

RFP-RH-10-002 HVAC Preventive Maintenance Agreement	K & S Ventures Inc						Temperature Services Inc					
K & S Ventures selected as providing the best value, and most responsive, responsive vendor proposal submitted.	2767 Grant Ave						37107 Schoolcraft Road					
All vendors that submitted proposals attended the mandatory mtg.	Rochester Hills MI 48309						Livonia MI 48150					
	Randy Blomberg						Mark McKay					
	248.299.4212						734.838.3200					
5-full service contracts information?	Provided						Provided					
4-Preventive Maintenance contracts information?	Provided						Provided					
Procedure for after hours and Emergency Calls?	Provided; maximum 1-hour response time						Provided.					
Comply with State of MI & Fed EEO?	Yes						Yes					
How many yrs performing HVAC maint.work?	20-years						27-years					
Do you inventory parts at local office?	Yes						Yes					
If no, how do you acquire replacement parts?	n/a						Replacement parts & components are kept at the discretion of the customer, sometimes at their site or at our shop.					
Type of Organization:	C-Corporation						Otherwise, they are acquired at supply houses.					
Number of full-time and part-time employees:	11-full time employees; 3-part time employees						Corporation; 14-full time; 1-part time					
Do you maintain an Engineering Dept?	No						Yes					
If yes, how many are registered Engineers?	n/a						1-Registered Engineer					
What % of business is maintenance work?	70%						50%					
Do you have uniform/detailed method...?	Yes						Yes					
Do you have REQUIRED computer-generated PM program?	Yes						Yes					
Is this program based on Manuf. Recomm. (REQUIRED) maint.procedures & historical data of similar eq.?	Yes						Yes					
Were samples provided of computer generated PM task sheets the mechanics use?	Yes						Yes					
Will you provide a specific HVAC mechanic to the City?	Yes						Yes					
List licenses:	Provided						Provided					
What training has the HVAC mechanic rec'd?	Provided						Provided					
Will a Service/Acct Manager be assigned to the City?	Yes						Yes					
How many yrs of exp does Svs/Acct Mgr have in maint/repair?	15-years						22-years					
How many yrs of exp does Svs/Acct Mgr have managing svs accts?	12-years						10-years					
Will the Svs/Acct Mgr be available on-site when requested by City?	Yes						Yes					
Hourly Rates - First Year:		Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri			
	Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7am to 5 pm	After 5 pm	Saturday	Sunday	Holiday
	JourneymanHVAC	\$65.00	\$95.00	\$95.00	\$119.00	\$119.00	General Maintenance	\$68.00	\$102.00	\$102.00	\$102.00	\$119.00
	BMS Specialist	\$85.00	\$139.00	\$139.00	\$159.00	\$159.00	Chiller Repairs	\$82.00	\$123.00	\$123.00	\$123.00	\$143.50
	List exceptions to the above chart: Straight Time hours						List exceptions to the above chart: Straight Time hours					
	List exceptions to the above chart: n/a						List exceptions to the above chart: Truck charge \$20 per repair job					
Hourly Rate - Second Year		Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri			
	Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7am to 5 pm	After 5 pm	Saturday	Sunday	Holiday
	JourneymanHVAC	\$65.00	\$95.00	\$95.00	\$119.00	\$119.00	General Maintenance	\$68.00	\$102.00	\$102.00	\$102.00	\$119.00
	BMS Specialist	\$85.00	\$139.00	\$139.00	\$159.00	\$159.00	Chiller Repairs	\$82.00	\$123.00	\$123.00	\$123.00	\$143.50
	List exceptions to the above chart: Straight Time hours						List exceptions to the above chart: Straight Time hours					
	List exceptions to the above chart: n/a						List exceptions to the above chart: Truck charge \$20 per repair job					

RFP-RH-10-002 HVAC Preventive Maintenance Agreement	K & S Ventures Inc						Temperature Services Inc					
