

RFP-RH-14-010 HVAC Preventive Maintenance & On-Call Repair  304 vendors solicited via MITN	K & S Ventures Inc 2767 Grant Ave Rochester Hills MI 48309 Randy Blomberg 248.299.4212	R.W. Mead & Sons, Inc. 33795 Riviera Fraser, MI 48026 John Mora 586.296.3650	ATI Group 3419 Pierson Place Flushing, MI 48433 Michelle Landon 800.637.4822
2-full service contracts information?	Provided	Provided	Provided
4-Preventive Maintenance contracts information?	Provided	Provided	Provided
Procedure for after hours and Emergency Calls?	Provided; maximum 1-hour response time	Provided procedure, no response time given	Provided procedure, 4 hours or less response
Comply with State of MI & Fed EEO?	Yes	Yes	Yes
How many yrs performing HVAC maint.work?	24-years	38-years	28-years
Do you inventory parts at local office?	Yes	Yes	Yes
If no, how do you acquire replacement parts?	n/a	n/a	n/a
Type of Organization:	C-Corporation	C-Corporation	C-Corporation
Number of full-time and part-time employees:	17-full time employees; 6-part time employees	49-full time employees; 0-part time employees	47-full time employees; 0-part time employees
What % of business is maintenance work?	70%	40%	60%
Do you have uniform/detailed method...?	Yes	Yes	Yes
Do you have computer-generated PM program?	Yes	Yes	Yes
Is this program based on Manuf. Recomm. maint.procedures & historical data of similar eq.?	Yes	Yes	Yes
Were samples provided of computer generated PM task sheets the mechanics use?	Yes	Yes	Yes
Will you provide a specific HVAC mechanic to the City?	Yes	Yes	Yes
List licenses:	Provided	Provided	Provided
What training has the HVAC mechanic rec'd?	Provided		Will provide after award
Will a Service/Acct Manager be assigned to the City?	Yes	Yes	Yes
How many yrs of exp does Svs/Acct Mgr have in maint/repair?	19-years	26-years	22-years
How many yrs of exp does Svs/Acct Mgr have managing svs accts?	16-years	26-years	22-years
Will the Svs/Acct Mgr be available on-site when requested by City?	Yes	Yes	Yes

RFP-RH-14-010  
 HVAC Preventive Maintenance & On-Call Repair

K & S Ventures Inc  
 2767 Grant Ave  
 Rochester Hills MI 48309  
 Randy Blomberg  
 248.299.4212

R.W. Mead & Sons, Inc.  
 33795 Riviera  
 Fraser, MI 48026  
 John Mora  
 586.296.3650

ATI Group  
 3419 Pierson Place  
 Flushing, MI 48433  
 Michelle Landon  
 800.637.4822

304 vendors solicited via MITN

Hourly Rates - First Year:

	Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri						Mon-Fri	Mon-Fri								
Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday
JourneymanHVAC	\$70.00	\$100.00	\$100.00	\$125.00	\$125.00	HVAC Mechanic	\$75.00	\$106.00	\$106.00	\$144.00	\$144.00	Journeyman	\$97.00	\$131.00	\$131.00	\$131.00	\$170.00						
BMS Specialist	\$100.00	\$145.00	\$145.00	\$175.00	\$175.00	HVAC Apprentice	\$70.00	\$99.00	\$99.00	\$134.00	\$134.00												
List exceptions to the above chart: n/a						List exceptions to the above chart: Building Management Specialist-\$95/per hr						List exceptions to the above chart: n/a											

Hourly Rates - Second Year:

	Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri						Mon-Fri	Mon-Fri								
Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday
JourneymanHVAC	\$70.00	\$100.00	\$100.00	\$125.00	\$125.00	HVAC Mechanic	\$76.00	\$108.00	\$108.00	\$146.00	\$146.00	Journeyman	\$100.00	\$135.00	\$135.00	\$135.00	\$175.00						
BMS Specialist	\$100.00	\$145.00	\$145.00	\$175.00	\$175.00	HVAC Apprentice	\$71.00	\$100.00	\$100.00	\$136.00	\$136.00												
List exceptions to the above chart: n/a						List exceptions to the above chart: Building Management Specialist-\$96/per hr						List exceptions to the above chart: n/a											

