Michigan Department of Treasury 1012 (Rev. 5-07)

## **Application for Industrial Facilities Tax Exemption Certificate**

Issued under authority of Public Act 198 of 1974, as amended. Filing is mandatory.



**INSTRUCTIONS:** File the original and two copies of this form and the required attachments (three complete sets) with the clerk of the local government unit. The State Tax Commission (STC) requires two complete sets (one original and one copy). One copy is retained by the clerk. If you have any questions regarding the completion of this form or would like to request an informational packet, call (517) 373-3272.

To be completed by Clerk of Local Government Unit					
Signature of Clerk	▶ Date received by Local Unit				
stcU	se Only				
▶ Application Number	▶ Date Received by STC				
APPLICANT INFORMATION All boxes must be completed.					
▶ 1a. Company Name (Applicant must be the occupant/operator of the facility) WABCO North America LLC	▶ 1b. Standard Industrial Classification (SIC) Co 336211	ode - Sec. 2(10) (4 or 6 Digit Code)			
▶ 1c. Facility Address (City, State, ZIP Code) (real and/or personal property location) 2770 Research Drive, Rochester Hills, MI 48309	▶ 1d. City/Township/Village (indicate which) Rochester Hills	▶ 1e. County Oakland			
2. Type of Approval Requested	▶ 3a, School District where facility is located	▶ 3b. School Code			
New (Sec. 2(4)) Transfer (1 copy only)	Avondale School District	63070			
Speculative Building (Sec. 3(8)) Rehabilitation (Sec. 3(1))	4. Amount of years requested for exemption (1-1	2 Years)			
Research and Development (Sec. 2(9))	2				
Per section 5, the application shall contain or be accompanied by a general descriptinature and extent of the restoration, replacement, or construction to be undertaken, a dimore room is needed.  SEE STATEMENT 1B - PROJECT SUMMARY	escriptive list of the equipment that will be part of t	he facility. Attach additional page(s) if			
6a. Cost of land and building improvements (excluding cost of land)  * Attach list of improvements and associated costs.  * Also attach a copy of building permit if project has already begun.  6b. Cost of machinery, equipment, furniture and fixtures.  * Attach itemized listing with month, day and year of beginning of ins	Re  > \$6  tallation, plus total	50,000.00 al Property Costs 650,000.00 rsonal Property Costs 700,000.00			
6c. Total Project Costs	······································	tal of Real & Personal Costs			
* Round Costs to Nearest Dollar					
7. Indicate the time schedule for start and finish of construction and equipment installar certificate unless otherwise approved by the STC.    Begin Date (M/D/Y)	End Date (M/D/Y)  3/1/13 → ∑ Owned	Leased			
	<b>&gt;</b>	Leased			
▶ 8. Are State Education Taxes reduced or abated by the Michigan Economic Develor Commitment to receive this exemption. Yes No	F N Owned				
Commitment to receive this exemption. Yes No  • 9. No. of existing jobs at this facility that will be retained as a result of this project.  • N/A - New Division	pment Corporation (MEDC)? If yes, applicant mus  10. No. of new jobs at this facility expected to 40	t attach a signed MEDC Letter of create within 2 years of completion.			
Commitment to receive this exemption. Yes No  P 9. No. of existing jobs at this facility that will be retained as a result of this project.  N/A - New Division  11. Rehabilitation applications only: Complete a, b and c of this section. You must attac obsolescence statement for property. The Taxable Value (TV) data below must be as of	pment Corporation (MEDC)? If yes, applicant mus  10. No. of new jobs at this facility expected to 40  the the assessor's statement of SEV for the entire port December 31 of the year prior to the rehabilitation.	at attach a signed MEDC Letter of create within 2 years of completion.			
Commitment to receive this exemption. Yes No  9. No. of existing jobs at this facility that will be retained as a result of this project.  N/A - New Division  11. Rehabilitation applications only: Complete a, b and c of this section. You must attac obsolescence statement for property. The Taxable Value (TV) data below must be as c a. TV of Real Property (excluding land)	pment Corporation (MEDC)? If yes, applicant mus  10. No. of new jobs at this facility expected to 40  the assessor's statement of SEV for the entire por December 31 of the year prior to the rehabilitation	at attach a signed MEDC Letter of create within 2 years of completion.			
Commitment to receive this exemption. Yes No  9. No. of existing jobs at this facility that will be retained as a result of this project.  N/A - New Division  11. Rehabilitation applications only: Complete a, b and c of this section. You must attact obsolescence statement for property. The Taxable Value (TV) data below must be as of a. TV of Real Property (excluding land)  b. TV of Personal Property (excluding inventory)	pment Corporation (MEDC)? If yes, applicant mus  10. No. of new jobs at this facility expected to 40  the the assessor's statement of SEV for the entire port December 31 of the year prior to the rehabilitation	at attach a signed MEDC Letter of create within 2 years of completion.			
Commitment to receive this exemption. Yes No  9. No. of existing jobs at this facility that will be retained as a result of this project.  N/A - New Division  11. Rehabilitation applications only: Complete a, b and c of this section. You must attac obsolescence statement for property. The Taxable Value (TV) data below must be as c a. TV of Real Property (excluding land)  b. TV of Personal Property (excluding inventory)  c. Total TV	pment Corporation (MEDC)? If yes, applicant mus  10. No. of new jobs at this facility expected to 40  the the assessor's statement of SEV for the entire port December 31 of the year prior to the rehabilitation	at attach a signed MEDC Letter of create within 2 years of completion.			
Commitment to receive this exemption. Yes No  9. No. of existing jobs at this facility that will be retained as a result of this project.  N/A - New Division  11. Rehabilitation applications only: Complete a, b and c of this section. You must attac obsolescence statement for property. The Taxable Value (TV) data below must be as c a. TV of Real Property (excluding land)  b. TV of Personal Property (excluding inventory)  c. Total TV.	pment Corporation (MEDC)? If yes, applicant mus  10. No. of new jobs at this facility expected to 40  the the assessor's statement of SEV for the entire port December 31 of the year prior to the rehabilitation	at attach a signed MEDC Letter of create within 2 years of completion.			
Commitment to receive this exemption. Yes No  P. No. of existing jobs at this facility that will be retained as a result of this project.  N/A - New Division  11. Rehabilitation applications only: Complete a, b and c of this section. You must attac obsolescence statement for property. The Taxable Value (TV) data below must be as c a. TV of Real Property (excluding land)  b. TV of Personal Property (excluding inventory)  c. Total TV  12a. Check the type of District the facility is located in:	prment Corporation (MEDC)? If yes, applicant mus  10. No. of new jobs at this facility expected to 40  40  bit December 31 of the year prior to the rehabilitation	at attach a signed MEDC Letter of create within 2 years of completion.			

