turf & Landscape 42211 Garfield Rd. #300 Clinton Twp., MI 48038 | | | | | | |
|---|-----------|--|--|-------------------|----------------|----------------|---|-------------------|-------------------|----------------|--|----------------|-------------------|-------------------|----------------|----------------|----------------|
| Loc. # | Cut | Location Name | Base Two Years | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 | Base Two Years | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 | Base Two Years | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 |
| | | | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost |
| 1 | Bi-Weekly | West Tienken Road Property | \$ 90.00 | \$ 90.00 | \$ 90.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 101.50 | \$ 103.00 | \$ 106.00 | \$ 72.00 | \$ 72.00 | \$ 72.00 | \$ 72.00 | \$ 72.00 |
| 2 | Bi-Weekly | Nowicki Park | \$ 195.00 | \$ 195.00 | \$ 195.00 | \$ 215.00 | \$ 215.00 | \$ 125.00 | \$ 125.00 | \$ 127.00 | \$ 129.00 | \$ 133.00 | \$ 135.00 | \$ 135.00 | \$ 135.00 | \$ 135.00 | \$ 135.00 |
| 4 | Bi-Weekly | Dutton entrance to Paint Creek Trail | \$ 30.00 | \$ 30.00 | \$ 30.00 | \$ 35.00 | \$ 35.00 | \$ 75.00 | \$ 75.00 | \$ 77.00 | \$ 79.00 | \$ 82.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 |
| 5 | Bi-Weekly | Tienken N. & S. entrances to Paint Creek Trail/parking lot perimeter | \$ 80.00 | \$ 80.00 | \$ 80.00 | \$ 90.00 | \$ 90.00 | \$ 75.00 | \$ 75.00 | \$ 77.00 | \$ 79.00 | \$ 82.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 |
| 7 | Weekly | Avon Nature Area - including CRWS | \$ 230.00 | \$ 230.00 | \$ 230.00 | \$ 255.00 | \$ 255.00 | \$ 115.00 | \$ 115.00 | \$ 117.00 | \$ 119.00 | \$ 122.00 | \$ 95.00 | \$ 95.00 | \$ 95.00 | \$ 95.00 | \$ 95.00 |
| 8 | Weekly | City Hall | \$ 375.00 | \$ 375.00 | \$ 375.00 | \$ 415.00 | \$ 415.00 | \$ 400.00 | \$ 400.00 | \$ 406.00 | \$ 412.00 | \$ 424.00 | \$ 220.00 | \$ 220.00 | \$ 220.00 | \$ 220.00 | \$ 220.00 |
| 11 | Weekly | VMP and Clinton River Trail Entrances incl. Eagles Landing | \$ 230.00 | \$ 230.00 | \$ 230.00 | \$ 255.00 | \$ 255.00 | \$ 200.00 | \$ 200.00 | \$ 203.00 | \$ 206.00 | \$ 212.00 | \$ 110.00 | \$ 110.00 | \$ 110.00 | \$ 110.00 | \$ 110.00 |
| 12 | Bi-Weekly | Clinton River Trail Entrance - Hamlin Road & Crooks Road | \$ 60.00 | \$ 60.00 | \$ 60.00 | \$ 70.00 | \$ 70.00 | \$ 75.00 | \$ 75.00 | \$ 77.00 | \$ 79.00 | \$ 82.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 |
| 14 | Weekly | Vacant Lot - 276 W. Auburn Rd. | \$ 95.00 | \$ 95.00 | \$ 95.00 | \$ 105.00 | \$ 105.00 | \$ 90.00 | \$ 90.00 | \$ 91.50 | \$ 93.00 | \$ 96.00 | \$ 60.00 | \$ 60.00 | \$ 60.00 | \$ 60.00 | \$ 60.00 |
| 15 | Weekly | 52/3 District Court | \$ 175.00 | \$ 175.00 | \$ 175.00 | \$ 195.00 | \$ 195.00 | \$ 220.00 | \$ 220.00 | \$ 223.00 | \$ 226.00 | \$ 233.00 | \$ 75.00 | \$ 75.00 | \$ 75.00 | \$ 75.00 | \$ 75.00 |
| 16 | Weekly | OCSO Sub-Station | \$ 75.00 | \$ 75.00 | \$ 75.00 | \$ 85.00 | \$ 85.00 | \$ 100.00 | \$ 100.00 | \$ 101.50 | \$ 103.00 | \$ 106.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 |
| 17 | Bi-Weekly | Adams Crossing of Clinton River Trail | \$ 55.00 | \$ 55.00 | \$ 55.00 | \$ 65.00 | \$ 65.00 | \$ 75.00 | \$ 75.00 | \$ 77.00 | \$ 79.00 | \$ 82.00 | \$ 42.00 | \$ 42.00 | \$ 42.00 | \$ 42.00 | \$ 42.00 |