Hourly Rates - Third Year:

	Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri						Mon-Fri	Mon-Fri								
Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday
JourneymanHVAC	\$75.00	\$110.00	\$110.00	\$140.00	\$140.00	HVAC Mechanic	\$77.00	\$109.00	\$109.00	\$148.00	\$148.00	Journeyman	\$103.00	\$139.00	\$139.00	\$139.00	\$180.00						
BMS Specialist	\$110.00	\$150.00	\$150.00	\$185.00	\$185.00	HVAC Apprentice	\$72.00	\$102.00	\$102.00	\$138.00	\$138.00												
List exceptions to the above chart: n/a						List exceptions to the above chart: Building Management Specialist-\$97/per hr						List exceptions to the above chart: n/a											

Hourly Rates - Fourth Year:

	Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri						Mon-Fri	Mon-Fri								
Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday	Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday
JourneymanHVAC	\$75.00	\$110.00	\$110.00	\$140.00	\$140.00	HVAC Mechanic	\$78.00	\$111.00	\$111.00	\$150.00	\$150.00	Journeyman	\$106.00	\$143.00	\$143.00	\$143.00	\$186.00						
BMS Specialist	\$110.00	\$150.00	\$150.00	\$185.00	\$185.00	HVAC Apprentice	\$73.00	\$104.00	\$104.00	\$140.00	\$140.00												
List exceptions to the above chart: n/a						List exceptions to the above chart: Building Management Specialist-\$98/per hr						List exceptions to the above chart: n/O97											

RFP-RH-14-010 HVAC Preventive Maintenance & On-Call Repair	K & S Ventures Inc 2767 Grant Ave Rochester Hills MI 48309 Randy Blomberg 248.299.4212	R.W. Mead & Sons, Inc. 33795 Riviera Fraser, MI 48026 John Mora 586.296.3650	ATI Group 3419 Pierson Place Flushing, MI 48433 Michelle Landon 800.637.4822
304 vendors solicited via MITN			
Explain company's policy in charging overtime costs for services	Overtime is considered anytime before 7 a.m. or after 5 p.m. Monday through Friday, and all Saturdays, Sundays & Holidays.	Overtime services must be approved by customer before being charged	Overtime costs must have prior approval by customer. Service agreement customers receive service during standard time rates
How will the Owner be charged for materials?	City will have the option to purchase from K&S at wholesale cost	Customer will be notified with a cost of materials. Either verbally or with a written quote.	Cost plus 15%
If Mark-Up: Is mark-up % over wholesale cost?	plus a markup of 20%.		Yes
What is the mark-up %?	Yes, 20%		15%
OR			
If Discount: Is the discount % less list cost?	n/a	Yes	
What is the discount %?		15%	
Acknowledge the % will remain firm for entire contract:	Yes	Yes	Yes
Any other costs or charges that have not been addressed?	No	No	No
If yes, identify & explain how charged and included costs in order to be acceptable.			\$45 per day vehicle charge for time and material extras to the agreement
Will there be any subcontractors? If yes, list rates,etc:	No	Yes, Building Management Specialist may be used (rates above)	No
Was a sample service agreement included?	Yes	No	Yes
Was a resume of the company provided ....	Yes	No	Yes
Was Hold Harmless provided?	Yes	Yes	Yes
Can you meet City's insurance requirements.	Yes	Yes	Yes
Have you provided W-9?	Yes	Yes	Yes
Provide address of facility & distance (in miles) from City of RH:	2767 Grant Avenue, Rochester Hills 48309	33795 Riviera, Fraser, MI 48206	3419 Pierson Place, Flushing, MI 48433
How Many Miles?	1 mile	17 miles	52.5 miles
Additional Comments:	K & S installed & programmed the Johnson Controls building management system currently in RH City Hall and OCSO. Also was awarded/current HVAC Preventable Maintenance (PM) contract.		ATI Group service technician lives within 15 minutes

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304 vendors solicited via MITN			