## APPLICANT CERTIFICATION - complete all boxes.

The undersigned, authorized officer of the company making this application certifies that, to the best of his/her knowledge, no information contained herein or in the attachments hereto is false in any way and that all are truly descriptive of the industrial property for which this application is being submitted.

It is further certified that the undersigned is familiar with the provisions of P.A. 198 of 1974, as amended, being Sections 207.551 to 207.572, inclusive, of the Michigan Compiled Laws; and to the best of his/her knowledge and belief, (s)he has complied or will be able to comply with all of the requirements thereof which are prerequisite to the approval of the application by the local unit of government and the issuance of an Industrial Facilities Exemption Certificate by the State Tax Commission.

ISa. Preparer Name	13b. Telephone Number	13c, Fax Number	13d. E-mail Address			
Greg Ripley, Deloitte Tax LLP	(313) 394-5162	(313) 392-7684 gripley@deloitte.com				
14a. Name of Contact Person	14b. Telephone Number	14c. Fax Number	14d. E-mail Address			
E. Frank Impson, Jr.	(843) 740-2971	(843) 745-4075	Frank.Impson@wabco-auto.com			
▶ 15a. Name of Company Officer (No A						
E. Frank Impson, Jr., Contro						
15b. Signature of Company Officer (No A		15c. Fax Number	15d. Date			
15e. Malling Address (Street, City, St.		(843) 745-4075	2/23/11			
		15f. Telephone Number	15g. E-mail Addréss			
4500 LEEDS AVENUE	5 CHARLESTONSC 2940	(843) 740-2971	Frank.lmpson@wabco-auto.com			
		re submitting application to	the State Tax Commission. Check items on file			
▶ 16. Action taken by local government	unit	administratively complete app	on Requires the following documents be filed for an ication:			
Abatement Approved for	_ Yrs Real (1-12), Yrs Pers (1-12)	Check or Indicate N/A	f Not Applicable			
After Completion Yes	No	1. Original Applicati	on plus attachments, and one complete copy			
		2. Resolution estab	ishing district			
Denied (Include Resolution I	Denying)	3. Resolution approving/denying application.				
16a. Documents Required to be on file w	ith the Local Linit	4. Letter of Agreeme	ent (Signed by local unit and applicant)			
Check or Indicate N/A if Not Ap		5. Affidavit of Fees	(Signed by local unit and applicant)			
1. Notice to the public prior t	o hearing establishing a district.	<b> </b>	or real improvements if project has already begun			
2. Notice to taxing authorities	s of opportunity for a hearing.	1 1	ith dates of beginning of installation			
3. List of taxing authorities n	otified for district and application action.	8. Form 3222 (if ap	•			
4. Lease Agreement showing	g applicants tax liability.	Speculative building resolution and affidavits (if applicable)				
16c. LUCI Code		16d. School Code				
17. Name of Local Government Body		▶ 18. Date of Resolution Approving/Denying this Application				
Attached hereto is an original and on file at the local unit for inspect	one copy of the application and all dion at any time.	ocuments listed in 16b. i	also certify that all documents listed in 16a are			
19a. Signature of Clerk	19b. Name of Clerk		9c. E-mail Address			
19d. Clerk's Mailing Address (Street, City	r, State, ZIP Code)					
19e. Telephone Number		19f, Fax Number				
State Tay Commission Bule Number	r 57: Complete applications approved to	the local upit and received	hu tha Stata Tay Commission by October 21			

