



City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS

1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
248.656.4630  
[www.rochesterhills.org](http://www.rochesterhills.org)

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Legislative File No: 2024-0037

**TO:** Mayor and City Council Members  
**FROM:** Bill Fritz, Director Department of Public Services  
**DATE:** January 22, 2024  
**SUBJECT:** Underground Utility Repairs and Related Services

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**REQUEST:**

City Council is requested to authorize a blanket purchase order/contract for underground utility repairs and related services to Superior Excavating, Auburn Hills, Michigan as the primary vendor for these services and Aielli Construction Company, Inc., Shelby Township, Michigan as the secondary vendor in the amount not-to-exceed \$1,050,000.00 through January 31, 2027 and further authorizes the Mayor to execute an agreement on behalf of the City.

**REASON FOR PURCHASE:**

The City issued a Request for Proposals to provide personnel, equipment, materials, and expertise to assist with immediate, prompt, and scheduled responses for repairs on sanitary sewer, water main and storm drainage systems including detention/retention basin and/or related work. The services include, but are not limited to: late night repair of broken water main, scheduled repair of leaking water main, reconstruction of sanitary manhole(s), cleanout of detention basin, replacement of a collapsed sanitary sewer and removal of a blockage in storm line. Sewer televising, cleaning, and grouting may also be required. The services proposed are projects that City employees would be unable to perform because of time restraints, safety factors and lack of resources for the appropriate equipment.

The City received four (4) proposal responses and a committee consisting of staff from the Department of Public Services evaluated the responses. In review of the responses, Superior Excavating, Inc., was selected and recommended for award of the contract as the primary vendor based on their qualifications and experience, capacity, work plan approach, and experience on projects they've completed for the City over the past several years. Superior Excavating, Inc., has been responsive to the City's requests to provide cost proposals, propose solutions to urgent issues with time constraints, and performed the work successfully. The City also recommended that Aielli Construction Company, Inc., be awarded as the secondary vendor for this contract. The purpose of having a secondary vendor is to give the City the ability to have an additional contractor to perform repairs in cases that the primary vendor may be unable to.

The initial term of the contract will be for three (3) years with the option to renew for an additional two (2) years provided vendors hold pricing and all terms and conditions remain unchanged. Both Superior and Aielli have performed well for the City and their pricing is the most favorable offered to the City. It is recommended that City Council authorize the award of the contract to Superior Excavating and Aielli.

**PROCESS:**

**Vendor Name and Address:**

Superior Excavating  
PO Box 214290  
Auburn Hills, MI 48321

Aielli Construction Company, Inc.  
47850 Van Dyke Road  
Shelby Township, MI 48313

**Reason for Selection:**

Best Value

**Method of Purchase:**

Blanket Purchase Order/Contract

**BUDGET:**

Funding is included in the FY 2024 Adopted Budget and the FY 2025-2026 Projected Budgets

| Fund Name    | Department Account No | Account No. Description | 3-Year Budget Amount | 3-Year Cost        | Remaining Budget |
|--------------|-----------------------|-------------------------|----------------------|--------------------|------------------|
| W&S Capital  | 593.972000            | Mains & Services        | \$750,000            | \$750,000          | \$0              |
| Major Road   | 452.970000            | Construction            | \$150,000            | \$150,000          | \$0              |
| Local Street | 454.970000            | Construction            | \$150,000            | \$150,000          | \$0              |
|              |                       | <b>Total</b>            | <b>\$1,050,000</b>   | <b>\$1,050,000</b> | <b>\$0</b>       |

**RECOMMENDATION:**

City Council is requested to authorize a blanket purchase order/contract for underground utility repairs and related services to Superior Excavating, Auburn Hills, Michigan as the primary vendor for these services and Aielli Construction Company, Inc., Shelby Township, Michigan as the secondary vendor in the amount not-to-exceed \$1,050,000.00 through January 31, 2027 and further authorizes the Mayor to execute an agreement on behalf of the City.

| APPROVALS:                                 | SIGNATURE | DATE |
|--|-----------|------|
| Department Review                          |           |      |
| Department Director                        |           |      |
| Budget Content:<br>Chief Financial Officer |           |      |
| Purchasing Process:<br>Procurement Manager |           |      |
| Mayor                                      |           |      |
| City Clerk                                 |           |      |

Contract Reviewed by City Attorney       Yes       N/A