| 22 | Weekly | Parcel behind Fire Station #2 | \$ 45.00 | \$ 45.00 | \$ 45.00 | \$ 55.00 | \$ 55.00 | \$ 50.00 | \$ 50.00 | \$ 51.00 | \$ 53.00 | \$ 56.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 |
| 23 | Weekly | Fire Station #1 | \$ 230.00 | \$ 230.00 | \$ 230.00 | \$ 255.00 | \$ 255.00 | \$ 260.00 | \$ 260.00 | \$ 264.00 | \$ 268.00 | \$ 276.00 | \$ 80.00 | \$ 80.00 | \$ 80.00 | \$ 80.00 | \$ 80.00 |
| 24 | Weekly | Fire Station #2 | \$ 60.00 | \$ 60.00 | \$ 60.00 | \$ 70.00 | \$ 70.00 | \$ 83.00 | \$ 83.00 | \$ 84.00 | \$ 86.00 | \$ 89.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 |
| 25 | Weekly | Fire Station #3 | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 35.00 | \$ 35.00 | \$ 75.00 | \$ 75.00 | \$ 77.00 | \$ 79.00 | \$ 82.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 |
| 26 | Weekly | Fire Station #4 | \$ 80.00 | \$ 80.00 | \$ 80.00 | \$ 90.00 | \$ 90.00 | \$ 118.00 | \$ 118.00 | \$ 120.00 | \$ 122.00 | \$ 126.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 | \$ 45.00 |
| 27 | Weekly | Fire Station #5 | \$ 55.00 | \$ 55.00 | \$ 55.00 | \$ 65.00 | \$ 65.00 | \$ 75.00 | \$ 75.00 | \$ 77.00 | \$ 79.00 | \$ 82.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 |
| 30 | Weekly | DPS Garage | \$ 255.00 | \$ 255.00 | \$ 255.00 | \$ 280.00 | \$ 280.00 | \$ 260.00 | \$ 260.00 | \$ 264.00 | \$ 268.00 | \$ 276.00 | \$ 160.00 | \$ 160.00 | \$ 160.00 | \$ 160.00 | \$ 160.00 |
| 32 | Bi-Weekly | Harding Rd Green Space | \$ 75.00 | \$ 75.00 | \$ 75.00 | \$ 85.00 | \$ 85.00 | \$ 75.00 | \$ 75.00 | \$ 77.00 | \$ 79.00 | \$ 82.00 | \$ 42.00 | \$ 42.00 | \$ 42.00 | \$ 42.00 | \$ 42.00 |
| 33 | Weekly | Van Hoosen Farm House Complex | \$ 290.00 | \$ 290.00 | \$ 290.00 | \$ 320.00 | \$ 320.00 | \$ 188.00 | \$ 188.00 | \$ 191.00 | \$ 194.00 | \$ 200.00 | \$ 185.00 | \$ 185.00 | \$ 185.00 | \$ 185.00 | \$ 185.00 |
| 34 | Weekly | Van Hoosen Dairy Barn | \$ 360.00 | \$ 360.00 | \$ 360.00 | \$ 395.00 | \$ 395.00 | \$ 235.00 | \$ 235.00 | \$ 239.00 | \$ 243.00 | \$ 250.00 | \$ 240.00 | \$ 240.00 | \$ 240.00 | \$ 240.00 | \$ 240.00 |
| 35 | Weekly | Old Stoney Creek School House | \$ 80.00 | \$ 80.00 | \$ 80.00 | \$ 90.00 | \$ 90.00 | \$ 60.00 | \$ 60.00 | \$ 61.00 | \$ 63.00 | \$ 65.00 | \$ 60.00 | \$ 60.00 | \$ 60.00 | \$ 60.00 | \$ 60.00 |
| 36 | Bi-Weekly | Wabash Park | \$ 245.00 | \$ 245.00 | \$ 245.00 | \$ 270.00 | \$ 270.00 | \$ 168.00 | \$ 168.00 | \$ 171.00 | \$ 174.00 | \$ 179.00 | \$ 250.00 | \$ 250.00 | \$ 250.00 | \$ 250.00 | \$ 250.00 |
| 39 | Bi-Weekly | School Road / Parke Property | \$ 135.00 | \$ 135.00 | \$ 135.00 | \$ 150.00 | \$ 150.00 | \$ 90.00 | \$ 90.00 | \$ 91.50 | \$ 93.00 | \$ 96.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 |
| 45 | Bi-Weekly | Auburn Road Green Space | \$ 75.00 | \$ 75.00 | \$ 75.00 | \$ 85.00 | \$ 85.00 | \$ 75.00 | \$ 75.00 | \$ 77.00 | \$ 79.00 | \$ 82.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 |
| | | Total Weekly Sites: (30 weeks) | \$ 79,800.00 | \$ 79,800.00 | | | | \$ 75,870.00 | \$ 75,870.00 | | | | \$ 45,150.00 | \$ 45,150.00 | | | |
| | | Total Bi-Weekly Sites: (15 weeks) | \$ 15,600.00 | \$ 15,600.00 | | | | \$ 13,995.00 | \$ 13,995.00 | | | | \$ 11,865.00 | \$ 11,865.00 | | | |
| | | Annual Total | \$ 95,400.00 | \$ 95,400.00 | | | | \$ 89,865.00 | \$ 89,865.00 | | | | \$ 57,015.00 | \$ 57,015.00 | | | |
| | | Total Year 1 & 2 | \$ 190,800.00 | | | | | \$ 179,730.00 | | | | | \$ 114,030.00 | | | | |