each year will be acted upon by December 31. Applications received after October 31 may be acted upon in the following year.

Local Unit: Mail one original and one copy of the completed application and all required attachments to:

State Tax Commission Michigan Department of Treasury P.O. Box 30471 Lansing, MI 48909-7971

(For guaranteed receipt by the STC, it is recommended that applications are sent by certified mail.)

STC USE ONLY				
▶ LUCI Code	▶ Begin Date Real	▶ Begin Date Personal	▶ End Date Real	▶ End Date Personal

## WABCO NORTH AMERICA LLC ATTACHMENT TO APPLICATION FOR INDUSTRIAL FACILITIES TAX EXEMPTION CERTIFICATE STATEMENT 1A: PD CENTER - SCHEDULE OF PLANNED REAL AND PERSONAL PROPERTY COSTS

		2011	2012		TOTAL
BUILDING- LEASEHOLD IMPROVEMENTS	\$	50,000	\$ -	\$	50,000
TOTAL REAL PROPERTY	\$	50,000	\$	\$	50,000
MEASUREMENT EQUIPMENT	\$	80,000	\$ 70,000	\$.	150,000
OFFICE EQUIPMENT	\$	15,000	\$ 40,000	\$	55,000
ELECTRONIC LAB EQUIPMENT	\$	30,000	\$ -	\$	30,000
COMPUTERS - PURCHASED	\$	15,000	\$ -	\$	15,000
TEST VEHICLES	\$	-	\$ 120,000	\$	120,000
GARAGE/LAB EQUIPMENT	\$	-	\$ 150,000	\$	150,000
DISC BRAKE TEST BENCH	\$	-	\$ 130,000	\$	130,000
PROTOTYPE BUILDING	\$	-	\$ -	\$	-
TRAILER	\$		\$ -	\$	-
TEST BENCH	\$	-	\$ -	\$	-
TOTAL PERSONAL PROPERTY	\$	140,000	\$ 510,000	\$	650,000
		-			
TOTAL PLANNED REAL & PERSONAL PROPERTY	\$	190,000	\$ 510,000	\$	700,000

## WABCO NORTH AMERICA LLC ATTACHMENT TO APPLICATION FOR INDUSTRIAL FACILITIES TAX EXEMPTION CERTIFICATE STATEMENT 1B: PROJECT SUMMARY

WABCO Holdings, Inc. ("WABCO" or the "Company") is a global technology leader in the commercial vehicle industry. For over 140 years, the Company has pioneered innovative electronic, mechanical and "mechatronic" technologies for braking, stability, and transmission automation systems supplied to commercial truck, trailer, and bus manufacturers. WABCO is headquartered in Piscataway, New Jersey, and has 8,100 employees in 31 countries. The Company has a track record of technology leadership and features some of the commercial vehicle industry's most important breakthroughs. The Company's key products include air compressors, anti-lock braking systems, electronic braking systems, and vehicle electronic stability control. WABCO's products help to improve the performance, safety, efficiency and service life of commercial vehicles while reducing overall vehicle operating costs. The Company's aftermarket network supports commercial vehicle owners over the lifetime of their vehicle by providing a range of products and services, a global network of distributors and service centers, and state-of-the-art training centers.

WABCO Holdings, Inc., a publicly-traded company (NYSE Symbol: WBC), is a global technology leader in the commercial vehicle industry with sales of \$1.5B in 2009 and over 8,100 employees in 31 countries (1,250 of those being engineers). Additionally, WABCO has 16 manufacturing locations in 9 countries.

WABCO is creating a new division, WABCO Product Development ("PD"), in order to meet the Company's goal of growing its engineering capabilities in the United States. Supporting roles include IT/Data Systems and Software Engineering. WABCO currently has excess capacity at its new facility in Rochester Hills (2770 Research Drive; Oakland County) and, for the initial phase of the project, plans on housing the PD operations at this location. Over the initial two years of the project, the PD Center will create up to 40 new jobs, paying an average weekly wage of \$1,538. Current projections estimate an investment of \$700,000 in the initial two years as shown in Statement 1A.