



1279 Hazelton-Etna Road SW
Pataskala, OH 43062
614-855-3790
www.midstatesrecreation.com

QUOTATION

Sold To	City of Rochester Hills 1000 Rochester Hills Drive Rochester Hills , MI, 48309 United States	Ship To	Nowicki Park Adams Road Rochester Hills, MI, 48309 United States
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Date	Quote #	Terms	Rep	Project	Ship Contact
2025-11-26	QTN-19450 Valid Until 01-30-2026	Net - End of next month	Brion Kilpela	2025 10 Nowicki Park - Mi Rochester Hills City Of	

Item Code	Description	Qty	Rate	Amount
Notes	Nowicki Budget 1C rev2	1.0 Unit	\$ 0.00	\$ 0.00
Installation Charges	Mobilize/Manage	1.0 Unit	\$ 55,000.00	\$ 55,000.00
Drawing #	Engineered drawings for Earthscape Towers	1.0 Unit	\$ 25,000.00	\$ 25,000.00
Bonds	Bonds	1.0 Unit	\$ 46,000.00	\$ 46,000.00
Notes	Sand Play	1.0 Unit	\$ 0.00	\$ 0.00
Earthscape Play	Alpine Hut	2.0 Unit	\$ 17,684.00	\$ 35,368.00
Installation Charges	Installation Charges huts	1.0 Unit	\$ 7,000.00	\$ 7,000.00
Playworld Custom Equip	Panel Inserts 8	8.0 Unit	\$ 2,400.00	\$ 19,200.00
ZZCH4547	SCAVENGER HUNT (GROUND LEVEL) w/ 2 posts	2.0 Unit	\$ 3,661.00	\$ 7,322.00
ZZXX0416	STANDARD E-Z DIGGER	2.0 Unit	\$ 1,983.00	\$ 3,966.00
ZZXX0060	RAPTOR ROCK TAIL	1.0 Unit	\$ 1,969.00	\$ 1,969.00
ZZXX0059	RAPTOR ROCK HEAD	1.0 Unit	\$ 1,969.00	\$ 1,969.00
Installation Charges	Installation Charges diggers and fossils & panels	1.0 Unit	\$ 6,500.00	\$ 6,500.00
Installation Charges	Installation Charges for panels	1.0 Unit	\$ 8,000.00	\$ 8,000.00
Duffer Hollow Designs	(2)Shades 1 sail 3 posts approx 18'x15'x18' and (1) 4 post with either two sails or one clipped sail per design	1.0 Unit	\$ 45,300.00	\$ 45,300.00



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Installation Charges	Installation Charges for shades includes footings	1.0 Unit	\$ 32,000.00	\$ 32,000.00
Notes	Music	1.0 Unit	\$ 0.00	\$ 0.00
ZZXX0667S	CONCERTO CHIMES (SURFACE MOUNT)	1.0 Unit	\$ 6,308.00	\$ 6,308.00
ZZXX0666S	CONCERTO VIBES (SURFACE MOUNT)	1.0 Unit	\$ 6,291.00	\$ 6,291.00
ZZXX0665S	CONCERTO 5 CONGAS (SURFACE MOUNT)	1.0 Unit	\$ 4,678.00	\$ 4,678.00
Installation Charges	Installation Charges music elements	1.0 Unit	\$ 3,000.00	\$ 3,000.00
Notes	2-5 Play	1.0 Unit	\$ 0.00	\$ 0.00
Earthscape Play	Long Tangle 2.1 w/ custom bridge 2 plastic slides	1.0 Unit	\$ 82,421.00	\$ 82,421.00
Installation Charges	Installation Charges for log tangle	1.0 Unit	\$ 24,442.00	\$ 24,442.00
Earthscape Play	1- Bay Tot Swing 10" posts 1 tot 1 accessible	1.0 Unit	\$ 16,570.00	\$ 16,570.00
Installation Charges	Installation Charges swing	1.0 Unit	\$ 7,750.00	\$ 7,750.00
Earthscape Play	Log Steppers Surface mount	10.0 Unit	\$ 884.00	\$ 8,840.00
Earthscape Play	Rigid Leaf Stepper	3.0 Unit	\$ 7,816.00	\$ 23,448.00
Installation Charges	Installation Charges leaf steppers	1.0 Unit	\$ 3,500.00	\$ 3,500.00
Installation Charges	Installation Charges steppers	1.0 Unit	\$ 4,500.00	\$ 4,500.00
Notes	5-12 Play	1.0 Unit	\$ 0.00	\$ 0.00
ZZXX1325	TIMBER STACKS - LONGVIEW	1.0 Unit	\$ 53,290.00	\$ 53,290.00
Installation Charges	Installation Charges Long view	1.0 Unit	\$ 20,000.00	\$ 20,000.00
TrekFit	Summit Boulder	1.0 Unit	\$ 68,515.00	\$ 68,515.00
Installation Charges	Installation Charges boulder	1.0 Unit	\$ 10,000.00	\$ 10,000.00
TrekFit	Bamboo Jungle Junior 18	1.0 Unit	\$ 25,657.00	\$ 25,657.00



