

# **Presentation Overview**

# > Purpose

 Consideration for the establishment of a Industrial Development District

## Agenda

- About Molex
- Primary drivers of project
- Relocation Opportunities
- Project Description
  - Overview of Project
  - Planned Investment
- Q & A





# **About Molex**

- > Electronic Connector and Solutions Provider
- > Headquartered in Lisle, Illinois
- Wholly owned subsidy of Koch Industries



# **Quick Facts**

#### **GLOBAL PROVIDER OF INNOVATIVE ELECTRONIC SOLUTIONS**



#### **MARKETS SERVED:**

TELECOM DATACOM CONSUMER INDUSTRIAL MOBILE AUTOMOTIVE MEDICAL AEROSPACE/DEFENSE





#### **CULTURE**

Market-Based Management®

Continuous Improvement

Efficient Use of Resources

Environmental Health & Safety

Compliance

#### **CAPABILITIES**

Customer

Innovation

Operations

Commercial Excellence

Employee Talent

Moving from connectors to total electronic solutions

We create value

for customers

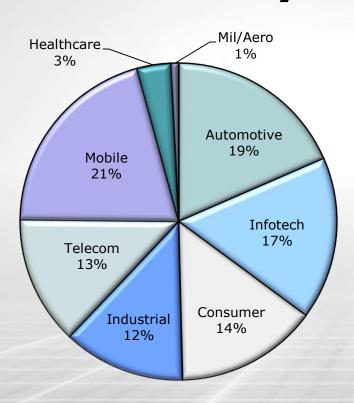
and society.

**Building a Stronger Molex** 

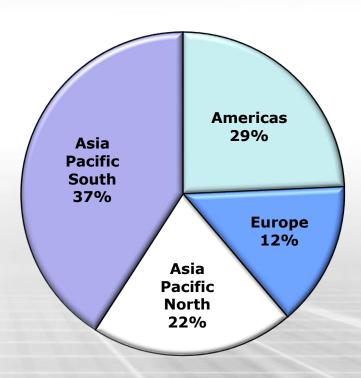


# Sales by Industry and Geography

# **Industry**

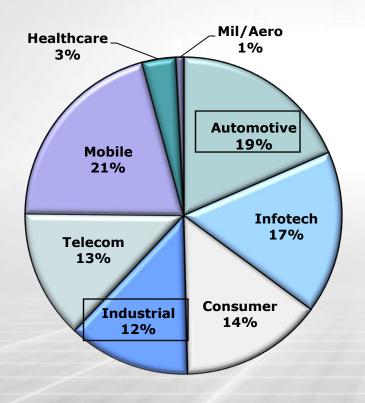


# Geography





# **Industry Focus**



In 2014, Molex announced that it is seeking to shift from being a component supplier to being a solutions provider.

As part of this shift, our Auburn Hills location became the Global Headquarters for our newly formed Transportation and Industrial Solutions Division (TISD)



# Three Business Units - One Division

- 1. Transportation Solutions BU Serving automotive and transportation customers
- 2. Connected Mobility Solutions BU Serving connected mobility customers
- 3. Industrial Solutions BU Serving industrial customers



## **Current Location Limitations**

With the continued growth of our business and formation of the new Divisional Headquarters, we are outgrowing our current home

#### Our Current Building Statistics/Limitations

- 86,000 sqft of Total Building Space
- 35,000 sqft of R&D/Test Space
- Seating Capacity of 290 people
  - At Capacity
- Parking Capacity of 210 spaces
  - Currently Renting Parking Space from our Neighbor



# Jobs/Employment Changes

## **Headcount Projections**

#### > Current Headcount @ 299

- Includes increase of 80 new positions since 11-1-15
  - 68 new hires
  - 12 transfers from out of State/Country

#### Projected Growth

- Currently 23 open positions to be filled
  - Actively working to fill these vacancies
- Anticipated headcount at move @ 325
- Projected 5 year plan calls for an additional 80 100 new jobs
- Current gross annual payroll @ \$27.8M





## **Search for New Home**

#### Other Molex TISD Locations in Americas

Lisle, IL - Lincoln, NE - Little Rock, AR - Tampa, FL - Waterloo Ontario, Canada, - Nogales, Mexico

#### Customer Connection

- Goal to remain close to customer base
- Detroit area presence

#### Options Review

- Expand current location vs New build vs Refurbish existing new location
- Explored areas in Auburn Hills, Pontiac, Rochester Hills

#### > Selection

The beautiful City of Rochester Hills





# **Existing Rochester Hills Site**



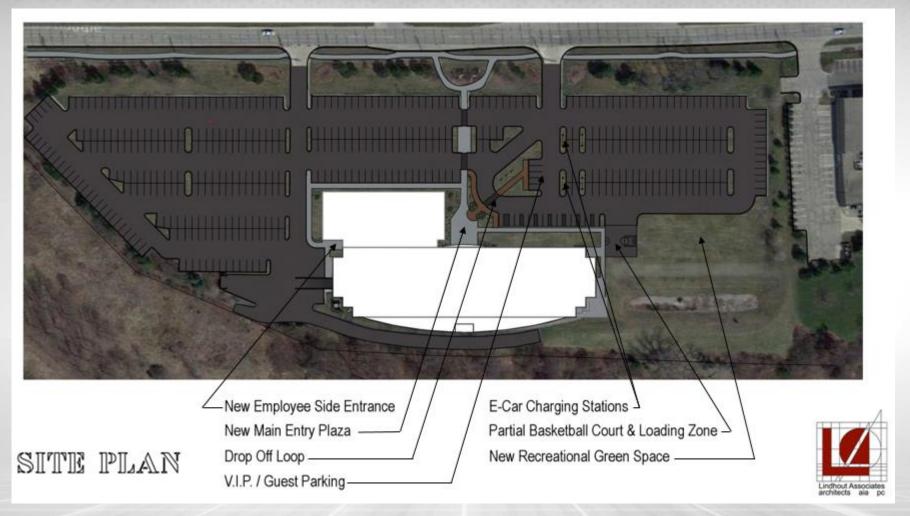
EXISTING SITE PLAN



> Existing Building: 128,000 SF



# **Rochester Hills Site Plan**



- > Building Expanded to: 143,000 SF
- Parking @ 475 spaces to accommodate employees and customer visits

# **Rochester Hills Facility**

# Our new facility in Rochester Hills will allow us to grow our capacity and engineering capabilities

#### Building Statistics

- 128,000 sqft Existing Building
- 15,000 sqft Expansion
- 143,000 sqft Total Building Space
- 55,000 sqft of R&D Testing Space
- Seating Capacity of 475 people
  - Will support 10 year growth Plan
- Parking Capacity of 475 spaces







# **Rochester Hills Facility**

Designed with amenities to attract and retain top talent.

#### > Amenities

- World Class Engineering Design Center
- LED Lighting Upgrades
- Fitness Center
- Electric Car Charging Stations



# **Investment and Timing**

Molex will be making a significant investment in the property and business

Description	Projected Cost
15,000 SF building expansion	\$2,300,000
Mechanical, Electrical, Plumbing for expansion	\$2,100,000
Building Renovations & Enhancements	\$3,700,000
Mechanical, Electrical, Plumbing for remodel	\$1,400,000
IT, Security, Sound masking	\$850,000
Furniture & Fixtures	\$2,500,000
Machinery & Equipment	\$3,100,000
Total	\$15,950,000

- Projected Construction Start March, 2017
- > Projected Completion August, 2017



# molex

one company > a world of innovation