| | | Type of Organization: | Corporation | | | | Corporation | | | | Partnership | | | | | | |
| | | # of years company has been providing lawn and weed mowing services? | Established in 2004, and has been providing commercial landscape services ever since. Full service commercial only landscape company. | | | | Providing lawn and weed mowing services since 1997. | | | | 12 Years | | | | | | |
| | | Full-time employees | 50 - 60 | | | | 120+ | | | | 8 | | | | | | |
| | | Part-time employees | 50+ (winter snow season) | | | | | | | | 7 | | | | | | |
| | | Qualifications/Experience: | Crews arrive on site, with a clean truck, uniformed staff, as well as modern and properly maintained equipment. Each crew is assigned a designated Account Manager. These managers oversee 3-4 crews each day. Each manager performs daily site checks at all client facilities to ensure high-quality standard of performance and appearance of client's landscape. Customers are provided with their Account Manager's contact information to keep in contact directly with the manager of that site and be able to reach someone after normal business hours. Team takes tremendous pride in delivering high-quality service to customers. Team delivers value to customers by providing experienced professional services as well as implementing up to date landscaping techniques. | | | | Company prioritizes safety through its MIOSHA-approved safety program, weekly OSHA training sessions, and certified safety officers who oversee operations. Employees hold diverse certifications, including horticultural degrees, pesticide applicator licenses, and DOT-compliant credentials, ensuring the highest standards in every project. United Lawnscape remains committed to enhancing the communities it serves while maintaining memberships in leading industry organization to stay at that forefront of innovation and best practices. United Landscape, LLC has become one of SE Michigan's largest and most respected landscape companies, setting the standard in the green industry delivering exceptional craftsmanship, creativity, and value to its client. | | | | Organization has been providing lawn mowing, fertilization/weed control, and snow removal services to State and Local municipalities since 2014. Namely, the cities of Madison Heights, Auburn Hills, Warren, Troy and Washington Township; and to Macomb County, where we serviced the following cities, Sterling Heights, Fraser & Clinton Township. Also provided services to State agencies such as MDOT and EGLE; a listing of service history included in attachments. | | | | | | |

| City of Rochester Hills RFP-RH-25-006 Lawn Mowing Services for City Owned Properties Bid Opening: Tuesday, February 11, 2025 @ 3:00 PM | | Timberland Landscape 2005 Pontiac Rd. Ste. D Auburn Hills, MI 48326 | United Landscape LLC 4296 Van Dyke Almont, MI 48003 | Gratiot Landscaping dba Winner's Circle Turf & Landscape 42211 Garfield Rd. #300 Clinton Twp., MI 48038 |
|---|---|--|--|---|
| | Experience working with governmental agencies for lawn mowing municipal owned property? If yes, explain. | The Charter Township of Bloomfield since 2014. Timberland Landscape has been providing the following services: lawn mowing, weeding, pruning, mulch, spring & fall clean-up, and more. | Lansing, City of Wayne Southfield, Inkster Lincoln Park, Birmingham Schools Madison Heights Extensive experience working with governmental agencies. | City of Madison Heights, DPS Department of Environment, Great Lakes, & Energy (EGLE) City of Madison Heights Macomb Community Action |
