

RFP-RH-18-037			
Bathroom Partition Replacement Bloomer Park Pine Grove & Hilltop Buildings	Allied Building Service Company of Detroit Inc.	Optimum Contracting Solutions	Rayne Construction
	1801 Howard Street	2211 Devonshire Rd.	16000 W. 9 Mile Suite 315
	Detroit, MI	Bloomfield Hills, MI 48302	Southfield, MI 48075
Type of Organization:	Corporation	Corporation	Corporation
Firm Established:	1948	1997	2012
Years in Business:	70	21	5 years and 8 months
How many years providing these services?	Ability to service its customers with everything from multiple trade building maintenance to multiple trade large renovation projects to the daily maintenance of janitorial, floors, and windows. Carpentry Technicians with decades of experience.	Has been providing general contracting services for 21 years and have full capability for this project.	Has been providing commercial construction services i.e. Bathroom renovations/partitions for 6 years.
List of Five (5) current or completed projects.	List provided.	List provided.	List provided.
Full-time employees:	151	4	6
Part-time employees:	45	1	0
Status of current workload?	Allied is busy but will only take on projects that they are confident that they can complete in the timeline provided.	Steady work. Normal 20 projects.	Moderate with room for additional projects.
Resources capable of bringing to the City.	Has a strong workforce. Allied is a distributor for ASI Global Partitions. Project first starts once award is given to the Acct. Manager and from there an Allied Carpentry Service Manager will take the lead and work with the lead technician. At all times the City can contact either the Service Manager or the Account Manager.	Ryan Criticos-8 years experience to be job superintendent/carpenter.	Ryan Rudolph. 15 years experience. See attached resume.
Will subcontractors be utilized? If so, please list.	No subcontractors.	AK Inez Plumbing - 30 yrs experience-Plumbing demo/cap Phil's Carpentry - 35 yrs experience-Partition Install.	A and C Builders and Moore Brothers Plumbing
State of MI complaint ever been filed against you?	No	No	N/A
Litigation in the last Five (5) years?	No	No	N/A
Provide warranty information on new materials/products.	Will honor manufacturer warranties on material only.	Warranty sheet attached listing material and the warranty time frame.	General partitions guarantees all work against defects resulting from the use of inferior materials, hardware, or workmanship for a period of 15 years from the date of final completion when properly stored, handled and maintained under normal usage.
Provide warranty information on services provided.	Will provide one year warranty that will be honored if product fails do to poor workmanship.	Two year labor	One year warranty on craftsmanship.
Preferred payment method:	Credit Card	ACH	Credit Card
Can you meet insurance requirements?	Yes	Yes	Yes

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State Exceptions.	If credit card payment is not an option for this project ACH net 30 can be made available.	None	N/A
PROPOSAL FORM			
1. Partitions:			
Detailed information on proposed partition replacements:	Purchase partitions per city plans and specifications. Demo Restrooms per city specifications including toilet removal and plumbing capping. Install partitions per provided drawing from City.	States see attached. Worksheet with the product listed.	Partitions per solicitation specifications/drawings.
Provide Est time for delivery of partitions, grab bars & hardware	Left blank	30-45 days	Estimated delivery time of 10 days from receiving notice.
Provide List of Materials and quantities	List provided	States see attached. Worksheet with the product listed.	List provided.
Section 1. Pricing	\$15,736.28	\$23,475.00	\$37,528.00
2. Demolition:			
Proposed Methodology including detailed work plan:	Shut off water, remove toilets, cap off water supply and drain. Remove existing grab bars, tissue dispensers, give to facilities. Remove restroom partitions. Transport and dispose of demo spoils.	Remove and cap plumbing fixtures. Remove and replace bathroom partitions. Only remove what can be replaced by the end of the day. Install grab bars, restore finishes and final clean.	Remove existing bathroom grab bars and dispose of them. Remove existing toilet paper dispensers and save for reuse by owner. Remove existing partitions and dispose of them. Remove four existing toilet fixtures. Cap and abandon plumbing in wall.
Provide estimated time for demolition services	2-3 weeks after award	One day per bathroom.	Work to start within 7-14 days after receiving notice of award. Duration of demolition scope of work to be approximately 3 days.
Hrly rate of assigned to this work and num of hours to complete	Carpenter \$70 per hour - 18 hours Laborer \$70 per hour - 18 hours Plumbing \$75 per hour - 8 hours	In house demolition at \$35 per hour or subcontract to Phil's Carpentry.	Plumber \$100 per hour - 12 hours Plumber apprentice - \$50 per hour - 12 hours Carpenter #1- \$50 per hour - 8 hours Carpenter #2 - \$50 per hour - 8 hours Laborer - \$30 per hour - 8 hours
Provide listing of all charges associated with demolition	List provided	Labor and equipment to demolish.	List provided
Section 2. Pricing	\$3,820.00	\$2,975.00	\$3,640.00
Section 3. Installation:			
Proposed Methodology including detailed work plan:	Confirm measurements according to plans and material. Install pilasters to floor and beams. Install doors and hardware. Install grab bars.	Install grab bars, restore finishes and final clean.	Order material/schedule delivery upon receipt of notice of award. Receive material delivery at office. Deliver to site and install in Pine Grove and Hilltop bathrooms simultaneously.
Provide estimated time for Installation services	4-6 weeks after award	One day per bathroom.	7-10 day lead time to receive material. Installation approximately 7 days.

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Hrly rate of assigned to this work and num of hours to complete	Carpenter \$70 per hour - 32 hours Laborer \$70 per hour - 32 hours 64 man hours to complete installation	Subcontract carpentry.	Carpenter - \$50 per hour - 8 hours Carpenter - \$50 per hour - 8 hours Carpenter - \$50 per hour - 8 hours
Provide listing of all charges associated with the installation:	\$350.00 delivery \$4,480.00 Labor	Labor and material to install partitions and restore finishes.	N/A
Section 3. Pricing	\$4,830.00	\$6,900.00	\$1,040.00
Pricing Summary			
Section 1. Partitions	\$15,736.28	\$23,475.00	\$37,528.00
Section 2. Demolition	\$3,820.00	\$2,975.00	\$3,640.00
Section 3. Installation	\$4,830.00	\$6,900.00	\$1,040.00
Total Cost:	\$24,386.28	\$33,350.00	\$42,208.00