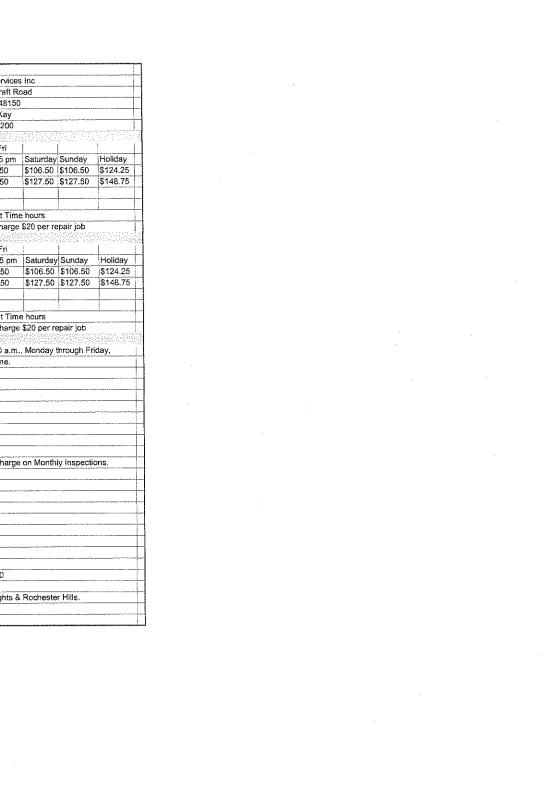
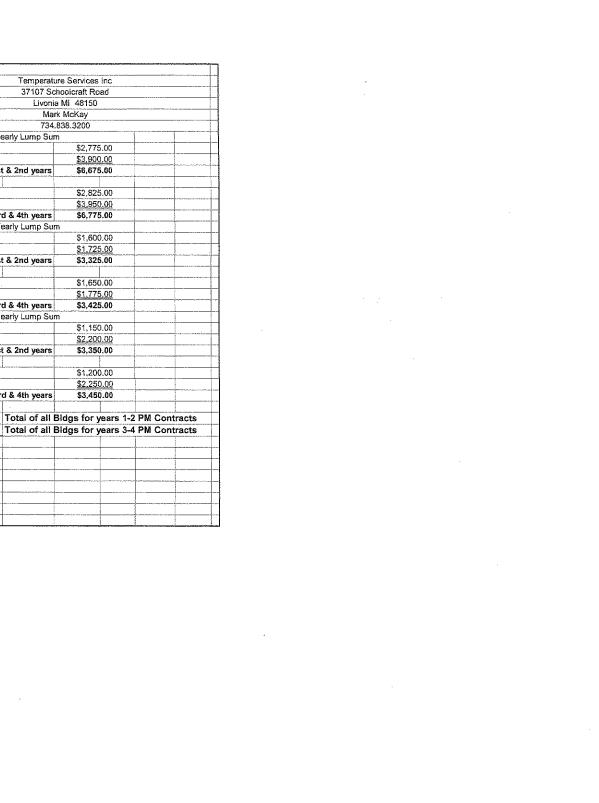
RFP-RH-10-002 HVAC Preventive Maintenance Agreement	1					- 1								
# 1 10 OCE LIANO E LOAD BASE IMBINISTICO WOLD CHIEF		K 8	S Ventures	inc				Temperat	ure Services	Inc			*	
K & S Ventures selected as providing the best value,	 		767 Grant Av						choolcraft Ro					
and most responsive, responsive vendor proposal submitted.			ster Hills MI					Livon	a MI 48150					
All vendors that submitted proposals attended the mandatory mtg.			andy Blomber					Ma	rk McKay					
all verdors that submitted proposals alterned the mandatory mag.			248,299,4212				ļ		.838.3200			i		
5-full service contracts information?	Provided			·			Provided							
4-Preventive Maintenance contracts information?	Provided				Allegen		Provided							
Procedure for after hours and Emergency Calls?	Provided; maximun	n 1-hour resp	onse time				Provided.							
Comply with State of MI & Fed EEO?	Yes						Yes			///				
How many yrs performing HVAC maint.work?	20-years					i	27-years			Aliande versa.				
Do you inventory parts at local office?	Yes						Yes	,						
If no, how do you acquire replacement parts?	n/a				ALL CONTROL OF THE PARTY OF THE		Replacement parts & c							
							the customer, sometim			op.				
Type of Organization:	C-Corporation						Otherwise, they are ac							
Number of full-time and part-time employees:	11-full time employ	ees; 3-part tir	me employee	s			Corporation; 14-full tim	e; 1-part time				•		
Do you maintain an Engineering Dept?	No						Yes							
If yes, how many are registered Engineers?	n/a	~~~					1-Registered Engineer							
What % of business is maintenance work?	70%					j	50%							
Do you have uniform/detailed method?	Yes						Yes		and the second second	al electron and a second				
Do you have REQUIRED computer-generated PM program?	Yes						Yes			Tabe Andread (IV Tyrkin)				
is this program based on Manuf. Recomm. (REQUIRED)	Yes		da Eurik				Yes	自動學為是						
maint,procedures & historical data of similar eq.?						i		25.00						
Were samples provided of computer generated PM	Yes						Yes							
task sheets the mechanics use?							70-70-77							
Will you provide a specific HVAC mechanic to the City?	Yes						Yes		0.00004					
List licenses:	Provided						Provided							
What training has the HVAC mechanic rec'd?	Provided						Provided							
Will a Service/Acct Manager be assigned to the City?	Yes						Yes							
How many yrs of exp does Svs/Acct Mgr have in maint/repair?	15-years						22-years			,.,.				
How many yrs of exp does Svs/Acct Mgr have managing svs accts?	12-years						10-years							
Will the Svs/Acct Mgr be available on-site when requested by City?	Yes						Yes	.,			<u> </u>			
						-				ļ				
Hourly Rates - First Year:		Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri					
	Classif.	7am-5pm	After 6pm				Classif.			Saturday Sunday				
	JourneymanHVAC		\$95.00			\$119.00	General Maintenance		\$102.00	\$102.00 \$102.00				
	BMS Specialist	\$85.00	\$139.00	\$139.00	\$159.00	\$159.00	Chiller Repairs	\$82.00	\$123.00	\$123.00 \$123.00	\$143.50			
									<u> </u>	ļ				
					<u> </u>	1	<u> </u>	L	Observation Trans	<u> </u>				
	List exceptions to			Time hours			List exceptions to the							
·	List exceptions to	the above cha	art: n/a	awaa yanyonnay sunna	encentral entre en al	saudos Aleccosos	List exceptions to the	above chart:	ruck charge	∌∠u per repair job	Vigrandiya ili viga			
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Hourly Rate - Second Year		Mon-Fri	Mon-Fri		<u> </u>		H	Mon-Fri	Mon-Fri	Saturday Sunday	Haliday			
	Classif.	7am-5pm	and the second	Saturday	_ -	Holiday	Classif.			Saturday Sunday				
	JourneymanHVAC		\$95.00			\$119.00	General Maintenance	<u> </u>	\$102.00	\$102.00 \$102.00				
	BMS Specialist	\$85.00	\$139.00	\$139.00	\$159.00	\$159.00	Chiller Repairs	\$82.00	\$123.00	\$123.00 \$123.00	\$143.50			
· · · · · · · · · · · · · · · · · · ·	ļ	ļ					<u> </u>							
		٠	1 0 1 1 1	<u>_</u>			11:1 6 6 6 6	Laura aberti	Ctrolobi Tim					
	List exceptions to			ime hours			List exceptions to the							
(List exceptions to	the above ch	art; n/a				List exceptions to the	above chart:	Truck charge	a∠u per repair Job	<u> </u>			

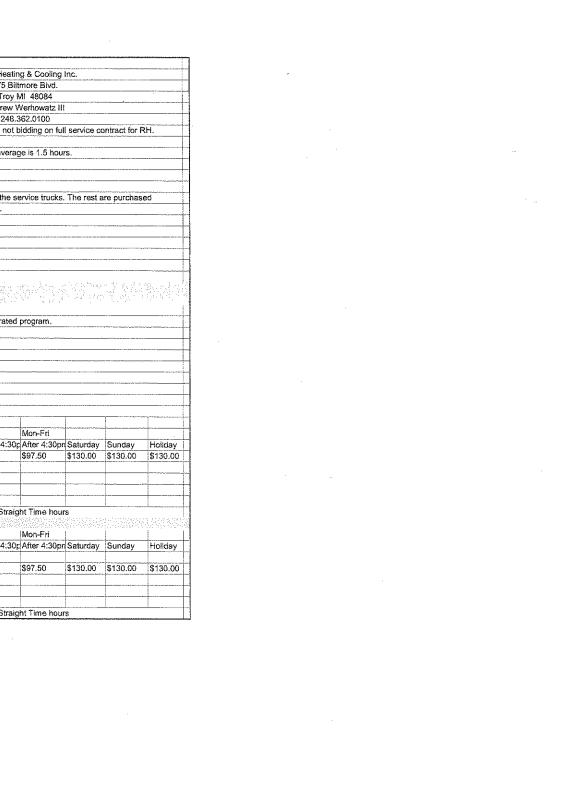
RFP-RH-10-002 HVAC Preventive Maintenance Agreement												
			& S Ventures						ture Service			
K & S Ventures selected as providing the best value,			2767 Grant Av	e					Schoolcraft R			_~
and most responsive, responsive vendor proposal submitted.		Roch	ester Hills Mi	48309				Livor	nia MI 48150)		
All vendors that submitted proposals attended the mandatory mtg.		F	Randy Blombe	rg					ark McKay			
			248.299.4212	2				73	4.838.3200			
					of white	geologies				giidhigh.		es d'Esta
Hourly Rate - Third Year		Mon-Fri	Mon-Fri				<u> </u>	Mon-Fri	Mon-Fri	ļ		
MAA. 1904. WWW. WWW. A.	Classif.	7am-5pm	After 6pm	Saturday		Holiday	Classif.	7am to 5 pm				Holiday
	JourneymanHVAC		\$102.00		\$129.00	\$129.00	General Maintenance		\$106.50		\$106.50	\$124.25
	BMS Specialist	\$89.00	\$139.00	\$139.00	\$159.00	\$159.00	Chiller Repairs	\$85.00	\$127.50	\$127.50	\$127.50	\$148.75
	List everythern to t	the object of	art Straight T	long barro			List exceptions to the	about chart	Ctraight Tim	o boure		
	List exceptions to t			ine nours			List exceptions to the	T. 1980271-0700775-070			onair ìoh	
	List exceptions to t	ne above ch	ait. 17 8 Magazita (h. 63)	7978238278383	Synaphia an Mar	3899888888	List exceptions to the	above cridit.	Huck Charge	MEO DEL I	сран јоо	**************************************
Hourly Rate - Fourth Year		Mon-Fri	Mon-Fri		05448876689. - 1	Oppose juganja - 1		lMon-Fri	Mon-Fri		Service (1997)	100000000000000000000000000000000000000
rically rate -1 dulit real	Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7am to 5 pm		Saturday	Sunday	Holiday
	JourneymanHVAC		\$102.00		\$129.00		General Maintenance		\$106.50		\$106.50	\$124.25
	BMS Specialist	\$89.00	\$139.00	\$139.00		\$159.00	Chiller Repairs	\$85.00	\$127.50		\$127.50	\$148.75
	Divid Opposition	φ55.50	\$100.00	ψ100.00	ψ100.00	ψ 100.00	Ostmer repairs	,	V 1211.00	7.2		
AM	List exceptions to t	the above ch	art: Straight 7	ime hours			List exceptions to the	above chart:	Straight Tim	e hours		
	List exceptions to t		-				List exceptions to the				epair job	
			en engeleg ag galeere e Engeleg gebeure			yanuesoneny) Desidentak		eri deserbi a Pende Dillion Si della Sala Sala Sala				
Explain company's policy in charging overtime costs for services	Overtime is consid	ered anvtime	e before 7 a.m	. or after 5	p.m. Mono	av	Any work performed t	rom 5:00 p.m.	. to 7:00 a.m	, Monday	through F	iday,
	through Friday, and	d all Saturda	ys, Sundays 8	Holidays.			and all day Saturday	and Sunday is	overtime.			
How will the Owner be charged for materials?	The Owner will have	ve the option	to purchase f	rom K&S	at a wholes	sale cost	Our wholesale cost p	lus 20%				
If Mark-Up: Is the mark-up % over wholesale cost?	plus a markup of 2	·					Yes.					
