

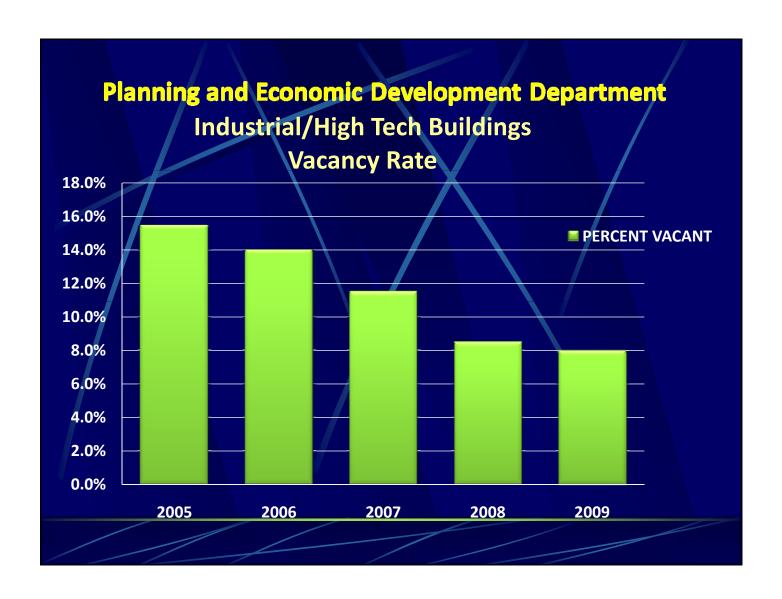
\$313m in New Investment generates \$1.52m in new tax revenues for the City with \$585,000 to the General Fund! For 2009 and every year after!

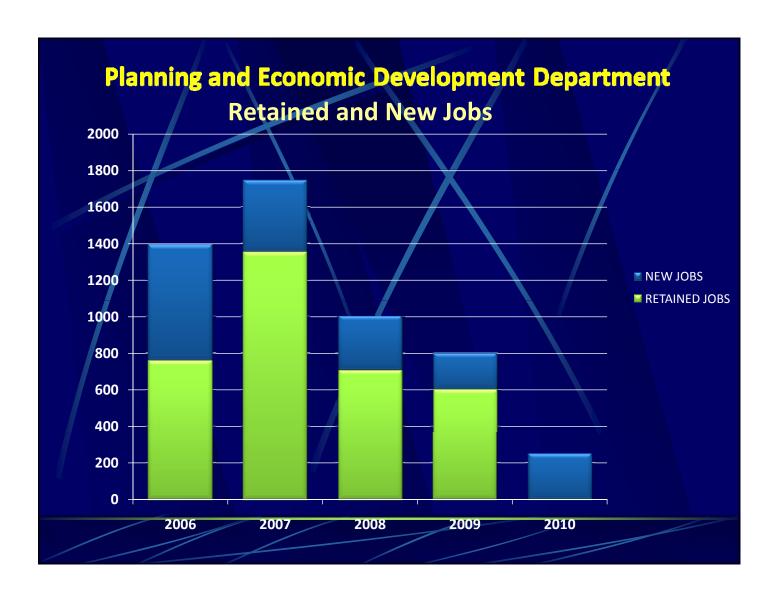
#### In General Terms...

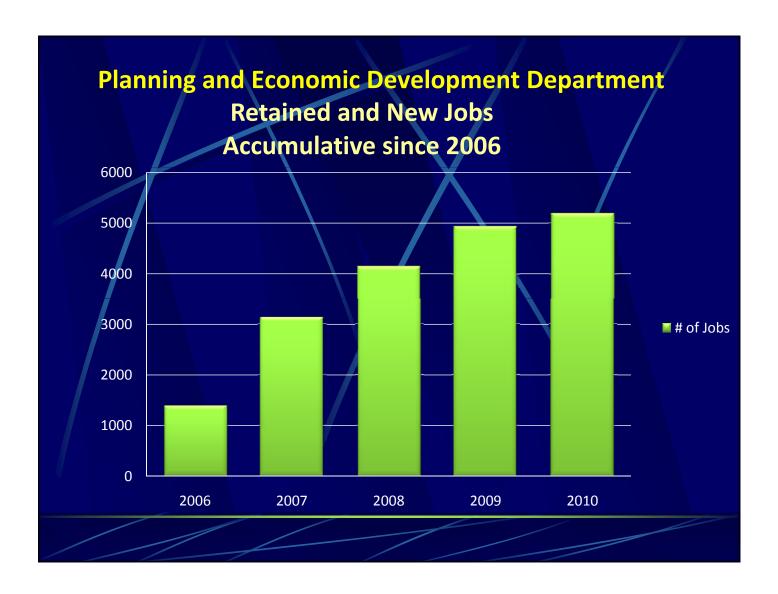
- \$313m in new investment equates to \$156.5m SEV (Half of Market Value)
- SEV is the same as Taxable Value used to calculate taxes
- One mil equals \$1 paid for every \$1,000 of taxable value
- \$156.5m divided by 1000 equals 156,500 base units
- City taxes are 9.7060 mils or \$9.71 for every \$1000 of value.

