



www.jdeequip.com

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**Traverse City**  
777 US 31 S  
Traverse City, MI 49684  
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Mr. Bruce Halliday  
Fleet Supervisor  
Department of Public Service  
City of Rochester Hills  
1000 Rochester Hills Drive  
Rochester Hills, MI 48309

February 26, 2009

Subject: Quotation for John Deere 410J Backhoe at State of Michigan Contract Pricing

Dear Mr. Halliday:

Attached please find our quotation to provide you with a John Deere 410J Backhoe as described on the equipment detail sheets provided. The order should be issued to JDE Equipment Company referencing the State Contract Number 071B6200191 as done recently on various State of Michigan and Municipality Purchase Orders (copies attached).

As we discussed previously the state contract pricing covers the machine and all options provided by John Deere. The additional items shown in the additional charges section (Spare Wheels & Tires, Extended Warranty, Trade In Credit, etc) are priced out separately.

Thank you for your continued interest in JDE Equipment Company and John Deere Construction and Forestry products and we look forward to working with you on this project.

Sincerely,

Chris Robinson  
Governmental Sales Manager

CONSTRUCTION & FORESTRY EQUIPMENT



# Equipment Details

Date: February 26, 2009

Price and availability subject to change without notice. Taxes, extended warranty and freight charges are extra.  
Some additional charges may apply.

All amounts are displayed in USD

## 410J BACKHOE LOADER

Code	Description	Qty	List Price
7340T	410J BACKHOE LOADER		<b>\$107,980.00</b>

### Options

Required Items:			
800	410J Standard Backhoe	1	In Base Price
Backhoe with No Value Package			
1085	John Deere PowerTech E 4045H 4.5L (276 Cu.in.)Engine 98 Net Peak hp *Certified EPA Tier 3 and EU Stage IIIA Emissions	1	In Base Price
Certified EPA Tier 3 and EU Stage IIIA Emissions.			
3085	Mechanical Front Wheel Drive (4WD) with Front Wheel Limited Slip Differential and Powershift Transmission	1	In Base Price
Includes torque converter with electrically actuated twist grip F-N-R in 1st through 4th gears.			
4790	Goodyear 19.5L - 24 In. 10 PR (R4) Tubeless Rear & 12.5/80 - 18 In. 10 PR Traction Front Sure Grip Lug Tires	1	(\$1,165.00)
87 in. (2.20 m) overall width. Rear tire chains require wheel spacers.			

2075	Cab with Dual Doors	1	\$8,345.00
	Isolation mounted Modular design ROPS/FOPS (Conforms to SAE J1040) Molded roof Tinted safety glass Deluxe interior trim Headliner Molded floor mats 40,000 BTU heater/defroster/pressurizer (3-speed) Two front driving/working halogen lights (35,200 Candlepower Each) Two rear working halogen lights (35,200 Candlepower Each) Four turn signal/flashing/rear stop/tail lights (2) front and (2) rear lights Two rear reflectors Front 2-speed wiper and rear 1-speed wiper		
2675	Mechanical Suspension Deluxe, Fabric, Swivel Seat with Fully Adjustable Lumbar Adjustment and Arm Rests	1	No Charge
	NOTE: * Recommended for use with Cab. * Includes 2 in. retractable seat belt.		
8625	Single Battery, 150 Minute Reserve Capacity (950 CCA)	1	In Base Price
5075	Extendible Dipperstick with 5 Function Hydraulics and Extended Stabilizers with Pin Lock Reversible Pads	1	\$8,312.00
5225	DEERE 2 Lever Controls	1	In Base Price
7025	Loader with Return-To-Dig w/ 2 Function Hydraulics (Single Lever)	1	In Base Price
	<b>Optional Items:</b>		
8485	1250 Lb. (567 kg) Front Counterweight	1	\$1,534.00
	Recommended for: Standard Backhoe w/ rear attachment and Coupler Standard Backhoe w/ Aux. Hyd. and w/o Coupler Extendible Backhoe w/ 1.5 c.y. bucket and w/o Coupler Extendible Backhoe w/ 1.25 c.y. bucket and w/Coupler		
5420	Multi-Brand Quick Coupler	1	\$1,235.00
	For use with DEERE C-D-E-G & J Series buckets and with Case K-L-M and CAT C Series Buckets. Not for use with 710 Buckets.		
5686	30" (762 mm) Wide - HD - 10 Cu. Ft.(0.28 Cu. M.) Capacity	1	\$1,486.00

7655	1.5 Cu. Yd. (1.15 Cu. M.), 92 in. (2.34 m.) wide Heavy Duty Long Lip Bucket with Bolt-On Cutting Edges and Skid Plates	1	\$3,154.00
	92 in. (2.34 m.) wide. Includes reversible bolt-on cutting edge and skid plates. Includes two lift holes		
9085	Electric Ether Start Aid	1	\$184.00
9070	AM-FM Stereo Weather Band Radio with Digital Clock for Cab	1	\$622.00
	Requires Cab.		
9175	Front Windshield Washer	1	\$225.00
	Requires Cab.		
9920	(2) External Rear View Mirrors	1	\$286.00
(#UPDATED 02FEB09)			
AT312949	Accu-Swing Kit for Backhoe Dipperstick	1	\$401.00
AT330446	Selective Flow Valve and Controls (9,13,16,18,22 and 25 GPM/1000-3000 PSI Adjustable)	1	\$1,128.00
	Average installation, 5 hours. Includes a side console switch to activate the selective flow valve section and foot switch to control attachment on/off. Selective flow valve can operate low or high flow motor attachments.		
AT305073	Stabilizer Cylinder Guards (Set of Two)	1	\$281.00
AT313583	Strobe Light Kit	1	\$317.00
	Magnet mounted.		
	<b>Configuration Total:</b>		<b>\$134,325.00</b>

# Summary

All amounts are displayed in USD

Equipment Totals (includes "Other Charges")	Qty	Each	Extended
410J BACKHOE LOADER	1	\$134,325.00	\$134,325.00
<b>Total Equipment Group Price:</b>			<b>\$134,325.00</b>
<b>Additional Charges</b>			
State of Michigan 36% Discount:		+/-	(\$48,357.00)
F/R Spare Wheels & Tires		+/-	\$2,925.00
Manuals		+/-	\$215.00
Warranty		+/-	\$5,050.00
Auxiliary Tool Circuit and Misc. Installation		+/-	\$3,100.00
Trade In 1998 JD 410E 849505		+/-	(\$18,000.00)
<b>Total Additional Charges:</b>			<b>(\$55,067.00)</b>

## Additional Information

## Customer Comments

**Total Delivered Price:** \$79,258.00

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Purchase Order to be issued to: JDE Equipment Company  
56555 Pontiac Trail  
New Hudson, MI 48165  
Ref: State of MI Contract #071B600191

*5yr 5000 Hr  
Powertrain/HUD  
EXT warranty*