

REQUEST FOR PROPOSALS FOR RE-ROOFING AT FIRE STATION #1

PROPOSAL TABULATION

NAME	ESKO Roofing	CEI Michigan, LLC	VJM Design & Build Corporation
ADDRESS	Shelby Township, MI	Howell, MI	Waterford, MI
Years in Business	37 years	42 years	6 years
Years providing roofing systems	37 years	42 years	6 yrs as corp, owners providing services 18 yrs
Alternate	N/A	No alternates proposed	N/A
Warranty	Per specifications	15 yrs no dollar limit from manuf; 2-yr contractor warranty from CEI tied to the manuf warranty	15 years
Delivery	2 weeks	Within 2 weeks	2 weeks
Work Plan	Base Bid - remove debris within 24 hrs of start of project (very little debris). Alternates - need dumpsters on site as work is being completed. Dumpsters mainly for masonry and metal roof rework	Ballast stone removed from the 2 roof areas first; roofing wk will be complete in one day; sheet metal work will be installed after roofing work is complete to ensure that the dimensions are accurate.	Removal Work/Installation Ph I - Job/Safety Setup Ph II - Roofing Tear-Off Ph III - Roofing Installation Ph V - Sheet Metal and Accessories Ph VI - Job Completion
Timeline	Start 1-2 wks roofing Alternate #1 2-3 weeks Alternate #2 2-3 weeks	Start date within 2 wks of submittal approvals. All work completed in 1 week	3/16/11 to 3/31/11 - 13 days
Manufacturer's product info provided	No - Firestone	Yes	Yes
Manufacturer's literature provided	No - Firestone	Yes	Yes
Full Time Employees	30 employees	50 employees	1 employee
Part Time Employees		0	1 employee
Experience and financial capability	Roofing for 37 years; Work in Rochester during that time frame; great reputation w/ Frank Rewold & Son-numerous projects through the year.	Public & private clients; many yrs experience managing & installing complicated projects of all sizes. Financial related references provided	19 yrs in construction industry; high degree of customer satisfaction, Safety Manuals, OSHA standards

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NAME	ESKO Roofing		CEI Michigan, LLC		VJM Design & Build Corporation	
ADDRESS	Shelby Township, MI		Howell, MI		Waterford, MI	
COST PROPOSAL:						
Base Proposal:						
Labor	128 hrs @ \$81.25	\$10,400.00	Rofer (164 hrs @ \$65.88)	\$10,805.00	Rofer (225 hrs @ \$75)	\$16,875.00
			Sheet Metal (27 hrs @ \$68.37)	\$ 1,846.00	Laborer (40 hrs @ \$50)	\$ 2,000.00
	Total for Labor	\$10,400.00	Total for Labor	\$12,651.00	Total for Labor	\$18k,875.00
Other Charges	No		No		No	
Products:	EPDM - MWA	\$ 5,730.00	EPDM material/Access - Firestone		Carlisle - Sure Seal (EPDM)	\$ 6,300.00
	Insulation - MWA	\$ 3,505.00		\$11,915.00	Carlisle - Poly-Isosynurate Insulation	
	Misc	\$ 9,279.00	Insulation - Firestone	\$ 6,300.00		\$5,425.00
			Aluminum - Firestone	\$ 1,500.00		
	(Domestic)					
	Total for Products	\$18,514.00	Total for Products	\$19,715.00	Total for Products	\$11,725.00
Other Charges			No			
TOTAL BASE PROJECT	TOTAL BASE PROJECT	\$28,914.00	TOTAL BASE PROJECT	\$32,366.00	TOTAL BASE PROJECT	\$30,600.00
Alternate #1		\$23,800.00		\$43,985.00		\$20,400.00
Main entrance remains open for regular bus traffic; contractor provides protective features to undertake work/protect public						
Alternate #2		\$73,497.00		\$89,517.00		\$62,850.00
Remove & replace all coping lacking sufficient space to counter flash in accordance w/ manuf recommendations						
TOTAL WITH ALTERNATES #1 & #2		\$126,211		\$165,868		\$113,850
Exceptions/Alternates			Includes Addendum 1, 2, 3			