#### **Bottom Line...**

- 156,500 x \$9.71 results in the \$313m in new investment generating about \$1.52m in taxes to the city.
- Of this \$1.52m about \$585,000 goes to the General Fund and the balance to the dedicated millages.







### So Why Do It?

- •New Investment =
  - expanding tax base = increased tax revenue
- Low vacancy rates =
  - productive facilities that maintain property values and can lead to a demand for redevelopment
- Retained/New Jobs =
  - improves housing demand keeps schools strong supports local businesses and services AND provides employment opportunities for our residents!
- Each payroll dollar gets re-spent about 5 times
- And Finally... Because Council said so!

## Planning and Economic Development Department City Council Goals and Objectives

#### **GOAL: ECONOMIC / TAX BASE:**

To retain investment, maintain the tax and employment base, support redevelopment, and uphold high property values in the City.

- Objective (#1): Continue to attract businesses that focus on R&D and "High-Tech".
- Objective (#2): Continue support and coordination with **OU Inc and SmartZone**Initiatives as part of City's attraction and retention program.
- Objective (#3): Implement the new Master Land Use Plan and the new Master Thoroughfare Plan.
- Objective (#4): Implement current systems and processes and develop a seamless system that minimizes time for approvals and eliminates redundancies.
- Objective (#5): Implement the **Brownfield Redevelopment Policy.**
- Objective (#6): Encourage the **Mayor's Business Council** to provide input and feedback to the City.
- Objective (#7): **Encourage businesses** to take an active role in the local economy.
- Objective (#8): Continue development of Ordinances for maintenance of existing residential and commercial buildings.

## Planning and Economic Development Department City Council Goals and Objectives (cont'd)

#### **GOAL: COMMUNITY TRUST & PARTICIPATION**

Objective (#3): Engage residents through outreach in the decision making process...[Planning Commission, ZBA, Public Notice Requirements]
Objective (#7): Develop a recognition program for resident service on City boards,

commissions, committees and other acts of volunteerism.

#### GOAL: INFRASTRUCTURE MANAGEMENT

Objective (#3): Implement the new Master Thoroughfare Plan.

Objective (#10): Establish and implement a long-term **street lighting policy** [Planning Commission].

#### **GOAL: EFFECTIVE GOVERNANCE**

Objective (#3): Communicate the City's vision, mission, goals and objectives effectively...

#### **GOAL: ENVIRONMENT**

Objective (#1): To move towards a more green city - not only city hall and facilities **but promotion within the community and businesses** and which **businesses we attract**.

Small in Dollars Yet High in Value Cost Centers...

	2009	2010	% /	<u> 2011</u>
• 400 - Planning Commission	\$ 10,710	\$ 8,610	-19.6%	\$ 8,360
• 410 - Zoning Bd. of Appeals	\$ 6,350	\$ 5,850	-7.9%	\$ 5,850
• 804 - Historic Districts Comm.	\$ 10,420	\$ 10,170	-2.4%	\$ 10,170
• 843 - Brownfield Redevelopment  Revenue Only - No Expende		\$ 40,920	8.5%	\$ 40,920
• 851 - SmartZone	\$ 451,030	\$ 419,870	-6.9%	\$419,870
• 893 - Economic Development Corp	o. \$ 670	\$ 670	0%	\$ 670

- Department Expenditures 2009 \$1.169m
   2010 \$0.896m, Down 23.3%
   2011 \$0.882m, Down 1.7%
- Department has Reorganized
- Personnel Costs (GF) down 18% (\$96,400)
- Professional Services down by 63% (\$37,600)
- Interfund: MIS down 22% (\$37,600)
- Wetland/Environmental Consultant down 85% (\$83,000)
- Department Costs down \$272,000 (23.3%)
  ...That's \$272,000 less dependence on General Fund



# Planning and Economic Development Department Local Development Finance Authority Fund

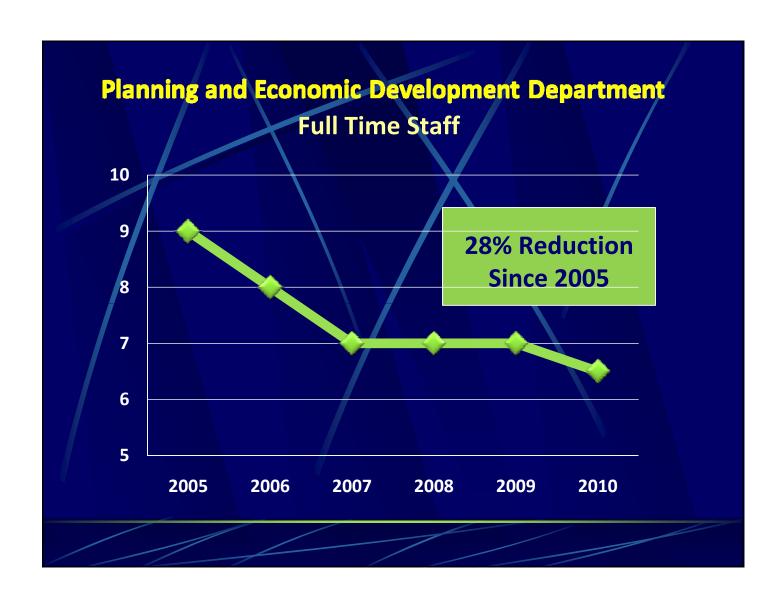
- M-59 Corridor Study process has begun
- Technology Drive extension moved to 2010
- LDFA Infrastructure Master Plan Update
- Half of personnel costs for ED Manager
- Concrete slab replacement will continue
- Entranceway Grant Program proposed \$10,000

