

Name	HydroCorp
Address	5700 Crooks Road, Suite 100
	Troy, MI 48098
Years in Business	30
Years Providing this type of service	Has been providing this Cross-Connection control services to water purveyors/Municipal Clients for over 25 years. HydroCorp is not a plumbing company. Water users that require plumbing modifications to their system in order to achieve compliance with the program are provided a list of qualified plumbers and/or backflow prevention assembly testers.
Clients Served in this type of service	Over 250 municipal clients in Michigan, Wisconsin, Florida, Delaware, Maryland, Minnesota and Virginia.
Explain capacity of services provided	Comparable clients would include: City of Livonia, Charter Township of Canton, City of Southfield, City of Royal Oak, Genesee County, Charter Townships of Waterford & West Bloomfield and City of Virginia Beach, VA.
Client References	List provided.
Full-time Employees	55
Part-time Employees	5
Licensed Plumbers	2
Licensed Plumbers Certified in Cross Connection Control Services	Yes.
Resources available for City of Rochester Hills	Has over 30 years of cross-connection control management experience. Their team members assisted in providing expertise in the MDEQ Cross-Connection control rules manual and the A WWA M-14 Cross Connection Control Manual. They conduct over 25 presentations and training seminars annually to various industry associations. Team members are very active and serve of various committees in the following industry Associations.
Qualifications and Experience of Staff	Paul Patterson - VP-13 years at HydroCorp Dave Cardinal - VP of Municipal Operations- Glenn Adams - VP Technical & Regulatory Support, 17 yrs at HydroCorp John Crable - Regional Manager, Field Inspector, 28 yrs at HydroCorp Edward Auferoth - Database Administration, I/T Support, 21 yrs at HydroCorp
Resumes Included	Yes
Work Plan	Under each Phase detailed plans are listed. Phase 1: Review/Develop Written Cross-Connection Control Plan Phase 2: Cross-Connection Inspection Process Phase 3: Water Customer Care and Administration Process
Deliverables and Value Added Services	Can meet all of the required deliverables outlined in the RFP in a professional, cost effecting and timely manner in order to assist in protecting the drinking water from the hazards of backflow and meeting MDEQ Regulatory requirements for Cross-Connection Control.
Availability of project personnel to participate in this project	HydroCorp has the resources/staff in place to meet the scope of this work. They have the flexibility and capacity to move staff members into different areas and projects as the need arises. Their field services team conducts over 35,000 actual on-site surveys/inspections of facilities on an annual basis for their municipal clients.
Uniforms and Identification	Staff wears short sleeve polo with HydroCorp logo and long sleeve dress shirts, Khaki or Blue/Black Dockers. Photo ID to be provided by City or HydroCorp can produce a photo I.D. badge with parameters established by City for proper identification.
Sample Report provided	No
Litigation in past 5 years	N/A
Subcontract Services	N/A
Meet City's insurance requirements	Yes
Monthly Cost	\$7,434.00
Annual not-to-exceed Cost	\$89,208.00