PROPOSAL TABULATION

NAME	ESKO Roofing	CEI Michigan, LLC	VJM Design & Build Corporation
ADDRESS	Shelby Township, MI	Howell, MI	Waterford, MI
Years in Business	37 years	42 years	6 years
Years providing roofing systems	37 years	42 years	6 yrs as corp, owners providing services 18 yrs
Alternate	N/A	No alernates proposed	N/A
Warranty	Per specifications	15 yrs no dollar limit from manuf; 2-yr	15 years
		contractor warranty from CEI tied to the	
		manuf warranty	
Delivery	2 weeks	Within 2 weeks	2 weeks
Work Plan	Base Bid - remove debris within 24 hrs	Ballast stone removed from the 2 roof areas	Removal Work/Installation
	of start of project (very little debris).	first; roofing wk will be complete in one	Ph I - Job/Safety Setup
	Alternates - need dumpsters on site as	day; sheet metal work will be installed	Ph II - Roofing Tear-Off
7/1/2	work is being completed. Dumpsters	after roofing work is complete to ensure	Ph III - Roofing Installation
	mainly for masonry and metal roof	that the dimensions are accurate.	Ph V - Sheet Metal and Accessories
	rework		Ph VI - Job Completion
Timeline	Start 1-2 wks roofing	Start date within 2 wks of submittal	3/16/11 to 3/31/11 - 13 days
	Alternate #1 2-3 weeks	approvals. All work completed in 1 week	
	Alternate #2 2-3 weeks		
Manufacturer's product info provided	No - Firestone	Yes	Yes
Manufacturer's literature provided	No - Firestone	Yes	Yes
Full Time Employees	30 employees	50 employees	1 employee
Part Time Employees		0	1 employee
Experience and financial capability	Roofing for 37 years; Work in Rochester	Public & private clients; many yrs experience	19 yrs in construction industry; high degree of
	during that time frame; great reputation	managing & installing complicated projects	customer satisfaction, Safety Manuals, OSHA
	w/ Frank Rewold & Son-numerous	of all sizes. Financial related references	standards
	projects through the year.	provided	
Walder Committee			
- 11 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -			

PROPOSAL TABULATION

NAME	ESKO Roofing	CEI Michigan, LLC	VJM Design & Building Corporation	
ADDRESS	Shelby Township, MI	Howell, MI	Waterford, MI	
Contractor's personnel assigned to	Eskeliner - 25+ yrs	Key mgmt employees 8 to 41 years	Manly - Proj Mgr - 19 yrs construction	
project	Updyke - 25+ yrs	experience; field employees are union	Fornell - Site Superintendent/Foreman	
	Kortas - 30+ yrs	crews both roof and sheet metal, participate		
The state of the s	Diegel - 15+ yrs	in MUST continuing education and drug		
	DeCraene - 15+ yrs	screening programs; foremen are OSHA 30 hr		
		certified with rest of crew 10 hr certified.		
		Average experience is 15 years		
Subcontractors utilized by company	Washington Concrete	If Alt #1- Top North Construction and Ram	Greater Detroit Construction	
	Masonry Maintenance	Construction. No other subcontractors		
	GT Building	would be utilized		
Comparable Projects	West Bloomfield Township	Biomed Bldg U/M - Ann Arbor	Frenchs - Minnapolis, MN	
	Barton Malow	Clarenceville Middle School - Livonia	Foy - Great Lakes, IL	
	Frank Rewold & Son, Inc.	University Prep Academy - Detroit	Simon - Great Lakes, IL	
	George W. Auch Co	City of Livonia	Kinney - Livonia, MI	
	Skanska	GM - Lansing	Gowne - Flint, MI	
	E. Gilbert & Son Inc.	Washtenaw Couty, E Lansing, Gross Pte Farms	Huron Clinton Metro Authority	
			Great Lakes Naval Base, Great Lakes, IL	
Warranty for parts and labor	Yes	Yes	Yes	
Insurance Requirements	Yes	Yes	Yes	
Bid Bond	Yes	Yes	Yes	
DIG DONG	163	163	160	

