

RFP-RH-21-053 On-Call Electrical Service	Decima LLC							Design & Quality Electric, Inc.							Allied Building Service of Detroit, Inc.							De-Cal Service Group						
	3200 Greenfield Road, Suite 300 Dearborn, MI 48120							360 South Street, Suite 200 Rochester, MI 48307							1801 Howard St. Detroit, MI 48216							24659 Schoenherr Rd. Warren, MI 48089						
Listed 5-service accounts for 3-yrs:	List provided.							List provided							List provided							List provided						
1 1/2 times normal hourly rate after ? Hrs. of wk. or days:	8 hours/day M-F, all hours on Saturday and Sunday							8 hours Monday through Friday, Saturday							After 5:00 PM Monday through Friday and weekends							After 8 hours worked or from 5pm-6am if shift work is not established, Saturday						
2 times normal hrly rate after ? Hrs. of work or days:	Holidays and Emergency Calls							Sundays							Only on holidays							Sunday, any hours worked over 10 hours Mon-Fri and any hours worked over 8 on Saturday.						
Holiday pay is what % over normal hourly rate?	1%							100							100%							Double						
Trip charge? Any other charges?	No							No							\$65.00							\$75.00						
Additional increase:																												
Boom Truck Rental (per job):	\$300 per day							\$40 per hour							\$85.00 per job							N/A						
Scissor Lift Rental (per job):	\$125 per day							\$30 per hour							\$650.00 per job							N/A						
Any other charges?	No							No							Yes, multiple day lift or bucket truck needs. Rental equipment per job scope.							Daily consumables \$20. Power analyzer Equip \$100 per day, Thermal Imagers \$100 per day, Primary service safety gear \$500 per day.						
Journeyman	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.
	Hopeton	\$68.00	\$96.00	\$96.00	\$96.00	\$96.00	20	James	\$75.00	\$115.00	\$115.00	\$150.00	\$150.00	25	Brad	\$65.00	\$97.50	\$97.50	\$97.50	\$130.00		Jay	\$112.50	\$145.00	\$145.00	\$175.00	\$175.00	26
	Alec	\$68.00	\$96.00	\$96.00	\$96.00	\$96.00	5	David	\$75.00	\$115.00	\$115.00	\$150.00	\$150.00	30	Kevin	\$65.00	\$97.50	\$97.50	\$97.50	\$130.00		Derrick	\$112.50	\$145.00	\$145.00	\$175.00	\$175.00	23
								Sal	\$75.00	\$115.00	\$115.00	\$150.00	\$150.00	15	Jim	\$65.00	\$97.50	\$97.50	\$97.50	\$130.00		Josh	\$112.50	\$145.00	\$145.00	\$175.00	\$175.00	21
Exceptions to above chart	Names may change based on availability at the time of service call							*license numbers to be provided upon award																				
Apprentice(s)	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.
	Imad	\$54.00	\$80.00	\$80.00	\$80.00	\$80.00		William	\$65.00	\$90.00	\$90.00	\$120.00	\$120.00		Will	\$60.00	\$90.00	\$90.00	\$90.00	\$120.00		Bradly	\$112.50	\$145.00	\$145.00	\$175.00	\$175.00	
	Sam	\$54.00	\$80.00	\$80.00	\$80.00	\$80.00		Jared	\$65.00	\$90.00	\$90.00	\$120.00	\$120.00		John	\$60.00	\$90.00	\$90.00	\$90.00	\$120.00								
								Jeremy	\$65.00	\$90.00	\$90.00	\$120.00	\$120.00		Jayson	\$60.00	\$90.00	\$90.00	\$90.00	\$120.00								
Exceptions to above chart	Names may change based on availability at the time of service call																											
Other Personnel	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.
	Dustin	\$65.00	\$78.00	\$78.00	\$78.00	\$78.00		Mitch	\$75.00	\$115.00	\$115.00	\$150.00	\$150.00									Joseph	\$112.50	\$145.00	\$145.00	\$175.00	\$175.00	
								Keith	\$75.00	\$115.00	\$115.00	\$150.00	\$150.00									Nick	\$112.50	\$145.00	\$145.00	\$175.00	\$175.00	
Estimated Annual Cost based on 500 hours (Mon-Fri / 450 regular hours & 50 overtime hours)	\$35,400.00							\$39,500.00							\$34,125.00							\$57,875.00						
Annual Trip Charges (estimated 18 trips per year)	\$0.00							\$0.00							\$1,170.00							\$1,350.00						
Total Estimated Annual Cost	\$35,400.00							\$39,500.00							\$35,295.00							\$59,225.00						
Provide the % cost over Trade Service to be charged to the Owner for any materials replaced or repaired.	10%							33%							20%							25%						
Percentage of business construction oriented that is construction oriented versus maintenance oriented.																												