| | Endorsed by Michigan Green Industry Association for Healthy Lawn Care Program for Watershed Protection? | No | No | No |
| | Do you cut grass when wet or raining? | No. Typically call of production for the rain day and contain routing the following day. Will on occasion mow when it is on and off light rain during a work day. | Both dry and wet cutting are performed as needed, but we prioritize cutting when the turf is dry whenever possible to minimize potential damage and ensure optimal results. When wet cutting is necessary, we implement a series of precautions to protect the turf and maintain quality. | No |
| | Identify those in firm who would be responsible, including on-site supervision for this project. Include credentials of principals an those who will be working on the project. | Every property maintained is assigned an Account Manager. They are the direct contact for any questions or concerns regarding the lawn maintenance. They are out in the field every day and work directly with the foreman of each crew they are assigned. In addition to the Account Manager, there is a Sales Manager. They will be the direct contact for anything to do with contract or if additional quotes are needed for out of scope work. | Jeff Theis, Branch Manager - 39 years of experience Jose Medina, Account Manager - 20 years of experience Justin Harbert, Operations Manager - 9 years of experience Jesus Gonzalez, Operations Manager - 9 years of experience | Wade A. Daley, BS, Landscape Industry Certified Lawn Care Manager, Certified Commercial Applicator, President/CEO Roberta Combecke, COO Nicholas Young, Lawn Care Foreman Richard Custard, Lawn Care Foreman |
| | Provide list of subcontractors who may be utilized: | Does not use subcontractors. | N/A | None |
| | Able to begin work on April 20th and continue through November 15th each year? | Yes, able to begin and maintain service between this timeline. | Yes | Yes |
| | List of client references, at least five (5): | Bloomfield Township ABB BorgWarner Springhill Suites Webasto Contact information provided | City of Lansing Parks and Recreations City of Southfield City of Wayne Birmingham Public Schools City of Lincoln Park Contact information provided | City of Madison Heights, DPS Department of Environment, Great Lakes, & Energy (EGLE) City of Madison Heights Macomb Community Action Contact information provided |
| | Equipment List Provided? | Yes, see submittal for equipment list. | Yes, see submittal for equipment list. | Yes, see submittal for equipment list. |
| | Work Plan to accomplish services: | Timberland employees start at 7:30am, and typically make it to the first property by 8:00am. Each crew consists of 2-4 crew members depending on routes. Account Managers perform site audits to make sure crews are performing with quality and professionalism. Account Managers work directly with assigned crew foreman and supervise daily tasks. In addition to production team, office team deals with customer's payments, sales, and the scheduling for production crews. | Work plan ensures exceptional results while prioritizing turf health and safety. Begin with a through site assessment to tailor services to clients needs and create a schedule aligned with growth cycles and weather