RFP-RH-25-009 City of Rochester Hills Portable Toilets Bid Opening: Thursday, February 13, 2025 at 3:00	Brendel's Septic Tank Service, LLC 4941 White Lake Rd.	Jay's Septic 2787 Greenwood Road	Peklo Portables LLC 650 Countryside Lane	Turner Sanitation, Inc. P.O. Box 254	United Rentals Inc. 12802 Tampa Oaks Blvd, Suite 350
PM	Clarkston, MI 48386	Lapeer, MI 48446	Oakland Charter Township, MI 48363	Lake Orion, MI 48361	Temple Terrace, FL 33637
Firm Established:	1988	1959	2023	1980	1997
Years in Business:	37	66	2	45	28
Type of Organization:	LLC	Corporation	Partnership	Corporation	Corporation
How many full-time employees:	21	50	3	12	32
How many part-time employees:	4	0	1	1	0
Experience and Capability:	Locally and certified woman owned and operated company with 50 years of experience providing on-site and portable sanitation rentals and services. Offer a large fleet of equipment that includes 2,500 portable toilets, hand wash sinks, executive restroom trailers and temporary fencing to handle sanitation needs. Participation in the Armada Fair, Oakland County Fair, Howell Balloon Festival and Michigan State Fair.	Has been in the industry for 66 years and works with some of the largest companies in the state supporting their sanitation needs. Works with construction companies, cities, and even small rural towns. They handle sanitation for Woodward Dream Cruise, Michigan RenFest. Involved with parks and rec departments, Chamber of Commerce and DDA's in SE Michigan.	Fast growing portable restroom company. Experience in local government parks and recreation. Owner worked at Oakland Township Parks and Recreation for 3 years. Was Oakland Township Parks and recreation Parks commissioner. No longer in that role. Has been awarded contract with Oakland Township to provide septic pumping, portable toilets, hand wash stations, cleaning/sanitation of existing permanent restrooms and other related services.	Turner family has many years of experience to the	Left blank
Client References (min. of 5):	 Madison Heights Parks and Rec- Reference information provided. City of Livonia Parks & Rec - Reference information provided. Berkley Parks- Reference information provided. Oak Park - Reference Information provided Downtown Detroit Partnership- Reference information provided. 	 Selfridge Air National Guard Base - Reference information provided. Michigan RenFest. Reference information provided. Jonathan Witz & Associates. Reference information provided. Lapeer DDA. Reference information provided. Davison Chamber of Commerce. Reference information provided. 	 Oakland Twp. Parks and Recreation- Reference information provided. Emergency Management & Homeland Security- Reference information provided. Romeo Downtown Development Authority- Reference information provided. Trillium Farm Events-Reference information provided. Vitale Building Group- 	1. City of Rochester Hills. Reference information provided. 2. Oakland County Parks. Reference information provided. 3. Oakland County. Reference information provided. 4. Rochester Community Schools. Reference information provided. 5. Oakland University Athletics. Reference information provided.	 City of Westland-Reference information provided. Paxahau-Reference information provided. Magna-Reference information provided. City of New Orleans-Reference information provided. Ford Bend ISD-Reference Information provided.
List of subcontractors:	No subcontractors-Self performs all of its contracts and work.	N/A	Does not use any subcontractors.	No subcontractors used.	N/A
How does your company respond to emergencies?	They have four dedicated customer service to answering the phone M-F 7:30-5:00 p.m. Emergency situations get priority and can be handled immediately. Can provide emergency response within a few hours.	Are available during business hours to respond to any and all their customers needs in a timely manner. During off hours they have an emergency phone that is carried by a designated person to respond to emergency calls. They do have service techs available if needed.	Phone lines are monitored and staffed 24/7 to respond to emergency requests. The software system they utilize to manage their trucks and equipment allows them to reroute trucks currently in the field to an emergency situation.		They respond to emergency situations.
