



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

1000 Rochester Hills Dr.
Rochester Hills, MI 48309
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Legislative File No: 2015-0422

TO: Mayor and City Council Members
FROM: Allan E. Schneck, P.E., DPS Director
DATE: November 9, 2015
SUBJECT: Automatic Vehicle Location (AVL)/Global Positioning System (GPS)

REQUEST:

City Council is requested to authorize the purchase of an AVL/GPS System in the amount of \$75,366.67 to Blue Ocean's Satellite Systems, Inc., St. John's NL, Canada.

REASON FOR PURCHASE:

Request for Proposals on behalf of the City and the City of Westland were solicited utilizing the MITN system. Seven proposal responses were received and evaluated by a committee consisting of staff from both entities Fleet, DPS and Communications/MIS departments. Two firm's proposal responses were deemed to be non-responsive. Based on evaluation of the remaining responses, the committee shortlisted to three firms and requested an interview and demonstration of each firm's systems to committee. Based on the proposal evaluation and system demonstration, Blue Oceans Satellite Systems, Inc. was unanimously selected by the committee as providing the best value based on the functionality of the system, ease of use, flexibility, upgradeability and analytical tools of the software/hardware, and vendor's demonstrated ability of their systems use in many other department of public services agencies across the country.

PROCESS:

Vendor Name and Address:

Blue Oceans Satellite Systems, Inc.
67 Majors Path, Suite 101
St. John's, NL A1A 4Z9

Reason for Selection:

Best Value

Method of Purchase:

Purchase Order

BUDGET:

Funds are included in the FY 2015 Adopted Budget.

If approved by City Council, it is proposed to perform a FY 2015 4th Quarter Budget Amendment to move \$76,000 in projected additional budget in the Fleet Division Maintenance – Vehicle account (661.938000) to the Fleet Division Operating Equipment account (661.748000) for this purchase. In this way, no additional funding is required from Fleet Retained Earnings.

The Maintenance – Vehicle (661.938000) account is projected to have a budget surplus primarily due to lower than anticipated fuel prices over the course of FY 2015, which DPS would like to utilize for the AVL/GPS System project.

This system was recommended as part of the Snow Plowing Optimization Plan Study that was performed in 2014-2015.

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fleet Fund	661.748000	Operating Equipment	\$76,000.00	\$75,366.67	\$633.33

RECOMMENDATION:

City Council is requested to authorize the purchase of an AVL/GPS System in the amount of \$75,366.67 to Blue Ocean’s Satellite Systems, Inc., St. John’s NL, Canada.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Finance Director		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		