	Yearly Lump Sum	Yearly Lump Sum	Yearly Lump Sum
2-Preventative Visits per year PM Contract for RH <u>City Hall</u> , 1000 Rochester Hills Dr	1st year \$3,478.00 2nd year <u>\$3,478.00</u> <b>TOTAL 1st &amp; 2nd years \$6,956.00</b> 3rd year \$3,830.00 4th year <u>\$3,830.00</u> <b>TOTAL 3rd &amp; 4th years \$7,660.00</b>	1st year \$2,400.00 2nd year <u>\$2,432.00</u> <b>TOTAL 1st &amp; 2nd years \$4,832.00</b> 3rd year \$2,464.00 4th year <u>\$2,496.00</u> <b>TOTAL 3rd &amp; 4th years \$4,960.00</b>	1st year \$8,100.00 2nd year <u>\$8,100.00</u> <b>TOTAL 1st &amp; 2nd years \$16,200.00</b> 3rd year \$8,400.00 4th year <u>\$8,400.00</u> <b>TOTAL 3rd &amp; 4th years \$16,800.00</b>
2-Preventative Visits per year PM Contract for <u>Fire Station # 1</u> , 1111 Horizon Court	Yearly Lump Sum 1st year \$1,496.00 2nd year <u>\$1,496.00</u> <b>TOTAL 1st &amp; 2nd years \$2,992.00</b> 3rd year \$1,646.00 4th year <u>\$1,646.00</u> <b>TOTAL 3rd &amp; 4th years \$3,292.00</b>	Yearly Lump Sum 1st year \$1,200.00 2nd year <u>\$1,216.00</u> <b>TOTAL 1st &amp; 2nd years \$2,416.00</b> 3rd year \$1,232.00 4th year <u>\$1,248.00</u> <b>TOTAL 3rd &amp; 4th years \$2,480.00</b>	Yearly Lump Sum 1st year \$3,000.00 2nd year <u>\$3,000.00</u> <b>TOTAL 1st &amp; 2nd years \$6,000.00</b> 3rd year \$3,100.00 4th year <u>\$3,100.00</u> <b>TOTAL 3rd &amp; 4th years \$6,200.00</b>
2-Preventative Visits per year PM Contract for <u>OCSO Substation</u> , 750 Barclay Circle	Yearly Lump Sum 1st year \$1,984.00 2nd year <u>\$1,984.00</u> <b>TOTAL 1st &amp; 2nd years \$3,968.00</b> 3rd year \$2,184.00 4th year <u>\$2,184.00</u> <b>TOTAL 3rd &amp; 4th years \$4,368.00</b>	Yearly Lump Sum 1st year \$1,500.00 2nd year <u>\$1,520.00</u> <b>TOTAL 1st &amp; 2nd years \$3,020.00</b> 3rd year \$1,540.00 4th year <u>\$1,560.00</u> <b>TOTAL 3rd &amp; 4th years \$3,100.00</b>	Yearly Lump Sum 1st year \$2,700.00 2nd year <u>\$2,700.00</u> <b>TOTAL 1st &amp; 2nd years \$5,400.00</b> 3rd year \$2,800.00 4th year <u>\$2,800.00</u> <b>TOTAL 3rd &amp; 4th years \$5,600.00</b>
12-Preventative Visits per year PM Contract for <u>DPS Garage</u> , 511 East Auburn	Yearly Lump Sum 1st year \$4,844.00 2nd year <u>\$4,844.00</u> <b>TOTAL 1st &amp; 2nd years \$9,688.00</b> 3rd year \$5,328.00 4th year <u>\$5,328.00</u> <b>TOTAL 3rd &amp; 4th years \$10,656.00</b>	Yearly Lump Sum 1st year \$3,000.00 2nd year <u>\$3,040.00</u> <b>TOTAL 1st &amp; 2nd years \$6,040.00</b> 3rd year \$3,080.00 4th year <u>\$3,120.00</u> <b>TOTAL 3rd &amp; 4th years \$6,200.00</b>	Yearly Lump Sum 1st year \$6,600.00 2nd year <u>\$6,600.00</u> <b>TOTAL 1st &amp; 2nd years \$13,200.00</b> 3rd year \$6,800.00 4th year <u>\$6,800.00</u> <b>TOTAL 3rd &amp; 4th years \$13,600.00</b>
	<b>\$23,604.00</b> Total of all Bldgs for years 1-2 PM Contracts <b>\$25,976.00</b> Total of all Bldgs for years 3-4 PM Contracts <b>\$49,580.00</b>	<b>\$16,308.00</b> Total of all Bldgs for years 1-2 PM Contracts <b>\$16,740.00</b> Total of all Bldgs for years 3-4 PM Contracts <b>\$33,048.00</b>	<b>\$40,800.00</b> Total of all Bldgs for years 1-2 PM Contracts <b>\$42,200.00</b> Total of all Bldgs for years 3-4 PM Contracts <b>\$83,000.00</b>