conditions, prioritizing dry cutting to minimize damage. Before each service, we address risks through pre-walks and equipment adjustments. Services performed with precision using advanced equipment and techniques. Post-service evaluations and clear communication ensures issues are addressed, strategies are adjusted, and client expectations are consistently exceeded. | If chosen as contractor, we will communicate with the project coordinator as to the desired start date. All service locations will be entered into our CRM and scheduled for service. Schedule notification will be emailed to the project coordinator, and service will begin as per RFP specifications. |
| | Exceptions, substitutions, deviations? | N/A | | None |
| | Any additional comments? | N/A | | None |
| | Can you meet insurance requirements? | Yes | Yes | Yes |
| | Preferred Payment Method: | ACH | ACH | Credit Card |

| City of Rochester Hills RFP-RH-25-006 Lawn Mowing Services for City Owned Properties Bid Opening: Tuesday, February 11, 2025 @ 3:00 PM | | | Xpert Lawn and Snow, Inc. 2111 Walter P Reuther Dr. Warren, MI 48091 | | | | |
|---|-----------|--|---|---------------------|----------------|----------------|----------------|
| | | | Base Two Years | | Renewal Year 1 | Renewal Year 2 | Renewal Year 3 |
| Loc. # | Cut | Location Name | 2025 Cost per Cut | 2026 Cost per Cut | 2027 Cost | 2028 Cost | 2029 Cost |
| 1 | Bi-Weekly | West Tienken Road Property | \$ 125.00 | \$ 125.00 | \$ 125.00 | \$ 125.00 | \$ 125.00 |
| 2 | Bi-Weekly | Nowicki Park | \$ 219.00 | \$ 219.00 | \$ 219.00 | \$ 219.00 | \$ 219.00 |
| 4 | Bi-Weekly | Dutton entrance to Paint Creek Trail | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 25.00 |
| 5 | Bi-Weekly | Tienken N. & S. entrances to Paint Creek Trail/parking lot perimeter | \$ 72.00 | \$ 72.00 | \$ 72.00 | \$ 72.00 | \$ 72.00 |
| 7 | Weekly | Avon Nature Area - including CRWS | \$ 481.00 | \$ 481.00 | \$ 481.00 | \$ 481.00 | \$ 481.00 |
| 8 | Weekly | City Hall | \$ 131.00 | \$ 131.00 | \$ 131.00 | \$ 131.00 | \$ 131.00 |
| 11 | Weekly | VMP and Clinton River Trail Entrances incl. Eagles Landing | \$ 182.00 | \$ 182.00 | \$ 182.00 | \$ 182.00 | \$ 182.00 |
| 12 | Bi-Weekly | Clinton River Trail Entrance - Hamlin Road & Crooks Road | \$ 72.00 | \$ 72.00 | \$ 72.00 | \$ 72.00 | \$ 72.00 |
| 14 | Weekly | Vacant Lot - 276 W. Auburn Rd. | \$ 113.00 | \$ 113.00 | \$ 113.00 | \$ 113.00 | \$ 113.00 |
| 15 | Weekly | 52/3 District Court | \$ 117.00 | \$ 117.00 | \$ 117.00 | \$ 117.00 | \$ 117.00 |
| 16 | Weekly | OCSO Sub-Station | \$ 50.00 | \$ 50.00 | \$ 50.00 | \$ 50.00 | \$ 50.00 |
| 17 | Bi-Weekly | Adams Crossing of Clinton River Trail | \$ 37.00 | \$ 37.00 | \$ 37.00 | \$ 37.00 | \$ 37.00 |
| 22 | Weekly | Parcel behind Fire Station #2 | \$ 20.00 | \$ 20.00 | \$ 20.00 | \$ 20.00 | \$ 20.00 |
| 23 | Weekly | Fire Station #1 | \$ 160.00 | \$ 160.00 | \$ 160.00 | \$ 160.00 | \$ 160.00 |
| 24 | Weekly | Fire Station #2 | \$ 30.00 | \$ 30.00 | \$ 30.00 | \$ 30.00 | \$ 30.00 |
| 25 | Weekly | Fire Station #3 | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 25.00 |
| 26 | Weekly | Fire Station #4 | \$ 54.00 | \$ 54.00 | \$ 54.00 | \$ 54.00 | \$ 54.00 |
| 27 | Weekly | Fire Station #5 | \$ 30.00 | \$ 30.00 | \$ 30.00 | \$ 30.00 | \$ 30.00 |
| 30 | Weekly | DPS Garage | \$ 259.00 | \$ 259.00 | \$ 259.00 | \$ 259.00 | \$ 259.00 |