Cost per Month					
Regular Unit with Service - Once per week	\$100.00	\$110.00	\$115.00	\$75.00	\$140.00
Regular Unit with Service - Twice per week	\$200.00	\$190.00	\$180.00	\$135.00	\$280.00
ADA/Handicap Unit with service - Once per week ADA/Handicap Unit with service - Twice per week	\$175.00 \$350.00	\$180.00 \$260.00	\$140 Handicap / \$205 ADA \$215 Handicap / \$290 ADA	\$90.00 \$150.00	\$200.00 \$400.00
Hand wash station with service - Once per week	\$125.00	\$100.00	\$47 Dual Sink HW Station	\$150.00	\$160.00
Hand wash station with service - Once per week	\$250.00	\$180.00	\$120 Dual Sink HW Station	\$105.00	\$320.00
Number of days in monthly billing schedule:	28 days	28	28	28	28
Minimum number of days required to rent:	1 day	1 day	1 day	7 day	None, their day, week month pricing are the same
Pro-rating per day possible?		he contraction of the contractio			
For less than a month?	No	No	No, for example a 2 week rental will be billed at the same price as a 28 day rental	No	Νο
For more than a month?	No	No	Yes, for example, a 6 week rental will be billed at 1.5 times the 4 week cost.	Yes	No
How many business days notice by city required to pro- rate?	No	Left blank	1	Three business days	They do not pro-rate
Service Sticker: Will a service date sticker be placed in each unit?		No. Service confirmation email is sent after			
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	Yes	completion.	Yes	Yes	Yes

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Do all units have separate urinals?	No	No	No	Yes	Yes
If not, which ones do not?	ADA/Handicap units do not have urinals but can be added if needed.	Handicap units.	Handicap, accessible and ADA complaints units do not have urinals, however, they can add them.		
Do all units have flip-up seats?	Yes	Yes	Yes	No, handicap units	Yes
Do all prices include toilet paper?	Yes	Yes	Yes	Yes	Yes
What type of toilet paper dispensers are included?	Dispensers are part of manufacturing toilet, bolted to wall, covered tops.	2 roll dispenser	3 roll covered toilet paper dispensers	Mounted with housing.	Single Ply
How many rolls does each dispenser hold?	Most units hold 3 rolls	2 rolls	3 rolls	3	3
What size rolls? Number of sheets per roll?	2500 sheets per roll	2500 sheets	Single ply 1,000 sheets per roll. Open to modify if needed	Each roll is 4.5"x5' 1-ply 500 sheets	
Will the dispensers be locked with a key?	Yes	No	Yes, unless City tells them not to.	Yes, upon request	No
	Yes	We do not use key locks	Yes	Yes	
Will you provide the City with extra toilet paper for City employees?	They can provide extra toilet paper.	Yes	Can provide 75 extra rolls at no cost to use throughout th units in service. After that, cost is \$0.75 per roll.		Yes
If yes, what quantity?	2500 sheets/per roll	8 rolls	See above	Upon request	36 rolls
If no, please indicate additional cost.	\$40 per case if needed by Parks Department.		See above		
Do all prices include paper towels?	Yes	Yes	Yes, and soap	Yes	Yes
How many sheets does each station hold?	500 sheets	250 sheets	Dual sink, 2 soap dish, 1,000 sheets of paper towel.	1.5 packs with equal 375 sheets	360
Are units available with hand sanitizers?	Yes	Yes	Yes	Yes	Yes
If yes, what is additional monthly cost?	\$25.00 (2000 uses)	Included in rental cost	Included in all units.	Included	
Is refilling hand sanitizers included in service fee?	Yes	Yes	Yes	Yes	Yes
If no, please indicate cost:				_	
Indicate type of hand sanitizer? Bag? Bottle? Size?	Bottle - 2000 uses	Bag - Purell 1000ml bags	800 ml refillable bottle	Bag	Bottle 1 liter
Are hand sanitizers mounted/connected on interior wall?	Yes	Yes	Yes	Yes	Yes
Weekend Servicing					
What is the cost for weekend service per one unit	\$50	\$125.00	\$40.00	\$45.00	\$30.00
Is extra weekend service available for regular unit?	Yes	Yes, \$225	Yes, \$40.00	\$45.00	\$30.00
Is extra weekend service available for Handicap / ADA Unit?	Yes	Vac \$335	Yee \$40.00	\$45.00	
Does the cost vary depending on the number of units (at	Yes	Yes, \$225	Yes, \$40.00	\$45.00	
the same park location)					
being serviced?	Yes	Yes, \$225	Yes		Νο
If yes, cost per regular unit?					
	\$90.00	\$125.00	\$40.00	\$45.00	\$30.00
	\$90.00	\$25.00	\$70.00	\$35.00	\$30.00
	\$990.00	\$25.00 \$25.00	\$80.00 \$90.00	\$35.00 \$35.00	\$30.00 \$30.00
	\$90.00 \$85.00	\$25.00	\$90.00 \$100.00	\$25.00	\$30.00
If yes, cost per handicap/ADA unit?					
