

One (1) Towable Chipper - RFP-RH-010

Due: February 24, 2022 @ 3:00 PM

	Vermeer of Michigan, Inc. 940 Garden Lane Fowlerville, MI 48836	Bandit Industries, Inc. 6750 Millbrook Road Remus, MI 49340
Firm Established:	1971	1983
Years in Business:	50	39
Type of Organization:	Corporation	Corporation
Client References Provided:	Mike's All Season Tree True Cut Tree Care LLC Martin's Tree Service, LLC	Blue Star Equipment Kappen Tree Service City of Monroe
How many full-time employees:	48	625
How many part-time employees:	0	10
How many years experience providing the proposed equipment?	50	39
Provide details of your experience.	Was started in 1948. In 1956 Vermeer Mfg. Co. Founder Gary Vermeer invented the modern stump grinder. Vermeer of Michigan has been in business since 1971. Local dealership support in Fowlerville, MI.	Has been manufacturing brush chippers since 1983. In 2004 they introduced a line of stump grinders to their product line.
Qualifications of your staff?	Yearly training with Vermeer Mfg. Co.	Salesperson handling Michigan has been selling and training customers in Michigan 30 plus years.
Describe warranty program for equipment being propose.	One year, 1,000 hours parts and labor warranty, options are available for extended warranties.	Standard warranty, 1 year or 2,000 hours on machine. Warranty in response.
If requested can a demonstration be conducted?	Yes, at location of the City's choice.	Once given notice equipment can be demo'd at a location determined by the City/ They may need to build a unit, depending on when request comes through.
Are you certified to repair the manufacturer's product as proposed?	Yes, since 1971.	Has a service center at their factory in Remus, MI. Since they are the manufacturer, they have been certified since they began building each applicable piece of equipment.
If you are not certified to repair work, who provides repair work?	N/A	N/A
What is the availability of parts?	If they are not on hand, they get direct shipments from the factory daily.	Availability of parts varies based on the type of part, but they normally stock all wear parts and can ship those within 24 hours. Manufactured parts may take longer depending on the type of part.

Proposal Cost Form - Stump Grinder		
Manufacturer:	Vermeer	Bandit
Model:	SC802	3100
Model Year:	2022	2022
Cost:	\$69,095.26	\$62,920.00
Initial to acknowledge that delivery is FOB	Initialed	Initialed
Included a signed hold harmless	Yes	Yes
Can meet City's insurance requirements	Yes	Notes on insurance requirements
Provided Advertising Literature:	No	Yes
Warranty Information Included	Yes	Yes
Please state lead time required	December for Chipper, September for stump cutter	120-150 days
Accept MasterCard	Yes	No
Payment Method	ACH	ACH
Terms:		Net 30/No prompt payment terms