



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

1000 Rochester Hills Dr.
Rochester Hills, MI 48309
248.656.4630
www.rochesterhills.org

Legislative File No: 2022-0146

TO: Mayor and City Council Members
FROM: Mike Viazanko, Director Building/Facilities/Ordinance
DATE: April 11, 2022
SUBJECT: Fire Stations 1, 3, and 5 Bay Heater Upgrades

REQUEST:

It is requested that City Council authorize a contract/blanket purchase order for the replacement of existing radiant tube heaters in the apparatus bays of Fire Stations 1, 3 and 5 in the amount of \$83,500.00 with a 10% project contingency in the amount of \$8,350.00 for a total not-to-exceed project amount of \$91,850.00 to K&S Ventures, Inc., Rochester Hills, Michigan.

REASON FOR PURCHASE:

The City of Rochester Hills issued a Request for Proposals utilizing the MITN system with three (3) proposal responses received. An evaluation committee consisting of staff from the Facilities, Building, OHM (City's Architectural/Engineering Consultant) and the Fire Department reviewed proposals submitted. Of the proposal responses received K&S Ventures, Inc., was selected as the best value to the City based on their work plan, understanding of the project, comparable projects provided and best value cost proposal. The other responses received either did not provide work plans, lacked comparable project references, or the cost was higher.

The City has worked with K&S Ventures, Inc., in the past and has always been satisfied with the services performed. They are very familiar with the City's operations and buildings and based on the factors noted above award is recommended to K&S Ventures, Inc., as the best value proposer.

The life of the bay heaters in Fire Station 1, 3, and 5 are nearing their end of life. The City has had to perform repairs on the heaters lately in order to keep them running and the repair costs have reached a point where the heaters need to be upgraded. The bay heaters are essential to keeping the Fire vehicles and Ambulance supplies at optimal temperature for their life-saving capabilities. Without working bay heaters, emergency services can be slowed or interrupted by the low temperatures, or worse yet, medications may not be able to be used to respond to medical emergencies. Based on these factors, the Facilities is recommending replacement of the system, before they get to a point of not being able to be repaired, or are not working.

PROCESS:

Vendor Name and Address:

K&S Ventures, Inc.
2925 Waterview Dr.
Rochester Hills, MI 48309

Reason for Selection:

Best Value

Method of Purchase:

Contract/Blanket Purchase Order

BUDGET:

Funding is included in the FY 2022 Adopted Budget

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Facilities	631.929000	Repairs & Maint: Fire Station #1,3,5 Bay Heaters	\$130,000	91,850	\$38,150

RECOMMENDATION:

It is recommended that City Council authorize a contract/blanket purchase order for the replacement of existing radiant tube heaters in the apparatus bays of Fire Stations 1, 3 and 5 in the amount of \$83,500.00 with a 10% project contingency in the amount of \$8,350.00 for a total not-to-exceed project amount of \$91,850.00 to K&S Ventures, Inc., Rochester Hills, Michigan.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Procurement Manager		
Mayor		
City Clerk		

Contract Reviewed by City Attorney Yes N/A