Construction Service	15%							60%							50%							20%						
Acknowledge min 1-yr warranty parts/labor:	10%							40%							50%							80%						
Comments:	Yes							Yes							No							Yes						
Number of Years in Electrical Contractor Services	5							31							49							6						
City of RH Building Dept. registration # as a licensed electrical contractor	Not currently but will register upon award of the contract.							Left blank							N/A							6113598						
Provided emergency procedure	Will monthly provide phone/email of the primary and backup person. Customer will notify the primary support calls. Will have a person on site in 4 hours. Field Tech will analyze the situation on site and let the customer know of the customer estimated time for fixing the problem.							Call Mitch Metz, if he is unavailable, call Keith Swan. Phone numbers were provided in response.							Allied employee is staffed after hours and can be reached at number provided in response. Emergency response time is between 2 and 4 hours.							Joe Landa will be the first point of contact. They provided their on call phone number. A supervisor and a technician are on call 24/7/365. They also employ a full-time dispatcher 7-5:30pm Monday through Friday.						
How many yrs. providing said contract services?	3							31							49							6						
How many full-time employees?	30							8							235							251						
How many part-time employees?	5							0							10							4						
Experience and financial capability provided?	Executed numerous relative projects in the Metro Detroit area including but not limited to Detroit Water and Sewage Department, University of Michigan, Garden City High School, Hart Plaza with City of Detroit to name a few. Is capable of executing projects up to \$2M. Is certified minority owned, disadvantaged small							Provided the City of Rochester Hills with electrical contracting for years. They maintain employees who are familiar with the cities properties.							Detroit based family owned business that has been serving Metro Detroit since 1948. Ability to service its customers with everything from multiple trade building maintenance to multiple trade large renovation project.							In good financial standing with their bank and have a line of credit available.						
Identify who responsible, including on-site supervision	Alex Baloch, Dustin Foster, Sam, Imad and Craig Johnson.							Mitch Metz and Keith Swan							Kevin Parsell, Electrical Service Manager.							Joe Landa, 25 yrs experience, Jay Hills, 26 yrs exp, Derrick Danielson, 23 yrs exp, and Josh Milam, 21 yrs exp.						
How many clients w/the type of services described?	List of 6 entities provided.							List provided.							Have performed electrical services for over 60 percent of their clients at one point or another.							Currently has upwards of 500 clients with 1300 different site locations that they serve. Mainly provide electrical service, HVAC, plumbing, BMS control service.						
List of Subcontractors:	Allied Electrical Services, LED Lighting, and Amps Inc.							National Time and Signal Gen Power products							N/A							Slifco Electric - \$112.50 per hour plus truck charge De-Cal Mechanical - \$112.50 per hour plus truck charge Expert Lighting Group - \$112.50 per hour plus truck charge						
Provided completed W-9?	Yes							Yes							No							Yes						
Can you meet City's Insurance Requirements?	Yes							Yes							Yes							Yes						
Do you accept credit card with no additional fees?	Yes							No							Yes							Yes						
Willing to Extend to MITN?	Yes							Yes							Yes							Yes						

RFP-RH-21-053 On-Call Electrical Service	Great Lakes Power and Lighting							K & S Ventures, Inc.							RH Electrical Services Inc.						
	9646 26 Mile Rd. Casco, MI 48064							2925 Waterview Drive Rochester Hills, MI 48309							1397 Piedmont Ave., Suite 300 Troy, MI 48083						
Listed 5-service accounts for 3-yrs:	List provided							List provided.							List provided						
1 1/2 times normal hourly rate after ? Hrs. of wk. or days:	After 8 hours of work and Saturday							Any time in excess of 8 hours at one site in a day, M-F 5p.m.-am, Saturday							After 8 hours Monday thru Friday, Saturday						
2 times normal hrly rate after ? Hrs. of work or days:	Sunday and Holiday							All Sunday hours							After 8 hours on Saturday, Sunday and Holidays						
Holiday pay is what % over normal hourly rate?	100%							200%							200%						
Trip charge? Any other charges?	\$45.00							No							No						
Additional increase:																					
Boom Truck Rental (per job):	\$300.00 per job							\$550							\$150 per job						
Scissor Lift Rental (per job):	\$150.00 per job							\$350							\$150 per job						
Any other charges?	No							Price listed above are a per day cost. If a long term project, weekly and monthly rate may apply.							Equipment rental if required						
Journeyman	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate			Yrs. of Exp.	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate			Yrs. of Exp.	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate			Yrs. of Exp.