PROPOSAL TABULATION

NAME	ESKO Roofing		CEI Michigan, LLC		VJM Design & Build Corporation	
ADDRESS	Shelby Township, MI		Howell, MI		Waterford, MI	
COST PROPOSAL:				WALL		
Base Proposal:						
Labor	128 hrs @ \$81.25	\$10,400.00	Roofer (164 hrs @ \$65.88)	\$10,805.00	Roofer (225 hrs @ \$75)	\$16,875.00
			Sheet Metal (27 hrs @ \$68.37)	\$ 1,846.00	Laborer (40 hrs @ \$50)	\$ 2,000.00
	Total for Labor	\$10,400.00	Total for Labor	\$12,651.00	Total for Labor	\$18k,875.00
Other Charges	No		No		No	
Products:	EPDM - MWA	\$ 5,730.00	EPDM material/Access - Firesto	ne	Carlisle - Sure Seal (EPDM)	\$ 6,300.00
	Insulation - MWA	\$ 3,505.00		\$11,915.00	Carlisle - Poly-Isosynurate Insul	ation
	Misc	\$ 9,279.00	Insulation - Firestone	\$ 6,300.00		\$5,425.00
			Aluminum - Firestone	\$ 1,500.00		
	(Domestic)					
	Total for Products	\$18,514.00	Total for Products	\$19,715.00	Total for Products	\$11,725.00
Other Charges			No	ALABAMAN AND THE STATE OF THE S		
TOTAL BASE PROJECT	TOTAL BASE PROJECT	\$28,914.00	TOTAL BASE PROJECT	\$32,366.00	TOTAL BASE PROJECT	\$30,600.00
Alternate #1		\$23,800.00		\$43,985.00		\$20,400.00
Main entrance remains open for regular						
bus traffic; contractor provides protective						
features to undertake work/protect				MILITER AND		77-AAA ABAHATA
public						7//****
Alternate #2		\$73,497.00		\$89,517.00		\$62,850.00
Remove & replace all coping lacking						
sufficient space to counter flash in	**************************************	·				
accordance w/ manuf recommendations						
TOTAL WITH ALTERNATES #1 & #2		\$126,211		\$165,868		\$113,850
Exceptions/Alternates			Includes Addendum 1, 2, 3			

PROPOSAL TABUALTION

NAME	LaDuke Roofing & Sheet Metal	Armstrong Enterprises, Inc.	Professional Roofing Services, Inc.
ADDRESS	Oak Park, MI	Pinckney, MI	Flushing, MI
	77-		
Years in Business	75+ years	23 years	9 years
Years providing roofing systems	75 years	23 years	9 years
Alternate	No alternates provided		
Warranty	15 years manufacturer's - no dollar limit	15 years total system warranty includes	15 year manufacturers' material and
	warranty; 2 years contractor's insulation by manufacturer		labor warranty to cover failure to prevent
	workmanship warranty		penetration of water
Delivery	Within 45 days	2 weeks	2 weeks
Work Plan	To match architect's scope	Stage materials & trash containers. Re-	Will only score enough membrane and
		move all metal coping, install nailers to	remove enough flashings that can be
		receive new coping metal; raise curb	replaced the same day. All temporary
		height as needed; remove existing roof	tie-ins will be made watertight to
		ballast; clean debris from work area;	prevent moisture intrusion.
		install insulation, cover w/ membrane	
		roof system; install coping metal.	
Timeline	Project to begin within 10 days of Notice	Commence work 2 wks after contract	Can start within 2 weeks of notice to
	to Proceed & completed within 45 days	signing; one week to complete base	proceed and be substantially complete
		bid	in 5 working days
Manufacturer's product info provided	No	Yes	Yes
Manufacturer's literature provided	No	Yes	Yes
Full Time Employees	35 employees	17 employees	8 employees
Part Time Employees		1 employee	6 employees
Experience and financial capability	Bonding Capacity: \$1.5 million	Certified Versico applicator since 1994 w/	\$500,000 bonding capacity and \$50,000
	Over 1,000,000 sq ft installed over	100% approved inspection rating; 15-yr	credit line
	past year	award of quality installations; bonded	
		job; Armstrong Enterprises long standing	
		relationships with suppliers needed	A A A A A A A A A A A A A A A A A A A

