

Name	H2O Compliance Services Inc	HydroCorp
Address	1450 E South Street, Owosso, MI 48867	5700 Crooks Rd, Ste 100, Troy, MI 48098
Years in Business	14	25
Years Providing this type of service	6	20
Clients Served in this type of service	9 Communities	230 Municipal Clients
Explain capacity of services provided	Perform Cross Connection Control (CCC) plan reviews and updates, review ordinances, generate all program notices, ie, Inspection, Compliance, Non-compliance notices and Annual Backflow Assembly Test Notices. Also perform CCC inspections as well as provide the annual MDEQ Water Supply Cross Connection Report	Inspections/surveys, data management, notice generation, tracking of backflow prevention assembly testing, compliance reporting, public education and training.
Client References	City of Traverse City, City of East Lansing, City of St. Johns, City of Corunna, City of Westland	City of Rochester, City of Royal Oak, City of Southfield, City of Livonia, Bloomfield Township
Full-time Employees	4	40
Part-time Employees	1	3
Licensed Plumbers	1	4
Licensed Plumbers Certified in Cross Connection Control Services	1	10
Resources available for City of Rochester Hills	Provides a unique approach to Cross Connection Control Program Management field. CEO has 4 decades in plumbing industry with 20 years as a certified backflow tester. Municipal Director has spearheaded CCC training and education since 1994, in conjunction with developing program management for communities. Biggest resources are our experience and knowledge of industry with a passion to not only provide our services, but also a commitment to educate water customers to ensure drinking water is safe for all. Aim to exceed City's high expectations in way that leaves City and water customers feeling confident and knowledgeable about CCC and the need for the program.	HydroCorp team members assisted in providing expertise in the MDEQ Cross-Connection Control Rules manual and the AWWA M-14 Cross Connection Control Manual. Have authored several articles in industry trade journals. Bring experience and relationships with other key industry stakeholders. Conducts presentations and training seminars for AWWA, RWA and APWA. Continually training staff.

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Qualifications and Experience of Staff	Each field staff member has completed a nationally recognized course in Cross Connection Control Management	
	Michael Brown - CEO: Master Plumber, Backflow Tester	Paul Patterson - Vice President: Primary Point of Contact
	David Cardinal - Municipal Director: Primary Contact	Glenn Adamus - Vice President: Technical & Regulatory Support
	Parker Brown: Field Inspector	Mark Kneibel - Regional Manager: Operations & Administration
		John Crable - Regional Manager: Field Inspector
		Edward Auferoth - Database Admin: I/T Support
Resumes Included	yes	Yes
Work Plan	Goal is to have the program work in a manner that minimizes the day to day City interaction with water customers. During start-up meeting, Dave Cardinal would gather all pertinent account listings and upload into database. Dave and Parker would work closely to proceed as per City instruction. If at this time you would like a CC presentation, we will schedule that. This would be a great forum for brochures to be distributed to the public. After initial meeting, Dave and Parker will work to review the information provided to see what inspections need to take place first, focusing on your higher hazards. At this time we will also review which backflow assemblies are due to be tested and the proper notifications mailed out. Once the program is underway, City will be provided with quarterly reports, which will show the notices sent out, as well as the inspections that were completed.	Cross Connection Control Program Implementation includes: Plan elements, Schedule, Data conversion, Inspection/Survey vs. Testing, Best management practices, Sample survey frequency

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Deliverables and Value Added Services	Conduct up to 1050 initial inspections, compliance reviews, and re-inspections at non-residential water customers serviced by City within 3 years (approx 350 inspections per year). Inspections will be conducted using the isolation/containment approach supported by MDEQ.	Can meet all the required deliverables in professional, cost effective and timely manner. Can provide tools and resources to assist in education.
	Conduct up to 11,925 initial inspections, compliance reviews, and re-inspections at subdivision association irrigation systems and residential lawn irrigation systems serviced by City within 3 years (approx 2385 inspections per year).	Able to offer specialized MDEQ approved training to water department team and CE credits. Provided on annual basis at no additional cost to customers.
	Determine inspection schedules, obtain City approval of schedules, and coordinate schedules.	Provide dedicated webpage specific to program needs and public education information
	Notify customers of testing requirements and inspections and/or re-inspections in writing	HydroCorp program information and management software is a web based program. All program activity, inspection, and testing compliance, data and reporting can be accessed via web browser.
	Provide up to 6 ASSE approved hose bibb vacuum breakers or anti-frost hose bibb vacuum breakers per non-residential facility as required, in order to place facility into immediate compliance at the time of inspection	Able to identify illegal water meter connections or improper connections during inspection process and report to City
	All testable and non-testable backflow prevention devices, program requirements and relevant code violations will be documented during on-site inspections	In certain markets, HydroCorp has bid out the testing of backflow prevention assemblies for entire communities or subdivisions, allowing for increased consistency, higher program compliance and less expensive cost.
	All existing backflow prevention devices must be inspected, inventoried and documented.	Office is in Rochester Hills, 5 miles from City Hall. Can respond rapidly
	Generate all program notifications for users failing initial inspections and/or re-inspections informing them of installation requirements and/or testing requirements.	
	Perform compliance inspections for each non-compliant locations upon notification of completion of compliance requirements.	

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	Provide full-time phone support for customer questions staffed by trained individual. M-F normal business hours. Maintain detailed phone logs	
	Coordinate, manage and track the testing of all testable backflow prevention devices in accordance with MDEQ requirements. All testing results will be maintained for 7 years.	
	Submit monthly comprehensive management reports to City.	
	Collate and deliver the MDEQ Water Supply Cross Connection Control Report	
	Provide comprehensive bound annual report.	
	Provide progress review meetings with City's designated representative(s) to discuss program status and specific recommendations as requested.	
	Inspector with check in/out with City on daily basis or as requested during inspection period	
	Provide 1000 educational CCC brochures annually	
Availability of project personnel to participate in this project	Inspector will be out inspecting on average 5 weeks per quarter. Trained inspector on call at all times if needed	Has staff/resources in place to meet scope of work. Have flexibility and capacity to move staff members into different areas and projects as needed. Out Field Services Team conducts over 24,000 actual on site surveys/inspections of facilities on annual basis for Municipal Clients
Uniforms and Identification	Khaki pants with dark blue or green polo shirt and steel toed boots.	Khaki or Black/Blue Docker pants, Short-sleeved polo or long-sleeved dress shirt with HydroCorp logo. Photo ID to be provided by City. Field inspectors have magnetic signs to be put on vehicles (pictures provided)
Sample Report provided	Yes	Yes
Litigation in past 5 years	No	No

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Address	1450 E South Street, Owosso, MI 48867	5700 Crooks Rd, Ste 100, Troy, MI 48098
Subcontract Services	None	N/A
Meet City's insurance requirements	Yes	Yes
Monthly Cost	\$8,707.56	\$6,975.00
Annual not-to-exceed Cost	\$104,490.72	\$83,700.00