\* Pricing contingent upon the City of RH assigning utility rebates to ATIGroup

RFP-RH-14-010 HVAC Preventive Maintenance & On-Call Repair	Siemens Industry, Inc 45470 Commerce Center Dr. Plymouth, MI 48170 Lawrence H. Uebele 734.456.3800	Johnson Controls 6111 Sterling Drive North Sterling Heights, MI 48312 Michael Konczak 586.826.4526
304 vendors solicited via MITN		
2-full service contracts information?	Provided	Provided
4-Preventive Maintenance contracts information?	Provided	Provided
Procedure for after hours and Emergency Calls?	Provided procedure, 4 hour response	Provided procedure, 2 hours or less response
Comply with State of MI & Fed EEO?	Yes	Yes
How many yrs performing HVAC maint.work?	50+ years	50 years
Do you inventory parts at local office?	Yes	Yes
If no, how do you acquire replacement parts?		
Type of Organization:	C-Corporation	C-Corporation
Number of full-time and part-time employees:	140-full time employees; 0-part time employees	150-full time employees; 5-part time employees
What % of business is maintenance work?	50%	65%
Do you have uniform/detailed method...?	Yes	Yes
Do you have computer-generated PM program?	Yes	Yes
Is this program based on Manuf. Recomm. maint.procedures & historical data of similar eq.?	Yes	Yes
Were samples provided of computer generated PM task sheets the mechanics use?	Yes	Yes
Will you provide a specific HVAC mechanic to the City?	Yes	Yes
List licenses:	Provided	Provided
What training has the HVAC mechanic rec'd?	Provided	Provided
Will a Service/Acct Manager be assigned to the City?	Yes	Yes
How many yrs of exp does Svs/Acct Mgr have in maint/repair?	40-years	25-years
How many yrs of exp does Svs/Acct Mgr have managing svs accts?	15-years	17-years
Will the Svs/Acct Mgr be available on-site when requested by City?	Yes	Yes

RFP-RH-14-010  
 HVAC Preventive Maintenance & On-Call Repair

Siemens Industry, Inc  
 45470 Commerce Center Dr.  
 Plymouth, MI 48170  
 Lawrence H. Uebele  
 734.456.3800

Johnson Controls  
 6111 Sterling Drive North  
 Sterling Heights, MI 48312  
 Michael Konczak  
 586.826.4526

304 vendors solicited via MITN

Hourly Rates - First Year:

	Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri				
Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday		7am-5pm	After 6pm	Saturday	Sunday	Holiday	
Journeyman	\$118.00	\$177.00	\$177.00	\$236.00	\$236.00		Journeyman/MechSrvman	\$70.00	\$105.00	\$105.00	\$105.00	\$140.00
							Sr. Journeyman	\$85.00	\$127.50	\$127.50	\$127.50	\$170.00
							Sheet metal	\$70.00	\$105.00	\$105.00	\$140.00	\$140.00
							Sheet metal Foreman	\$78.00	\$117.00	\$117.00	\$156.00	\$156.00
							Controls Technician	\$90.00	\$135.00	\$135.00	\$135.00	\$180.00
List exceptions to the above chart: n/a						List exceptions to the above chart: n/a						

Hourly Rates - Second Year:

	Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri				
Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday		7am-5pm	After 6pm	Saturday	Sunday	Holiday	
Journeyman	\$121.54	\$182.31	\$182.31	\$243.00	\$243.00		Journeyman/MechSrvman	\$70.00	\$105.00	\$105.00	\$105.00	\$140.00
							Sr. Journeyman	\$85.00	\$127.50	\$127.50	\$127.50	\$170.00
							Sheet metal	\$70.00	\$105.00	\$105.00	\$140.00	\$140.00
							Sheet metal Foreman	\$78.00	\$117.00	\$117.00	\$156.00	\$156.00
							Controls Technician	\$90.00	\$135.00	\$135.00	\$135.00	\$180.00
List exceptions to the above chart: n/a						List exceptions to the above chart: n/a						