What is the mark-up %?	Yes, 20%						20%				~_//.	
OR .												
If Discount: Is the discount % less list cost?	n/a					·	T					
What is the discount %?												
Acknowledge the % will remain firm through entire contract term:	Yes.						Left blank					
Any other costs or charges that have not been addressed?	No	and the first of the second se	armenta and all areas and areas are a series of a seri				Truck Charge: \$20.00	per repair jol	. No charge	on Monti	ly Inspect	ions.
Will there be any subcontractors? If yes, list rates, etc:	No	and a base to the second of th		Maddle Committee of the	. v=uv=n-n-n-u.u		No.					
Was a sample service agreement included?	Yes			-			Yes					
Was a resume of the company provided	Yes						Yes					
Was Hold Harmless provided?	Yes						Yes					
Can you meet City's insurance requirements.	Yes				ala mana ta an	******************	Yes					
Have you provided W-9?	Yes						Yes					
Provide address of facility & distance (in miles) from City of RH:	2767 Grant Avenu	e Rochester	Hills 48300				37107 Schoolcraft Ro	nad Livonia M	11 48150			
	How many miles?					,	Distance is 46-miles.	Part Elvorite le	10100			
Additional Comments:	K & S installed & p	We have technicians	living in Sterli	na Heiahts 8	Rocheste	er Hills.						
	currently in use at						- Toriara commodific					
12-Preventative Visits per year	Sarronny in add at		, promac		ondatio		}					



RFP-RH-10-002 HVAC Preventive Maintenance Agreement			T I		
	K&S	Ventures Inc	1	Temperature	e Services Inc
K & S Ventures selected as providing the best value,	2767	7 Grant Ave		37107 Sch	polcraft Road
and most responsive, responsive vendor proposal submitted.	Rocheste	r Hills MI 48309		Livonia	MI 48150
All vendors that submitted proposals attended the mandatory mtg.	Rano	iy Blomberg		Mark	McKay
	248	3.299.4212		734.8	38.3200
PM Contract for RH Municipal Bldg, 1000 Rochester Hills Drive	Yearly Lump Su	im		Yearly Lump Sum	
	1st year	\$4,595.00	1st year		\$2,775.00
	2nd year	\$4,595.00	2nd year		\$3,900.00
	TOTAL 1st & 2nd years	\$9,190.00	TOTAL	. 1st & 2nd years	\$6,675.00
	3rd year	\$5,054,00	3rd vear		\$2.825.00
11 14 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	4th year			<u> </u>	
12-Preventative Visits per year	TOTAL 3rd & 4th years	\$5,054,00 \$10,108,00	4th year	5 D - 5 D 44h	\$3,950.00
PM Contract for NEW DPS Garage, 511 East Auburn	Yearly Lump Su		IOTAL	L 3rd & 4th years	\$6,775.00
in constant in the bir o catage, on thest nobulit	1st year	\$4,675.00	4-4	Yearly Lump Sum	
	2nd year	\$4,675.00	1st year		\$1,600.00
V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-10-V-PR-1	TOTAL 1st & 2nd years		2nd year	4 4 9 9	\$1.725.00
	TOTAL 1st & 2nd years	\$9,350.00	IOIAL	1st & 2nd years	\$3,325.00
	3rd year	\$5,150.00	3rd vear		\$1,650.00
1777 W	4th year	\$5,150.00	4th year		\$1,775.00
2-Preventative Visits per year	TOTAL 3rd & 4th years	\$10,300.00		L 3rd & 4th years	\$3,425.00
M Contract for OCSO Substation, 750 Barclay Circle	Yearly Lump Su			Yearly Lump Sum	
	1st year	\$3,025.00	1st year		\$1,150.00
	2nd year	\$3,025.00	2nd year		\$2,200.00
The state of the s	TOTAL 1st & 2nd years	\$6,050.00		_ 1st & 2nd years	\$3,350.00
17417	7.17				
The state of the s	3rd year	\$3,327.50	3rd year		\$1,200.00
	4th year	\$3,327.50	4th year		\$2,250,00
	TOTAL 3rd & 4th years	\$6,655.00		L 3rd & 4th years	\$3,450.00
	\$24.590.00 Total of all B	lidgs for years 1-2 PM Contracts	\$13,350.00	Total of all Pi	dgs for years 1-2 PM Contrac
		lidgs for years 3-4 PM Contracts	\$13,650.00		dgs for years 1-2 PM Contrac
	\$51,653.00	and the second s	\$27,000.00	Total Or all Di	ags for years 0-71 in Contract
			1 2 7,000.00		
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1997 / 799 PAA					
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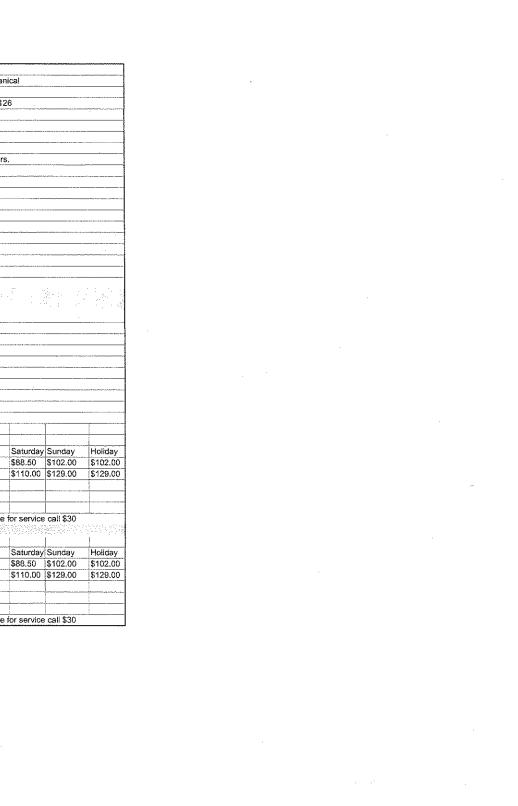
RFP-RH-10-002 HVAC Preventive Maintenance Agreement												
		Teci	h Mechanica	il Inc				R & A Hea	iting & Cooling	i Inc.		
K & S Ventures selected as providing the best value,		14	90 Highwoo	d E					Biltmore Blvd.	,		
and most responsive, responsive vendor proposal submitted.	·	THE PRODUCE OF THE PR	ntiac MI 48			·	1907777777777777		y MI 48084			
All vendors that submitted proposals attended the mandatory mtg.			lim Toccalin				~		v Werhowatz I	11		
			248.322.560			~~~			8.362,0100			
5-full service contracts information?	Provided						No full service contra			dl senice o	ontract for F	2 H
4-Preventive Maintenance contracts information?	Provided					****	Provided	oto at ano amo, m	replacing of the	211 GC/ V100 D	OTTER COLLEGE	****
Procedure for after hours and Emergency Calls?	Provided; respons	se time less than 2	-hours				Provided; response ti	me 1-4 hours-ave	rage is 1.5 hou	ore		
Comply with State of MI & Fed EEO?	Yes.						Yes	nic 1-4 nodis-avo	age is 1.0 flor	40.		
How many yrs performing HVAC maint.work?	27-years						7.5 years					
Do you inventory parts at local office?	Some	100001					No					
If no, how do you acquire replacement parts?	Local Ventures	-1/.15					Minor & most commo	n narte are on the	conice truck	The rest	ere nurchee	ad
							as needed from local		Service nuck	5. THE TEST I	are purchas	-cu
Type of Organization:	Corporation				·/····		Corporation	supply nouses.				***************************************
Number of full-time and part-time employees:	23-full time emplo	wees: 0 nart time					9-full time; 1-part time				~	
Do you maintain an Engineering Dept?	Yes	, Jood o pur une				····	No No		~·		_	
If yes, how many are registered Engineers?		eers are professio	nal engines	re (PE)			INV					,AIII,
What % of business is maintenance work?	70%	idora ara protessio	ina crigiriee	10 (FE)			50%	, , , , , , , , , , , , , , , , , , ,				
Do you have uniform/detailed method?	Yes						Yes					
Do you have REQUIRED computer-generated PM program?		tog produce in		ara Bajaras		v Valantia .		rie a ecition o	1		. 4	an ita
is this program based on Manuf, Recomm, (REQUIRED)	Yes			2.84 (sp. 5			No					
maint.procedures & historical data of similar eq.?	. Ares e common e	 1 2 2 2 3 4 3 4 3 6 	#55 - 55H	11.00	114 (1)	Alabert State	na 176 – anako solitore i La d		PAR MARA		1 4 17 19	
Were samples provided of computer generated PM	Yes								·			
task sheets the mechanics use?	168						No; we do not use a	computer generat	ed program.			
Will you provide a specific HVAC mechanic to the City?	V 11 6	run										
List licenses:	Yes, as well as ba	аскир.					Yes					
What training has the HVAC mechanic rec'd?	Provided			-/			Provided					
Will a Service/Acct Manager be assigned to the City?	Provided						Provided					
How many yrs of exp does Svs/Acct Mgr have in maint/repair?	Yes.						Yes					
How many yrs of exp does Svs/Acct Mgr have in maint/repair? How many yrs of exp does Svs/Acct Mgr have managing svs accts?	6-years			***************************************			25-years					
	30-years						10-years	TTT	·			
Will the Svs/Acct Mgr be available on-site when requested by City?	Yes						Yes				· · · · · · · · · · · · · · · · · · ·	···
Haush, Datas, Civit V					<u> </u>						ļ	
Hourly Rates - First Year:		Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri			
	Classif.	7:30am-6pm	-i	Saturday		Holiday	Classif.		30p After 4:30p			Holiday
	Journeyman	\$85.00	\$127.50	\$127.50	\$127.50	\$170.00	Ail	\$65.00	\$97.50	\$130.00	\$130.00	\$130.00
									744			
	List exceptions to	the above chart:	ra y vieraniesium.			testes to the control of the	List exceptions to the	above chart: Str	aight Time hou	ırs		
Hourly Rate - Second Year				HALLERY.								
nodity Nate - Second Tear		Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri			
	Classif.	7:30am-6pm	orientalisment disease	Saturday		Holiday	Classif.	8:30am-4:	30c After 4:30p	n Saturday	Sunday	Hollday
311-000-000-000-000-000-000-000-000-000-	Journeyman	\$85.00	\$127.50	\$127.50	\$127.50	\$170.00	Same as first year					
				-	-		All	\$65.00	\$97.50	\$130.00	\$130.00	\$130.00
				ļ								
	List exceptions to	the above chart	L				List exceptions to the	above obest: Ct-	night Time be-		1	
		Accre create					List exceptions to the	GEOVE CHAIL GU	angrit mine HOL	410		



RFP-RH-10-002 HVAC Preventive Maintenance Agreement		T	ech Mechanic	al Inc			 	D P A Line	ting & Coolin			
K & S Ventures selected as providing the best value,			1490 Highwoo						litmore Blvd.			
and most responsive, responsive vendor proposal submitted.			Pontiac MI 48					TOTAL ALTERNATION AND ADDRESS OF THE PARTY O	/ MI 48084			
All vendors that submitted proposals attended the mandatory mtg.			Jim Toccali	no			 		Werhowatz			
		100	248.322.56			~~~~			3.362.0100		***************************************	~
	Makadalah	vi Nedayîrê û awî	02000/000000	A COLLAND	0040443		ŠĖJAN KADADORE			(195) -3	The Strands and A	77543.153
Hourly Rate - Third Year		Mon-Fri	Mon-Fri				H	Mon-Fri	Mon-Fri	1		in ing season
	Classif.	7:30am-6r	om After 6pm	Saturday	Sunday	Holiday	Classif.	8:30am-4:3			turday Sunday	Holiday
	Journeyman	\$87.50	\$131.25	\$131.25	\$131.25	\$175.00	All 4% increase					
William Committee Committe							from first year					
							Ali	\$67.60	\$101.40	\$13	35.20 \$135.20	\$135.20
						-/						
	List exceptions to	the above ober			-/-/	J			1	- i		
	ILIST EXCEPTIONS TO	the above that		atte for same	Mercure Ass	ygred (egy ustru hag	List exceptions to the	e above chart: Stra	ight Time ho	Durs	gram record or "Breaking radios	Statistic territoria
Hourly Rate - Fourth Year		Mon-Fri	Mon-Fri		ahaaan badu L	spydad - yr e 50 a i dae - T	engle bilanderik (bilanjanderik). Historia	Mon-Fri	lMon-Fri	Visitoria T	Adia Na Astrinia I	
	Classif.		m After 6pm	Saturday	Sunday	Holiday	Classif.			on Sah	turday Sunday	Holiday
	Journeyman	\$87.50	\$131.25	\$131.25			All 4% increase	15.555411 11.0		. p. () Cati	co.ca, conday	1 TOHELY
							from third year		-			
- WARMAN AND - WAR				1				\$70.30	\$105.46	\$14	40.61 \$140.61	\$140.61
										.)		}
	f 5-4 t' 6											
	List exceptions to	the above char	t: Vareda di Defraces	avieusosius suries d	Analysines, and rest	Security of Security of the	List exceptions to the	e above chart: Stra	ight Time ho	ours	and the second seco	-,
Explain company's policy in charging overtime costs for services	If customer reque	ete technician h	o on cito botu	con S-00 n n	adametric v and 7.0							
3000 01 001	Saturdays, Sunda						Normal working hou	rs are from 8 a.m. ti	ii 4:40 p.m. 6	everytr	ning else is overt	me
		<u>,</u>				,	 					
						*^-						
How will the Owner be charged for materials?	Mark-up over who	lesale cost					By invoice		/^			
If Mark-Up: Is the mark-up % over wholesale cost?	Yes	esale cost					By invoice Percentage over act	ual wholesale cost.	from a actua	al local	supply house.	