PROPOSAL TABUALTION

	Armstrong Enterprises, Inc.	Professional Roofing Services, Inc.
Oak Park, MI	Pinckney, MI	Flushing, MI
President, Office Controller and	Owner (since 1974); superintendant	Superintendent, licensed bldr 25 yrs
Project Manager	(1975); foreman (1993); master shingle	Foreman, 15 yrs experience
		Short - 20 years experience
		Hendricks-15 years experience
	All employees have Lead safe worker	Bruton-25 years experience
	certifications & lead supervision	A A A A A A A A A A A A A A A A A A A
	Plus other personnel.	
Environmental Services	Northern Plumbing	Staley Plumbing & Heating
Grunwell Cashero	Boze Painting & Decorating	Stephenson Corporation
S.E. Kalchick Mechanical	Ford Masonry	Castles Brothers
	Ashcott Electric	
American Axle & Manuf-Hamtramck	Applegate/Kirco Manix, Troy	Otisville Elementary School
GM Willow Run Drive Train Plant	Cliffs Landing/Kramer-Triad, Ann Arbor	Hamady Elementary School
Berkley Schools	Contracting Resources, Brighton	Lucky's Steakhouse, Genesys
Utica Schools	Advanced Auto, Detroit	Store Fixture Supercenter
Washtenaw County Jail	Hudson Museum, Chelsea	Barry's Sign Company
		*
Voc	Vac	Vas
res	Yes	Yes
Yes	Vec	
Yes	Yes	Yes
	720/7/17/	
*		
	TOTATO SAA	
	//44///	
	President, Office Controller and Project Manager Environmental Services Grunwell Cashero S.E. Kalchick Mechanical American Axle & Manuf-Hamtramck GM Willow Run Drive Train Plant Berkley Schools Utica Schools	President, Office Controller and Project Manager (1975); foreman (1993); master shingle applicator (1976); master shingle applicator (1984); lead safe worker (1985) All employees have Lead safe worker certifications & lead supervision Plus other personnel. Environmental Services Northern Plumbing Grunwell Cashero S.E. Kalchick Mechanical Ford Masonry Ashcott Electric American Axle & Manuf-Hamtramck GM Willow Run Drive Train Plant Berkley Schools Utica Schools Utica Schools Ves Yes Yes Yes Yes

PROPOSAL TABUALTION

NAME	LaDuke Roofing & Sheet Metal		Armstrong Enterprises, Inc.		Professional Roofing Services, Inc.	
ADDRESS			Pinckney, MI		Flushing, MI	
COST PROPOSAL:				A.A.A.A.A.		
Base Proposal:		V-1-1		4.5.5.5.5.5.	5 (1701 O (50)	¢40,030,00
Labor	Roofing	\$12,375.00	Roofer (90 hrs @ \$73.75)	\$6637.50	Roofing (170 hrs @ \$59)	\$10,030.00
	Sheet Metal	\$ 4,125.00	Laborer (40 hrs @ \$58.75)	\$2350.00	Sheet Metal (20 hrs @ \$69)	\$ 1,380.00
	Subcontractor	\$ 1,500.00				
	Total for Labor	\$18,000.00	Total for Labor	\$8987.50	Total for Labor	\$11,410.00
Other Charges	No		No		No	
Products:	Roofing	\$14,295.00	Versigard 60 mil EPDM - Ver		EPDM Rubber & Accessories	
	Sheet Metal	\$ 5,000.00		\$9,620.00	Fully Adhered	\$12,000.00
	(Domestic)		Isocyanurate Insulation - Hunter			
			\$5,930.00			
			Versitrim Coping Metal - Versico			
			\$10,417.00			
	(Domestic)		(Domestic)	1100	(Domestic)	
	Total for Products	\$19,295.00	Total for Products	\$25,967.00	Total for Products	\$12,000.00
Other Charges	No	and the second s	Yes-permit fees, debris disp	osal,		
			warranty fees, bond fees			
TOTAL BASE PROJECT	TOTAL BASE PROJECT	\$37,295.00	TOTAL BASE PROJECT	\$39,608.00	TOTAL B ASE PROJECT	\$28,700.00
Alternate #1		\$40,995.00		\$57,147.00	A A A A A A A A A A A A A A A A A A A	\$72,800.00
Main entrance remains open for regular		T - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 -		······································	A A A A A A A A A A A A A A A A A A A	
bus traffic; contractor provides protective						y
features to undertake work/protect					ALAYAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA	THE STATE OF THE S
public			·			
Alternate #2		\$86,795.00		\$100,260.00		\$75,900.00
Remove & replace all coping lacking						
sufficient space to counter flash in						
accoordance w/ manuf recommendations						
TOTAL WITH ALTERNATES #1 & #2	4.5. (Lat. 1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1	\$165,085	, , , , , , , , , , , , , , , , , , , ,	\$197,015	114.27///	\$177,400
Exceptions/Alternates	None					///