



City of Rochester Hills
CANDIDATE QUESTIONNAIRE

NAME Daniel Marchese COUNCIL DISTRICT 2

DATE December 1, 2014 ROCHESTER HILLS RESIDENT FOR 3 YEARS

OCCUPATION Attorney & Counselor, Small Business Owner, Non Profit Director, Leader

INTERESTS/REASONS/QUALIFICATIONS

Mr. Marchese is a qualified professional with over 10 years of business experience proven by qualitative and quantitative success. He has three college degrees, two from the University of Michigan, and a law degree from the University of Detroit Mercy School of Law. Daniel assisted on millions of dollars worth of real estate transactions before transitioning to his own law practice which he has successfully ran, debt free, without grievance, since June of 2012.

BOARDS/COMMISSIONS/COMMITTEES ON WHICH YOU HAVE SERVED (LIST MUNICIPALITIES AND DATES)

- 1.) Real Estate Committee Chairperson, Society of St. Vincent de Paul, May 2010 – March 2011
- 2.) President, Alumni Board of Directors, Notre Dame Preparatory School and Marist Academy, May 2011 – April 2013
- 3.) Membership Director & 3rd Year Trustee, Knights of Columbus Council 13950, April 2013 to present

ELECTIVE OFFICES THAT YOU HAVE HELD

None.

OTHER ORGANIZATIONS

State Bar of Michigan, American Bar Association (lapsed), Michigan Economic Development Corporation (lapsed), Principal Broker of Rochester Real Estate, LLC, through State of Michigan Real Estate Broker licensing, Oakland County Bar Association, Macomb County Bar Association, Rochester Chamber of Commerce, St. Mary of the Hills Parish, Rochester Hills, MI, & Rochester Neighborhood House.

PERTINENT EDUCATION

University of Michigan, Ann Arbor - AB, English
University of Michigan, Rackham School of Graduate Studies - MPA, State, Federal and Local Government Administration
University of Detroit Mercy School of Law, Detroit - JD, Real Property, Tax & Estate focus

HOBBIES/INTERESTS

Leadership, diversity, innovation, commitment, health, community, friendship, leadership development, athletics, music, arts, family, children and happiness. I also manage a company that records Christian contemporary music for distribution, in addition to my involvement with a family non profit ministry.

ADDITIONAL INFORMATION

Attached is a more detailed breakdown of my success in private business and government administration.

THE MARCHESE LAW GROUP

DANIEL MARCHESE, ESQ.

THE LAW OFFICE OF MELANIE J. DUDA, OF COUNSEL
JEREMY D. NOWLAND, OF COUNSEL
ARSIOLA VASHA, OF COUNSEL

805 OAKWOOD
SUITE 125
ROCHESTER, MI 48307
248-270-2709

301 ORCHARD
SUITE 2
ST. CLAIR, MI 48079
810-326-7000

WWW.MICHIGAN-LAWOFFICE.COM
FAX: 248-955-3262

DECEMBER 1, 2014

Daniel Marchese's Experience

Principal Attorney

The Marchese Law Group

June 2012 – Present (2 years 7 months), Offices in Rochester & St. Clair, Michigan

www.michigan-lawoffice.com

Recent achievements in providing outstanding results to clients:

- Provided millions of dollars of asset protection through estate planning techniques using wills, trusts, powers of attorneys, and other documents, in conjunction with sound advice.
- Successfully litigated probate cases and represented numerous personal representatives in Oakland, Macomb, St. Clair and Wayne Counties.
- Successfully litigated or mitigated civil cases in Oakland, Macomb & St. Clair Counties, in addition to Rochester, Marine City and Port Huron district court(s).
- Provided guidance through millions of dollars of real estate transactions, both commercial and residential, including leases, mortgages and agreements to purchase.
- Provided over a million dollars worth of debt relief to clients either through bankruptcy or debt relief/debt settlement.
- Formed numerous businesses including LLCs and Corporations, including drafting of Operating Agreements, By Laws, Shareholder Agreements and the like.
- Aided businesses in purchase and sale agreements and contract disputes.
- Provided numerous other out of court relief to clients through strong negotiations or favorable settlements.
- Always treated each client like family.