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Item Code	Description	Qty	Rate	Amount
Installation Charges	Installation Charge of Jungle	1.0 Unit	\$ 11,000.00	\$ 11,000.00
Earthscape Play	3-Bay Swings 10" post 2 all user, 4 belts	1.0 Unit	\$ 44,763.00	\$ 44,763.00
Installation Charges	Installation Charges for swings	1.0 Unit	\$ 20,000.00	\$ 20,000.00
Earthscape Play	Earthscape Play Basket Swing	1.0 Unit	\$ 19,315.00	\$ 19,315.00
Installation Charges	Installation Charges of basket swing	1.0 Unit	\$ 7,750.00	\$ 7,750.00
Earthscape Play	Timber Tower 2 w/ 2 bridge	1.0 Unit	\$ 265,416.00	\$ 265,416.00
Installation Charges	Installation Charges Tower 2	1.0 Unit	\$ 42,500.00	\$ 42,500.00
Earthscape Play	Timber Tower 3 w/1 bridge 18' Plastic slide and 6' veer left slide	1.0 Unit	\$ 344,928.00	\$ 344,928.00
Installation Charges	Installation Charges Tower 3	1.0 Unit	\$ 49,000.00	\$ 49,000.00
Earthscape Play	Timber Tower 3 w/ bridge 12' Plastic and 6' straight slide	1.0 Unit	\$ 312,150.00	\$ 312,150.00
Installation Charges	Installation Charges	1.0 Unit	\$ 45,000.00	\$ 45,000.00
Freight	Shipping/ Handling Charges are estimated and are subject to actual shipping charges incurred at time of shipment.	1.0 Unit	\$ 65,300.00	\$ 65,300.00
Poured In Place	Poured In Place *Customer responsible for security of site during installation and curing (48-72 hours after installation completion). up to 12000SF Aliphatic binder 100% color does not include stone base.	1.0 Each	\$ 331,920.00	\$ 331,920.00
Sourcwell Member ID	Sourcwell Customer Discount - Member ID #2413	1.0 Unit	\$ -20,499.00	\$ -20,499.00

Subtotal	\$ 2,202,347.00
Michigan Sales Tax	\$ 0.00



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Total \$ 2,202,347.00

Acceptance of Proposal

(Please be sure you have read, signed, and initialed and understand the terms and conditions) The items, prices, and conditions listed herein are satisfactory and are hereby accepted.

Signature (Approval) _____
Printed Name _____
Title _____
Date _____

TERMS AND CONDITIONS

QUOTE CONDITIONS AND ACCEPTANCE:

This quote is only valid for 30 days.

*** (Pls Initial) It is the Buyer's responsibility to verify quantities and description of items quoted. Once your order has been placed, any changes including additions, deletions, or color changes, could result in price increases, additional fees and could cause delays.

EXCLUSIONS : Unless specified, this quote excludes all of the following but not limited to:

Required Permits/Inspections, Background Checks, Davis Bacon, Prevailing Wage or Certified Payroll

Performance/Payment Bonds

Site Restoration

Site work, saw cutting/core drilling, and landscaping.

Removal of existing equipment

Unloading; Receiving of inventory or equipment; Storage of equipment.

Equipment assembly and/or installation

Safety surfacing; Borders or drainage requirements

Landscaping Repairs DUE to poor access or in climatic weather

FREIGHT AND DELIVERY: (if applicable)

Shipping is FOB Origin (means the buyer accepts the title of the goods at the shipment point and assumes all risk once the seller ships the product). All equipment will arrive unassembled.

*** (Pls Initial) Buyer is responsible to meet and provide adequate personnel/equipment to unload truck
A Check List, detailing all items shipped, will be included with the shipment. Unless taking delivery is specifically included in quote.

Buyer is responsible for ensuring the Sales Order Breakdown and Item Numbers on all boxes and pieces match the Check List.

*** (Pls Initial) Shortages or damages must be noted on the driver's delivery receipt. Shortages or damages not noted become the buyers financial responsibility.

Please notify Midstates Recreation immediately of any damages.

Shortages and Concealed Damage must be reported to Midstates Recreation within 10 days of delivery.

A reconsignment fee will be charged for any changes made to delivery address after order has been placed.

TAXES:



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All orders are subject to applicable sales tax unless a tax exemption form is on file at the time the order is placed.

PAYMENT TERMS:

An approved Credit Application is required for new customers or customers that haven't been active in the last 18 months. Terms are check with order, or 50% down payment with approved credit (terms do vary based on references). Balance of product & freight will be invoiced upon shipment, due Net 10 days. 100 % prepayment required on Replacement Parts. A 3% charge will be added to all credit card orders over \$ 3,000.

For all non-taxpayer-funded entities: A 1.5% monthly service charge will be assessed on all balances over 30 days.

RESTOCKING: Items canceled, returned or refused will be subject to a minimum 25% restocking fee. All return freight charges are the responsibility of the Buyer.

MAINTENANCE/WARRANTY:

Manufacturer's standard product warranties apply and cover equipment replacement and freight costs only; labor is not included.

Midstates Recreation offers no additional warranties.

Maintenance of the equipment and safety surfacing is the responsibility of the customer.

Any unauthorized alterations or modifications to the equipment (including layout) will void your warranty.

Site Preparation & Third-Party Work Disclaimer:

If excavation, grading, or material placement is performed by a party other than Midstates Recreation, **all work must be coordinated with Midstates Recreation** to ensure alignment with project requirements. We are not responsible for any delays, performance issues, or additional costs resulting from improper compaction, grading, or site preparation by others. Any deficiencies in third-party work that impact our ability to install as specified may require correction at the owner's expense.

INSTALLATION: (if applicable)

Spoils are to remain onsite.

Permits/inspections are the owner's responsibility and associated costs.

Customer must locate all underground private utilities before your scheduled installation a third-party private utility service can be provided at an additional cost if necessary. Additional charges may apply if obstruction(s) are encountered beneath the surface. Not responsible for damaged/broken parts on existing playground equipment. Not responsible for crossing sidewalks.

Acceptance of Terms & Conditions

Acceptance of this proposal, made by an authorized agent of your company, indicates agreement to the above terms and conditions.

Customer Signature
Updated:

Printed Name and Title

Date