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %?		esale cost	74		-11,		Percentage over act			al local	supply house.	
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %? OR	Yes	plesale cost					Percentage over act Not national average .01-49.99 - 100%	el Graduated % mai		al local	supply house.	
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost?	Yes	elesale cost				7/	Percentage over act Not national average .01-49.99 - 100% 50.00 - 199.99 - 75%	el Graduated % mai		al local	supply house.	
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %?	Yes 30%	blesate cost					Percentage over act Not national average .01-49.99 - 100% 50.00 - 199.99 - 75% 200.00 - 499.99 - 50	e! Graduated % mai 6 %		al local	supply house.	
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %? Acknowledge the % will remain firm through entire contract term:	Yes 30% Yes						Percentage over act Not national average .01-49.99 - 100% 50.00 - 199.99 - 75% 200.00 - 499.99 - 50 500.00 - and up - 33	el Graduated % mai % % %	rk up.			
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %?	Yes 30%		nt Disposal-v	aries w/mark	et.		Percentage over act Not national average .01-49.99 - 100% 50.00 - 199.99 - 75% 200.00 - 499.99 - 50 500.00 - and up - 33 Yes. Tool charges, F	el Graduated % mai % % %	rk up.			
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %? Acknowledge the % will remain firm through entire contract term:	Yes 30% Yes		nt Disposal-vi	aries w/marko	et.		Percentage over act Not national average .01-49.99 - 100% 50.00 - 199.99 - 75% 200.00 - 499.99 - 50 500.00 - and up - 33	el Graduated % mai % % %	rk up.			
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %? Acknowledge the % will remain firm through entire contract term:	Yes 30% Yes Yes, Truck charg	e \$45, Refrigera				lis.	Percentage over act Not national average .01-49.99 - 100% .50.00 - 199.99 - 75% .200.00 - 499.99 - 50 .500.00 - and up - 33 .Yes. Tool charges, F	el Graduated % mar 6 % % Recovery \$25, Evac	rk up.	torch c	charge depending	
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %? Acknowledge the % will remain firm through entire contract term: Any other costs or charges that have not been addressed?	Yes 30% Yes	e \$45, Refrigera ane. Customer	will be charge			lus	Percentage over act Not national average .01-49.99 - 100% .50.00 - 199.99 - 75% .200.00 - 499.99 - 50 .500.00 - and up - 33 .Yes. Tool charges, F repair. Yes. Unit replaceme	e! Graduated % man 6 1% 1% 1% 1% 1% 1% 1% 1% 1% 1% 1% 1% 1%	rk up. uation \$25, t	torch ci	charge depending	
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %? Acknowledge the % will remain firm through entire contract term: Any other costs or charges that have not been addressed? Will there be any subcontractors? If yes, list rates, etc: Was a sample service agreement included?	Yes 30% Yes Yes. Truck charge Yes. Electrical, or	e \$45, Refrigera ane. Customer	will be charge			lus	Percentage over act Not national average .01-49.99 - 100% .50.00 - 199.99 - 75% .200.00 - 499.99 - 50 .500.00 - and up - 33 .Yes. Tool charges, F	e! Graduated % man 6 1% 1% 1% 1% 1% 1% 1% 1% 1% 1% 1% 1% 1%	rk up. uation \$25, t	torch ci	charge depending	
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %? Acknowledge the % will remain firm through entire contract term: Any other costs or charges that have not been addressed? Will there be any subcontractors? If yes, list rates, etc: Was a sample service agreement included? Was a resume of the company provided	Yes 30% Yes Yes. Truck charg Yes. Electrical, or 10% or owner ma	e \$45, Refrigera ane. Customer	will be charge			ius	Percentage over act Not national average .01-49.99 - 100% 50.00 - 199.99 - 75% 200.00 - 499.99 - 50 500.00 - and up - 33 Yes. Tool charges, F repair. Yes. Unit replaceme cleaning, it would be Yes	el Graduated % man 6 1% % Recovery \$25, Evac ent may need and e	rk up. uation \$25, t	torch ci	charge depending	
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %? Acknowledge the % will remain firm through entire contract term: Any other costs or charges that have not been addressed? Will there be any subcontractors? If yes, list rates, etc: Was a sample service agreement included? Was a resume of the company provided Was Hold Harmless provided?	Yes 30% Yes Yes. Truck charg Yes. Electrical, or 10% or owner mayes.	e \$45, Refrigera ane. Customer	will be charge			lus	Percentage over act Not national average .01-49.99 - 100% 50.00 - 199.99 - 75% 200.00 - 499.99 - 50 500.00 - and up - 33 Yes. Tool charges, F repair. Yes. Unit replaceme cleaning, it would be Yes Indicated yes, but no	el Graduated % man 6 1% % Recovery \$25, Evac ent may need and e	rk up. uation \$25, t	torch ci	charge depending	
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %? Acknowledge the % will remain firm through entire contract term: Any other costs or charges that have not been addressed? Will there be any subcontractors? If yes, list rates, etc: Was a sample service agreement included? Was a resume of the company provided Was Hold Harmless provided? Can you meet City's insurance requirements.	Yes 30% Yes Yes, Truck charg Yes, Electrical, or 10% or owner ma Yes, Yes, Yes, Yes, Yes,	e \$45, Refrigera ane. Customer	will be charge			lus Maria	Percentage over act Not national average .01-49.99 - 100% 50.00 - 199.99 - 75% 200.00 - 499.99 - 50 500.00 - and up - 33 Yes. Tool charges, F repair. Yes. Unit replaceme cleaning, it would be Yes	el Graduated % man 6 1% % Recovery \$25, Evac ent may need and e	rk up. uation \$25, t	torch ci	charge depending	
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %? Acknowledge the % will remain firm through entire contract term: Any other costs or charges that have not been addressed? Will there be any subcontractors? If yes, list rates, etc: Was a sample service agreement included? Was a resume of the company provided Was Hold Harmless provided? Can you meet City's insurance requirements. Have you provided W-9?	Yes 30% Yes Yes. Truck charg Yes. Electrical, or 10% or owner ma Yes. Yes. Yes. Yes. Yes. Yes.	e \$45, Refrigera ane. Customer y hire subcontra	will be charge actor directly.	d subcontrac	otor cost p		Percentage over act Not national average .01-49.99 - 100% 50.00 - 199.99 - 75% 200.00 - 499.99 - 50 500.00 - and up - 33 Yes. Tool charges, F repair. Yes. Unit replaceme cleaning, it would be Yes Indicated yes, but no	el Graduated % man 6 1% Recovery \$25, Evac ent may need and e a sub-contracted. Ba bit provided	rk up.	torch ci	charge depending	
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %? Acknowledge the % will remain firm through entire contract term: Any other costs or charges that have not been addressed? Will there be any subcontractors? If yes, list rates, etc: Was a sample service agreement included? Was a resume of the company provided Was Hold Harmless provided? Can you meet City's insurance requirements.	Yes 30% Yes Yes. Truck charg Yes. Electrical, or 10% or owner mayes. Yes. Yes. Yes. Yes. Yes. Tech Mechanical	e \$45, Refrigera ane. Customer y hire subcontra	will be charge actor directly.	d subcontrac	otor cost p		Percentage over act Not national average .01-49.99 - 100% 50.00 - 199.99 - 75% 200.00 - 499.99 - 50 500.00 - and up - 33 Yes. Tool charges, F repair. Yes. Unit replaceme cleaning, it would be Yes Indicated yes, but no	el Graduated % man 6 1% Recovery \$25, Evac ent may need and e a sub-contracted. Ba bit provided	rk up.	torch ci	charge depending	
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %? Acknowledge the % will remain firm through entire contract term: Any other costs or charges that have not been addressed? Will there be any subcontractors? If yes, list rates, etc: Was a sample service agreement included? Was a resume of the company provided Was Hold Harmless provided? Can you meet City's insurance requirements. Have you provided W-9? Provide address of facility & distance (in miles) from City of RH:	Yes 30% Yes Yes. Truck charg Yes. Electrical, or 10% or owner ma Yes. Yes. Yes. Yes. Yes. Yes. Tech Mechanical 5-miles from the or	ane. Customer y hire subcontra is located at 14t	will be charge actor directly.	d subcontrac	otor cost p		Percentage over act Not national average .01-49.99 - 100% 50.00 - 199.99 - 75% 200.00 - 499.99 - 50 500.00 - and up - 33 Yes. Tool charges, F repair. Yes. Unit replaceme cleaning, it would be Yes Indicated yes, but no	el Graduated % man 6 1% Recovery \$25, Evac ent may need and e a sub-contracted. Ba bit provided	rk up.	torch ci	charge depending	
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %? Acknowledge the % will remain firm through entire contract term: Any other costs or charges that have not been addressed? Will there be any subcontractors? If yes, list rates, etc: Was a sample service agreement included? Was a resume of the company provided Was Hold Harmless provided? Can you meet City's insurance requirements. Have you provided W-9?	Yes 30% Yes Yes. Truck charg Yes. Electrical, or 10% or owner mayes. Yes. Yes. Yes. Yes. Yes. Tech Mechanical	ane. Customer y hire subcontra is located at 14t	will be charge actor directly.	d subcontrac	otor cost p		Percentage over act Not national average .01-49.99 - 100% 50.00 - 199.99 - 75% 200.00 - 499.99 - 50 500.00 - and up - 33 Yes. Tool charges, F repair. Yes. Unit replaceme cleaning, it would be Yes Indicated yes, but no	el Graduated % man 6 1% Recovery \$25, Evac ent may need and e a sub-contracted. Ba bit provided	rk up.	torch ci	charge depending	
If Mark-Up: Is the mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %? Acknowledge the % will remain firm through entire contract term: Any other costs or charges that have not been addressed? Will there be any subcontractors? If yes, list rates, etc: Was a sample service agreement included? Was a resume of the company provided Was Hold Harmless provided? Can you meet City's insurance requirements. Have you provided W-9? Provide address of facility & distance (in miles) from City of RH:	Yes 30% Yes Yes. Truck charg Yes. Electrical, or 10% or owner ma Yes. Yes. Yes. Yes. Yes. Yes. Tech Mechanical 5-miles from the or	ane. Customer y hire subcontra is located at 14t	will be charge actor directly.	d subcontrac	otor cost p		Percentage over act Not national average .01-49.99 - 100% 50.00 - 199.99 - 75% 200.00 - 499.99 - 50 500.00 - and up - 33 Yes. Tool charges, F repair. Yes. Unit replaceme cleaning, it would be Yes Indicated yes, but no	el Graduated % man 6 1% Recovery \$25, Evac ent may need and e a sub-contracted. Ba bit provided	rk up.	torch ci	charge depending	

RFP-RH-10-002 HVAC Preventive Maintenance Agreement				· · · · · · · · · · · · · · · · · · ·						
		Tech	Mechanical I	nc	···		R & A Heating	& Cooling Inc.		