K & S Ventures selected as providing the best value, and most responsive, responsive vendor proposal submitted.	2767 Grant Ave						37107 Schoolcraft Road					
All vendors that submitted proposals attended the mandatory mtg.	Rochester Hills MI 48309						Livonia MI 48150					
	Randy Blomberg						Mark McKay					
	248.299.4212						734.838.3200					
Hourly Rate - Third Year	Classif.	Mon-Fri 7am-5pm	Mon-Fri After 6pm	Saturday	Sunday	Holiday	Classif.	Mon-Fri 7am to 5 pm	Mon-Fri After 5 pm	Saturday	Sunday	Holiday
	JourneymanHVAC	\$70.00	\$102.00	\$102.00	\$129.00	\$129.00	General Maintenance	\$71.00	\$106.50	\$106.50	\$106.50	\$124.25
	BMS Specialist	\$89.00	\$139.00	\$139.00	\$159.00	\$159.00	Chiller Repairs	\$85.00	\$127.50	\$127.50	\$127.50	\$148.75
	List exceptions to the above chart: Straight Time hours						List exceptions to the above chart: Straight Time hours					
	List exceptions to the above chart: n/a						List exceptions to the above chart: Truck charge \$20 per repair job					
Hourly Rate - Fourth Year	Classif.	Mon-Fri 7am-5pm	Mon-Fri After 6pm	Saturday	Sunday	Holiday	Classif.	Mon-Fri 7am to 5 pm	Mon-Fri After 5 pm	Saturday	Sunday	Holiday
	JourneymanHVAC	\$70.00	\$102.00	\$102.00	\$129.00	\$129.00	General Maintenance	\$71.00	\$106.50	\$106.50	\$106.50	\$124.25
	BMS Specialist	\$89.00	\$139.00	\$139.00	\$159.00	\$159.00	Chiller Repairs	\$85.00	\$127.50	\$127.50	\$127.50	\$148.75
	List exceptions to the above chart: Straight Time hours						List exceptions to the above chart: Straight Time hours					
	List exceptions to the above chart: n/a						List exceptions to the above chart: Truck charge \$20 per repair job					
Explain company's policy in charging overtime costs for services	Overtime is considered anytime before 7 a.m. or after 5 p.m. Monday through Friday, and all Saturdays, Sundays & Holidays.						Any work performed from 5:00 p.m. to 7:00 a.m., Monday through Friday, and all day Saturday and Sunday is overtime.					
How will the Owner be charged for materials?	The Owner will have the option to purchase from K & S at a wholesale cost plus a markup of 20%.						Our wholesale cost plus 20%					
If Mark-Up: Is the mark-up % over wholesale cost?	Yes, 20%						Yes.					
What is the mark-up %?	Yes, 20%						20%					
OR												
If Discount: Is the discount % less list cost?	n/a											
What is the discount %?												
Acknowledge the % will remain firm through entire contract term:	Yes.						Left blank					
Any other costs or charges that have not been addressed?	No						Truck Charge: \$20.00 per repair job. No charge on Monthly Inspections.					
Will there be any subcontractors? If yes, list rates, etc:	No						No.					
Was a sample service agreement included?	Yes						Yes					
Was a resume of the company provided	Yes						Yes					
Was Hold Harmless provided?	Yes						Yes					
Can you meet City's insurance requirements.	Yes						Yes					
Have you provided W-9?	Yes						Yes					
Provide address of facility & distance (in miles) from City of RH:	2767 Grant Avenue, Rochester Hills 48309						37107 Schoolcraft Road, Livonia MI 48150					
	How many miles? 1-2 miles						Distance is 46-miles.					
Additional Comments:	K & S installed & programmed the Johnson Controls METASYS System currently in use at RH City Hall. Will provide MSDS should situation occur.						We have technicians living in Sterling Heights & Rochester Hills.					
12-Preventative Visits per year												

RFP-RH-10-002 HVAC Preventive Maintenance Agreement	Tech Mechanical Inc						R & A Heating & Cooling Inc.					
K & S Ventures selected as providing the best value, and most responsive, responsive vendor proposal submitted.	1490 Highwood E						275 Biltmore Blvd.					
