

**REQUEST FOR PROPOSALS - TREE MAINTENANCE/STUMP GRINDING
RFP-RH-15-049**

Name:	Platinum Landscape	Owen Tree Service	JH Hart Urban Forestry
Address:	PO Box 251502	225 N. Lake George	6600 Product Drive
	West Bloomfield, MI 48325	Attica, MI 48412	Sterling Heights, MI 48312
Firm Established	1998	1985	1981
Years in Business	17 years	30 years	34 Years
Yeas providing tree maintenance/stump grinding services	12 years	30 years	34 Years
Employees-Full	5	75-100	42
Employees-Part	3	0	0
Experience working with municipalities	Currently providing services for City Hamtramack. Have provided services to City of Dearborn Heights and Southgate.	City of Warren - City wide trimming City of Lapeer - Stump grinding throughout City City of Orchard Lake Village - Tree removal and stump grinding City of Davison - Tree removal, stump grinding and landscaping City of Imlay City - Tree removal, stump grinding, playground mulch.	Provided total forestry management for following cities: Birmingham, Troy, Beverly Hills, Pleasnt Ridge, Royal oak, Hazel Park, Bloomfield Twp, Lathrup Village, Sterling Heights, Oak Park, ferndale, Huntington Woods and Rochester Hills
Experience & Financial Capacity	Company has provided tree service for municipalities, school institutions, church, various commercial and residential clients. Financially capable to commit and fulfill this project.	TCIA accredited. First company in US to be certified. Capacity and organizational structure provided. Sales Volume last 5 years provided. Two offices multiple staging areas throughout SE Michigan.	Company is \$4.5 million/year corporation capble of carrying out all terms and requirements of contract as detailed in RFP. Have highly qualified staff, whose knowledge, expertise and skill set are able to accomplish goals set forth.
Responsible personnel for on-site supervision; education and credentials	Shim Johnson ISA Certified Arborist; Dan Dupont - Tree Climber/Aerial truck operator; David Aniol - Groundsmen Evan Reeves - Tree Climber/Groundsment	Randy Owen - ISA Arborist; primary responsible person. Provided organization chart of company identifying all positions and personnel.	Following are ISA Certified Arborists and responsible for on-site supervision: Robert Stempnik, Larry Jennex, Kevin Lary, Warren DeWitt, Aaron Keyworth and Brian Grass. Certificates provided.
International Society of Arboriculture Certified Arborist on staff?	Yes	Yes. Have 10 ISA Certified Arborists on staff.	Yes. Currently 6 ISA Certified Arborists on staff.
Current Clients doing type of services described	City of Hamtramack, provide tree removal, trimming and stump removal.	Dan's Excavating, City of Warren, Genesee County Road Commission, City of Lapeer, City of Sterling Heights, Tree removal, stump grinding and consulting.	Birmingham, Troy, Royal Oak, Lathrup Village, Beverly Hills, and Rochester Hills.
References	City Hamtramack City Dearborn Heights City Southgate Reid Development Robins Construction Service	City of Warren City of Lapeer City of Orchard Lake Village City of Davison City of Imlay City	City of Birmingham Village of Beverly Hills AT&T City of Troy City of Royal Oak Bloomfield Hills Country Club
Equipment List	Inventory list provided	Inventory list provided.	Inventory list provided.
Available to begin work in November	Yes	Yes	Yes
List of subcontractors to be used	All American Tree Premier Tree Service Tree Rangers	Do not use.	Do not use.

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Philosophy relative to tree maintenance	Removing a tree is last option. Preserving or helping a diseased tree from dying is our first.	Mission is to provide innovative, practical, top-quality services and products set standard for rest industry to follow. Believe first responsibility is to customer who relies on us for expert, efficient, safe dependable service. Recognize positive impact our business can have on environment and will strive to do what is right.	Staff is dedicated to providing high quality and cost efficient arboricultural services. As professional arborists, our goal remains the protection and beautification of property through maximizing aesthetic balance and enhancing the environmental quality.
EHAP trained personnel employed	All Employees	Yes. 4 people.	Yes. 7 people.
Response to emergencies	Within 1-2 hours	Have live operator that answers phones 24 hours a day. All emergency calls are relayed to staff and crews are mobilized quickly to attend emergency.	Will provide contact phone numbers for emergency situations. Contacts are capable of dispatching crews who will respond to emergency situations as directed.
PERSONNEL AND EQUIPMENT			
	Hourly Rate		
Tree Maint Crew 2 persons (per hour)	\$ 115.00	\$ 110.00	\$ 91.75
Log Removal Crew Rate 1 person (per hour)	\$ 95.00	\$ 125.00	\$ 90.00
Lighted Arrow Board	\$ 33.50	\$ 25.00	\$ 13.00
Each Additional Person (per hour)	\$ 27.50	\$ 55.00	\$ 43.50
STUMP GRINDING SERVICES	Unit Price		
2-10 inches	\$ 45.00	\$ 40.00	
11-18 inches	\$ 69.00	\$ 50.00	
19-25 inches	\$ 89.00	\$ 80.00	
26-30 inches	\$ 125.00	\$ 130.00	
31-34 inches	\$ 165.00	\$ 250.00	
35-37 inches	\$ 199.00	\$ 350.00	
38 inches and above	\$ 245.00	\$ 350.00	
			*Did not provide unit price as requested. Identified a fee of \$94.50 per hour.
			Price does not include stump chip pickup