

RFP-RH-18-057

**Heating, Ventilation, and Air Conditioning
(HVAC Units)**

Tech Mechanical, Inc.
1490 E. Highwood
Pontiac, MI 48340

Allied Building Service Co
1801 Howard Street
Detroit, MI 48216

Clearwater Construction Services
12351 Stark Road
Livonia, MI 48150

K&S Ventures Inc.
2925 Waterview Dr.
Rochester Hills, MI 48309

Firm Established	1983	1948	2003	1989
Years in Business	34	70	15	29
Type of Organization	Corporation	Corporation	Corporation	Corporation
Full-time employees	39	185	17	20
Part-time employees	0	47	0	2
How many years has your company been providing HVAC installations?	Has been providing for 34 years. Their mission is to maintain the comfort of their customer's buildings, prolong the life of the HVAC equipment and reduce their energy costs.	Has been providing for 25 years. Factory trained service techs that have training in not only new install but maintaining the systems as well. Has provided service 24-7 for Leibert Equip.	Company was purchased in 2003 and expanded to include construction, HVAC, Boilers, electrical and plumbing.	Has 12 years providing installation. Has been a full service mechanical contractor for nearly three decades.
Percentage of commercial construction.	100%	100%	60%	100%
Percentage of residential construction.	0	N/A	40%	0
List Five (5) Client references.	List provided	List provided	List provided	List provided
Provide work plan/methodology.	Plan provided	Plan provided	Plan provided	Plan provided
Status of Current Workload.	Moderate	Allied is busy, but only takes on projects that they are confident that they can complete in the timeline provided.	Currently have a 20 day backlog of projects.	Current workload is normal for this time of year and there are no concerns that this project will not be completed by end date. Once project is ready to start, K&S Ventures Inc. will be ready to begin.
Describe resources you are capable of bringing to the City.	Listed Sr. Estimator / Project Manager with 24 years experience and Project Manger with 18 years experience	Is full services of all trades with a variety of backgrounds & training giving their company resources to utilize on projects & services. HVAC department to ensure proper execution & management of all the department service & project work.	Listed names of staff and titles.	As a full mechanical contractor, K&S is able to provide wide range of solutions for service and installation requests. Mission is to assure cost-effective and energy-efficient operations of building mechanical and electrical systems.
Subcontractors utilized for project? If yes, please list.	Crane Lift Operator, Electrician	Anytime Crane for both projects Mobil Air for computer room only	Master Mechanical Insulation Inc. Mobile Air, Inc. Great Lakes Hoisting	No subcontractors to be utilized.
Involved in a State of Michigan complaint?	No	N/A	NO	No
Litigation in the last 5 years?	No	N/A	Yes, collections owner/GC went bankrupt, money collected from bonding agent.	No

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Provide warranty information on materials.	Manufacturer's Warranty	1 year on parts 5 years on compressor	Computer Room-Liebert 5 year parts warranty on belts, sheaves, pulleys and fan bearings. 1 yr parts & labor.	Liebert Unit-One year, 2-5 compressor warranty Aeon Unit-One year warranty, 5-year compressor warranty, 25 year gas burner warranty.
Provide warranty information on services provided by your company.	Standard 1 year warranty	Will provide a 1 year warranty that will be honored if product fails due to poor workmanship.	Aeon unit-5 year compressor warranty, 25 year gas burner warranty, 1 year parts and labor.	1 year parts and labor warranty.
Preferred Payment Method.	ACH	Credit Card	Credit Card	Check
Specify any exceptions, substitutions or deviations from the specifications	N/A	If credit card payment is not an option for this project ACH net 30 can be made available.	None	Add \$1,500.00 for digital scroll compressors
Price Tables				
Item 1 - Roof Top HVAC unit at Dairy Barn				
Quoting Manufacturer	AAON	Carrier	AAON	AAON
Quoting Model Number	RN-015	48TCFD-17AZA5-6W060	RN-015	RN-015-3-0-FA09-369
Unit Size	16 Tons	15 Tons	15 Tons	15 Tons
Total Cost for Unit & Installation Line #1 Only	\$40,280.00	\$29,010.00	\$49,404.00	\$40,680.00
Labor Rates (for unforeseen out of scope authorized changes)	\$86.00 Install \$109.00 Service	\$85 per hour -Pipe Fitter/HVAC \$85 per hour - Electrician	\$135 per hour - Service \$85 per hour - Master Electrician \$75 per hour - Journeyman Install	\$75 per hour- HVAC \$75 per hour - Electrical
Estimated Hours to complete	40	72	32	56
Materials	\$36,884.00 - Inclusive of all materials and subcontractors	Break down provided.	States "see attachment".	Break down provided.
Item 2 - HVAC Unit in Server Room at City Hall				
Quoting Manufacturer	Liebert	Liebert	Liebert	Liebert
Quoting Model Number	VS035ASAOE1739E	VS035ASAOE1739E	VS035ASAOE1739E	VS035ASAOE1739E
Unit Size	10 Ton	10 Ton	10 Ton	10 Ton
Total Cost for Item #2 Only	\$58,051.00	\$71,500.00	\$52,110.00	\$56,795.00
Labor Rates (for unforeseen out of scope authorized changes)	\$86.00 Install \$109.00 Service	\$85 per hour -Pipe Fitter/HVAC \$85 per hour - Electrician	\$135 per hour - Service \$85 per hour - Master Electrician \$75 per hour - Journeyman Install	\$75 per hour- HVAC \$75 per hour - Electrical
Estimated Hours to complete	106	200	40	144
Materials	\$49,455.00 - Inclusive of all materials and subcontractors	Break down provided.	States "see attachment".	Break down provided.

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Request for Revised Proposal													
		Included?		If not included - additional cost	Included?		If not included - additional cost	Included?		If not included - additional cost	Included?		If not included - additional cost
		Yes	No		Yes	No		Yes	No		Yes	No	
A. City Hall Server													
1	Two (2) digital scroll compressors - to allow for capacity control and to be in compliance with the ASHRAE 90.1 - 2013 standard that was adopted in 2017		X	\$1,560.00		X	\$1,680.00	X				X	\$1,400.00
2	Reheat and Humidifier Lockout - this feature allows reheat and humidification to be disabled when we are on generator power	X				X	\$192.00		X	\$170.00		X	\$160.00
3	A surge protection device for the MC Condenser to protect the sensitive speed control from power surges		X	\$530.00		X	\$570.00		X	\$503.50		X	\$475.00
4	36" Support Legs for outdoor condensing unit instead of the standard 18" to allow for better air flow and easier cleaning		X	\$777.00		X	\$840.00		X	\$742.00		X	\$700.00
B. Extended Warranty Five (5) Year Extended Warranty covering all parts and labor from the date the system is started by the factory start up technician/ agent and accepted by the City of Rochester Hills				\$7,820.00			\$24,750.00			\$9,195.00			\$5,995.00
C. Proposed Pricing Acknowledge all pricing will remain firm through award, except the successful proposer whose prices shall remain firm through contract expiration.		Yes	No		Yes	No		Yes	No		Yes	No	
		X			X			X			X		
Grand Total				\$109,018.00			\$128,542.00			\$112,124.50			\$106,205.00