All vendors that submitted proposals attended the mandatory mtg.	Pontiac MI 48340						Troy MI 48084					
	Jim Toccalino						Andrew Werhowatz III					
	248.322.5600						248.362.0100					
Hourly Rate - Third Year		Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri			
	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday	Classif.	8:30am-4:30p	After 4:30pn	Saturday	Sunday	Holiday
	Journeyman	\$87.50	\$131.25	\$131.25	\$131.25	\$175.00	All 4% increase from first year					
							All	\$67.60	\$101.40	\$135.20	\$135.20	\$135.20
	List exceptions to the above chart:						List exceptions to the above chart: Straight Time hours					
Hourly Rate - Fourth Year		Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri			
	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday	Classif.	8:30am-4:30p	After 4:30pn	Saturday	Sunday	Holiday
	Journeyman	\$87.50	\$131.25	\$131.25	\$131.25	\$175.00	All 4% increase from third year					
								\$70.30	\$105.46	\$140.61	\$140.61	\$140.61
	List exceptions to the above chart:						List exceptions to the above chart: Straight Time hours					
Explain company's policy in charging overtime costs for services	If customer requests technician be on site between 6:00 p.m. and 7:30 a.m. or on Saturdays, Sundays or holidays, they will be charged overtime rates.						Normal working hours are from 8 a.m. till 4:40 p.m. everything else is overtime					
How will the Owner be charged for materials?	Mark-up over wholesale cost						By invoice					
If Mark-Up: Is the mark-up % over wholesale cost?	Yes						Percentage over actual wholesale cost, from a actual local supply house.					
What is the mark-up %?	30%						Not national average! Graduated % mark up.					
OR							.01-49.99 - 100%					
If Discount: Is the discount % less list cost?							50.00 - 199.99 - 75%					
What is the discount %?							200.00 - 499.99 - 50%					
Acknowledge the % will remain firm through entire contract term:	Yes						500.00 - and up - 33%					
Any other costs or charges that have not been addressed?	Yes. Truck charge \$45, Refrigerant Disposal-varies w/market.						Yes. Tool charges, Recovery \$25, Evacuation \$25, torch charge depending repair.					
Will there be any subcontractors? If yes, list rates, etc:	Yes. Electrical, crane. Customer will be charged subcontractor cost plus 10% or owner may hire subcontractor directly.						Yes. Unit replacement may need and electrician, crane. If you need duct cleaning, it would be sub-contracted. Back flow certification.					
Was a sample service agreement included?	Yes.						Yes					
Was a resume of the company provided	Yes.						Indicated yes, but not provided					
Was Hold Harmless provided?	Yes.						Yes					
Can you meet City's insurance requirements.	Yes.						Yes					
Have you provided W-9?	Yes.						Yes					
Provide address of facility & distance (in miles) from City of RH:	Tech Mechanical is located at 1490 Highwood E, Pontiac MI 48340; 5-miles from the City of Rochester Hills.						275 Biltmore Blvd., Troy, MI 48084 - 8 miles					
Additional Comments:	Primary technician lives in Troy. Technicians are dispatched from their homes.											
12-Preventative Visits per year												

RFP-RH-10-002 HVAC Preventive Maintenance Agreement	North Star Mechanical Inc						Great Lakes Mechanical					
K & S Ventures selected as providing the best value, and most responsive, responsive vendor proposal submitted.	50650 Corporate Drive, Ste. A						3800 Maple					
All vendors that submitted proposals attended the mandatory mtg.	Shelby Township MI 48315						Dearborn MI 48126					
	Anthony Chabot						John Serrano					
	586.939.0070						313.581.3043					
5-full service contracts information?	Provided						3-provided					
4-Preventive Maintenance contracts information?	Provided						Provided					
Procedure for after hours and Emergency Calls?	Provided						Provided- 2-hour response time for all after hours.					
Comply with State of MI & Fed EEO?	Yes						Yes					
How many yrs performing HVAC maint.work?	20 plus years						60 plus years					
Do you inventory parts at local office?	Yes						Yes					
If no, how do you acquire replacement parts?												
Type of Organization:	Corporation						Corporation					
Number of full-time and part-time employees:	37-full time						50-full time; zero part time					
Do you maintain an Engineering Dept?	No						No					
If yes, how many are registered Engineers?												
