



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

1000 Rochester Hills Dr.
Rochester Hills, MI 48309
248.656.4630
www.rochesterhills.org

Legislative File No: 2024-0030

TO: Mayor and City Council Members

FROM: Lisa Cummins, CPPB, Procurement Manager
Mike Viazanko, Director Building/Facilities/Ordinance

DATE: October 25, 2023

SUBJECT: Solid Waste

REQUEST:

City Council is requested to approve the extension of the City's contract for Solid Waste, Recycling, and Yard Waste Collection, Transportation, Processing and Disposal Services to GFL Environmental USA Inc., Southfield, Michigan for a five (5) year contract term to expire March 31, 2029 and further authorize the Mayor to execute a contract on behalf of the City.

City Council is requested to waive Section 2-273(b) the 3-year requirement for long term contracts, under Section 2-281, which allows City Council the authority to waive any regulation or procedure pertaining to purchasing, deeming it to be in the best interest of the City to allow a 5-year contract.

REASON FOR PURCHASE:

In 2018, the City solicited through an RFP process services required for the City's Solid Waste Program. City Council, at their March 11, 2019 meeting, authorized the award of the contract for Solid Waste, Recycling, and Yard Waste Collection, Transportation, Processing and Disposal Services to GFL Environmental USA Inc., Southfield, Michigan for a five (5) year contract term with the option for the city to renew for an additional 5-year contract term should the City and GFL, through negotiations, arrive at an agreement that was mutually agreed to by both parties.

The Solid Waste Committee consisting of staff from the Mayor's Office, Building, Fiscal, Ordinance and the Purchasing Department have been meeting over the past several months and considered re-negotiation of the City's current contract, as well as soliciting for a new Request for Proposal. The committee with the help of an industry expert reviewed programs in other communities and market trends in the industry and determined that negotiation with GFL for an extension of the City's agreement was in the best interest of the community, based on many factors, including minimizing service disruptions to the residents, satisfaction by residents of current program and services received, as well as pricing,

After successfully negotiating a lower price and continued benefits of a successful solid waste program, the City recommends City Council authorize the extension of the City's contract with GFL Environmental USA Inc. and award a five year contract for the continuation of the City's Solid Waste, Recycling, and Yard Waste Collection, Transportation, Processing and Disposal Services

PROCESS:

Vendor Name and Address:

GFL Environmental USA Inc.
26999 Central Park Blvd, Suite 200
Southfield, MI 48076

Reason for Selection:

Best Value/Contract Extension

Method of Purchase:

Contract

RECOMMENDATION:

It is recommended that City Council is requested to approve the extension of the City's contract for Solid Waste, Recycling, and Yard Waste Collection, Transportation, Processing and Disposal Services to GFL Environmental USA Inc., Southfield, Michigan for a five (5) year contract term to expire March 31, 2029 and further authorize the Mayor to execute a contract on behalf of the City.

It is also recommended that City Council is requested to waive Section 2-273(b) the 3-year requirement for long term contracts, under Section 2-281, which allows City Council the authority to waive any regulation or procedure pertaining to purchasing, deeming it to be in the best interest of the City to allow a 5-year contract.

| APPROVALS: | SIGNATURE | DATE |
|--|------------------|-------------|
| Department Review | | |
| Department Director | | |
| Budget Content: Chief Financial Officer | | |
| Purchasing Process: Procurement Manager | | |
| Mayor | | |
| City Clerk | | |

Contract Reviewed by City Attorney Yes N/A