

City of Farmington Hills  
RFP TABULATION  
RFP-FH-13-14-1772  
OEM AUTO PARTS  
Opened 09/05/2013  
General Info

Company	City/State	1 original, 1 copy & 1 electronic	Section A-General	Section B-Personnel Qualifications	Section C Vendor Questionnaire	Section D-Legal Status of Bidder	Section E-Discount Proposal
Varsity Ford	Ann Arbor, MI	No	Partial No narrative included however a company cut sheet/brochure was attached describing parts ordering process	Incomplete	Complete References include City of Ann Arbor, Select Ride, University of Michigan & City of Laredo. Inventory is computer controlled. Orders placed via telephone, email or internet site. They do offer an obsolescence program as required by Ford	Complete Corporation	Complete See Attached
Coach & Motor	Clinton Twp., MI	Yes	Complete Open since 1979. Is a franchised supplier of GM, AC Delco, Motorcraft & Ford. They warehouse over 30,000 OEM parts. They give technical training classes live or via the internet.	Complete Lots of years of experience. Aftermarket Sales Manager is Mike Farmer with 25 years who is good at problem solving & does a lot of work in the community.	Complete References include City of Troy, Macomb County Dept. of Roads & Blue Water Area Tran. Inventory is computer controlled. Orders placed via telephone, email or internet site	Complete Corporation	Complete See Attached
Dealer Auto Parts	Redford, MI	Yes	Incomplete	Incomplete	Complete References include City of Dearborn, City of Warren & City of Wyandotte. Inventory is computer controlled. Orders placed via internet site with realtime inventory. They do offer an obsolescence through the manufacturer	Complete Corporation	Complete See Attached

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**Discount listing**

Manufacturer	Varsity Ford	Coach & Motor	Dealer Auto Parts
AC Delco	No-Bid	No less than 40% & no more than 50% depending on category	No-Bid
Genuine Chrysler	No-Bid	No-Bid	No-Bid
Genuine Ford	32%	25%	No-Bid
Genuine GM	No-Bid	No less than 30% & no more than 35% depending on category	No-Bid
Mopar	No-Bid	No-Bid	No-Bid
Motorcraft	57%	No less than 40% & no more than 45% depending on category	56%
Alternate Brands not listed	No-Bid	None listed	No-Bid
Additional Info	Will accept ACH & Credit Card extend to MITN.	Will accept ACH & Credit Card extend to MITN.	Will accept Check or Credit Card (with 2% charge for using credit card). Will extend to MITN.