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PROPOSAL TABUATION

NAME	LaDuke Roofing & Sheet Metal	Armstrong Enterprises, Inc.	Professional Roofing Services, Inc.
ADDRESS	Oak Park, MI	Pinckney, MI	Flushing, MI
Years in Business	75+ years	23 years	9 years
Years providing roofing systems	75 years	23 years	9 years
Alternate	No alternates provided		
Warranty	15 years manufacturer's - no dollar limit warranty; 2 years contractor's workmanship warranty	15 years total system warranty includes insulation by manufacturer	15 year manufacturers' material and labor warranty to cover failure to prevent penetration of water
Delivery	Within 45 days	2 weeks	2 weeks
Work Plan	To match architect's scope	Stage materials & trash containers. Remove all metal coping, install nailers to receive new coping metal; raise curb height as needed; remove existing roof ballast; clean debris from work area; install insulation, cover w/ membrane roof system; install coping metal.	Will only score enough membrane and remove enough flashings that can be replaced the same day. All temporary tie-ins will be made watertight to prevent moisture intrusion.
Timeline	Project to begin within 10 days of Notice to Proceed & completed within 45 days	Commence work 2 wks after contract signing; one week to complete base bid	Can start within 2 weeks of notice to proceed and be substantially complete in 5 working days
Manufacturer's product info provided	No	Yes	Yes
Manufacturer's literature provided	No	Yes	Yes
Full Time Employees	35 employees	17 employees	8 employees
Part Time Employees		1 employee	6 employees
Experience and financial capability	Bonding Capacity: \$1.5 million Over 1,000,000 sq ft installed over past year	Certified Versico applicator since 1994 w/ 100% approved inspection rating; 15-yr award of quality installations; bonded job; Armstrong Enterprises long standing relationships with suppliers needed	\$500,000 bonding capacity and \$50,000 credit line

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NAME	LaDuke Roofing & Sheet Metal	Armstrong Enterprises, Inc.	Professional Roofing Services, Inc.
ADDRESS	Oak Park, MI	Pinckney, MI	Flushing, MI
COST PROPOSAL:			
Base Proposal:			
Labor	Roofing \$12,375.00	Roofer (90 hrs @ \$73.75) \$6637.50	Roofing (170 hrs @ \$59) \$10,030.00
	Sheet Metal \$ 4,125.00	Laborer (40 hrs @ \$58.75) \$2350.00	Sheet Metal (20 hrs @ \$69) \$ 1,380.00
	Subcontractor \$ 1,500.00		
	Total for Labor \$18,000.00	Total for Labor \$8987.50	Total for Labor \$11,410.00
Other Charges	No	No	No
Products:	Roofing \$14,295.00	Versigard 60 mil EPDM - Versico	EPDM Rubber & Accessories - Carlisle
	Sheet Metal \$ 5,000.00	\$9,620.00	Fully Adhered \$12,000.00
	(Domestic)	Isocyanurate Insulation - Hunter	
		\$5,930.00	
		Versitrim Coping Metal - Versico	
		\$10,417.00	
	(Domestic)	(Domestic)	(Domestic)
	Total for Products \$19,295.00	Total for Products \$25,967.00	Total for Products \$12,000.00
Other Charges	No	Yes-permit fees, debris disposal, warranty fees, bond fees	
TOTAL BASE PROJECT	TOTAL BASE PROJECT \$37,295.00	TOTAL BASE PROJECT \$39,608.00	TOTAL B ASE PROJECT \$28,700.00
Alternate #1	\$40,995.00	\$57,147.00	\$72,800.00
Main entrance remains open for regular bus traffic; contractor provides protective features to undertake work/protect public			
Alternate #2	\$86,795.00	\$100,260.00	\$75,900.00
Remove & replace all coping lacking sufficient space to counter flash in accordance w/ manuf recommendations			
TOTAL WITH ALTERNATES #1 & #2	\$165,085	\$197,015	\$177,400
Exceptions/Alternates	None		