K & S Ventures selected as providing the best value,		1490	0 Highwood E				275 Biltme	ore Blvd.		
and most responsive, responsive vendor proposal submitted.		Pont	tiac MI 4834	0			Troy Mi	48084		
All vendors that submitted proposals attended the mandatory mtg.		Jir	m Toccalino		**************************************	*//	Andrew We	rhowatz III		
		. 24	18.322.5600				248.36	2.0100		
PM Contract for RH Municipal Bldg, 1000 Rochester Hills Drive		Yearly Lump Sun	n		**-1*-		Yearly Lump Sum			
	1st year		\$11,600	.00	J	1st year		\$7,080.00		
	2nd year		\$11,600	.00		2nd year		\$7,080.00		
	TOTAL	. 1st & 2nd years	\$23,200	.00		TOTA	AL 1st & 2nd years	\$14,160.00		
	1						ì	i		
	3rd year	7	. \$11,890	.00		3rd year		\$7,365.00		
TWO THE STATE OF T	4th year		\$11,890	.00		4th year	MIM. 44.1. //	\$7,660.00		
12-Preventative Visits per year	TOTAL	L 3rd & 4th years	\$23,780	.00		TOT	AL 3rd & 4th years	\$15,025.00		,,,
PM Contract for NEW DPS Garage, 511 East Auburn		Yearly Lump Sur	η				Yearly Lump Sum			
	1st year		\$8,897	00	****	1st year		\$7,080.00		
	2nd year		\$8,897	00		2nd year		\$7,080.00		
	TOTAL	1st & 2nd years	\$17,794	.00		TOTA	AL 1st & 2nd years	\$14,160.00		
		1								
	3rd year		\$9,119.	00		3rd year		\$7,365.00		
	4th year		\$9,119.	00		4th year		\$7,660.00		
12-Preventative Visits per year	TOTAL	L 3rd & 4th years	\$18,238	.00		тот	AL 3rd & 4th years	\$15,025.00		
PM Contract for OCSO Substation, 750 Barclay Circle		Yearly Lump Sur	Ϋ́				Yearly Lump Sum			
	1st year		\$8,606.	.00		1st year		\$7,080.00		
	2nd year		\$8,606	00		2nd year		\$7,080.00		
	TOTAL	1st & 2nd years	\$17,212	.00		TOT	AL 1st & 2nd years	\$14,160.00		
TOTAL		1		7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.		- i				
	3rd year		\$8,821	00	***************************************	3rd year		\$7,365.00		
772 - 300711111111111111111111111111111111111	4th year		\$8,821	.00	A-1A	4th year		\$7,660.00		
	TOTA	L 3rd & 4th years	\$17,642	.00		тот	AL 3rd & 4th years	\$15,025.00	•	
VZ-7AVVARIABANARA	\$58,206.00	Total of all F	Sidaa farra	ears 1-2 PM Contra		£40,400,00	7-4-1 -5-11 5	111 6	D14 C	
	\$59,660.00					\$42,480.00		ldgs for years 1-2		
	\$117,866.00	rotal of all b	olugs for ye	ears 3-4 PM Contra	acts	\$45,075.00	lotal of all B	ldgs for years 3-4	- PW Contract	ts
	00.000,1116					\$87,555.00				
									+	
										
										
				<u> </u>	**************************************					
									J	
The state of the s										
							·			

RFP-RH-10-002 HVAC Preventive Maintenance Agreement						***************************************						
		North Sta	r Mechanica	al Inc				Great L	akes Mecha	nical	***************************************	
K & S Ventures selected as providing the best value,		50650 Corp	orate Drive,	Ste. A				3:	800 Maple			
and most responsive, responsive vendor proposal submitted.		Shelby To	wnship MI 4	48315				Dear	orn MI 481	26		
All vendors that submitted proposals attended the mandatory mtg.			ony Chabot						hn Serrano			
		586	.939.0070	ATT-1974 (1474 1444 1444 1444 1444 1444 1444 1				31	3.581.3043			
5-full service contracts information?	Provided		#-/-t				3-provided					
4-Preventive Maintenance contracts information?	Provided				***************************************		Provided					
Procedure for after hours and Emergency Calls?	Provided	··		^			Provided- 2-hour r	esponse time for	all after hour	s		
Comply with State of MI & Fed EEO?	Yes		····		· · · · · · · · · · · · · · · · · · ·		Yes		an arter moun			
How many yrs performing HVAC maint work?	20 plus years						60 plus years	VA.470.1				
Do you inventory parts at local office?	Yes						Yes	/····-				
If no, how do you acquire replacement parts?						***************************************						
Type of Organization:	Corporation						Corporation					
Number of full-time and part-time employees:	37-full time							amet tien n			······································	
Do you maintain an Engineering Dept?	No No						50-full time; zero p	an ume				
If yes, how many are registered Engineers?	INO		·//.				No			-4.1		
What % of business is maintenance work?	75%	~~~~~~		-775.55			700/					
Do you have uniform/detailed method?	Yes						70%					
Do you have REQUIRED computer-generated PM program?	1		25, 114,	4			Yes					+ + +.
Is this program based on Manuf, Recomm. (REQUIRED)	Yes					and No.	Yes No	ale jeho Mis Janear	fall to the			2.55
	Yes				 40 - 69 	1 2	No				*. 1	1. 1.
maint.procedures & historical data of similar eq.?				rene								
Were samples provided of computer generated PM	Yes					/····	Yes, but not provid	ded				
task sheets the mechanics use?												
Will you provide a specific HVAC mechanic to the City?	Yes						Yes					
List licenses:	Provided						Provided					
What training has the HVAC mechanic rec'd?	Provided						Provided					
Will a Service/Acct Manager be assigned to the City?	Yes						Yes					
How many yrs of exp does Svs/Acct Mgr have in maint/repair?	25-years						15-years					
How many yrs of exp does Svs/Acct Mgr have managing svs accts?	20-years						6-years					
Will the Svs/Acct Mgr be available on-site when requested by City?	Yes						Yes					,
											1	-
Hourly Rates - First Year:		Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri			i
	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday
	Journeyman	\$85.00	\$127.50	\$127.50	\$127.50	\$127,50	Maintenance	\$71.00	\$88.50	\$88.50	\$102.00	\$102.00
· Constitution of the cons	Apprentice	\$70.00	\$105.00	\$105.00	\$105.00	\$105.00	Chiller Repair	\$90.00	\$110.00	\$110.00	\$129.00	\$129.00
			~~~~									È
		the above chart: Ov	ertime servi	ce calls are								
	portal to portal, trip	o charge		DISEAUX-RESPONDS	0.0000000000000000000000000000000000000	gardatki kirkirki	List exceptions to	the above chart:	Fruck charge	for service	e call \$30	
Hourly Rate - Second Year		Mon-Fri	Mon-Fri	TRACTION RAIL			egis og nos ameghode han etde- 	Mon-Fri	Mon-Fri	sa sipirkiri Pi 		. ; ( 'ye). 
	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday
N199-2-7	Journeyman	\$88.00	\$132:00	\$132.00	\$132.00	\$132.00	Maintenance	\$71.00	\$88.50		\$102.00	\$102.00
	Apprentice	\$73.00	\$109.50	\$109.50	\$109.50	\$109.50	Chiller Repair	\$90.00	\$110.00		\$129.00	\$129.00
				-								
V-0-97-41.	List exceptions to	the above chart: Ov	ertime servi	ce calls are								
	portal to portal, frip	charge					List exceptions to	the above chart:	Fruck charge	for service	e call \$30	~



RFP-RH-10-002 HVAC Preventive Maintenance Agreement			····			***************************************					·····				
		North St	ar Mechanica	al Inc			<del>  </del>	Grant	Lakes Mecha	anical					
K & S Ventures selected as providing the best value,	**************************************		porate Drive.		**************************************		L.	~	3800 Maple	arnoai					
and most responsive, responsive vendor proposal submitted.			ownship Mi	The state of the s					rbom MI 48°	126	· · · · · · · · · · · · · · · · · · ·				
All vendors that submitted proposals attended the mandatory mtg.		7.4.0	hony Chabot						ohn Serrano						
		58	36.939.0070		***				13.581.3043						
	PACE TRANSPER		Magical Rev		94441743					Banana Balan					
Hourly Rate - Third Year		Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri		1				
	Classif.	7:30am-6pn	n After 6pm	Saturday	Sunday	Holiday	Classif.	7:30am-6pn	n After 6pm	Saturday Sunday	Holiday				
	Journeyman	\$92.00	\$138.00	\$138.00	\$138.00	\$138.00	Maintenance	\$71.00	\$89.00	\$89.00 \$107.00	\$107.00				
	Apprentice	\$76.00	\$114.00	\$114.00	\$114.00	\$114.00	Chiller Repair	\$90.00	\$107.00	\$107.00 \$129.00	\$129.00				
	list exceptions to	the above chart: O	watime non-	oo pollo cre	billad to										
PPAPUP MANAGEMENT TO THE PROPERTY OF THE PROPE	portal to portal, tri		verune servi	ce cans are	puled to		List exceptions to the above chart: Truck charge for service call \$30								
——————————————————————————————————————	portar to portar, un	p <b>charge</b> Similar palita mine		STATE OF STATES	estrates established	ungsværæer i r	ta din masa mendebuat sa baseka, menerang menerang menerang kenanggi ang belah belah 18.2 18.2 18.2 18. 19. 19								
Hourly Rate - Fourth Year		Mon-Fri	Mon-Fri	Mikitana stivis H	NEW ANDER	ge jelkelekeliki T									
	Classif,		n After 6pm	Saturday	Sunday	Holiday	Classif.		n After 6pm	Saturday Sunday	1.1=154				
3,000	Journeyman	\$95.00	\$142.50	\$142.50		\$142.50	Maintenance	\$71.00	\$89.00	\$89.00 \$107.00	Holiday \$107.00				
	Apprentice	\$79.00	\$118.50		\$118.50	\$118.50	Chiller Repair	\$90.00	\$107.00	\$107.00 \$107.00	\$107.00				
				1		4	Ormos i topas	\$30.00	ψισιισο	\$107.00 \$729.00	\$129.00				
	List exceptions to	the above chart: O	vertime servi	ce calls are	billed to	Manage Control of the	and the same of th		-						
	portal to portal, tri						List exceptions to the above chart: Truck charge for service call \$30								
							The exceptions to the above chart. Mack charge for service can \$50								
Explain company's policy in charging overtime costs for services	Overtime labor is	charge portal to por	tal	Werm - to-		·····	Overtime is for work over 8 hours per day or 40 hours per week								
How will the Owner be charged for materials?	Owner will be inve	iced for materials &	tohaviana												
If Mark-Up: Is the mark-up % over wholesale cost?	Owner will be hive	iceu ioi materiais o	labor upori (	ompletion	or service o	aii.	Wholesale plus 1	5%			···				
What is the mark-up %?				·			Yes 15%								
OR					^		1376				· · · · · · · · · · · · · · · · · · ·				
If Discount: Is the discount % less list cost?	Yes	VIA-A				···	n/a	PATE ASSETTING							
What is the discount %?	20%				FC40.tu.Chah	·	1110								
Acknowledge the % will remain firm through entire contract term:	Yes					~~~~~	Yes								
Any other costs or charges that have not been addressed?	No. (See above o	vertime labor charg	e portal to po	rtal, trip ch	arge)	t	Truck charge for	service call is \$30	nn						
								50.1100 0011 10 000							
Will there be any subcontractors? If yes, list rates, etc:	No.						No								
Was a sample service agreement included?	Yes		·				No	/ · · · · · · · · · · · · · · · · · · ·							
Was a resume of the company provided	Yes						Yes								
Was Hold Harmless provided?	Yes			*********			Yes	TOTAL CONTRACT		~					
Can you meet City's insurance requirements.	Yes						Yes		MIIIIAMAII	····					
Have you provided W-9?	Yes						Yes								