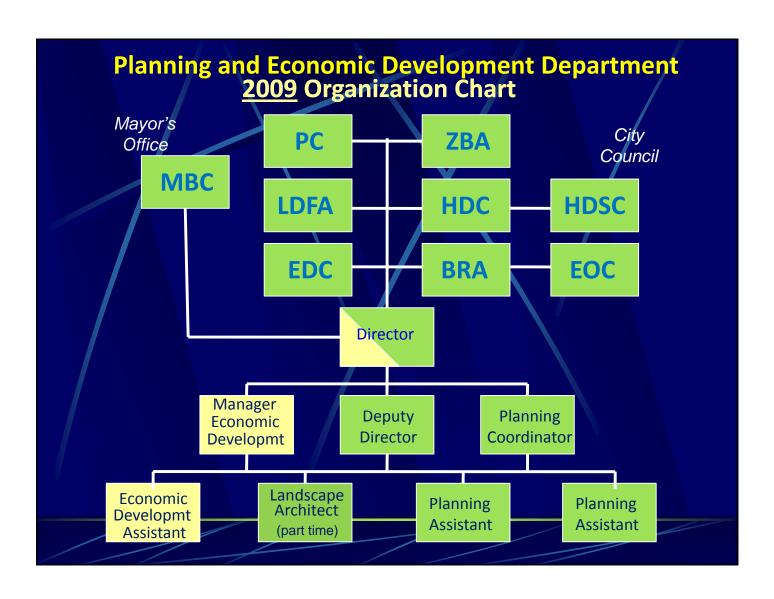
• Expenditures 2009 - \$1.183m

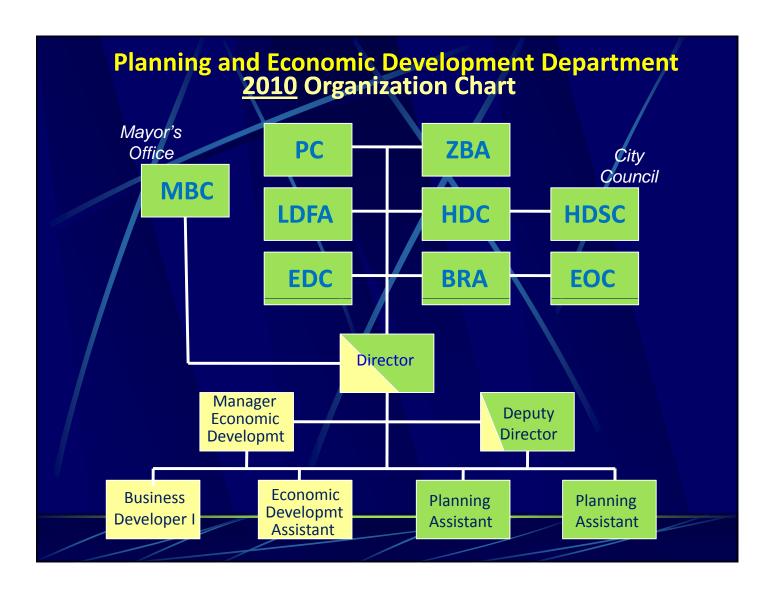
2010 - \$0.511m, Down 56.8% from 2009

2011 - \$0.287m, Down 43.8% from 2010

Now about that reorganization!









# Planning and Economic Development Department Department Summary...

	2009 2010 % 2011	<u>%</u>
• 400 - Planning Comm	\$ 10,710 \$ 8,610 -19.6% \$ 8,360	- 2.9%
• 401 – Plan/ED Depart	\$1.169m \$0.897m -23.3% \$0.882m	- 1.7%
• 410 – ZBA/SBA	\$ 6,350 \$ 5,850 -7.9% \$ 5,850	0.0%
• 804 – HDC	\$ 10,420 \$ 10,170 -2.4% \$ 10,170	0.0%
• 843 - Brownfield Redev.	\$ 37,710 \$ 40,920 8.5% \$ 40,920	0.0%
• 848 – LDFA	\$ 1.183m \$ 0.511m - 56.8% \$ 0.287m	-43.8%
• 851 - SmartZone	\$ 451,030 \$ 419,870 -6.9% \$ 419,870	0.0%
•893 - ED Corp.	\$ 670 \$ 670 0% \$ 670	0.0%
•General Fund	- \$ 275,000	
•LDFA Fund	- \$ 675,000	