What % of business is maintenance work?	75%						70%					
Do you have uniform/detailed method...?	Yes						Yes					
Do you have REQUIRED computer-generated PM program?	Yes						Yes					
Is this program based on Manuf. Recomm. (REQUIRED) maint.procedures & historical data of similar eq.?	Yes						No					
Were samples provided of computer generated PM task sheets the mechanics use?	Yes						Yes, but not provided					
Will you provide a specific HVAC mechanic to the City?	Yes						Yes					
List licenses:	Provided						Provided					
What training has the HVAC mechanic rec'd?	Provided						Provided					
Will a Service/Acct Manager be assigned to the City?	Yes						Yes					
How many yrs of exp does Svs/Acct Mgr have in maint/repair?	25-years						15-years					
How many yrs of exp does Svs/Acct Mgr have managing svs accts?	20-years						6-years					
Will the Svs/Acct Mgr be available on-site when requested by City?	Yes						Yes					
Hourly Rates - First Year:		Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri			
	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday
	Journeyman	\$85.00	\$127.50	\$127.50	\$127.50	\$127.50	Maintenance	\$71.00	\$88.50	\$88.50	\$102.00	\$102.00
	Apprentice	\$70.00	\$105.00	\$105.00	\$105.00	\$105.00	Chiller Repair	\$90.00	\$110.00	\$110.00	\$129.00	\$129.00
	List exceptions to the above chart: Overtime service calls are billed to portal to portal, trip charge						List exceptions to the above chart: Truck charge for service call \$30					
Hourly Rate - Second Year		Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri			
	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday
	Journeyman	\$88.00	\$132.00	\$132.00	\$132.00	\$132.00	Maintenance	\$71.00	\$88.50	\$88.50	\$102.00	\$102.00
	Apprentice	\$73.00	\$109.50	\$109.50	\$109.50	\$109.50	Chiller Repair	\$90.00	\$110.00	\$110.00	\$129.00	\$129.00
	List exceptions to the above chart: Overtime service calls are billed to portal to portal, trip charge						List exceptions to the above chart: Truck charge for service call \$30					

RFP-RH-10-002 HVAC Preventive Maintenance Agreement	North Star Mechanical Inc						Great Lakes Mechanical					
K & S Ventures selected as providing the best value, and most responsive, responsive vendor proposal submitted.	50650 Corporate Drive, Ste. A						3800 Maple					
All vendors that submitted proposals attended the mandatory mtg.	Shelby Township MI 48315						Dearborn MI 48126					
	Anthony Chabot						John Serrano					
	586.939.0070						313.581.3043					
Hourly Rate - Third Year	Classif.	Mon-Fri	Mon-Fri	Saturday	Sunday	Holiday	Classif.	Mon-Fri	Mon-Fri	Saturday	Sunday	Holiday
	Journeyman	7:30am-6pm	After 6pm	\$138.00	\$138.00	\$138.00	Maintenance	7:30am-6pm	After 6pm	\$89.00	\$107.00	\$107.00
	Apprentice	\$92.00	\$138.00	\$138.00	\$138.00	\$138.00	Chiller Repair	\$71.00	\$89.00	\$89.00	\$107.00	\$107.00
		\$76.00	\$114.00	\$114.00	\$114.00	\$114.00		\$90.00	\$107.00	\$107.00	\$129.00	\$129.00
	List exceptions to the above chart: Overtime service calls are billed to portal to portal, trip charge						List exceptions to the above chart: Truck charge for service call \$30					
Hourly Rate - Fourth Year	Classif.	Mon-Fri	Mon-Fri	Saturday	Sunday	Holiday	Classif.	Mon-Fri	Mon-Fri	Saturday	Sunday	Holiday
	Journeyman	7:30am-6pm	After 6pm	\$142.50	\$142.50	\$142.50	Maintenance	7:30am-6pm	After 6pm	\$89.00	\$107.00	\$107.00
	Apprentice	\$95.00	\$142.50	\$142.50	\$142.50	\$142.50	Chiller Repair	\$71.00	\$89.00	\$89.00	\$107.00	\$107.00
		\$79.00	\$118.50	\$118.50	\$118.50	\$118.50		\$90.00	\$107.00	\$107.00	\$129.00	\$129.00
	List exceptions to the above chart: Overtime service calls are billed to portal to portal, trip charge						List exceptions to the above chart: Truck charge for service call \$30					
Explain company's policy in charging overtime costs for services	Overtime labor is charge portal to portal						Overtime is for work over 8 hours per day or 40 hours per week					
