

HISTORICAL PRICES FOR ROCK SALT

Company	2005	2004	2003	2002	2001	2000	1999	1998	1997
North American	\$33.81	\$35.83	\$36.33	\$33.96	No Bid	\$27.17	\$24.70	\$31.00	\$32.00
Cargill Salt, Inc.		\$35.39	\$33.39	<b>\$28.65</b>	No Bid	\$26.79	\$23.85	<b>\$25.88</b>	\$29.78
Morton Salt, Inc.	\$30.60	<b>\$28.65</b>	<b>\$28.65</b>	\$35.35	<b>\$47.35</b>	<b>\$20.40</b>	<b>\$18.74</b>	\$27.77	<b>\$28.13</b>
Detroit Salt	<b>\$23.91</b>	No Bid	\$30.48	\$35.07	No Bid	\$31.00	\$31.00		
Others		\$50.59							
Average Cost Per Ton	\$29.44	\$37.62	\$32.21	\$33.26	\$47.35	\$26.34	\$24.57	\$28.22	\$29.97