

ITB-RH-14-030
Mitel IP Phones

***Recommended Award Items**

Bid Tabulation

Item #	Description	Est Qty	Unit Cost (including license)	Extended Cost	DISCOUNT: Promotion Buy one (1) phone get one (1) phone free	Total Bid
1	New, Mitel 5340 IP Phones, Must have MITEL certified IP License for each telephone	190	\$ 418.50	\$ 79,515.00	\$ (39,757.50)	\$39,757.50
2	New, Mitel 5330 IP Phones, Must have MITEL certified IP License for each telephone	45	\$ 356.50	\$ 16,042.50	\$ (8,021.25)	\$ 8,021.25
ALTERNATE:						
3	New, Mitel 5360 IP Phones, Must have MITEL certified IP License for each telephone	190	\$ 480.50	\$ 91,295.00	\$ (45,647.50)	\$45,647.50
TOTAL BID PRICE						\$53,668.75

<p>Does your company participate in promotional offerings from Mitel? If yes, please provide any special pricing offerings that the City may take advantage of:</p>	<p>Yes. Two (2) for one (1) phones and IP Licenses. 10% off any time and materials requests for up to ninety days after Suntel receives purchase order from City to assist with migration if needed.</p>
<p>Define the warranty for the phones:</p>	<p>One year is the standard warranty. Suntel will include a second year at no extra charge.</p>