Provide address of facility & distance (in miles) from City of RH:	50650 Corporate Drive, Ste A, Shelby Township, MI 48315						3800 Maple, Dearborn, MI 48216								
								30-miles							
Additional Comments:								***************************************	Ollandaria						
12-Preventative Visits per year					A										

RFP-RH-10-002 HVAC Preventive Maintenance Agreement								
-		North Star N	Mechanical Inc			Great Lake	s Mechanical	
K & S Ventures selected as providing the best value,	~~~~	50650 Corpor	ate Drive, Ste. A	/////			Maple	
and most responsive, responsive vendor proposal submitted.		Shelby Town	ship MI 48315	·····			MI 48126	
All vendors that submitted proposals attended the mandatory mtg.		Anthor	y Chabot		r		Serrano	
		586.9	39.0070				81.3043	
PM Contract for RH Municipal Bldg, 1000 Rochester Hills Drive		Yearly Lump Sum				Yearly Lump Sum	J	
	1st year		\$8,059.99		1st year		\$3,350,00	
	2nd year	//	\$8,342.09		2nd year	**	\$3,350.00	
	TOTAL	1st & 2nd years	\$16,402.08		TOTA	. 1st & 2nd years	\$6,700.00	
							,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
	3rd year	WANA	\$8,634.06		3rd year		\$3,550.00	
	4th year		\$8,936.24		4th year		\$3,550.00	
12-Preventative Visits per year	TOTAL	3rd & 4th years	\$17,570.30		TOTA	L 3rd & 4th years	\$7,100.00	
PM Contract for NEW DPS Garage, 511 East Auburn		Yearly Lump Sum				Yearly Lump Sum		
T P P P P P P P P P P P P P P P P P P P	1st year		\$9,011.93		1st year		\$1,600.00	
	2nd year		\$9,327.34	~	2nd year		\$1,600.00	
	TOTAL	1st & 2nd years	\$18,339.27			. 1st & 2nd years	\$3,200.00	
		7777777					1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
	3rd year	· · · · · · · · · · · · · · · · · · ·	\$9,653.80		3rd year		\$1,600,00	
	4th year		\$9,991.68		4th year		\$1,600.00	
12-Preventative Visits per year	TOTAL	3rd & 4th years	\$19,645.48		1 7	L 3rd & 4th years	\$3,200.00	
PM Contract for OCSO Substation, 750 Barclay Circle		Yearly Lump Sum		2		Yearly Lump Sum		
Video Control of the	1st year		\$6,196.67		1st year	1	\$1,700.00	
	2nd year		\$6,413,56		2nd year		\$1,700.00	
100000000000000000000000000000000000000	TOTAL	1st & 2nd years	\$12,610.23		1000	L 1st & 2nd years	\$3,400.00	
		····	in		11		40,700.00	
	3rd year		\$6,638.03	<u> </u>	3rd year		\$1,800.00	
ALCONOMIC TO A STATE OF THE STA	4th year		\$6,870.36		4th year	***************************************	\$1,900.00	
	TOTAL	3rd & 4th years	\$13,508,39			L 3rd & 4th years	\$3,700.00	i
							40,100.00	
The state of the s	\$47,351.58	Total of all B	ldgs for years 1-2 PM Co	nntracts	\$13,300.00	Total of all Bi	dgs for years 1-2	PM Contracte
	\$50,724.17		ldgs for years 3-4 PM Co		\$14,000.00		dgs for years 3-4	
	\$98,075.75	1000.0.0.0	lago la yaara a 4 i ii ac	JIICAOLO	\$27,300.00	TOTAL OF ALL DI	ugs for years 3-4	THE CONTRACTS
	400,01010				327,300.00			
		<del></del>			<del>-</del>			
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L								

RFP-RH-10-002 HVAC Preventive Maintenance Agreement								,				
THE TO GOL THAT OF THE WAITE MAINTENANCE AGRESTICH		Guardian Enviro	1									**********
K & S Ventures selected as providing the best value.			Glendale Av				<u> </u>		Vlead & Sons	inc ·		
and most responsive, responsive vendor proposal submitted.			a Mi 48150				4		3795 Riviera			
All vendors that submitted proposals attended the mandatory mtg.		***************************************		Charles and Charle					ser MI 4802	<u> </u>		·
The residence of the state of t	·		f A Dekeyse 513.9500	:r 					John Mora			
5-full service contracts information?	Not included-page mi		.515.9500				<u> </u>	58	86.296.3650	-		
4-Preventive Maintenance contracts information?	Provided Provided	sonry					Provided					
Procedure for after hours and Emergency Calls?	Provided; always hav	e 2 tache en call					Provided			-;		
Comply with State of MI & Fed EEO?	Yes Yes	e z-techs dir can.					Provided; respons	e time is normally	within two (2)	nours.		
How many yrs performing HVAC maint work?	26-years						Yes					
Do you inventory parts at local office?	Yes (limited)		·····				34-years No					
If no, how do you acquire replacement parts?	Open accounts with a	ill local HVAC & Plu	mbina supp	iers.		~~~	i No					
Type of Organization:	Corporation						Corporation					
Number of full-time and part-time employees:	38-full time; zero part	time			,v	-	20-full time; zero p	part time				
Do you maintain an Engineering Dept?	No				www.III_1		Yes					
If yes, how many are registered Engineers?		71/51.4					3-registered engin	eers				
What % of business is maintenance work?	85%				***************************************		50%					
Do you have uniform/detailed method?	No						Yes					
Do you have REQUIRED computer-generated PM program?	No				10.2	in by profit	Yes		电电流调整	ar de la deservición de la composición de la composición de la composición de la composición de la composición La composición de la	- E 2	
Is this program based on Manuf. Recomm. (REQUIRED)	No					1 151 -	Yes			Cart St. Sy.	45.11	
maint.procedures & historical data of similar eq.?												
Were samples provided of computer generated PM	(see attached)						Yes					
task sheets the mechanics use?									**	77.77.77.77.77		
Will you provide a specific HVAC mechanic to the City?	Yes						Yes					
List licenses:	Provided						Provided		····			
What training has the HVAC mechanic rec'd?	Provided						Provided	//*************************************				
Will a Service/Acct Manager be assigned to the City?	Yes						Yes				***************************************	
How many yrs of exp does Svs/Acct Mgr have in maint/repair?	20-years			7-11-71	•		22-years	· · · · · · · · · · · · · · · · · · ·				~~~~~~
How many yrs of exp does Svs/Acct Mgr have managing svs accts?	15-years						22-years		· · · · · · · · · · · · · · · · · · ·			
Will the Svs/Acct Mgr be available on-site when requested by City?	Yes		-,				Yes		~///			
Hourly Rates - First Year:	<del>                                     </del>	Mon-Fri	Mon-Fri		<u> </u>				4 1			
- Committee - Company - Co	Classif.			0-1	10	13 35 3	<u> </u>	Mon-Fri	Mon-Fri	<u> </u>		
- AMMINISTRA	Journeyman	7:30am-6pm				Holiday	Classif.		After 6pm	Saturday Sun		liday
FEFF Andreadow de la Company d	Apprentice	\$87.00 \$67.00	\$117.00 \$97.00		\$156.00	,	Journeyman	\$78.00	\$110.00	\$110.00 \$149	9.00  \$14	49.00
	Apprenace	1967.00	\$97.00	\$97.00	\$136.00	\$136.00						~~~~~~
												·····
	List exceptions to the abo	ve chart: any onsite wo	ork after 4 pm	customer ha	s option of w	aiting	List exceptions to	the above chart:				
District Date Country					PERM						W. BANK	ÇŞ.
Hourly Rate - Second Year	·	Mon-Fri	Mori-Fri					Mon-Fri	Mon-Fri		1	
	Classif.	7:30am-6pm		Saturda	Sunday	Holiday	Classif.	7:30am-6pm	After 6pm	Saturday Sun	day Hol	liday
	Journeyman	\$90.00	\$117.00	\$117.00	\$156.00	\$156,00	Journeyman	\$80.00	\$113.00	\$113.00 \$150		53.00
	Apprentice	\$70.00	\$97.00	\$97.00	\$136.00	\$136.00						
			<del> </del>							ļ		
							i i i i i i i i i i i i i i i i i i i				~~~~	
	List exceptions to the abo				····	List exceptions to the above chart:						

RFP-RH-10-002 HVAC Preventive Maintenance Agreement							<b> </b>			\$					
		Guardian Envir	onmental Se	rvices inc			<u>† †                                    </u>	RWI	Aead & Sons	Inc					
K & S Ventures selected as providing the best value,		34400	Glendale Av	e					3795 Riviera						
and most responsive, responsive vendor proposal submitted.		Livon	ia Mi 48150	***************************************				Fre	ser MI 4802	6	******				
All vendors that submitted proposals attended the mandatory mtg.		Richar	d A Dekeyse	r					John Mora						
			.513.9500		·			5	86.296.3650						
27 PP 2-27 PA		the teachers		1083.55		7 7 7		1 1 11.11							
Hourly Rate - Third Year		Mon-Fri	Mon-Fri				1	Mon-Pri	Mon-Fri	1					
	Classif.		n After 6pm		y Sunday	Holiday	Classif.			Saturday Sunday	Holiday				
909/A/P-PAAPA-A-A-A-A-A-A-A-A-A-A-A-A-A-A-A	Journeyman	\$92.00	\$117.00		\$156.00	\$156.00	Journeyman	\$82.00	\$116.00	\$116.00 \$157.00	\$157.00				
10/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 014/44/1 = 0	Apprentice	\$69.00	\$97.00	\$97.00	\$136,00	\$136.00									
						**************************************									
	List exceptions to the al	pove chart: any onsite v	ork after 4 pm	customer h	as option of v	vaiting	List exceptions to	the above chart:		, <u>l</u>					
Hourly Rate - Fourth Year		Mon-Fri	Mon-Fri			1		Mon-Fri	Mon-Fri						
	Classif.		n After 6pm				Classif.	7:30am-6pr	After 6pm	Saturday Sunday	Holiday				
	Journeyman	\$92.00	\$117.00		\$156.00		Journeyman	\$84.00	\$119.00	\$119.00 \$161.00	\$161.00				
	Apprentice	\$69.00	\$97.00	\$97.00	\$136.00	\$136.00									
			<del>.  </del>												
PP V which I are a supplied to the supplied to							ļ								
A-14-14-14-14-14-14-14-14-14-14-14-14-14-	List exceptions to the a	pove chart: any onsite v	ork after 4 pm	customer h	as option of t	valting	List exceptions to	the above chart:	erawien Laik randik	ender eine her witzel der lichte in tele	and the second of				
Explain company's policy in charging overtime costs for services	Any on-site work aft	er 4:00 p.m. custom	er has option	of waiting			Overtime is only charged with the permission of the owner.								
							At owner's reques	t a quote for repair	s will be sup	plies with a break-dov	VT)				
How will the Owner be charged for materials?	Yes						of labor and mate	AR-14-A	5.:						
If Mark-Up: Is the mark-up % over wholesale cost?	20%				-1124		Yes			0.00.					
What is the mark-up %?							15%								
OR															
If Discount: Is the discount % less list cost?															
What is the discount %?															
Acknowledge the % will remain firm through entire contract term:															
Any other costs or charges that have not been addressed?	No	mana da como de como d					No								
	NONE														
Will there be any subcontractors? If yes, list rates, etc:	Yes/No						No								
Park 1	Backflow Testing		15757777777777777777777777777777777777			~~~~~				A					
Was a sample service agreement included?	Yes				v		Yes								
Was a resume of the company provided	Yes						Yes			B					
Was Hold Harmless provided?	Yes						Yes				7800000				
Can you meet City's insurance requirements.	Yes						Yes								
Have you provided W-9?	Yes		A-78-44				Yes								
Provide address of facility & distance (in miles) from City of RH:	15-Miles						33795 Riviera, Fr								