	\$175.00	\$125.00	\$40.00	\$45.00	\$30.00
	\$175.00	\$25.00	\$70.00	\$35.00	\$30.00
	\$175.00	\$25.00	\$80.00	\$35.00	\$30.00
	\$150.00 \$150.00	\$25.00 \$25.00	\$90.00 \$100.00	\$35.00 \$35.00	\$30.00 \$30.00
Any number/combination of regular/Handicap / ADA Units:	19200.00	μευ.υυ	, , , , , , , , , , , , , , , , , , ,	φ.σ.σ0	
	\$175.00	\$125.00	\$40.00	\$45.00	\$30.00
2 units	\$175.00	\$25.00	\$70.00	\$35.00	\$30.00
3 units	\$175.00	\$25.00	\$80.00	\$35.00	\$30.00
	\$150.00	\$25.00	\$90.00	\$35.00	\$30.00
	\$150.00	\$25.00	\$100.00	\$35.00	\$30.00
What is the deadline for the City to request above	Day of week: Monday/Tuesday	Friday 12 n m	Tuesday by 5:00 nm	Wednesday 12:00	48 hours in advance
mentioned extra weekend service?	Time: End of Day 5 p.m.	Friday, 12 p.m.	Tuesday by 5:00 p.m.	Wednesday, 12:00	48 hours in advance

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What is the latest time on a Saturday evening this extra					
service could take place?	10:00 p.m.	Left blank	5:00 p.m.	6:00 p.m.	12:00 PM
What is the earliest time on a Saturday or Sunday morning this could take place?	5:00 a.m.	Left blank	7:00 a.m.	9:00 a.m.	7:00 AM
Between above listed earliest and latest times, can you provide weekend service at a specific time if requested by the City?	Yes	They are available to work at anytime of the day with advanced notice.	Yes	Yes	Yes
Who is responsible for general repair? Labor? Materials?	Brendels. Brendels will pay for normal wear and tear, customer will pay for abuse/vandalism.	Jay's Septic	Work performed by Peklo, Normal wear and tear. Damage/Vandalism not included.	Turner Sanitation	Work performed by United Rentals- paid by City
Who is responsible for vandalism repair? Labor? Materials?	Customer will pay for vandalism.	Renter	City of Rochester Hills	Rental Customer	Work performed by United Rentals- paid by City
Repairs billed to the City cannot and will not be made unless/before the City witnessed and approved the problem being repaired.	Yes, they will send pictures of vandalism.	Yes, acknowledged.	Yes, acknowledged.	Yes	Yes
How much notice do you require from the City to provide additional units if needed?	Week in advance if possible	810-834-6291	Can provide additional units if notified the day before. They would like a one week notice if possible.	3 days - will try to accommodate	96 hours
Are you available by phone 24/7	Yes	Yes	Yes	Yes, for emergencies only; during after hours	Yes
	248-698-5000	810-664-8080	248-539-9030	248-693-0998	734-597-6234 Scott 313-806-7589 Chad
, , , , , , , , , , , , , , , , , , ,	248-766-7406 Lowell 248-535-2506 Susan	810-834-6291	248-539-9030	248-693-0998	734-597-6234 Scott 313-806-7589 Chad
If yes, what number on Saturday and Sundays?	Same as above	810-834-6291	248-539-9030	248-693-0998	734-597-6234 Scott 313-806-7589 Chad
Can the City reach your service personnel by cell phone while they are in route?	Yes	Yes	Yes	Yes, as long as the office is aware	Yes
	Picture provided	Picture provided	Picture Provided	Picture provided	Picture Provided
Attached photos or drawings of Handicap units?	Picture provided	Picture provided	Picture Provided	Picture provided	No picture
	No picture provided	Picture provided	Picture Provided	Picture provided	No picture
Attached photos or drawings of Hand wash station?	Picture provided		Picture Provided	Picture provided	No picture
Winter charge for addition of rock salt/additives to portable toilets:	\$15 per month methanol additive per toilet.	\$20 per unit per 28 days (Nov. 1 - April 1)	\$15 every 4 weeks for units with weekly service	\$25.00 per toilet per month Dec.1st-March 30	\$17 winterization fee
	None	N/A	Special event rentals or rentals less than 1 week in length with 2 or more units delivered can be discounted to the following: Standard Unit: \$110 per unit Handicap Accessible: \$130 per unit ADA Compliant Unit: \$195 per unit Handwash Station - \$70 per unit		N/A
Initial FOB	Initialed	Initialed	Initialed	Initialed	Initialed
Extend pricing to other groups or organizations holding events on City property?	Yes	Yes	Yes	Yes	No
	Yes			Yes	Yes
	Yes		Yes	Yes	left blank
	No fees	Left blank	3% Fee	No fees	
Terms	Left blank	Left blank	3% late fee per month	Net 30	Left blank
Payment method?	Credit Card		АСН	АСН	АСН