

Tech Electric Company  
Best and Final Offer

Item 2A – Additional Costs				
Item	Location	Unit Cost	Qty	Total Cost
1.1	Interior Offices, under cabinet lighting, flush mounted on ceilings, 4 wall mounted used for vanity lights	\$34.56	10	\$345.60
1.2	Interior Offices	\$40.07	16	\$641.12
1.3	Interior Offices and second floor storage	\$23.56	724	\$17,057.44
1.4	Interior Offices	\$19.56	201	\$3,931.56
1.5	Elevator (Material Only)	\$13.83	6	\$82.98
1.6	Closet	\$80.51	1	\$80.51
1.7	Lunch Room/Office Can Lighting	\$18.10	79	\$1,429.90
1.8	Ladies/Men's Locker Room	\$67.15	6	\$402.90
1.9	Conference Room Exterior	\$40.23	6	\$241.38
1.10	Warm (Vehicle) Bay Area	\$435.56	84	\$36,587.04
1.11	Mechanics Bay Area	\$305.44	53	\$16,188.32
1.12	Wash Bay	\$698.37	6	\$4,190.22
1.13	Interior of Old Garage	\$466.94	20	\$9,338.80
1.14	Front entrance exterior lights on overhang of building	\$158.84	26	\$4,129.84
1.15	Outside lights over mechanic bay area (aka receiving area)	\$302.74	12	\$3,632.88
1.16	Old garage exterior incandescent wall sconces	\$163.84	15	\$2,457.60
1.17	Old garage exterior roof spotlights	\$75.00	4	\$300.00
1.18	Old garage exterior wall packs	\$302.74	1	\$302.74
<b>Item 1.1-1.18 - Total Project Cost for LED Light Installation</b>				<b>\$101,336.68</b>
Item 2A– Additional Costs				
Classification	Rate (Hourly or Unit)	Est. Hrs to Complete (if	TOTAL	
<b>Project Management and Design</b>	\$85.00	15	\$1,275.00	
<b>Testing/recalibration of existing</b>	\$75.00	20	\$1,500.00	
<b>Commissioning of all new sensors</b>	\$75.00	20	\$1,500.00	
<b>Material Allowance:</b>	\$1.45 per foot	500 feet of MC for old garage	\$725.00	
<b>Troubleshooting Allowance:</b>	\$75.00 per hour	8 hours for old garage	\$600.00	
<b>ITEM 2 – TOTAL FOR ADDITIONAL PROJECT COSTS</b>				<b>\$5,600.00</b>
<b>PROJECT TOTAL</b>				<b>\$106,936.68</b>

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<b>Item 2B - Labor Costs – For any additional work needed</b>			
<b>Classification</b>	<b>Rate (Hourly or Unit)</b>		
<b>Labor Rate Classification:</b>			
Foreman	\$ 85.00		
Electrician	\$ 75.00		
General Labor	\$ 50.00		
<b>Other (Please describe and cost associated):</b>			
<b>Item 3. Additional Information</b>		<b>Wattage</b>	
Total wattage of all LED fixtures in proposed solution		49,692W at Full output	

<b>Item 4. Additional Information/Clarifications Related to Work Proposed:</b>
<p>Unit Costs per "lighting fixture\bulb\tube" include all applicable costs to include fixture material, electrical material, labor, logistical, disposal and equipment costs. Old Garage interior unit costs include new Electrical South Side, new Receptacles and Switches only North Side.</p> <p>Client agrees to make reasonable accommodations to move equipment and material out of path of work. Scissor lifts assumed for inside work and included in relevant unit costs            Boom lift and scissor lift assumed for exterior work and included in relevant unit costs            Work to be completed during normal hours (approx 7am to 5pm, M-F)</p> <p>Due to DTE's multiple programs we recommend that Tech Electric negotiate with your onsite DTE rep to assist you in determining which program maximizes savings for this project The costs associated with this proposal DO NOT include any available incentives</p> <p>If a Performance Bond is required : 3% of Project Cost 50% Down Payment due on Contract Execution</p>
<b>Item 5. Exceptions</b>
<p>Any landscape damage restoration will not be Tech Electric's responsibility.</p> <p>Sensor Commissioning, Calibration, and Training are noted in the 'Additional Costs' Section</p> <p>Material warranties apply per Submittals. Tech Electric provides a 12 month workmanship and material replacement warranty from date of final sign off.</p>