N. I. W. L. C.							18-miles from City		NAME OF TAXABLE PARTY OF TAXABLE PARTY.						
Additional Comments:									nicles & could	d be as close as Pont	iac,				
12-Preventative Visits per year							Aubum Hills & Tro	oy		····					
In the teached and Albert heat							<u> </u>	····							

RFP-RH-10-002 HVAC Preventive Maintenance Agreement			2							
			nental Services inc				d & Sons Inc			
K & S Ventures selected as providing the best value,		34400 Gle					Riviera			
and most responsive, responsive vendor proposal submitted.		Livonia N					MI 48026			
All vendors that submitted proposals attended the mandatory mtg.		Richard A					n Mora			
**************************************		734.51	3.9500				96.3650			
PM Contract for RH Municipal Bldg, 1000 Rochester Hills Drive		Yearly Lump Sum				Yearly Lump Sum				
Feet alministration of the second contribution o	1st year		\$6,400.00		1st year		\$7,800.00			
	2nd year		\$6.400.00		2nd year		\$7,950.00			
	тоти	AL 1st & 2nd years	\$12,800.00	<u> </u>	TOTA	L 1st & 2nd years	\$15,750.00			
	3rd year		\$6,400.00	· ·	3rd year		\$8,100.00			
10.00	4th year		\$6,400.00		4th year	AL 3rd & 4th years	\$8,260.00 \$16,360.00			
12-Preventative Visits per year	TOT	AL 3rd & 4th years	\$12,800.00		TOTA					
PM Contract for NEW DPS Garage, 511 East Auburn		Yearly Lump Sum			<del></del>	0.60 800 000				
	1st year		\$5,500.00		1st year		\$13,500.00			
Auffiliation	2nd year		\$5,500.00 \$11,000,00		2nd year		\$13,700.00			
	1017	AL 1st & 2nd years	\$31,000.00		TOTA	1st & 2nd years \$27,200.00		<u> </u>		
THE THE PROPERTY OF THE PROPER	3rd year		\$5,500.00		3rd year		\$13,900.00			
	4th year					,	\$13,900.00 \$14,100.00			
12-Preventative Visits per year		AL 3rd & 4th years	\$5,500,00 \$11,000.00	<del></del>	4th year	AL 3rd & 4th years	\$28,000.00			
PM Contract for OCSO Substation, 750 Barclay Circle	101.	Yearly Lump Sum	\$11,000.00	<u> </u>	1017		\$28,000.00			
in W Contract for OCCO Oubstation, 130 Darciay Office	1st year	reany Lump Sum	\$8,000.00	<del> </del>	1 oh vone	Yearly Lump Sum	\$5,850.00			
VII. STATE OF A STATE	2nd year		\$8,000.00		1st year 2nd year	\$5,960.00				
		AL 1st & 2nd years	\$16,000.00			AL 1st & 2nd years	\$11,810.00			
7747-144-144-144-144-144-144-144-144-144	1017	ne ist & zira years	\$10,000.00		1017	AL ISLA ZIIU years	\$11,510.00			
11 11 11 11 11 11 11 11 11 11 11 11 11	3rd year		\$8,000,00		3rd year		\$6,070.00			
	4th year		\$8,000.00	+	4th year		\$6,190.00			
F = 110,000 (172,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100,000 - 100		AL 3rd & 4th years	\$16,000.00			AL 3rd & 4th years	\$12,260.00			
V192/V7/2-4		1,		<del> </del>	++		412,2000			
	\$39,800.00	Total of all E	ldgs for years 1-	2 PM Contracts	\$54,760.00	Total of all B	idos for years 1	-2 PM Contracts		
	\$39,800.00		ldgs for years 3		\$56,620.00			-4 PM Contracts		
	\$79,600.00	Total Crain E	lago to: years o	T III COMMICCIO	\$111,380.00	1000101010	lago la jaalo o	- FI III GOIIGGO		
	4.0,000.00			<del> </del>	Ψ ( 1 ( , 300 . 30					
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117 178 - 188 - 188 - 188 - 188 - 188 - 188 - 188 - 188 - 188 - 188 - 188 - 188 - 188 - 188 - 188 - 188 -					<del></del>			1		
NI III AAA										
		<del></del>		<del></del>			<del></del>	<del> </del>		

RFP-RH-10-002 HVAC Preventive Maintenance Agreement	1 i					
TO THE TO SOLE FOR OF TOVERHOUS MAINTENANCE AGREEMENT						
K & S Ventures selected as providing the best value,			n Controls Ir			
and most responsive, responsive vendor proposal submitted.			n Meadow Ci			
All vendors that submitted proposals attended the mandatory mtg.	<u> </u>		Hills MI 483			
All vendors that submitted proposals attended the mandatory mtg.	ļ		ond Cloutier			
5-full service contracts information?	<u> </u>	248	.276.6000		7.0004	
4-Preventive Maintenance contracts information?	Provided					
Procedure for after hours and Emergency Calls?	Provided					
	Provided; response time	2-hours on site				
Comply with State of MI & Fed EEO?	Yes	~				
How many yrs performing HVAC maint.work?	100-years					
Do you inventory parts at local office?	Yes					
If no, how do you acquire replacement parts?	Some parts are local; al	other parts are	shipped to s	te		
	within 24-hours					
Type of Organization:	Corporation					
Number of full-time and part-time employees:	100,000 full time; zero p	art time		, , , , , , , , , , , , , , , , , , , ,		
Do you maintain an Engineering Dept?	Yes					
If yes, how many are registered Engineers?	5,000 registered Engine	ers				
What % of business is maintenance work?	70%					
Do you have uniform/detailed method?	Yes .					
Do you have REQUIRED computer-generated PM program?	Yes	Mark (B. 16)	alian elem	Haratini fa	r grange,	o salatin
Is this program based on Manuf. Recomm. (REQUIRED)	Yes Yes	기계 되었다.	¥UFi		404 H	
maint.procedures & historical data of similar eq.?					1 347	
Were samples provided of computer generated PM	Yes					
task sheets the mechanics use?	1		A*-AA		~~~~	
Will you provide a specific HVAC mechanic to the City?	Yes					
List licenses:	Provided		******			
What training has the HVAC mechanic rec'd?	Provided					
Will a Service/Acct Manager be assigned to the City?	Yes					
How many yrs of exp does Svs/Acct Mgr have in maint/repair?	34-vears				·	
How many yrs of exp does Svs/Acct Mgr have managing svs accts?	30-years					
Will the Svs/Acct Mgr be available on-site when requested by City?	Yes					
January Color of Colo	163		i		Υ	
Hourly Rates - First Year:	+	Mon-Fri	Mon-Fri		i	
	Classif.			D-1-1-1		
75/1-65	General Maintenance	7:30am-6pm \$83.00		Saturday		Holiday
	· · · · · · · · · · · · · · · · · · ·	~~!	\$124.50		\$124.00	\$166.00
AND	Chiller Repairs	\$98.00	\$147.00	\$147.00	\$147.00	\$196.00
	Centrifugal Screws			·		
Parado Antonio Parado				ļ		
1/10/7/	<u> </u>			<u> </u>		<u> </u>
	List exceptions to the ab	ove chart:				
Hourly Rate - Second Year			ntakibili 4			
riouny Rate - Second Tear		Mon-Fri	Mon-Fri		ļ	
	Classif.	7:30am-6pm		Saturday		Holiday
	General Maintenance	\$85.00	\$127.50	\$127,50	\$127.50	\$170.00
	Chiller Repairs	\$100.00	\$150.00	\$150.00	\$150.00	\$200.00
	Centrifugal Screws					
1					T	
		The state of the s	1			
	List exceptions to the ab	oua abarti		-i	<del></del>	

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 1. ;	ign come			
		-		
/ 0	Holiday \$166.00 \$196.00			
0	\$196.00			
(2000) Process				
	Holiday \$170.00 \$200.00			
D	\$200.00			

RFP-RH-10-002 HVAC Preventive Maintenance Agreement										
			Controls In							
K & S Ventures selected as providing the best value,			Meadow Cir							
and most responsive, responsive vendor proposal submitted.			lills MI 4832	26			ļ			
All vendors that submitted proposals attended the mandatory mtg.	Raymond Cloutier									
			276.6000							
Hourly Rate - Third Year		Mon-Frí	Mon-Fri		portion.	A MATERIAL TO				
Hodry Nate - Hill Creat	Classif.	7:30am-6pm		Saturday	Cunden	Holiday	_			
	General Maintenance	\$86.50	\$129.75	\$129.75		\$173.00	-,-,-			
	Chiller Repairs	\$101.50	\$152.25	\$152.25		\$203.00	-			
	Centrifugal Screws	ψ101.00	W102.20	Ψ102.20	Ψ102.20	\$200.00	_			
- WWW.NYPPAYSHILITY.S.P.A.(Am.b.A.(Am.b.) and another discontinuous another discontinuous and another discontinuous another discontinu										
A. WA A MANUFI ( MINISTER MANUFI A MANUFA A L. ( MANUFA A	· · · · · · · · · · · · · · · · · · ·									
,	List exceptions to the abo	ove chart:	.incomenanta.	··						
				\$155556	gwyan,	48.8500	11			
Hourly Rate - Fourth Year		Mon-Fri	Mon-Fri	1		1				
100 A A A A A A A A A A A A A A A A A A	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday	~			
	General Maintenance	\$88.00	\$132.00	\$132.00	\$132.00	\$176.00				
	Chiller Repairs	\$103.00	\$154.50	\$154.50	\$154.50	\$206.00				
	Centrifugal Screws									
					<u></u>					
	List exceptions to the ab-	ove chart:								
f"						read the tea				
Explain company's policy in charging overtime costs for services	Overtime is charged for work over 8 hours per day or 40 hours per week									
	Johnson Controls worth	all post list Date		/ All +41						
How will the Owner be charged for materials?	Johnson Controls parts v materials will cost vendo			o. All othe	vendor					
If Mark-Up: Is the mark-up % over wholesale cost?	See above	r price plus 1576	•							
What is the mark-up %?	GGG ADOVE									
IOR					//					
If Discount: Is the discount % less list cost?						<del></del>				
What is the discount %?										
Acknowledge the % will remain firm through entire contract term:										
Any other costs or charges that have not been addressed?	Yes; \$50 truck charge pe	er day for approv	ed repair wo	ork.						
			•							
							_			
Will there be any subcontractors? If yes, list rates, etc:	No.					,,	men			
Was a sample service agreement included?	Yes									
Was a resume of the company provided	Yes						~			
Was Hold Harmless provided?	Yes		0F1070							
Can you meet City's insurance requirements.	Yes									
Have you provided W-9?	Yes									
Provide address of facility & distance (in miles) from City of RH:	JCI, 2875 High Meadow					·				
A.180 . 10	Approximately seven (7)	miles from the (	City of Roche	ester Hills.						