	Noah	\$69.00	\$99.00	\$99.00	\$133.00	\$133.00	16	Joseph	\$75.00	\$105.00	\$115.00	\$125.00	\$170.00	6	Ron	\$75.00	\$112.50	\$112.50	\$150.00	\$150.00	35
								Alex Poston	\$75.00	\$105.00	\$115.00	\$125.00	\$170.00	6	Jerry	\$75.00	\$112.50	\$112.50	\$150.00	\$150.00	30
								Derek	\$75.00	\$105.00	\$115.00	\$125.00	\$170.00	5	Gordon	\$75.00	\$112.50	\$112.50	\$150.00	\$150.00	28
Exceptions to above chart																					
Apprentice(s)	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate			Yrs. of Exp.	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate			Yrs. of Exp.	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate			Yrs. of Exp.
	TBD	\$55.00	\$78.00	\$78.00	\$105.00	\$105.00		Zachary Jobe	\$60.00	\$84.00	\$115.00	\$115.00	\$120.00		Brad	\$60.00	\$90.00	\$90.00	\$120.00	\$120.00	
								Cody	\$60.00	\$84.00	\$115.00	\$115.00	\$120.00		Anthony	\$60.00	\$90.00	\$90.00	\$120.00	\$120.00	
														Griffin	\$60.00	\$90.00	\$90.00	\$120.00	\$120.00		
Exceptions to above chart																					
Other Personnel	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate			Yrs. of Exp.	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate			Yrs. of Exp.	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate			Yrs. of Exp.
	N/A							BMS Support	\$95.00	\$95.00	\$125.00	\$125.00	\$180.00		Mario	\$60.00	\$90.00	\$90.00	\$120.00	\$120.00	
								Master	\$85.00	\$110.00	\$115.00	\$125.00	\$170.00		Robert	\$60.00	\$90.00	\$90.00	\$120.00	\$120.00	
Estimated Annual Cost based on 500 hours (Mon-Fri / 450 regular hours & 50 overtime hours)	\$36,000.00							\$39,000.00							\$39,375.00						
Annual Trip Charges (estimated 18 trips per year)	\$810.00							\$0.00							\$0.00						
Total Estimated Annual Cost	\$36,810.00							\$39,000.00							\$39,375.00						
Provide the % cost over Trade Service to be charged to the Owner for any materials replaced or repaired.	10%							25%							10%						
Percentage of business construction oriented that is construction oriented versus maintenance oriented.																					
Construction Service	90%							35%							60%						
Acknowledge min 1-yr warranty parts/labor:	10%							65%							40%						
Comments:	Yes							Yes.							Yes						
								Parts that do not carry 1 year warranty will only carry mfg. warranty.													
Number of Years in Electrical Contractor Services	17							32							18						
City of RH Building Dept. registration # as a licensed electrical contractor	6110889							License 6112574							6111801						
Provided emergency procedure	Three numbers will be given after award. You can call any one of them and they will get someone out.							All service calls go through main line, 248-299-4212. Technicians available 24/7 with a second technician on standby to handle emergency situations.							Cell phone number of Ron Henry and Lead Technician. Both live in Rochester Hills and are available 24/7.						
How many yrs. providing said contract services?	17							13							18						
How many full-time employees?	50							25							9						
How many part-time employees?	0							3							2						
Experience and financial capability provided?	Provide all aspects of Electrical and Fire Alarm installations.							Has been in business for 32 years. Holds multiple contracts similar to the scope above. Will meet all insurance requirements and hold a bonding capacity of \$3 million. Electrical, HVAC and temperature control services.							Fully licensed, bonded and insured. Hold multiple contracts. Capable to carry out and complete all scope of work.						
Identify who responsible, including on-site supervision	Alan Thueme - Service Manager Noah DeLange - Foreman							Sidney Blomberg (President), Randy Blomberg (Vice President), Joe Dawson (Estimator/Manager), Bill Campbell (Master Electrician).							Ronald Henry, President Susan Darve- Vice President Jerry Rumble-Lead Technician						
How many clients w/the type of services described?	14 clients between school districts and municipalities.							Holds numerous service contracts with local municipalities, school districts, and commercial clients.							Holds numerous service contracts with property management companies, school districts and commercial clients.						
List of Subcontractors:	None at this time.							Does not anticipate needing to hire subcontractor.							National Time & Signal - Fire Alarm Diversion, Inc.-Trenching and pole bases Positive Energy LLC - Directional Boring I/Q Life Safety - Fire Alarm FMG Concrete - Saw Cutting						
Provided completed W-9?	Yes							Yes							No						
Can you meet City's Insurance Requirements?	Yes							Yes							Yes						
Do you accept credit card with no additional fees?	No							No							No						
Willing to Extend to MITN?	Yes							No							Yes						