



Otto Bock PTI Presentation to the Rochester Hills City Council  
Monday, September 30<sup>th</sup>, 2013

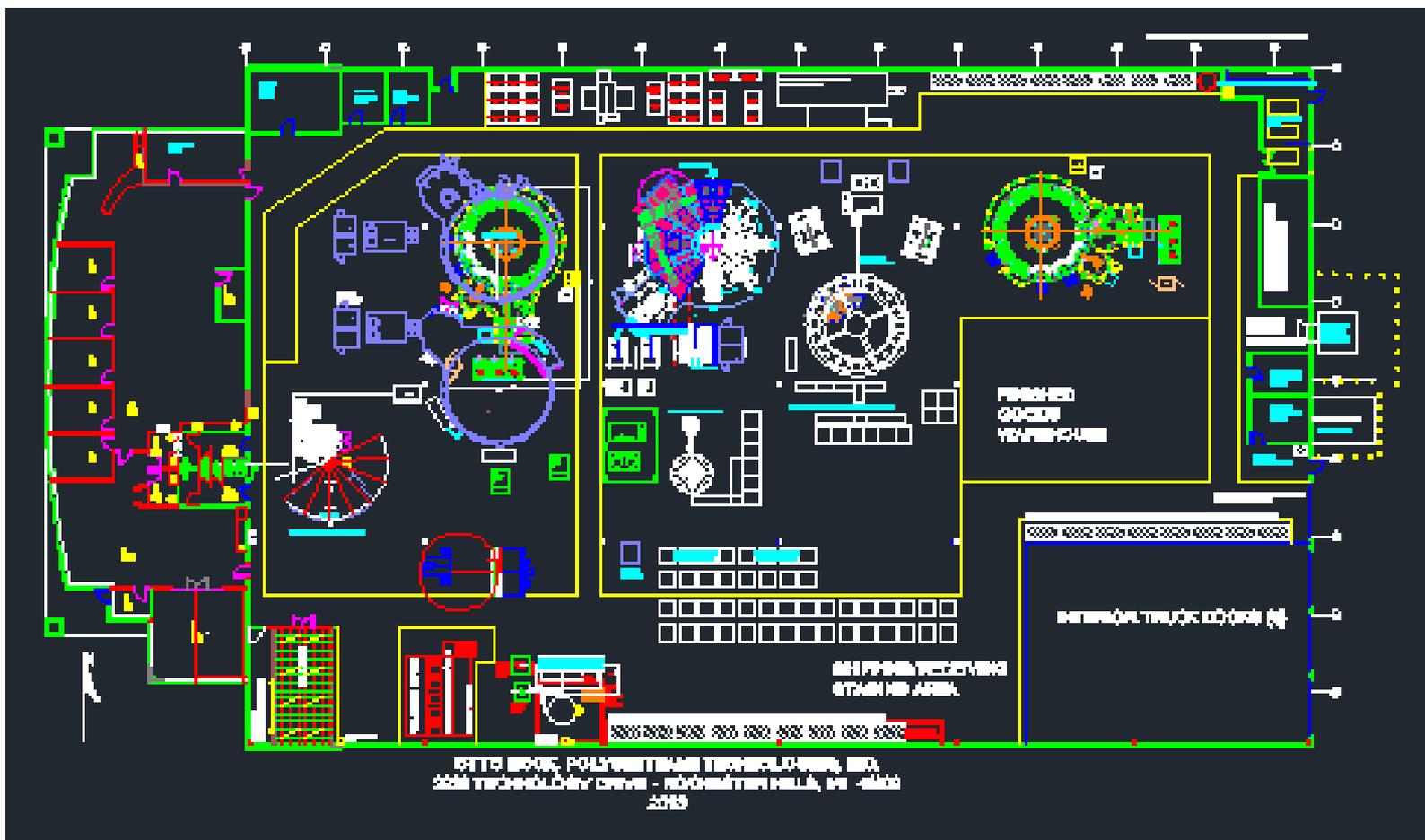


Highlights: Two New Customers Since June 19th, Presentation Introducing Brand New Technology at GM PT Existing Customers Demanding More Parts Search for Second Building Underway



Details:

- 2013 Sales on Track to Double 2012
- 2014 Tentative Sales Budget Includes 50% Increase
- Headquarters in Germany will Continue to Invest
- Customers Demand Retail Fulfillment/Space Needed
- New Machines or Retail Fulfillment in New Building



Retail Fulfillment Consists of:

- Preparing Molded Part for Packaging – Cleaning, etc...
- Assemble Point of Purchase Packaging & Package Part
- Place Packaged Parts in Shipping Boxes and Palletize
- Assemble 24 Pallets for Truck Load Shipment



Total Employment 56 – 14 Salary & 42 Hourly on 3 Shifts  
New Machine Investment will Exceed \$2,950,000  
New Investment will create 17 New Jobs in the Plant.  
Total Machine Investment EOY 2014 \$9,000,000  
With New Equipment Purchases – Zero Floor Space Left  
Preferred Plan is to Have Machines at 2923 Technology Dr.



Timing:      Lead Time for New Equipment is 25 Weeks  
Must be Delivered, Installed & Running in March '14  
New Building Lease Planned for 1<sup>st</sup> QTR 2014



Thank you for your attention and consideration on this very important issue.