Additional Comments:										
12 Propostolico Visito per per										
12-Preventative Visits per year							_			

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RFP-RH-10-002 HVAC Preventive Maintenance Agreement		~				1			
			Johnson	Controls Inc		L			
K & S Ventures selected as providing the best value,				Meadow Circ					
and most responsive, responsive vendor proposal submitted.		Auburn Hills MI 48326							
All vendors that submitted proposals attended the mandatory mtg.				nd Cloutier					
The state of the s			248.2	276.6000					
PM Contract for RH Municipal Bldg, 1000 Rochester Hills Drive		Year	ly Lump Sum				<u> </u>		
	1st year	***************************************		\$6,00	3.94				
	2nd year			\$6.71	2.09				
		TOTAL 1st	& 2nd years	\$12,72	1.03				
A-000-1-A-000-0-1-A-0-0-0-1-A-0-0-0-1-1-1-1	3rd year			\$6,18	3.21				
	4th year			\$6.90	3.97				
12-Preventative Visits per year			d & 4th years	\$13,09	8.18				
PM Contract for NEW DPS Garage, 511 East Auburn		Year	ly Lump Sum						
	1st year			\$5,77					
	2nd year		~	\$6,481.04					
	TOTAL 1st & 2nd years \$12,258.61								
·	3rd year			\$5,95					
40 Demontrativo Vinita postuaria	4th year	TOTAL -		<u>\$6,63</u>					
12-Preventative Visits per year PM Contract for OCSO Substation, 750 Barclay Circle			d & 4th years	\$12,58	7.78				
rw contract for OCSO Substation, 750 Barciay Office	det	Year	ty Lump Sum						
	1st year			\$733.02					
The second secon	2nd year	TOTAL 4-4	P 0-4	\$755.01 \$1,488.03			<del> </del> -		
		TOTAL 1ST	& 2nd years	\$1,48	3.03				
	3rd year		~	\$755	01				
	4th year	**************************************		\$777					
	- rui yeai	TOTAL 35	d & 4th years	\$1,53					
		· O I ME SI	u u wiii yedi S	₽1, <del>3</del> 3.	E.00				
- CANADA AND AND AND AND AND AND AND AND AN	\$26,467,67		Total of all	Ridge for v	(Apre 1-	2 PM Contracts			
	\$27,218.84		Total of all	Ridge for	mare ?	4 PM Contracts			
	\$53,686.51		rotal Or all	Diago IOI )	TEA15 3=4	+ FWI COITHACIS			
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RFP-RH-10-002 HVAC Preventive Maintenance Agreement-SUPPLEME				1							Great Lakes
		S Ventures Inc	Tempera	ture Services Inc	Tech N	fechanical inc	R & A Heati	ng & Cooling Inc.	North Star	Mechanical Inc	div of Great L
	****	7 Grant Ave	37107 S	choolcraft Road	1490	Highwood E		Itmore Blvd.		rate Drive, Ste. A	3800
		er Hills MI 48309	Livon	ia MI 48150	Pontia	ac MI 48340	Troy	MI 48084		nship MI 48315	Dearborn
		idy Blomberg	Ma	ark McKay	Jim	Toccalino	Andrew	Werhowatz III		ny Chabot	John
	24	8.299.4212	734	1.838.3200	248	3.322,5600	248.	362.0100		939.0070	313.5
PM Contract for RH Municipal Bidg, 1000 Rochester Hills Drive	Monthly	x4 4-visits total	Monthly	x4 4-visits total	Monthly	x4 4-visits total	Monthly	x4 4-visits total	Monthly x	4 4-visits total	Monthiv x4
First Year	\$1,054.69	\$4,218.76			\$1,600.00		\$590.00	\$2,360,00	\$2.014.77	\$8,059.08	\$837.50
Second Year	\$1,054.69				\$1,600,00		\$590.00	\$2,360.00	\$2,085.52	\$8,342.08	\$837.50
TOTAL 1ST AND 2ND YEARS		\$8,437.52		\$2,388.00	4.,000,00	\$12,800.00	\$00.00	\$4,720.00	- ψ2,000.32	\$16,401,16	
Third Year	\$1,160.16		1_1		\$1,650.00		\$614.00	\$2,456.00	\$2,158.51		
Fourth Year	\$1,160.16	do-	1		\$1,650.00	\$6,600.00	\$639.00	\$2,456.00	\$2,138.51	\$8,634.04 \$8,936.24	\$887.50
TOTAL 3RD AND 4TH YEARS		\$9,281.28		\$2,480.00	Ψ1,000,10	\$13,200.00	φυσσ.00	\$5,012.00	⊅∠,∠34.Ub	\$8,936.24 \$17,570.28	\$887.50
GRAND TOTAL 4-YEARS	\$17,718.60		\$4,868.00		\$26,000.00	\$10,200.00	\$9,732.00	\$5,012.00	\$33,971.44	\$17,570.28	\$13,800,00
PM Contract for NEW DPS Garage, 511 East Auburn											
First Year	\$1,173.44	\$4,693,76	\$200.00	\$800.00	\$1,550.00	#0.000.00	5 TO C O D				
Second Year	\$1,173,44			- (C/O		\$6,200.00	\$590.00	\$2,360.00	\$2,252.98	\$9,011.92	\$400.00
TOTAL 1ST AND 2ND YEARS	ψ1,113.44	\$9,387.52		\$1,000.00 \$1,800.00	\$1,550.00	\$6,200.00	\$590,00	\$2,360.00	\$2,331.83	\$9,327.32	\$400.00
Third Year	\$1,290.78		E		\$1,598.00	\$12,400.00		\$4,720.00		\$18,339.24	
Fourth Year	\$1,290.78		t :			, -,	\$614.00	\$2,456.00	\$2,413.45	\$9,653.80	\$400,00
TOTAL 3RD AND 4TH YEARS	Ψ1 ₁ 200.70	\$10,326,24			\$1,598.00		\$639.00	\$2,556.00	\$2,497.92	\$9,991.68	
GRAND TOTAL 4-YEARS	\$19,713.76		\$3,760.00	\$1,960.00	\$25,184,00	\$12,784.00	\$9,732.00	\$5,012.00	****	\$19,645.48	i
			\$5,100.00	,	\$20,104.00		\$9,732.00		\$37,984.72		\$6,400.00
PM Contract for OCSO Substation, 750 Barclay Circle					1	 					+
First Year	\$687.50	\$2,750.00	\$175.00	\$700.00	\$1,445.00	\$5,780.00	\$590.00	\$2,360.00	\$1,549.16	\$6,196.64	\$425.00
Second Year	\$687.50	\$2,750.00	\$210.00	\$840.00	\$1,445.00	\$5,780.00	\$590.00	\$2,360.00	\$1,603,38	\$6,413.52	\$425.00
TOTAL 1ST AND 2ND YEARS		\$5,500.00		\$1,540.00		\$11,560.00		\$4,720.00		\$12,610.16	Ψ-123.00
Third Year	\$756,25		\$205.00	\$820.00	\$1,490.00	\$5,960.00	\$614.00	\$2,456.00	\$1,549.16	\$6,196.64	\$450.00
Fourth Year	\$756.25	\$3,025.00	\$250.00	\$1,000.00	\$1,490.00	\$5,960,00	\$639.00	\$2,556.00	\$1,603.38	\$6,413.52	
TOTAL 3RD AND 4TH YEARS		\$6,050.00		\$1,820.00	1	\$11,920.00		\$5,012.00	41,000.00	\$12,610,16	
GRAND TOTAL 4-YEARS	\$11,550.00		\$3,360.00		\$23,480.00		\$9,732.00		\$25,220.32	V12,010.10	\$7,100.00
TOTAL ALL 3-BUILDINGS FOR 4 YEARS	\$48,982.56		\$11,988.00		\$74,664.00	<u> </u>	\$29.196.00		\$97.176.48		\$27,300.00
		İ -			7. 1,001.00	<u> </u>	722,100.00		Refer to lengthy	comments	921,300,000
ls your company willing to invoice monthly?	Yes		Yes		Yes	<u> </u>	Yes		Yes	Jointiens.	Yes
Acknowledge all other prices remain firm:	Yes		Yes		Van						
The state of the s		I	163	i	Yes	L I	Yes	{	Yes	1	Yes

RFP-RH-10-002 HVAC Preventive Maintenance Agreement-SUPPLEN	Ibrvice Group,			· · · · · ·			T	1	<u> </u>	
	es Mechanical	Guardian Enviror	nme	ntal Services inc	R W Mea	d & Sons Inc	John	ison C	ontrols inc	
	faple	34400 G	Slenc	dale Ave		5 Riviera			eadow Circle	
, , , , , , , , , , , , , , , , , , ,	MI 48126	Livonia	M e	48150		MI 48026			ills MI 48326	
	errano	Richard	ΑD	ekevser		n Mora	<u> </u>		d Cloutier	
VIII.	1.3043	734.5	513.	9500		296.3650			6.6000	
									T	
PM Contract for RH Municipal Bldg, 1000 Rochester Hills Drive	4-visits total	Monthly :	x4	4-visits total	Monthly	x 4-visits total	Monthly	x4	4-visits total	
First Yea		\$900.00		\$3,600.00	\$870.00	\$3,480.00	\$1,402.00)	\$5,608.00	
Second Yea		\$900.00		\$3,600.00	\$887.00	\$3,548.00	\$1,566,25		\$6,265.00	
TOTAL 1ST AND 2ND YEARS	\$6,700.00			\$7,200.00		\$7,028,00		-	\$11,873,00	
Third Yea	r \$3,550.00	\$950.00		\$3,800.00	\$905.00	\$3,620.00	\$1,444.00)	\$5,776,00	
Fourth Yea	4-1	\$950.00		\$3,800.00	\$923.00	\$3,692.00	\$1,603.00		\$6,412.00	
TOTAL 3RD AND 4TH YEARS	\$7,100.00			\$7,600.00		\$7,312,00	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		\$12,188.00	
GRAND TOTAL 4-YEARS	3	\$14,800.00			\$14,340.00		\$24,061.00)	, , , , , , , , , , , , , , , , , , ,	
PM Contract for NEW DPS Garage, 511 East Auburn				ļ						
First Yea	\$1,600,00	\$1,440.00	***********	\$5,760.00	\$1,328.00	ØE 240 00	M4 040 00	1	AT DOC 04	
Second Yea	+ .,	\$1,440.00	~~~	\$5,760.00	\$1,355.00	\$5,312.00	\$1,348.00		\$5,392.00	
TOTAL 1ST AND 2ND YEARS		φ1,440.00		\$11,520.00	\$1,355.00	\$5,420.00	\$1,560.00	}	\$6,240.00	
Third Yea		\$1,500.00		\$6,000.00	\$1,382,00	\$10,732.00	0.500		\$11,632.00	
Fourth Yea		\$1,500.00		\$6,000.00		\$5,528,00	\$1,512.25		\$6,049.00	
TOTAL 3RD AND 4TH YEARS		φ1,300.00		\$12,000.00	\$1,410.00	\$5,640.00	\$1,388.50	1	\$5,554,00	
GRAND TOTAL 4-YEARS		\$23,520,00		\$12,000.00	404 005 00	\$11,168.00			\$11,603.00	
ORAND FORAL T-TEAK	1	\$23,320.00			\$21,900.00		\$23,235.00	}		
PM Contract for OCSO Substation, 750 Barclay Circle								·····		
First Yea		\$900.00		\$3,600.00	\$624.00	\$2,496.00	\$171.00)	\$684.00	
Second Yea		\$900.00		\$3,600.00	\$636.00	\$2,544.00	\$176.00)	\$704.00	
TOTAL 1ST AND 2ND YEARS	75,100.50			\$7,200.00		\$5,040.00			\$1,388.00	
Third Yea	4 .14 4 4 . 4 . 4	\$900.00		\$3,600.00	\$649.00	\$2,596.00	\$176.00	}	\$704.00	
Fourth Yea		\$900.00		\$3,600.00	\$662.00	\$2,648.00	\$178.75	5	\$715.00	
TOTAL 3RD AND 4TH YEARS				\$7,200.00		\$5,244.00		~~~~	\$1,419.00	
GRAND TOTAL 4-YEARS	il	\$14,400.00	·		\$10,284.00		\$2,807.00)		
TOTAL ALL 3-BUILDINGS FOR 4 YEARS		\$52,720.00			\$46,524.00		\$50,103.00	,		
in the second se										
Is your company willing to invoice monthly	<u></u>	Yes			Yes.		Yes		7771007717744	
Acknowledge all other prices remain firm	:	Yes			Yes		Yes		-	

hnson Controls inc High Mesodov Circle unry Hills Mil 48256 Raymond Cloutier 248.276.000 x4 4-visits total 00 \$5,000.00 x5,000.00 x5,776.00 00 \$5,776.00 00 \$5,776.00 00 \$5,392.00 00 \$12,188.00 00 x5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,392.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00 \$5,492.00 00		
High Meadow Circle Durn Hills MI 48326 Reymond Clouter 248.276.6000 y.4 4-visits total 00 \$55.608.00 25 \$6.265.00 00 \$576.00 00 \$576.00 00 \$576.00 00 \$11,873.00 00 \$12,188.00 00 \$11,832.00 00 \$6,240.00 \$11,632.00 \$11,632.00 \$11,633.00 00 \$1704.00 \$17,603.00 00 \$774.00 \$17,500.00 \$17,500.00 \$17,500.00 \$17,500.00 \$17,500.00 \$17,500.00 \$17,500.00 \$17,500.00 \$17,500.00 \$17,500.00 \$17,500.00 \$17,500.00 \$17,500.00 \$17,500.00 \$17,500.00 \$11,419.00 00 \$10,419.00		
ligh Meadow Circle mr Hills Mi 48326 ymond Clouber 448.276.6000 x4 4-visits total 3 56,065.00 \$11,873.00 \$5,776.00 \$6,412.00 \$12,188.00 \$11,832.00 \$6,240.00 \$11,632.00 \$11,632.00 \$11,632.00 \$11,633.00 \$13,888.00 \$704.00 \$1,388.00 \$704.00 \$1,388.00 \$704.00 \$1,388.00 \$704.00 \$1,389.00 \$1,419.00		
Meadow Circle iis MI 48326 dd Cloutier 76.6000 4-visits total \$5,608.00 \$5,265.00 \$11,873.00 \$5,776.00 \$6,412.00 \$12,186.00 \$5,240.00 \$5,240.00 \$5,240.00 \$5,5554.00 \$11,603.00 \$11,603.00 \$13,880.00 \$5,049.00 \$5,388.00 \$5,388.00 \$5,388.00 \$5,388.00 \$7,04.00 \$5,1380.00 \$7,15.00 \$1,160.00 \$1,160.00	_	
Illis MI 48326 and Cloutier 276,8000 4-visits total \$5,608.00 \$6,265.00 \$11,873.00 \$5,776.00 \$6,412.00 \$12,188.00 \$12,188.00 \$11,1832.00 \$6,240.00 \$11,832.00 \$6,240.00 \$51,556.00 \$11,603.00 \$11,603.00 \$11,603.00 \$11,603.00 \$11,603.00 \$11,603.00 \$11,388.00 \$7704.00 \$1,388.00 \$7704.00 \$1,388.00 \$7704.00 \$1,419.00 \$1,419.00		
### About Control of C	n Hills	MI 48326
x4 4-visits total \$5,608.00 \$0.265.00 \$11,873.00 \$5,776.00 \$6,412.00 \$12,188.00 \$5,392.00 \$6,240.00 \$11,832.00 \$6,049.00 \$5,554.00 \$11,603.00 \$11,603.00 \$13,888.00 \$704.00 \$714.00 \$714.00 \$714.00 \$714.00 \$714.00 \$714.00 \$714.00 \$714.00	mond	Cloutier
\$6,265.00 \$11,873.00 \$5,776.00 \$6,412.00 \$12,188.00 \$5,240.00 \$11,632.00 \$5,554.00 \$11,603.00 \$11,603.00 \$11,603.00 \$13,888.00 \$704.00 \$1,388.00 \$704.00 \$1,419.00	48.276	.6000
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RFP-RH-10-002 HVAC Preventive Maintenance Agreement-SUPPLEMEN		3 Ventu	<u>X</u>	Temperat	ure S	Services Inc	Tech M	echar	nical Inc	R & A Heating	& Coolina Inc.