How will the Owner be charged for materials?	Owner will be invoiced for materials & labor upon completion of service call.						Wholesale plus 15%					
If Mark-Up: Is the mark-up % over wholesale cost?							Yes					
What is the mark-up %?							15%					
OR												
If Discount: Is the discount % less list cost?	Yes						n/a					
What is the discount %?	20%											
Acknowledge the % will remain firm through entire contract term:	Yes						Yes					
Any other costs or charges that have not been addressed?	No. (See above overtime labor charge portal to portal, trip charge)						Truck charge for service call is \$30.00					
Will there be any subcontractors? If yes, list rates, etc:	No.						No					
Was a sample service agreement included?	Yes						No					
Was a resume of the company provided	Yes						Yes					
Was Hold Harmless provided?	Yes						Yes					
Can you meet City's insurance requirements.	Yes						Yes					
Have you provided W-9?	Yes						Yes					
Provide address of facility & distance (in miles) from City of RH:	50650 Corporate Drive, Ste A, Shelby Township, MI 48315						3800 Maple, Dearborn, MI 48216					
	8.1 miles from City of Rochester Hills						30-miles					
Additional Comments:												
12-Preventative Visits per year												

RFP-RH-10-002 HVAC Preventive Maintenance Agreement													
		Guardian Environmental Services inc					R W Mead & Sons Inc						
K & S Ventures selected as providing the best value, and most responsive, responsive vendor proposal submitted.		34400 Glendale Ave Livonia MI 48150					33795 Riviera Fraser MI 48026						
All vendors that submitted proposals attended the mandatory mtg.		Richard A Dekeyser 734.513.9500					John Mora 586.296.3650						
Hourly Rate - Third Year		Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri				
	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday	
	Journeyman	\$92.00	\$117.00	\$117.00	\$156.00	\$156.00	Journeyman	\$82.00	\$116.00	\$116.00	\$157.00	\$157.00	
	Apprentice	\$69.00	\$97.00	\$97.00	\$136.00	\$136.00							
	List exceptions to the above chart: any onsite work after 4 pm customer has option of waiting					List exceptions to the above chart:							
Hourly Rate - Fourth Year		Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri				
	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday	
	Journeyman	\$92.00	\$117.00	\$117.00	\$156.00	\$156.00	Journeyman	\$84.00	\$119.00	\$119.00	\$161.00	\$161.00	
	Apprentice	\$69.00	\$97.00	\$97.00	\$136.00	\$136.00							
	List exceptions to the above chart: any onsite work after 4 pm customer has option of waiting					List exceptions to the above chart:							
Explain company's policy in charging overtime costs for services	Any on-site work after 4:00 p.m. customer has option of waiting.					Overtime is only charged with the permission of the owner.							
How will the Owner be charged for materials?	Yes					At owner's request a quote for repairs will be supplies with a break-down of labor and material.							
If Mark-Up: Is the mark-up % over wholesale cost?	20%					Yes							
What is the mark-up %?						15%							
OR													
If Discount: Is the discount % less list cost?													
What is the discount %?													
Acknowledge the % will remain firm through entire contract term:													
Any other costs or charges that have not been addressed?	No					No							
	NONE												
Will there be any subcontractors? If yes, list rates, etc:	Yes/No					No							
	Backflow Testing												
Was a sample service agreement included?	Yes					Yes							
Was a resume of the company provided	Yes					Yes							
Was Hold Harmless provided?	Yes					Yes							
Can you meet City's insurance requirements.	Yes					Yes							
Have you provided W-9?	Yes					Yes							
Provide address of facility & distance (in miles) from City of RH:	15-Miles					33795 Riviera, Fraser MI 48026							
						18-miles from City of Rochester Hills							
Additional Comments:						Technicians are dispatched from vehicles & could be as close as Pontiac, Auburn Hills & Troy.							
