

Request for Proposals - Fraise Mower - RFP-RH-21-026

Due: April 22, 2021 at 3:00 pm

NAME	JW Turf	Spartan Distributors, Inc.
ADDRESS	7060 Kensington Road Brighton, MI 48116	1050 N. Opdyke Auburn Hills, MI 48326
Years in Business:	34	74
Full Time Employees:	50	51
Part Time Employees:		2
Years experience providing the proposed equipment?	34	74
Provide details of vendor experience:	Vendor has been providing turf equipment to sports facilities and golf courses since 1987.	Included one page summary of demonstrator program, service, parts, sales and trucking services.
Qualifications of Staff assigned to project?	Vendor's regional rep would come in for training.	Sales Certified Service Techs Certified Parts Clerks Well-Experienced
Can vendor provide demonstration of equipment proposed?	Demo currently not available	Yes, at City location
Client References:	Oakland Hills Country Club Walnut Creek Country Club Country Club of Detroit	City of Troy City of Royal Oak City of St. Clair Shores
Is vendor certified to repair the manufacturer's product proposed?	Yes, since 2019.	Yes, SDI is the distributor for all of Michigan.
What is the availability of parts?	Parts typically ship next day. Will need to contact parts department and provide SN or tag number and explain what part is needed. If it is a warranty item vendor will pick up and fix under warranty.	Most parts are readily available from the manufacturer. Shipping can be 2-14 days.
Warranty program for equipment being proposed:	1-Year Workmanship and Defective Parts	1-Year Manufacturer's Warranty
Cost Proposal		
Unit Cost of one (1) new current model Fraise Mower:	\$36,798.75	\$35,853.00
Make/Model:	Imants Koro FTM 1.6 w/Universe 4 Rotor	Bullseye NuSurface 790 (#46452)
Initialed to acknowledge that delivery is FOB?	Yes	Yes
Signed hold harmless?	Yes	Yes
Can meet insurance requirements?	Yes	Yes
Warranty information included?	Yes	Yes
Lead-time required:	5 - 6 Weeks	4 Weeks
Accepts MasterCard?	Yes + 3.5%	Yes
Payment method preferred:	Check	Credit Card