	- 3	37 Grant			morning consecut	Icraft Road			vood E	275 Biltm	,,
			MI 48309			48150		iac MI 48340		Troy MI	
		idy Blon				cKay		Tocca		Andrew We	
		8.299.4				.3200		.322.5		248.36	
		0.200.4	T _ 1	104	.000	.0200				1 1	
PM Contract for RH Municipal Bldg, 1000 Rochester Hills Drive	Monthly	x4 4	-visits total	Monthly	x4	4-visits total	Monthly	x4 4	-visits total	Monthly x4	4-visits total
First Year	\$1,054.69		\$4,218.76	\$272.00		\$1,088.00	\$1,600.00		\$6,400.00	\$590.00	\$2,360.00
Second Year	\$1,054.69		\$4,218.76	\$325.00		\$1,300.00	\$1,600.00		\$6,400.00	\$590.00	\$2,360.00
TOTAL 1ST AND 2ND YEARS			\$8,437.52			\$2,388.00			\$12,800.00		\$4,720.00
Third Year	\$1,160.16		\$4,640.64	\$295.00		\$1,180.00	\$1,650.00		\$6,600.00	\$614.00	\$2,456.00
Fourth Year	\$1,160.16		\$4,640.64	\$325.00		\$1,300.00	\$1,650.00		\$6,600.00	\$639.00	\$2,556.00
TOTAL 3RD AND 4TH YEARS		- Proson	\$9,281.28			\$2,480.00		, , , , , , , , , , , , , , , , , , ,	\$13,200.00		\$5,012.00
GRAND TOTAL 4-YEARS	\$17,718.80			\$4,868.00			\$26,000.00			\$9,732.00	
PM Contract for NEW DPS Garage, 511 East Auburn					ļ						
First Year	\$1,173.44		\$4,693.76	\$200.00	<u> </u>	\$800.00	\$1,550.00		\$6,200.00	\$590.00	\$2,360.00
Second Year	\$1,173.44		\$4,693.76	\$250.00	-	\$1,000.00	\$1,550.00		\$6,200.00	\$590.00	\$2,360.00
TOTAL 1ST AND 2ND YEARS			\$9,387.52		İ	\$1,800.00			\$12,400.00		\$4,720.00
Third Year	\$1,290.78		\$5,163.12	\$215.00		\$860.00	\$1,598.00		\$6,392.00	\$614.00	\$2,456.00
Fourth Year	\$1,290.78		\$5,163.12	\$275.00	†	\$1,100.00	\$1,598.00		\$6,392.00	\$639.00	\$2,556.00
TOTAL 3RD AND 4TH YEARS	**************************************		\$10,326.24			\$1,960.00			\$12,784.00		\$5,012.00
GRAND TOTAL 4-YEARS	\$19,713.76			\$3,760.00			\$25,184.00			\$9,732.00	
PM Contract for OCSO Substation, 750 Barclay Circle		-									
First Year	\$687.50)	\$2,750.00	\$175.00		\$700.00	\$1,445.00		\$5,780.00	\$590.00	\$2,360.00
Second Year	\$687.50)	\$2,750.00	\$210.00	T	\$840.00	\$1,445.00		\$5,780.00	\$590.00	\$2,360.00
TOTAL 1ST AND 2ND YEARS			\$5,500.00			\$1,540.00			\$11,560.00		\$4,720.00
Third Year	\$756.25	3	\$3,025.00	\$205.00	-	\$820.00	\$1,490.00		\$5,960.00	\$614.00	\$2,456.00
Fourth Year	\$756.25		\$3,025.00	\$250.00	Account to	\$1,000.00	\$1,490.00	and the same	\$5,960.00	\$639.00	\$2,556.00
TOTAL 3RD AND 4TH YEARS			\$6,050.00			\$1,820.00			\$11,920.00		\$5,012.00
GRAND TOTAL 4-YEARS	\$11,550.00			\$3,360.00			\$23,480.00			\$9,732.00	
TOTAL ALL 3-BUILDINGS FOR 4 YEARS	\$48,982.56			\$11,988.00	<u> </u>	ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND ALL COLOR AND AL	\$74,664.00			\$29,196.00	
Is your company willing to invoice monthly?	Yes			Yes		31110	Yes			Yes	
Acknowledge all other prices remain firm:	Yes			Yes			Yes			Yes	

Acknowledge all other prices remain firm:	Yes		Yes		Yes		Yes		
is you company willing to invoice morally?	103		1 69		169		168		
Is your company willing to invoice monthly?	Refer to lengthy	/ comments.	Yes		Yes		Yes		
TOTAL ALL 3-BUILDINGS FOR 4 YEARS	\$97,176.48	A	\$27,300.00		\$52,720.00		\$46,524.00		
GRAND TOTAL 4-YEARS	\$25,220.32		\$7,100.00		\$14,400.00		\$10,284.00	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
TOTAL 3RD AND 4TH YEARS		\$12,610.1		\$3,700.00		\$7,200.00		\$5,244.00	
Fourth Year	\$1,603.38			\$1,900.00	\$900.00	\$3,600.00	\$662.00	\$2,648.00	
Third Year	\$1,549.16	4		\$1,800.00	\$900.00	\$3,600.00	\$649.00	\$2,596.00	
TOTAL 1ST AND 2ND YEARS	. ,	\$12,610.1		\$3,400.00		\$7,200.00	1	\$5,040,00	
Second Year	\$1,603.38			\$1,700.00	\$900.00	\$3,600.00	\$636.00	\$2,544.00	
First Year	\$1,549.16	\$6,196.6	\$425.00	\$1,700.00	\$900.00	\$3,600.00	\$624.00	\$2,496.00	
PM Contract for OCSO Substation, 750 Barclay Circle					Manager Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Commission of the Comm				
OIVIED TOTAL TILANO	401,00m.1£		Ψ0,406.00		QEO,VEV.VV		\$&1,3VV.VV		
GRAND TOTAL 4-YEARS	\$37,984.72	<u> </u>	\$6,400.00	₽ ∂,∠VU.UU	\$23,520.00	₹14,000.00	\$21,900.00	\$11,100.00	
TOTAL 3RD AND 4TH YEARS	Φ&,491.9 ∠	\$19,645.4	man !	\$1,600.00 \$3,200.00	\$1,500.00	\$6,000.00 \$12,000.00	\$1,410.00	\$5,640.00 \$11,168.00	
inito Year Fourth Year	\$2,413.45 \$2,497.92	<u> </u>		\$1,600.00	\$1,500.00	\$6,000.00	\$1,382.00	\$5,528.00	
TOTAL 1ST AND 2ND YEARS Third Year	00 A40 45	\$18,339.2		\$3,200.00	Ø4 E00 00	\$11,520.00	64 000 00	\$10,732.00	
Second Year	\$2,331.83		ma	\$1,600.00	\$1,440.00	\$5,760.00	\$1,355.00	\$5,420.00	
First Year	\$2,252.98			\$1,600.00	\$1,440.00	\$5,760.00	\$1,328.00	\$5,312.00	
M Contract for NEW DPS Garage, 511 East Auburn	00.050.00	60.041.0		******	M				
HO. J. J. G. NEW DDO O									
GRAND TOTAL 4-YEARS	\$33,971.44		\$13,800.00		\$14,800.00		\$14,340.00		
TOTAL 3RD AND 4TH YEARS		\$17,570.2	3	\$7,100.00	WAY	\$7,600.00		\$7,312.00	
Fourth Year	\$2,234.06	\$8,936.24	\$887.50	\$3,550.00	\$950.00	\$3,800.00	\$923.00	\$3,692.00	
Third Year	\$2,158.51	\$8,634.04	\$887.50	\$3,550.00	\$950.00	\$3,800.00	\$905.00	\$3,620.00	
TOTAL 1ST AND 2ND YEARS		\$16,401.1		\$6,700.00	1 + 81, 1 / 4	\$7,200.00		\$7,028.00	
Second Year	\$2,085.52	der men over manche verscheren von der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der verscher der versche der verscher der verscher der verscher der verscher der versche der verscher der verscher der verscher der verscher der versche der verscher der verscher der verscher der verscher der versche		\$3,350.00	\$900.00	\$3,600.00	\$887.00	\$3,548.00	
First Year	\$2,014.77			\$3,350.00	\$900.00	\$3,600.00	\$870.00	\$3,480.00	
PM Contract for RH Municipal Bldg, 1000 Rochester Hills Drive	Monthly	x4 4-visits total	Monthly x	4 4-visits total	Monthly x	4 4-visits total	Monthly	x 4-visits total	
	586	3.939.0070	313.	581.3043	734.5	13.9500	586.2	96.3650	
		ony Chabot		n Serrano		A Dekeyser	John Mora 586,296,3650		
		wnship MI 48315		rn MI 48126		MI 48150	Fraser Mi 48026		
		orate Drive, Ste. A	/	0 Maple		endale Ave	33795 Riviera		
		r Mechanical Inc		Lakes Mechanical	- 	mental Services inc		d & Sons Inc	
FP-RH-10-002 HVAC Preventive Maintenance Agreement-SUPPLEM				s Service Group,					

RFP-RH-10-002 HVAC Preventive Maintenance Agreement-SUPPLEM						
	John	son C	ontrols Inc			
	2875 H	igh Me	eadow Circle			
	Aubur	ıburn Hills MI 48326				
			Cloutier			
	2	48.27	6,6000			
		ļ <u>.</u>				
PM Contract for RH Municipal Bldg, 1000 Rochester Hills Drive	Monthly	х4	4-visits total			
First Year	\$1,402.00	ļ	\$5,608.00			
Second Year	\$1,566.25	ļ	\$6,265.00			
TOTAL 1ST AND 2ND YEARS		<u> </u>	\$11,873.00			
Third Year	\$1,444.00		\$5,776.00			
Fourth Year	\$1,603.00		\$6,412.00			
TOTAL 3RD AND 4TH YEARS			\$12,188.00			
GRAND TOTAL 4-YEARS	\$24,061.00					
PM Contract for NEW DPS Garage, 511 East Auburn		ļ				
First Year	\$1,348.00		\$5,392.00			
Second Year	4 1,4 1 4 1 4		\$6,240.00			
TOTAL 1ST AND 2ND YEARS	4.1,000.00		\$11,632.00			
Third Year	\$1,512.25	 	\$6.049.00			
·· Fourth Year	\$1,388.50		\$5,554.00			
TOTAL 3RD AND 4TH YEARS	7,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		\$11,603.00			
GRAND TOTAL 4-YEARS	\$23,235.00					
PM Contract for OCSO Substation, 750 Barclay Circle		ļ,				
First Year	\$171.00		\$684.00			
Second Year	\$176.00	ļ	\$704.00			
TOTAL 1ST AND 2ND YEARS	6470.00	ļ	\$1,388.00			
Third Year	·		\$704.00			
Fourth Year	<u> </u>		\$715.00			
TOTAL 3RD AND 4TH YEARS	1		\$1,419.00			
GRAND TOTAL 4-YEARS	\$2,807.00					
TOTAL ALL 3-BUILDINGS FOR 4 YEARS	\$50,103.00					
Is your company willing to invoice monthly?	Yes					
Acknowledge all other prices remain firm:	Yes					