Executive Director

Pontiac Area Vicariate Legal Aid Clinic

July 2012 – March 2014 (1 year 9 months) Rochester, Michigan

PAVLAC's mission is to serve the public interest of increasing access to affordable legal consultation in the Pontiac Area Vicariate (www.pontiacarevicariate.org). The purpose of PAVLAC's existence is to increase access to affordable consultation and to educate clients with regard to their legal rights and obligations.

The Clinic also produces a free seminar series entitled "Easy as Pie: The Basics of . . ." with 5 subject areas presented . . . Master Budgeting, Real Estate, Estate Planning, Landlord Tenant, and Business Startup.

To date, PAVLAC has served 48 clients, providing over 357 hours of pro bono legal aid to the Pontiac Area Community. The Clinic has provided general legal counseling in the following areas of law:

- Landlord Tenant issues, and other housing issues relating to eviction or security deposit return.
- Indirect representation for Family Law issues, including Divorce, Child Support and Child Custody.
- Advising on Real Property issues, most likely a land contract issue, or a leasehold issue related to tax foreclosure.
- General Counsel on Estate Planning issues.
- General Counsel on Unemployment Rights.
- Indirect representation for Landlord Tenant Law and Rights.
- Advice on Personal Protection Orders.
- Notary Services.
- Other Crisis Management Issues.

The total economic benefit to the Pontiac Area Vicariate for these pro bono services totaled over \$26,763.75.

Commercial Escrow Officer & Underwriting Counsel

Liberty Title Agency

April 2012 – August 2013 (1 year 5 months), Troy & Birmingham, MI

At Liberty Title Agency, I escrowed or closed, and sometimes both, over 300 transactions totaling over \$250 million in real estate deals. I also provided legal counsel Company wide, said work including hundreds more real estate transactions involving real property law issues. Lastly, as our Underwriting Counsel, I recovered thousands of dollars in losses or errors, and assisted our General and Associate General Counsel in defending Liberty Title from various title insurance claims.

I also assisted on:

- Survey review.
- Real property law issues, including the Michigan Land Title Standards, the Insurance Code, the Michigan Real Property Conveyance Act, the Michigan Recording Act, the Federal Bankruptcy Code re: Chapter 7, 11, and 13, the Real and Personal Property statutes, the Revised Judicature Act of 1961, the Michigan Estates and Protected Individual Code, and issues regarding the Michigan Corporation and Limited Partnership Act.
- The Consumer Financial Protection Bureau task force, analyzing new regulatory rules set forth by Dodd-Frank.
- Review and analysis of recent Michigan appellate court decisions and their effect on underwriting guidelines.
- Real Property legal document drafting and review, including Warranty, Covenant and Quit Claim Deeds, Affidavit of Scriveners Error and Lost Document or Chain of Title, Mortgages, Certificates of Trust, Releases, Assignments of Mortgage, Land Contracts and Memorandum of Land Contract, Deed in Lieu of Foreclosure Deeds and Affidavits, Hold Harmless and Indemnity Agreements, General Escrow Agreements, and the like.
- Curative work to make non recordable and rejected documents recordable at any particular County Register of Deeds.

President, Alumni Board of Directors

Notre Dame Preparatory School and Marist Academy

May 2011 – April 2013 (2 years) Pontiac, Michigan

The purpose of the Notre Dame Alumni Association is to foster and strengthen the relationship between Notre Dame Preparatory School & Marist Academy (NDPMA) and the alumni of Notre Dame Preparatory (NDP), Notre Dame High School (NDHS), Pontiac Catholic (PC), Oakland Catholic (OC), St. Frederick (SF), and St. Michael (SM); to preserve and promote the traditions and mission of the school(s); and to keep alive the spirit of affection and reverence for our alma mater.

www.ndpma.org

Senior Consultant

Transcorp Advisors International

January 2008 – April 2012 (4 years 4 months)

I was responsible for evaluating multi-state State and Local Tax burden, which took into account:

- Multistate tax apportionment
- Impact of discretionary tax incentives, and grants
- Impact of special use tax credits - Renaissance Zones, Keystone Zones, Enterprise Zones
- Evaluated and prepared applications for Brownfield, OPRA, TIF and Urban Redevelopment Zone programs.
- Time Value Analysis, calculating net present value of awards, projecting and verifying job creation numbers, inter alia.

I also have evaluated and analyzed both discretionary and non-discretionary tax credit and incentive programs throughout the United States for clients.