12-Preventative Visits per year													

RFP-RH-10-002 HVAC Preventive Maintenance Agreement						
		Johnson Controls Inc				
K & S Ventures selected as providing the best value, and most responsive, responsive vendor proposal submitted.		2875 High Meadow Circle				
		Auburn Hills MI 48326				
All vendors that submitted proposals attended the mandatory mtg.		Raymond Cloutier				
		248.276.6000				
5-full service contracts information?	Provided					
4-Preventive Maintenance contracts information?	Provided					
Procedure for after hours and Emergency Calls?	Provided; response time 2-hours on site					
Comply with State of MI & Fed EEO?	Yes					
How many yrs performing HVAC maint.work?	100-years					
Do you inventory parts at local office?	Yes					
If no, how do you acquire replacement parts?	Some parts are local; all other parts are shipped to site within 24-hours					
Type of Organization:	Corporation					
Number of full-time and part-time employees:	100,000 full time; zero part time					
Do you maintain an Engineering Dept?	Yes					
If yes, how many are registered Engineers?	5,000 registered Engineers					
What % of business is maintenance work?	70%					
Do you have uniform/detailed method...?	Yes					
Do you have REQUIRED computer-generated PM program?	Yes					
Is this program based on Manuf. Recomm. (REQUIRED) maint.procedures & historical data of similar eq.?	Yes					
Were samples provided of computer generated PM task sheets the mechanics use?	Yes					
Will you provide a specific HVAC mechanic to the City?	Yes					
List licenses:	Provided					
What training has the HVAC mechanic rec'd?	Provided					
Will a Service/Acct Manager be assigned to the City?	Yes					
How many yrs of exp does Svs/Acct Mgr have in maint/repair?	34-years					
How many yrs of exp does Svs/Acct Mgr have managing svs accts?	30-years					
Will the Svs/Acct Mgr be available on-site when requested by City?	Yes					
Hourly Rates - First Year:		Mon-Fri	Mon-Fri			
	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday
	General Maintenance	\$83.00	\$124.50	\$124.00	\$124.00	\$166.00
	Chiller Repairs	\$98.00	\$147.00	\$147.00	\$147.00	\$196.00
	Centrifugal Screws					
	List exceptions to the above chart:					
Hourly Rate - Second Year		Mon-Fri	Mon-Fri			
	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday
	General Maintenance	\$85.00	\$127.50	\$127.50	\$127.50	\$170.00
	Chiller Repairs	\$100.00	\$150.00	\$150.00	\$150.00	\$200.00
	Centrifugal Screws					
	List exceptions to the above chart:					

RFP-RH-10-002 HVAC Preventive Maintenance Agreement							
		Johnson Controls Inc					
K & S Ventures selected as providing the best value, and most responsive, responsive vendor proposal submitted.		2875 High Meadow Circle					
		Auburn Hills MI 48326					
All vendors that submitted proposals attended the mandatory mtg.		Raymond Cloutier					
		248.276.6000					
Hourly Rate - Third Year		Mon-Fri	Mon-Fri	Saturday	Sunday	Holiday	
	Classif.	7:30am-6pm	After 6pm				
	General Maintenance	\$86.50	\$129.75	\$129.75	\$129.75	\$173.00	
	Chiller Repairs	\$101.50	\$152.25	\$152.25	\$152.25	\$203.00	
	Centrifugal Screws						
	List exceptions to the above chart:						
Hourly Rate - Fourth Year		Mon-Fri	Mon-Fri	Saturday	Sunday	Holiday	
	Classif.	7:30am-6pm	After 6pm				
	General Maintenance	\$88.00	\$132.00	\$132.00	\$132.00	\$176.00	
	Chiller Repairs	\$103.00	\$154.50	\$154.50	\$154.50	\$206.00	
	Centrifugal Screws						
	List exceptions to the above chart:						
Explain company's policy in charging overtime costs for services	Overtime is charged for work over 8 hours per day or 40 hours per week						
	Johnson Controls parts will cost List Price minus 50%. All other vendor						
How will the Owner be charged for materials?	materials will cost vendor price plus 15%.						
If Mark-Up: Is the mark-up % over wholesale cost?	See above						
What is the mark-up %?							
OR							
If Discount: Is the discount % less list cost?							
What is the discount %?							
Acknowledge the % will remain firm through entire contract term:							
Any other costs or charges that have not been addressed?	Yes; \$50 truck charge per day for approved repair work.						
Will there be any subcontractors? If yes, list rates, etc:	No.						
Was a sample service agreement included?	Yes						
Was a resume of the company provided	Yes						
Was Hold Harmless provided?	Yes						
Can you meet City's insurance requirements.	Yes						
Have you provided W-9?	Yes						
Provide address of facility & distance (in miles) from City of RH:	JCI, 2875 High Meadow Circle, Auburn Hills MI 48326						
	Approximately seven (7) miles from the City of Rochester Hills.						
Additional Comments:							
12-Preventative Visits per year							