Hourly Rates - Third Year:

	Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri				
Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday		7am-5pm	After 6pm	Saturday	Sunday	Holiday	
Journeyman	\$125.19	\$187.78	\$187.78	\$250.37	\$250.37		Journeyman/MechSrvman	\$72.00	\$108.00	\$108.00	\$108.00	\$144.00
							Sr. Journeyman	\$87.00	\$130.50	\$130.50	\$130.50	\$174.00
							Sheet metal	\$72.00	\$108.00	\$108.00	\$108.00	\$144.00
							Sheet metal Foreman	\$80.00	\$120.00	\$120.00	\$120.00	\$160.00
							Controls Technician	\$95.00	\$142.50	\$142.50	\$142.50	\$190.00
List exceptions to the above chart: n/a						List exceptions to the above chart: n/a						

Hourly Rates - Fourth Year:

	Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri				
Classif.	7am-5pm	After 6pm	Saturday	Sunday	Holiday		7am-5pm	After 6pm	Saturday	Sunday	Holiday	
Journeyman	\$128.95	\$193.41	\$193.41	\$257.88	\$257.88		Journeyman/MechSrvman	\$72.00	\$108.00	\$108.00	\$108.00	\$144.00
							Sr. Journeyman	\$87.00	\$130.50	\$130.50	\$130.50	\$174.00
							Sheet metal	\$72.00	\$108.00	\$108.00	\$108.00	\$144.00
							Sheet metal Foreman	\$80.00	\$120.00	\$120.00	\$120.00	\$160.00
							Controls Technician	\$95.00	\$142.50	\$142.50	\$142.50	\$190.00
List exceptions to the above chart: n/a						List exceptions to the above chart: n/a						

RFP-RH-14-010 HVAC Preventive Maintenance & On-Call Repair	Siemens Industry, Inc 45470 Commerce Center Dr. Plymouth, MI 48170 Lawrence H. Uebele 734.456.3800	Johnson Controls 6111 Sterling Drive North Sterling Heights, MI 48312 Michael Konczak 586.826.4526
304 vendors solicited via MITN		
Explain company's policy in charging overtime costs for services	The policy is any work perform after an 8 hr day, Monday-Friday, during normal business hours	Will work with City to try & meet needs during normal hours (7am-3:30pm). In event overtime is needed, JCI will obtain approval from authorized representative.
How will the Owner be charged for materials?	If Siemens product, material charge will be list price x .45 multiplier. 3rd Party materials that cost \$500 or below will be multiplier by 2.00. If 3rd party material cost is greater than \$500, multiplier will be by 1.8.	As specified in accordance with agreed upon HVAC Agreement with mark ups indicated. And will always obtain approval from a authorized representative
If Mark-Up: Is mark-up % over wholesale cost?		No
What is the mark-up %?		N/A
OR		See Above
If Discount: Is the discount % less list cost?		Yes
What is the discount %?		20%
Acknowledge the % will remain firm for entire contract:	Yes	Yes
Any other costs or charges that have not been addressed?	No	No
If yes, identify & explain how charged and included costs in order to be acceptable.		Truck charge \$60 per day
Will there be any subcontractors? If yes, list rates,etc:	No	Yes; unit replacement, JCI may utilize an electrical contractor or crane contractor
Was a sample service agreement included?	Yes	Yes
Was a resume of the company provided ....	Yes	Yes
Was Hold Harmless provided?	Yes	Yes
Can you meet City's insurance requirements.	Yes	Yes
Have you provided W-9?	Yes	Yes
Provide address of facility & distance (in miles) from City of RH:	45470 Commerce Center Dr., Plymouth, MI 48170	2875 High Meadow Circle, Auburn Hills, MI 7 miles 6111 Sterling Ddrive North, Sterling Heights, MI 14 miles
How Many Miles?	40 miles	7 or 14 miles
Additional Comments:		JCI has two (2) local offices to best support the needs of their customers. Each office and shop area are equipped with people, materials, and resources to meet and exceed our customer's needs and expectations

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 HVAC Preventive Maintenance & On-Call Repair

