



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

1000 Rochester Hills Dr.
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Legislative File No: 2025-0168

TO: Mayor and City Council Members

FROM: Rochelle Lyon, Director Management Information Systems

DATE: April 28, 2025

SUBJECT: Fortinet System Maintenance and Equipment

REQUEST:

City Council is requested to approve the purchase of equipment and associated hardware maintenance for the addition of a Fortinet email security system to our existing Fortinet network gateway security infrastructure to IT Solutions Group, Novi, Michigan in the amount of \$52,115.60.

REASON FOR PURCHASE:

The City's existing Fortinet network gateway security system is comprised of many components. This request is for an addition to our existing security infrastructure that will seamlessly integrate into our current environment. This will provide an additional layer of protection specifically focused on email security threats.

A national cooperative contract has been awarded through OMNIA Partners to establish a contract for Cyber Security Solutions and Associated Products & Services. In response to the solicitation posted by lead agency The Board of Directors of Region 4 Education Service Center, thirteen (13) proposal responses were received and evaluated by a committee. Using the evaluation criteria that was established within the RFP, the committee elected to award to SYNEX Corporation, with IT Solutions Group, being a local representative of the Omnia Partners contract with SYNEX Corporation.

IT Solutions Group, Novi, MI has previously provided Fortinet maintenance and equipment to the City and performed satisfactory.

PROCESS:

Vendor Name and Address:

IT Solutions Group
28175 Haggerty Road
Novi, MI 48377

Reason for Selection:

Cooperative Contract – OMNIA Partners

Method of Purchase:

Purchase Order

BUDGET:

Funding included in the FY 2025 Adopted Budget

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
MIS	636.980000	IS-10B: Computer Network Upgrade	\$500,000.00	\$52,115.60	\$447,884.40

RECOMMENDATION:

It is recommended that City Council approve the purchase of equipment and hardware maintenance for the upgrade and continued use of a Fortinet network gateway security system to IT Solutions Group, Novi, Michigan in the amount of \$52,115.60.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Procurement Manager		
Mayor		
City Clerk		

Contract Reviewed by City Attorney ☐ Yes ☒ N/A