

Gateway and Streetscape Planning Consultant Services				
RFP-RH-22-049				
	<b>Design Workshop, Inc.</b>	<b>Jones Petrie Rafinski</b>	<b>MKSK</b>	<b>Orchard Hiltz &amp; McCliment, Inc.</b>
	<b>125 South Clark Street, Ste. 660</b>	<b>300 Nibco Parkway, Ste. 250</b>	<b>462 S. Ludlow Alley</b>	<b>34000 Plymouth Road</b>
	<b>Chicago, IL 60603</b>	<b>Elkhart, IN 46516</b>	<b>Columbus, OH 43215</b>	<b>Livonia, MI 48150</b>
Signature Page Submitted	Submitted.	Submitted.	Submitted.	Submitted.
Understanding the Project	Their project understanding is the following elements will be critical in the success of the Plan is to celebrate Rochester Hills Sense of place, engage the community and key stakeholders, and provide a roadmap for implementation	Understands that building upon and continuing to develop a positive community culture. Understand that it is critical to enhance the vitality and economic viability of the community.	Plan is to include gateway design, streetscape standards and signage guidelines that include various sign types, location, site & sign lighting, landscaping and amenities.	First part of this strategy is to build upon the City's 2003 Comprehensive Gateway Plans. The second part of the strategy is to develop a comprehensive streetscape element of the plan.
Methodology	Project plan is listed in depth in the RFP. The following is the list of tasks, with subtasks under each. Task 1 - Project Management Task 2 - Existing Conditions Analysis Task 3 - Gateways and Streetscape Concept Task 4 - Draft Plan Task 5 - Final Plan and Implementation	Project Methodology is listed in depth in the RFP. Phase 1: Kick-off and Coordination Phase 2: Existing conditions Inventory & Analysis Phase 3: Gateway and Streetscape Design Layout, Branding and Implementation	Project Methodology is listed in depth in the RFP. Phase 1: Project Analysis & Kick-off (5 weeks) Phase 2: Gateway & Streetscape Design (16 weeks). Phase 3: Final Documentation (12 weeks).	Project Tasks listed in depth in the RFP. Task 1: Project Launch Task 2: Streetscape & Gateway Analysis Task 3: Visioning & Public Outreach Task 4: Project Finalization
Management Plan	The Following project management plan will include the following components: Client Vision, Work Plans and Tasks, Roles and Responsibilities, Communications Plan, Risk Management Plan, Quality Management Plan, Plan Adoption Framework, and Bi-Weekly Client Check-in Meetings.	The Management plan will include the following: Open and Effective Communication, Public Participation, Partnership that delivers creative, implementable solutions.	Method of management is provided by two people on every project, The Principal-in-Charge and the Project Manager working in lockstep to continually monitor and manage both budget and schedule.	Have selected core team of planners and landscape architects to fulfill the project needs. Ben Weaver will be the Project Lead. In addition to core team members, team includes a number of support staff in planning, landscape architecture, transportation, and GIS.
Experience an Qualifications	Team of landscape architects and environmental graphics experts at Design Workshop, led by Manisha Kaul, Luke Mich and Renee Ludlam will perform all project management, community engagement, gateway and streetscape design, and documentation tasks. They will be supported by Robert Svoboda and Marvin Fitzwater of CCS International, who will provide cost estimates for the preferred design concept. Team resumes are included along with references.	Full range of services, and more than 30 years of experience. Design team possesses skills ranging from urban planning and GIS to graphic design and sign fabrication and installation. Enables them to provide a final gateway plan with a framework of actionable items. Team references, resumes, qualifications and references are included in response.	Is a collective of Planners, Urban Designers, Environmental Graphic Designers, and Landscape Architects founded in 1990. They work with communities and clients to reimagine, plan, and design environments. Staff background and relevant provided in response along with relevant project references.	Staff Roster is provided along with estimated project hours and work location. Project references have been provided. Has ongoing relationship with RCOC and MDOT. Will work to provide a solid technical basis for design recommendations.
<b>Cost and Price Schedule</b>	<b>Total lump sum: \$194,725.00</b>	<b>Total lump sum: \$162,075.00</b>	<b>Total lump sum: \$71,870.00</b>	<b>Total lump sum: \$98,843.00</b>
Exceptions	Exceptions on several items. Please see response for list.	None.	Exceptions listed in response regarding assumptions and additional services.	N/A
Billing Procedures	Prepares monthly invoices and mails or emails them to the client within 10 days from the end of the month.	Billings are conducted at the beginning of the month and an invoice will be emailed or mailed based on the percentage of completion for each of the three project phases. Under most circumstances they are able to accommodate any specific request or additional needs that are needed.	Project Managers review time expenditures and progress for each project on a monthly basis to issue invoices as appropriate per contractual arrangements.	Would intend to invoice monthly for the work completed that period. Assuming this is a lump-sum contract, OHM would establish proposed project cost breakdown by task. Monthly bills would bill a percentage for each of these tasks.