NAME	Universal lawn Care Inc.	Young Innovations Inc.	A. H. Ross Corp
ADDRESS	Shelby Twp MI	Sterling Heights, MI	Toledo, OH
Years in Business	20 years	15 years	17 years
Years providing lawn mowing/related services	20 years	10 years	12 years
Ordinance Compliance activites with other	City of Rochester Hills 2006-09; 2011-13	Has worked directly w/ Fannie Mae, HUD and other	From 1999-2010 worked w/ Dept of Veterans
governmental agencies	City of Auburn Hills 2012-13	large organizations to remediate properties that	in property preservation and exterior maintenance
	Shelby Township 2010-13	have received City citations on lawn/exterior	including lawn maintenance and snow removal.
		ordinance violations w/ goal of revitilizing	
		communities hurt by foreclosed properties	
Full Time Employees	4 Full Time Employees	7 Full Time Employees	24 employees
Part Time Employees	8 Part Time Employees	0 Part Time Employees	N/A
Subcontractors	No Subcontractors	No Subcontractors	N/A
Fax Number	586-598-1674	586-264-9662	419-851-0069
E-mail	jason@universallawncareinc.com	kyleyoung.Yl@gmail.com	AHRosscorp@yahoo.com
Qualifications	Performed similar work with Auburn Hills,	Legally licensed & insured performing work for	Company owner-experienced property manager,
,	Shelby Township, City of Warren and City of	reputable realtors & service providers; dedicated	BA org mgmt, MBA project mgmt, retired veteran
	Rochester Hills	to profession of local communities while providing	
		quality service	
Experience	Prior contractor for Rochester Hills	Has been maintaining property for 15 years with	Manage over 150 personal rental units; contracted
	The contractor for Rochester Fins	an emphasis on ordinance violation remediation.	w/ OCWEN Bank, First Nat Bank, Bank of America,
		diremphasis on oranunce violation remediation.	Country Wide, Dept of Veterans & Safe Guard
			properties
Staff/Supervision	Crew foreman would be available as the on-site	K Young-Quality control Supervisor/Operations	S Ross & J Ross have been w/ AH Ross Corp for over
	supervisor with the owner overseeing all work	Mgr-10 yrs field exp/5 yrs overseeing field operations	10 yrs. Supervising grasscutting and snow
	done. The crew foreman has been employed	R Young-Office Mgr/Client Relations-5 yrs running	removal for over 900 properties.
	with company for 8 years	office & overseeing client relationships	removal for over 500 properties.
	with company for a years	ornice & overseeing chem relationships	

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Client References	City of Rochester Hills - Bob White	Asset Mgmt Specialists-Amanda Byrne, Bristol, PA	Bendix Corp, J Wischmeier, Elyria, OH
	City of Auburn Hills - Dale Mathis	Safeguard Properties-J Desuhn, Valley View, OH	Safe Guard Properties, R Robinson, Valley View, OH
	Shelby Township - Richard Zavislak	Fowler Real Estate Inc-C Fowler, Royal Oak, MI	Jain Properties, W Watson, Toledo, OH
	Macomb County Chore Service - Sue	Re/Max Showcase Homes, T Eason, Birmingham, MI	Allen Construction, E Daniels, Elyria, OH
	Macomb Twp Parks & Rec - Sal DiCaro	Select Real Est Prof Inc, J Minnick, Clinton Twp, MI	True North Energy, M Sevier, Chesapeake, VA
Equipment List	Trucks, Trailers, Snow Plowing Equipment,	Riding and walk behind mowers, commercial	Zero turn mowers, leaf blowers, edgers,
	Cutting Equipment, Hand Equipment.	blowers, hedgers, chainsaws, weedtrimmers,	trimmers and push mowers.
	Detailed list provided	sharpeners, GPS units, grass height guide sticks,	
		digital camera	
Availability to beging work	Available to begin work immediately	Prepared to begin work as outlined on May 1, 2014	Able to start work when grass cutting season starts.
Work Plan	Same plan as previous years. Keeping in	Crews & equipment prepped & ready daily; upon	Team leader assigned to area, will make sure work
	constant contact with building officials.	receipt of work order, crews dispatched to complete	is done according to contract and take required
	Completing any work within 24-48 hours of	work per client; photos taken on site and submitted	photo and turn into project mgr. Project mgr will
	notification	w/ invoice upon completion; email notification	review and turn in for invoicing. Weekly
		sent from site and door hanger left on site outlining	unannounced visits will be made to insure work
		work performed; quality control inspection to	completion.
		insure satisfaction	
Insurance Requirements	Yes	Yes	Yes
Exceptions		N/A	N/A
Comments		Proud to have been part of beautification of	N/A
		Michigan for 15 yrs & excited to continue in future	
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NAME	Universal lawn Care Inc.	Young Innovations Inc.	A. H. Ross Corp
ADDRESS	Shelby Twp MI	Sterling Heights, MI	Toledo, OH
COST PROPOSAL:			
Costs for 2014:			
Per Property-Not exceeding one acre	\$40.00 per property	\$175.00 per property	\$42.00 per property
Per Property Exceeding one acre	\$60.00 per property	\$300.00 per property	\$57.00 per property
Shrub trimming; trees, branches brush clean-up	\$25.00 per hour	\$150.00 per hour	\$14 per hour
Costs for 2015:			
Per Property-Not exceeding one acre	\$40.00 per property	\$180.00 per property	\$42.00 per property
Per Property Exceeding one acre	\$60.00 per property	\$310.00 per property	\$57.00 per property
Shrub trimming; trees, branches brush clean-up	\$25.00 per hour	\$160.00 per hour	\$14 per hour
Costs for 2016:			
Per Property-Not exceeding one acre	\$45.00 per property	\$190.00 per property	\$42.00 per property
Per Property Exceeding one acre	\$65.00 per property	\$320.00 per propety	\$57.00 per property
Shrub trimming; trees, branches brush clean-up	\$25.00 per hour	\$170.00 per hour	\$14 per hour

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Quantities Applied:			
Costs for 2014:			
Per Property-Not exceeding one acre	\$40 x 60 cuts = \$2400	\$175 x 60 cuts = \$10,500	\$42 x 60 cuts = \$2520
Per Property Exceeding one acre	\$60 x 0 cuts = 0	\$300 x 0 cuts = 0	\$57 x 0 cuts = 0
Shrub trimming; trees, branches brush clean-up			
Costs for 2015:			
Per Property-Not exceeding one acre	\$40 x 60 cuts = \$2400	\$180 x 60 cuts = \$10,800	\$42 x 60 cuts = \$2520
Per Property Exceeding one acre	\$60 x 0 cuts = 0	\$310 x 0 cuts = 0	\$57 x 0 cuts = 0
Shrub trimming; trees, branches brush clean-up			
Costs for 2016:			
Per Property-Not exceeding one acre	\$45 x 60 cuts = \$2700	\$190 x 60 cuts = \$11,400	\$42 x 60 cuts = \$2520
Per Property Exceeding one acre	\$65 x 0 cuts = 0	\$320 x 0 cuts = 0	\$57 x 0 cuts = 0
Shrub trimming; trees, branches brush clean-up			
		\$7,500	\$32,700 \$7,560