| 32 | Bi-Weekly | Harding Rd Green Space | \$ 43.00 | \$ 43.00 | \$ 43.00 | \$ 43.00 | \$ 43.00 |
| 33 | Weekly | Van Hoosen Farm House Complex | \$ 259.00 | \$ 259.00 | \$ 259.00 | \$ 259.00 | \$ 259.00 |
| 34 | Weekly | Van Hoosen Dairy Barn | \$ 329.00 | \$ 329.00 | \$ 329.00 | \$ 329.00 | \$ 329.00 |
| 35 | Weekly | Old Stoney Creek School House | \$ 52.00 | \$ 52.00 | \$ 52.00 | \$ 52.00 | \$ 52.00 |
| 36 | Bi-Weekly | Wabash Park | \$ 259.00 | \$ 259.00 | \$ 259.00 | \$ 259.00 | \$ 259.00 |
| 39 | Bi-Weekly | School Road / Parke Property | \$ 179.00 | \$ 179.00 | \$ 179.00 | \$ 179.00 | \$ 179.00 |
| 45 | Bi-Weekly | Auburn Road Green Space | \$ 56.00 | \$ 56.00 | \$ 56.00 | \$ 56.00 | \$ 56.00 |
| | | Total Weekly Sites: (30 weeks) | \$ 68,760.00 | \$ 68,760.00 | | | |
| | | Total Bi-Weekly Sites: (15 weeks) | \$ 16,305.00 | \$ 16,305.00 | | | |
| | | Annual Total | \$ 85,065.00 | \$ 85,065.00 | | | |
| | | Total Year 1 & 2 | \$ 170,130.00 | | | | |
| | | Type of Organization: | Corporation | | | | |
| | | # of years company has been providing lawn and weed mowing services? | Providing complete outdoor maintenance for 23 years. | | | | |
| | | Full-time employees | 25 | | | | |
| | | Part-time employees | 25 | | | | |
| | | Qualifications/Experience: | Company has been providing complete outdoor maintenance for 23 years with the same scope of work. | | | | |

| | | |
|---|--|---|
| <p>City of Rochester Hills RFP-RH-25-006 Lawn Mowing Services for City Owned Properties Bid Opening: Tuesday, February 11, 2025 @ 3:00 PM</p> | | <p>Xpert Lawn and Snow, Inc. 2111 Walter P Reuther Dr. Warren, MI 48091</p> |
| | <p>Experience working with governmental agencies for lawn mowing municipal owned property? If yes, explain.</p> | <p>Provided lawn mowing for several cities in Oakland County. Oak Park, Southfield, Berkley, Ferndale, Troy Madison Heights.</p> |
| | <p>Endorsed by Michigan Green Industry Association for Healthy Lawn Care Program for Watershed Protection?</p> | <p>Yes</p> |
| | <p>Do you cut grass when wet or raining?</p> | <p>No</p> |
| | <p>Identify those in firm who would be responsible, including on-site supervision for this project. Include credentials of principals an those who will be working on the project.</p> | <p>Corey J. Bambrough - 23 years experience Nick Solomon - 23 years experience Dan Sermo - 23 years experience Jason Shimmell - 21 years experience</p> |
| | <p>Provide list of subcontractors who may be utilized:</p> | <p>None</p> |
| | <p>Able to begin work on April 20th and continue through November 15th each year?</p> | <p>Yes</p> |
| | <p>List of client references, at least five (5):</p> | <p>City of Sterling Heights Beztak Properties City of Oak Park Detroit Public Library Wayne County City of Troy City of Ferndale City of Berkley Contact information provided</p> |
| | <p>Equipment List Provided?</p> | <p>Yes, see submittal for equipment list.</p> |
| | <p>Work Plan to accomplish services:</p> | <p>Plan on breaking the City into 4 different routes based on locations. The bi-weekly locations will be split in half and will alternate cutting weeks. Will cut Monday thru Thursday and Friday will be used as a rain day.</p> |
| | <p>Exceptions, substitutions, deviations?</p> | <p>None</p> |
| | <p>Any additional comments?</p> | |
| | <p>Can you meet insurance requirements?</p> | <p>Yes</p> |
| | <p>Preferred Payment Method:</p> | <p>ACH</p> |