Closing Officer

BBC Title Agency

May 2010 – February 2012 (1 year 10 months)

During his time at BBC Title, Daniel drafted legal documents including deeds, certificates of trust, and affidavits, he examined title abstracts to establish chain of title, prepared title commitments, worked to cure defects in title, prepared HUD-1 settlement statements and closing documents, and processed and escrowed files. In addition, Daniel closed bank owned, short sale, intra family, and arms length real estate transactions, and also assisted in the preparation and registration of recordable documents.

Closed over \$1 million of residential and commercial real estate sale and refinance transactions in 2010, over \$10 million in 2011, and over \$1 million in 2012.

Student Attorney

Salvation Army William Booth Legal Aid Clinic

March 2011 – May 2011 (3 months)

Conducted client intakes, drafted petitions, motions, and court-approved forms, assisted in developing case strategy and case management until case was closed.

Responsible for the cases of 32 clients. Cases included the areas of: Social Security Disability, Child Custody, Paternity, Divorce, Civil and Criminal Infractions, and other administrative matters.

Corporate Counsel Extern and Real Estate Committee Chairperson

Society of St. Vincent de Paul

May 2010 – March 2011 (11 months)

Worked to develop and streamline the novel concept of acquisition and disposition of real property donations to the Society.

Created a program manual to guide program operation and have facilitated the acquisition of donated properties and the selling of said donations. Closed over \$80,000 in real estate donations and dispositions in 2010.

Law Clerk

City of Highland Park, Michigan

March 2010 – May 2010 (3 months)

Assisted in research and case strategy for a Federal Civil Rights lawsuit in the United States District Court for the Eastern District of Michigan.

Memorialized the legal process for recovering money spent by the City on demolition costs through the lien and foreclosure process.

Successfully responded to a complaint challenging nominating petitions under Michigan's Election Law.

Worked to amend and create updated and constitutional ordinances including street vendor and disturbing the peace provisions, and worked with the City Attorney to prosecute a small number of criminal cases.

Urban Government Intern

City of Detroit Department of Buildings and Safety Engineering

August 2009 – October 2009 (3 months)

Completed over 100 title searches on tracts of land that had houses slated for demolition ensuring notice and due process to the parties of interest on the property.

Law Clerk

Wayne County Corporation Counsel

May 2009 – August 2009 (4 months)

Presented Motions on behalf of County to Chief Circuit Court Judge, prepared and drafted legal motions and briefs, conducted client intakes on the phone and in-person, and conducted legal research.

Research Assistant

University of Detroit Mercy

September 2008 – May 2009 (9 months)

Responsible for research support and completing other administrative tasks as a work study student for the Kresge Law Library.

Intern Consultant / Financial Analyst

TransCorp Advisors LLC

May 2002 – January 2008 (5 years 9 months)

My research and presentation skills have assisted on projects that have generated over \$25 million in tax incentive awards, all in compliance with statutory regulations. I have worked on Brownfields, OPRAs, TIFs, Renaissance Zone, Empowerment Zone, Urban Redevelopment Zone, and other State and Federal tax incentive programs.

I have participated in meetings and presentations with clients and advocated on their behalf in meetings and presentations to city officials. Furthermore, during my time as TransCorp's financial analyst, I worked on a wide range of financial issues including: calculating interstate tax apportionments, projecting State and Local Tax liability throughout and beyond the course of a tax incentive awards, calculating net present value of awards, projecting and verifying job creation numbers, inter alia.

Editorial Assistant

University of Michigan Vice President of Communications

April 2006 – July 2006 (4 months)

Working under the tutelage of News and Information Services mentor Joe Serwach, I researched and published over forty (40) pages of online material promoting the University Research Corridor.

Administrative Assistant Intern

University of Michigan Vice President of Communications

September 2005 – March 2006 (7 months)

Working with Executive Assistant Debbie Serwach, I attended to the administrative needs of the Communications Committee of the Student Advisory Committee of Student Affairs.

Honors & Awards

2014 DBusiness Top Lawyer - Real Estate

"Excellent" Rated Attorney, www.avvo.com, Daniel Marchese is an Estate Planning Attorney in Rochester, MI. Click Daniel's profile to discover his Avvo Rating, write a review, and read professional endorsements.