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 45470 Commerce Center Dr.  
 Plymouth, MI 48170  
 Lawrence H. Uebele  
 734.456.3800

Johnson Controls  
 6111 Sterling Drive North  
 Sterling Heights, MI 48312  
 Michael Konczak  
 586.826.4526

304 vendors solicited via MITN

2-Preventative Visits per year

PM Contract for RH City Hall, 1000 Rochester Hills Dr

Yearly Lump Sum

1st year	\$8,051.00
2nd year	<u>\$8,292.00</u>
<b>TOTAL 1st &amp; 2nd years</b>	<b>\$16,343.00</b>
3rd year	\$8,541.00
4th year	<u>\$8,797.00</u>
<b>TOTAL 3rd &amp; 4th years</b>	<b>\$17,338.00</b>

Yearly Lump Sum

1st year	\$3,330.00
2nd year	<u>\$3,930.00</u>
<b>TOTAL 1st &amp; 2nd years</b>	<b>\$7,260.00</b>
3rd year	\$3,396.00
4th year	<u>\$3,996.00</u>
<b>TOTAL 3rd &amp; 4th years</b>	<b>\$7,392.00</b>

2-Preventative Visits per year

PM Contract for Fire Station # 1, 1111 Horizon Court

Yearly Lump Sum

1st year	\$5,863.00
2nd year	<u>\$6,039.00</u>
<b>TOTAL 1st &amp; 2nd years</b>	<b>\$11,902.00</b>
3rd year	\$6,220.00
4th year	<u>\$6,406.00</u>
<b>TOTAL 3rd &amp; 4th years</b>	<b>\$12,626.00</b>

Yearly Lump Sum

1st year	\$1,240.00
2nd year	<u>\$1,240.00</u>
<b>TOTAL 1st &amp; 2nd years</b>	<b>\$2,480.00</b>
3rd year	\$1,264.00
4th year	<u>\$1,264.00</u>
<b>TOTAL 3rd &amp; 4th years</b>	<b>\$2,528.00</b>

2-Preventative Visits per year

PM Contract for OCSO Substation, 750 Barclay Circle

Yearly Lump Sum

1st year	\$6,209.00
2nd year	<u>\$6,396.00</u>
<b>TOTAL 1st &amp; 2nd years</b>	<b>\$12,605.00</b>
3rd year	\$6,587.00
4th year	<u>\$6,785.00</u>
<b>TOTAL 3rd &amp; 4th years</b>	<b>\$13,372.00</b>

Yearly Lump Sum

1st year	\$4,191.00
2nd year (incl.1 cleaning /each brolier)	<u>\$4,990.00</u>
<b>TOTAL 1st &amp; 2nd years</b>	<b>\$9,181.00</b>
3rd year	\$4,316.00
4th year (incl.1 cleaning /each brolier)	<u>\$5,111.00</u>
<b>TOTAL 3rd &amp; 4th years</b>	<b>\$9,427.00</b>

12-Preventative Visits per year

PM Contract for DPS Garage, 511 East Auburn

Yearly Lump Sum

1st year	\$9,557.00
2nd year	<u>\$9,844.00</u>
<b>TOTAL 1st &amp; 2nd years</b>	<b>\$19,401.00</b>
3rd year	\$10,139.00
4th year	<u>\$10,444.00</u>
<b>TOTAL 3rd &amp; 4th years</b>	<b>\$20,583.00</b>

Yearly Lump Sum

1st year	\$4,110.00
2nd year	<u>\$4,110.00</u>
<b>TOTAL 1st &amp; 2nd years</b>	<b>\$8,220.00</b>
3rd year	\$4,192.00
4th year	<u>\$4,192.00</u>
<b>TOTAL 3rd &amp; 4th years</b>	<b>\$8,384.00</b>

<b>\$60,251.00</b>	<b>Total of all Bldgs for years 1-2 PM Contracts</b>
<b>\$63,919.00</b>	<b>Total of all Bldgs for years 3-4 PM Contracts</b>
<b>\$124,170.00</b>	

<b>\$27,141.00</b>	<b>Total of all Bldgs for years 1-2 PM Contracts</b>
<b>\$27,731.00</b>	<b>Total of all Bldgs for years 3-4 PM Contracts</b>
<b>\$54,872.00</b>	